



Microsoft Security



Safe with Microsoft 365

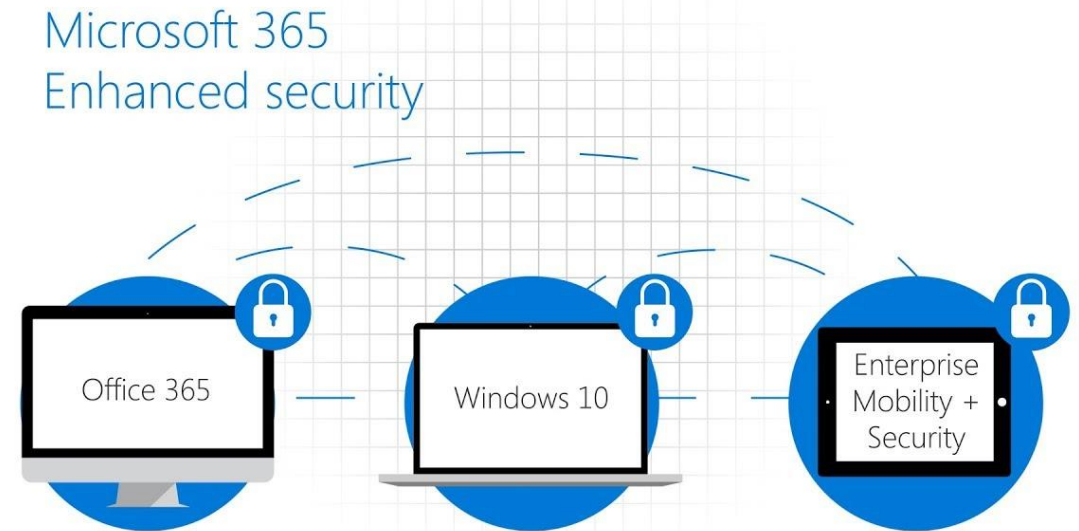
An integrated solution includes **Office 365, Enterprise Mobility + Security, and Windows 10 Enterprise** that empowers everyone to be creative and work together, securely.

Microsoft 365 Enterprise

Delivers a complete, intelligent solution to empower employees to be creative and work together, securely. Designed for enterprise customers with more complex IT environments and compliance needs.

Microsoft 365 Business

An integrated solution, bringing together the best-in-class productivity of Office 365 with advanced security and device management capabilities. Best for small and medium businesses.



Safe with Microsoft 365

Ways to build your business

- **Grow with Managed Services:** Modernize your customer's environment, leading with security
- **Differentiate your offering:** Offer advanced enterprise services to help customers respond to risks
- **Increase deal size:** Elevate the customer conversation by leveraging the broad value of Microsoft 365

What we're doing

- **Assessment tools** for pre-sales conversation starters and to offer as a service
- **More investments in security partner digital training & people** to help you build your business around security
- **Assets** specifically tailored for compliance and GDPR
- **Industry research** to inform your strategy and decision making
- **Accelerate customer success** through partner-led deployment with FastTrack support

Security and Compliance

Ensuring security is key to customers' digital transformation. As an end-to-end solution, Microsoft 365 offers a comprehensive set of features and unique intelligence across critical end-points in today's mobile-first, cloud-first world.



Identity and Access Management

Protect users' identities and control access to valuable resources.



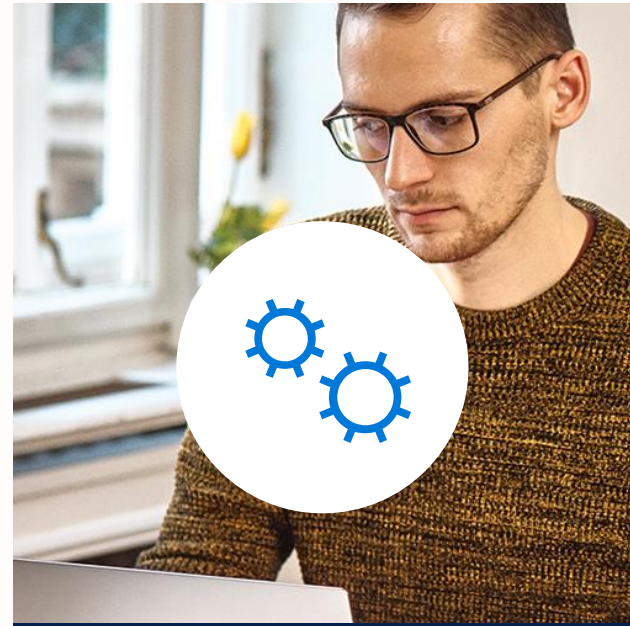
Information Protection

Ensure documents and emails are seen only by authorized people.



Threat Protection

Protect against advanced threats and recover quickly when attacked.



Security Management

Gain visibility and control over security tool.

Modern Security

The best solution that includes Office 365, Enterprise Mobility + Security and Windows 10

- ❖ Everyone to be creative and work together, securely
- ❖ Protect the organization, security and compliance will play a central role in most Microsoft 365 customer engagements
- ❖ Threats from Ransomware, data breaches and loss of IP are real for Enterprises and Small businesses alike.

Modern Security customer stories



- ❖ Vietjet success in providing iOS devices for pilots but keep maintain their devices and apply policy, application specially for pilots
- ❖ Vietjet and Phu Long make users safety in their work, prevent loss data for users



- ❖ Prudential Finance no worries and invest any more about threats and hardware mail gateway or loadbalancer for email services
- ❖ Many other workload work with secure and protected by Microsoft



- ❖ Saigon Coop have a centralize system with email, collaboration, intranet and storage online for all users with security guaranteed by Microsoft
- ❖ Users respond positively to using Office 365, convenience and ease of use with safety



- ❖ VietBank success with deploy for all users Office 365 Enterprise E3 and Enterprise Mobility Security
- ❖ Users respond positively to using Office 365, convenience and ease of use with safety



CMC SISG
Towards the digital future



Thank you!
