

The central graphic features a large white cloud shape with a subtle drop shadow. Inside this cloud, the text 'SXIQ' is written in a dark blue, sans-serif font, with the 'i' and 'Q' in a lighter blue. Below it, the word 'DIGITAL' is written in the same dark blue font. Further down, the words 'ABOUT US' are centered in a dark blue font, with 'JULY 2020' underneath in a smaller, lighter blue font. The background is a light gray with several smaller white cloud shapes hanging from thin white lines, and a large, faint blue graphic element on the right side.

SXIQ DIGITAL

ABOUT US
JULY 2020

insightful | inquisitive | intuitive

AGENDA


 A Bit About Us

 Our Team

 Our Solutions

 Our Customers

 Summary



**WE CANNOT SOLVE OUR PROBLEMS
WITH THE SAME THINKING WE USED
WHEN WE CREATED THEM**
- ALBERT EINSTEIN

ABOUT
SXIQ



A BIT ABOUT US

WHO WE ARE:

SXiQ is a specialised Cloud & Digital Transformation organisation focused on simplifying the complexity of technology for our customers. We are a team of deeply experienced technology experts, who deliver innovative, high-quality solutions - rapidly!

OUR PURPOSE:

To create lasting digital change for all our customers, through the power of our **people**, our **ideas** and our **energy**!

OUR APPROACH:



Providing intelligent, insightful solutions to help our customers deliver smarter, faster & more efficiently



Being inquisitive & challenging convention, delivering innovative ways of thinking to our customers



Applying elegant, human-centred design in everything we do



GREG ROBINSON

Experience:

- MD Newcrest Mining
- CFO Newcrest Mining
- CFO BHP Petroleum



JOHN HANNA

Experience:

- IBM Global Services Executive
- Director Interactive Cloud & Managed Services



JOE FIORILLO

Experience:

- Financial Controller - UXC
- Finance Manager - CUA



GEOFF COSGRIFF

Experience:

- Deputy Chairman RACV
- Chairman UXC
- Director Transurban



DAMIAN BERRY

Experience:

- MD Proserpine Capital Partners
- Director JP Morgan



HAYDEN STOCKDALE

Experience:

- CFO U.Petroleum
- Partner Goldman Sachs



CRIS NICOLI

Experience:

- Former MD UXC
- Former VP Nortel
- Director Compaq



KATHERINE BISHOP

Experience:

- Marketing Account Director - Icon Agency
- Account Director - Publicis



SIMON HEATH

Experience:

- Director Architecture - Vic Govt
- Director Service Delivery - Vic Govt



FRANK OLIVA

Experience:

- GM Client Systems - Sema
- GM IT - Aus Post

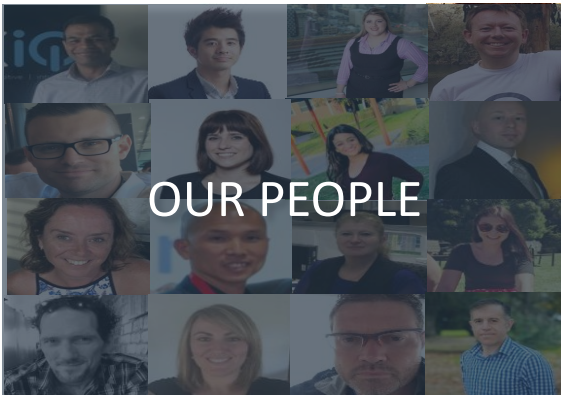


OUR LEADERSHIP TEAM

We have assembled a group of business leaders from top ASX companies who understand our clients needs and know how to deliver to those needs, bringing our customers enterprise level strategic thinking, with experience operating in some of the fastest paced business & technology sectors globally.

