

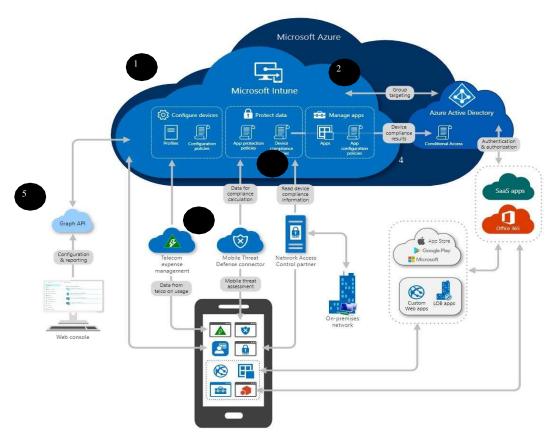


Microsoft Intune overview





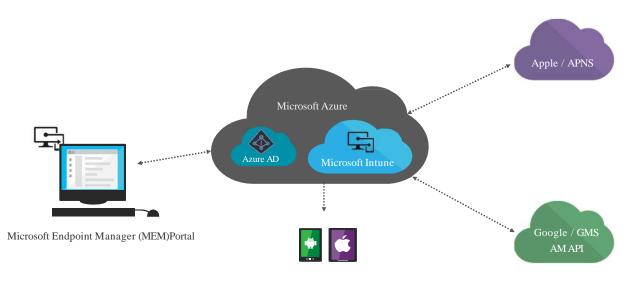
Intune ServiceArchitecture







Intune Enrolment Dependencies







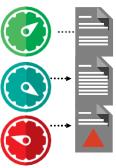
Settings Configuration



Comprehensive security Extensive configuration policies are enforced on settings are available for each platform each platform



Policies can be applied to user and device groups



Reporting available on each setting whether it is applicable, conformant or has an error





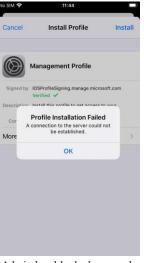
Company Portal User Experience - iOS



User doesn't have Intune License Assigned



Apple APNS hasn't been setup



Admin has blocked personal device enrollment

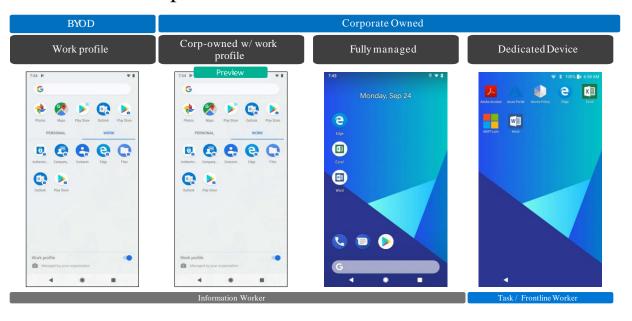


Admin requires a specific OS version to enroll





Android Enterprise - Device Modes













Define strategy ———— Plan

Define business justification and expected outcomes

Align actionable cloud adoption plan to business outcomes

Ready

Prepare people, process and environment for change



Comply, control and secure

Operate and optimize

https://aka.ms/adopt/overview





What SFPT can do ...



Define strategy →

SFPT have at least 3 professional always ready support reseller and customer to choose right solution !!!



Plan

SFPT have many resources from FPT, SYNNEX and MS like Datacenter, subscription, license, human for demo.



Ready -

SFPT always ready to connect to MS and our partner help the customer make the best actionable plan.



Govern

Comply, control and secure



ightarrow Manage $\,$ –

SFDC always accompanies customers and partners in troubleshooting, operate and optimize.

