Life365.health
Remote Care Simplified.

Integrated Remote Health Platform
We’re Life365.
Glad to meet you.

Your focus is taking care of patients.
Our focus is connecting you with your patients.
We are your Remote Patient Monitoring Specialists.
ENABLING CLINICIANS AND ENTERPRISE HEALTHCARE TO CONNECT WITH PATIENTS IN A LOW-COST SETTING – @HOME
THE DIFFERENCE
Benefits of Remote Patient Monitoring

- More Efficient Care Coordination
- Faster Interventions When Needed
- Promotes Self-Management
- Better Insights to Patient Health Between Visits
- Reduce Admissions & Expensive Care Utilization
Our platform’s integrated healthcare solution & service providers gives you with a one-stop, platform that helps you deploy services to your growing patient populations at home – faster & easier.
How the Platform Works


Turnkey Kits or Mobile App (Patient Generated Data)

HIPAA Compliant Secure Cloud

EMR Integration – or Clinical Portal
Getting Started: Fast & Easy

1. Select Life365 Kits; Place order
2. Life365 prepares kit; Ships to patient
3. Patient receives kit and starts to take readings

Clinicians can review data and monitor patients in online web portal as soon as they begin to take readings.
“Life365 Virtual Care Platform connects those capabilities with hundreds of disparate devices and solutions thru a unified channel into Microsoft Cloud for Healthcare. In effect.”

“Life365 is the last mile between the platform and the patient.”

“The technology helps us greatly in our work, because there are ‘eyes and ears’ where we can’t be in every home… we have monitors in their homes to check vitals… and tablets where we can communicate and carry out visits with members as well.”

“The way healthcare is delivered is rapidly changing. Working with Life365 enables us to adapt as situations change. Their team couldn’t be more flexible.”

“Our goal is to improve the patient experience, reduce the overall cost of care, and improve the access to care for patients across the U.S.

– Randy Nale; US Healthcare Solutions Leader, Microsoft

– Fatima Villa Ruiz; Medical Assistant, Catalytic Health Partners

– Sean Burton; National Director of Integrated Healthcare

– Catalytic Health Partners

– AMR

– Microsoft
Segments We Benefit

- ACOs
- Behavioral Health
- Clinical Research & Trials
- Federally Qualified Health Centers / CHCs
- Health & Wellness Programs
- Home Health Agencies
- Hospice
- Population Health Management
- Payers
- Providers
- Hospitals
NEW REVENUE OPPORTUNITIES

Increase Monthly Revenue with remote patient monitoring reimbursement codes.

**CODE 99453**
One-time reimbursement for initial set-up and patient education on use of equipment/technology for remote physiologic monitoring treatment management services
- $19.03

**CODE 99454**
Reimbursement for supply of remote monitoring equipment/technology to patients for transmission of health readings, alerts/notifications via electronic means for review – once each 30 days
- $55.72

**CODE 99457**
Remote physiologic monitoring treatment services/interactive communication between patient & caregiver during a calendar month – initial 20 minutes
- $50.18

**CODE 99458**
Remote physiologic monitoring treatment services/interactive communication between patient & caregiver during a calendar month – each additional 20 minutes
- $40.84

Get a copy of our complete reimbursement guide

NON-FACILITY NATIONAL RATE – For exact reimbursement fees applicable to your practice in your state, refer to CMS guidelines.
PLATFORM

ONE CONNECTION
MANY SOLUTIONS

1X

ASSESSMENT
INTEGRATION
LOGISTICS
SERVICES & SUPPORT
Life365 Ordering / Onboarding

**Ordering**
- Order thru EHR
  - Microsoft Cloud For Healthcare
- Order thru Life365 Portal
- Multi-Patient Bulk Order

**On-Boarding**
- Patient Setup on Platform

**Delivery**
- Solution (Kit) Given to Patient from Clinician
- Solution (Kit) Shipped to Patient
- Solution (Kit) Given to Patient By 3rd Party
Delivery

1. POC places order
2. Life365 ships kit to patient

Onboarding

1. Optional Life365 assisted install (phone call)
2. Patient takes readings as directed

Recovery

1. POC requests retrieval
2. Life365 schedules pick up
1. Device sanitization and testing

Maintenance

2. Kit goes to inventory

Real-time Order, Inventory Management, Patient Tracking & Shipping with 24/7/365 Call Center Support.

Logistics services and solutions comply with all FDA, ISO, HIPAA, Health Canada, and OSHA requirements.
Microsoft Marketplace

**Life365 Demo Kits**
By Life365, Inc.
Life365 Demo Kits (BYOD and Turnkey)

- Starts at $279

**Life365 Virtual Care and Remote Patient Monitoring Platform**

- Starts at $175

**Life365 API Connect Data**
By Life365, Inc.
Life365 Virtual Care and Remote Patient Monitoring Platform

- As Low As $0.50/Patient/Month

**Life365 Annual Platform Fee**
By Life365, Inc.
Life365 API Connect Data to Client Clinical Backend Systems

- Starts at $7,500.00/year

**Life365 Support**
By Life365, Inc.
Life365 API Connect Data to Client Clinical Backend Systems

- As Low As $5.00/Patient/Month

**Life365 Integration Services**
By Life365, Inc.
Life365 provides integration services to connect to the client backend systems to send and receive patient data.