Our Approach centres on **deep alignment to our customers, what drives them & how they operate.**

OUR QUALIFICATIONS: WORLD CLASS TEAM DELIVERING COMPLEX SOLUTIONS



We have assembled 160 of the very best, cloud, cybersecurity and digital experts in the country, recognised as leaders in their field

Specialising in contemporary delivery models
Design Thinking, Agile, DevOps

HIGHLY EXPERIENCED



An ecosystem of OEM and services partners, enabling us to create innovative solutions with a strong joint go-to-market model allowing us to reach a broad customer base

STRONG PARTNERSHIPS DELIVERING CUSTOMER VALUE



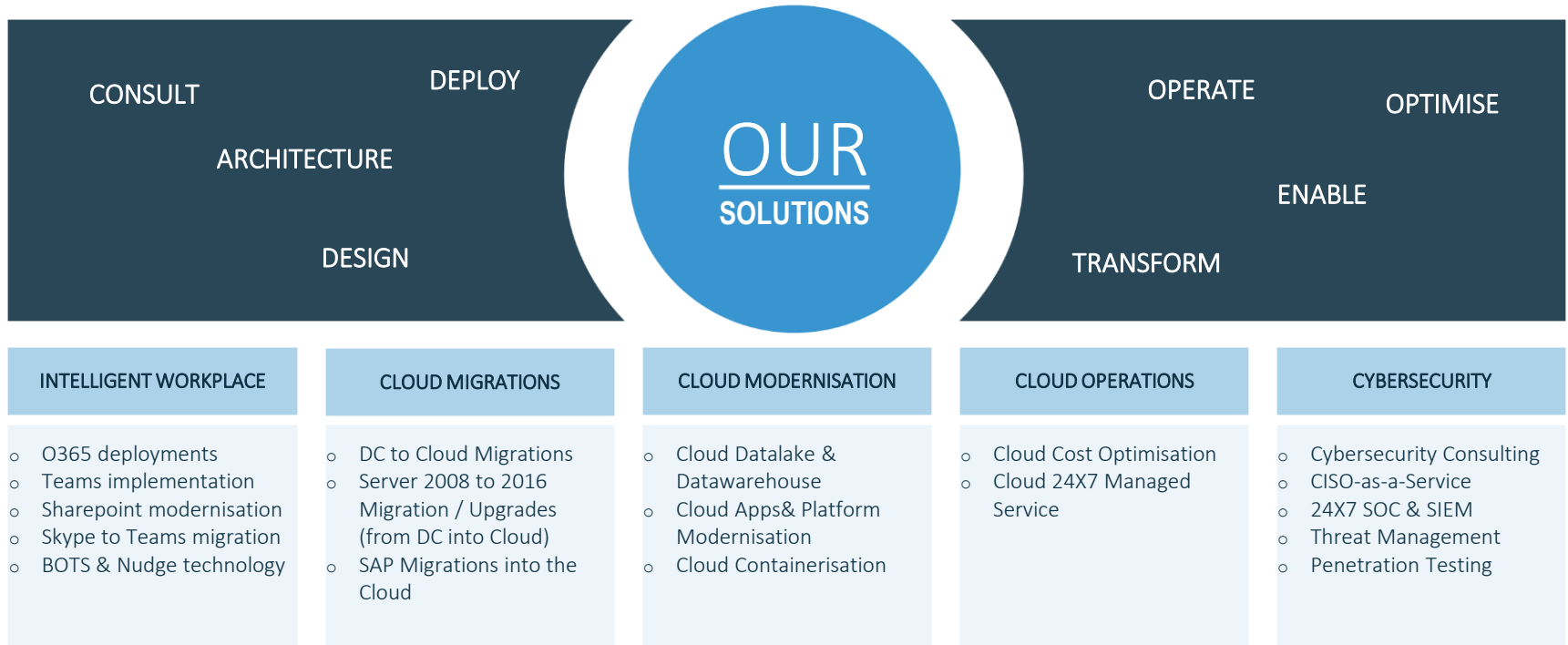
Our Microsoft, VMWare and Nintex certifications allow us to meet market demand for Microsoft solutions across Digital, Cloud & Cybersecurity

Our Government panel certifications support our state, federal and defence services

DEEP SPECIALISATION

SXIQ: OUR SERVICES IN DETAIL

We help our customers move from **Strategy to Reality** through our deep experience across a broad set of cloud & digital services, solutions and technologies – with a fanatical focus on security



SXiQ: WHO WE TARGET

Profile of an SXiQ customer

Location:

Melbourne, Sydney, Canberra, Hobart

Target Organisation type:

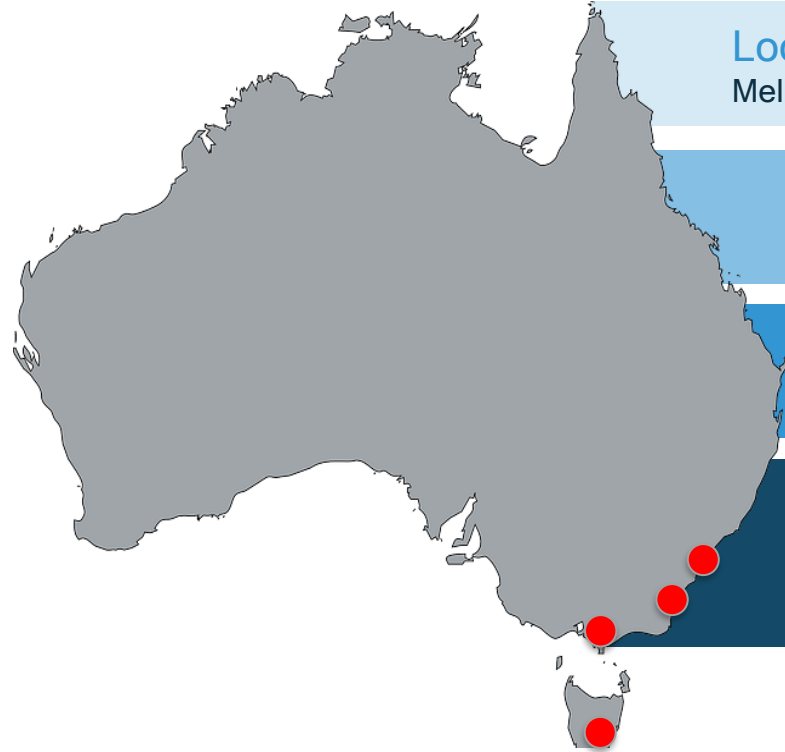
Mid to large enterprise
1000 to 20,000 employees

Industry Experience:

Strong track record in Financial Services & Insurance, Energy & Mining, Government (local, state, federal)

Customer needs

Technology, data centre & cloud cost reduction
Digital transformation enablement
Employee experience improvement



OUR CUSTOMERS



SXiQ

>200 Happy Customers

We have delivered multiple large, mission-critical system implementations for many of Australia's largest organisations

Some examples of our work:

- ❑ **Beach Energy:** multi-cloud implementation of core ERP, mission critical systems and collaboration technologies
- ❑ **ORICA:** Disaster Recovery Cloud solution for Orica's global, mission critical SAP systems
- ❑ **BUPA:** integration of identity and collaboration platforms across both private DC and public cloud for >20,000 end-users
- ❑ **Wesfarmers:** Cloud Application Transformation for mission critical systems from legacy DC to Azure
- ❑ **Hansen Technologies:** Design, Build & Operate a Multi-Cloud Platform across multiple DC's inc VMWare, HyperV, Azure
- ❑ **Defence:** Skype for business rollout to 110,000 ADF personnel

SXiQ is committed to truly making a difference in the world around us.

As part of this commitment we have partnered with two great organisations who do great work throughout Australia, PonyUp for Good & SecondBite.

Through Our Partnership we have saved over **33,500kg** from reaching landfill and we have created **120,000 fresh meals** for Australians doing it tough.

OUR CONTRIBUTIONS



PonyUp for Good is a Social Enterprise who work with businesses to redirect donated, decommissioned technology from landfill, reducing e-waste, data erasing & on-selling it.

Profits are then donated to SecondBite.



SecondBite is a leading national food rescue organisation. As Australia's fresh food crusaders, SecondBite rescued 10 million kilograms of surplus food last year. That's 20 million healthy meals for vulnerable people across Australia.



SXiQ donates our retired technology to PonyUp for Good, turning our surplus technology into healthy meals for those doing it tough.

The SXiQ team also donates direct volunteer hours and technical expertise to SecondBite, saving valuable dollars to their bottom line which leads to the delivery of more meals for those doing it tough.

WHAT WE'RE VALUED FOR

EXPERIENCE

We bring deep digital & cloud transformation experience to solve complex customer problems

INNOVATION

We challenge convention and deliver innovative solutions

VELOCITY

We move with velocity, helping our customers achieve their business success

PARTNERSHIP

We walk in our customers shoes, allowing us to focus on their business outcomes

INTEGRITY

Integrity and transparency are at the core of how we operate



OUR TEAM IS READY TO HELP

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