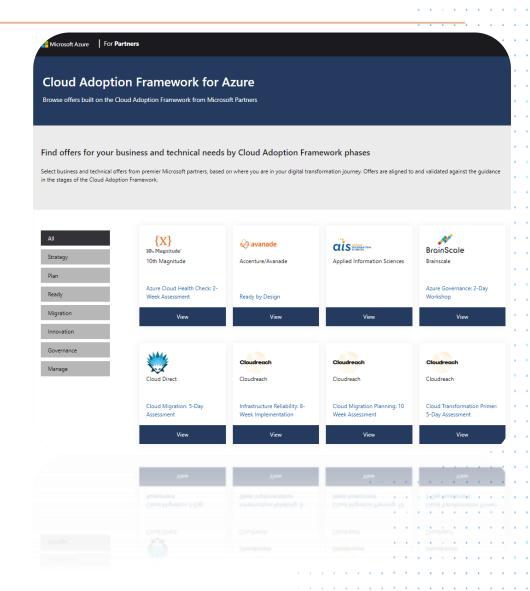
https://aka.ms/adopt/overview





What SFPT have ...

- ✓ SFPT is trusted Microsoft partners, and GOLD Partner of MS at many solution.
- ✓ SFPT have more than 20 years experience about IT market
- ✓ SFPT have the power human resource with:
- BOD: Always up to date, very interested in Azure, and have make the right strategy
- Sale team: more experience, active, flexible, MS 900 and AZ 900 per salesman.
- ➤ Technical Team: have more than 10 years with MS product, join in many big projects. Have MS100, AZ303, AZ304, ...
- Marketing Team: Active, creative, daring, the program was made by them is very interesting and make more benefit for customer and partner.



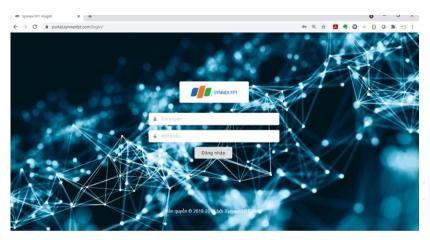


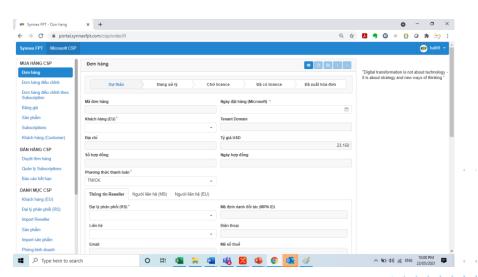


SFPT's special business process

Items	Description of feature
Price list	Updated price sheets at the beginning of each month
Tracking	Legal, Eligibility, Order progress Tracking
Management	Credit, Customers, P.O, Reconciliation, Billing, Subscription, Resource, Renewal
Monitor	Credit, Customers, P.O, subscription, Increase/ Decrease resources, Update resource, Analysis of resource and consumption, Renewal.
Report	Visualizing report, Export file, Cross-check, Forecast, Analysis of business opportunities
Notify	Notify license release
Remind	Default: 45 days , 30 days, 15 days, 1 week Before renewal date Customize remind
Alert	Unexpected service changes, Credit Threshold, Unauthorized system access
Enviroment	Web application, easy to use, is built on new technology platforms and high infrastructure systems. Allows integration with reseller's application using APIs
Support	24/7

Pro CSP Tool









SFPT's special business

Project support

- Finance: More debt, long time, easy to approval. More funds from MS for pilot, POC, demo
- ➤ Build Project: From start to finish, SFPC always accompanies partners and customers for survey, analyze, build solution, demo, test, evaluate, ... Respond time is less than 1 hour (SLA)
- ➤ Technical support and troubleshoot: 24x7, respond time is 1h, 2h, 4h, 8h depending on critical severity (SLA)
- Management Services:





What's SFPT have done ...

Management Services from SFDC

After the system was deployed, SFDC is still support customer and partner (ofcourse with the customer's authorized)

- ✓ Work with report, analytic, ... for optimize the system
- ✓ Help the customer reduce the cost per year
- ✓ Help the customer avoid unexpected cost
- ✓ Help the customer continue to complete the system with more azure option.
- ✓ Help the customer connect to MS support team for resolve any problem.



Thank You