- Starts at $200/hour

**Life365 RPM Consulting Services**
By Life365, Inc.
Life365 RPM Consulting Services

- Starts at $250/hour
**Life365 Connectivity Options**

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- **Life365 BYOD**
  - Mobile Health App
  - Tech Comfortable

- **Life365 Cellular**
  - Cellular Medical Devices
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  - Cellular Healthcare / IoT
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- **Life365 Turn-key**
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  - Customizable / Complete Package
Easy to Use RPM

Targeted toward individual patients and populations

Tech Challenged / Need for Simplest Connectivity

• Turn-Key Solution with Cellular Connectivity
• Firmware Lockdown, Simple / Dedicated UI
• Secure / HIPAA Compliant Data
• Kitted Bluetooth Health Devices
• Pre-configured, Ready to go

Tech Savvy Users

• Life365 Health App
• Patient Downloads App; Uses Own Device(s)
Steps to Success

**Life365® kits**

- Kits curated for specific disease states – Cardiac Care, Diabetes, COPD, Kidney Care, Covid-19, and more.
- Pre-configured and shipped to patient’s doorstep, or other point of care.
Life365 Smart Devices with Pre-Loaded Apps


Turn-Key Solution
Patients supply their vitals using cellular connected smart phones or tablets – with a variety of Bluetooth enabled health devices.

Designed for Remote Healthcare
Pre-configured smart device environment dedicated for remote care management. Simple UI with just the apps needed and bloatware removed. Remote firmware management.

Supported and Scalable
Support, training and program design assistance from one of the most experienced teams in the industry. The Life365 Platform allows new apps, content devices to be added or updated based on program or population needs.

Use this link to schedule a demonstration / consultation
Life365 Smart Devices with Pre-Loaded Apps

Life365 Apps at a Glance

Resource Library

- Educational Reference
- Technical Support Materials
- Contact Info

- Video / Audio Content
- Online Resources
- Web-Links

Select the appropriate folder to access resource materials.

Select to open the PDF or HTML file to view.

Health Surveys

Member selects a survey icon to complete a survey.

- By Disease State(s)
- Behavioral Health
- Member Satisfaction

Standardized and customizable survey content is pushed to smart device remotely.

Surveys are designated by the Member’s care team.

Survey results are recorded in Coordinator Portal.
Life365 Smart Devices with Pre-Loaded Apps

Life365 Apps at a Glance

Reminders

Create Reminders for your Members to receive on their Smart Device.

- Readings & Survey Reminders
- Appointments
- Promotes Adherence to Therapy

Reminders are designated by the Member’s care team. Events are pushed to smart device remotely. Complete and Missed notifications are recorded in Coordinator Portal.

Patient Portal

Users can track their progress/status with the patient portal.

- Readings by Timeline
- Readings by Device Type
- Chart Views

Engage patients by offering program Members more insight to their health status, as they self-monitor progress in reaching their health goals.
Life365 Mobile App

- Users download Life365 App
- Pair Bluetooth devices or enter readings manually
- Review readings
- Track health trends in multiple views
- Generate reports
- Share data with family or providers
Proven Results

Proactive / preventative care at home with integrated care coordination from Life365, our Partners and Clients.

65% REDUCTION
ER Utilization in Medicaid Patients

40% DECREASE
Acute Care Utilization for Medicaid Population

30% INCREASE
In Clinical Workflow Efficiency

"Acute care hospital utilization and readmission rates are a fraction of what it was when we first took on the population. The health plans would say the same thing as we say, nobody expected it would be this dramatic – this quickly."

Proven Results

Improving Patient Engagement and Delivering Value
with Integrated Health Solutions

LEADS TO A DECREASE IN

ED USE PMPM COST 19%
ED UTILIZATION 21%
INPATIENT PMPM COST 37%
INPATIENT UTILIZATION 40%

PROVES PATIENT EXPERIENCE

DECREASE IN ACUTE CARE UTILIZATION:
36% Emergency Room and Inpatient

MEDICARE FFS
READMISSION REDUCTION:
45% 30-day readmission reduction

MEDICARE ADVANTAGE
READMISSION REDUCTION:
19% ER 37% IP
COST REDUCTION:
21% ER 40% IP

Results: All measured trends demonstrated favorable results for patients participating in AMR’s Integrated Healthcare Program when compared against a control group. All measures reached statistical significance. Member experience satisfaction scores were also significantly higher than prior metrics.

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 THANK YOU
on behalf of Life365.

Visit our website:

About Life365

- Privately owned, Phoenix area based.
- Headed by an industry recognized, experienced “Connected Health” Team.
- Previous RPM Company was acquired by Alere (now Abbott Labs) in 2012.
- Initially founded as start-up to develop a wearable technology platform for remote healthcare.
- Team has secured numerous patents for protocols in connecting wearable technology to the cloud.
- Our technology and strategic relationships with respected solution / service providers is the foundation of our “total” integrated remote care platform.