What is ProcureEasy?

• ProcureEasy embraces the entire Procure to Pay cycle. It can streamline and automate complete procurement process.

• eProcurement Solution delivered on ASP model

• The complete solution is an integrated offering of concept, technology, infrastructure and services.

Target
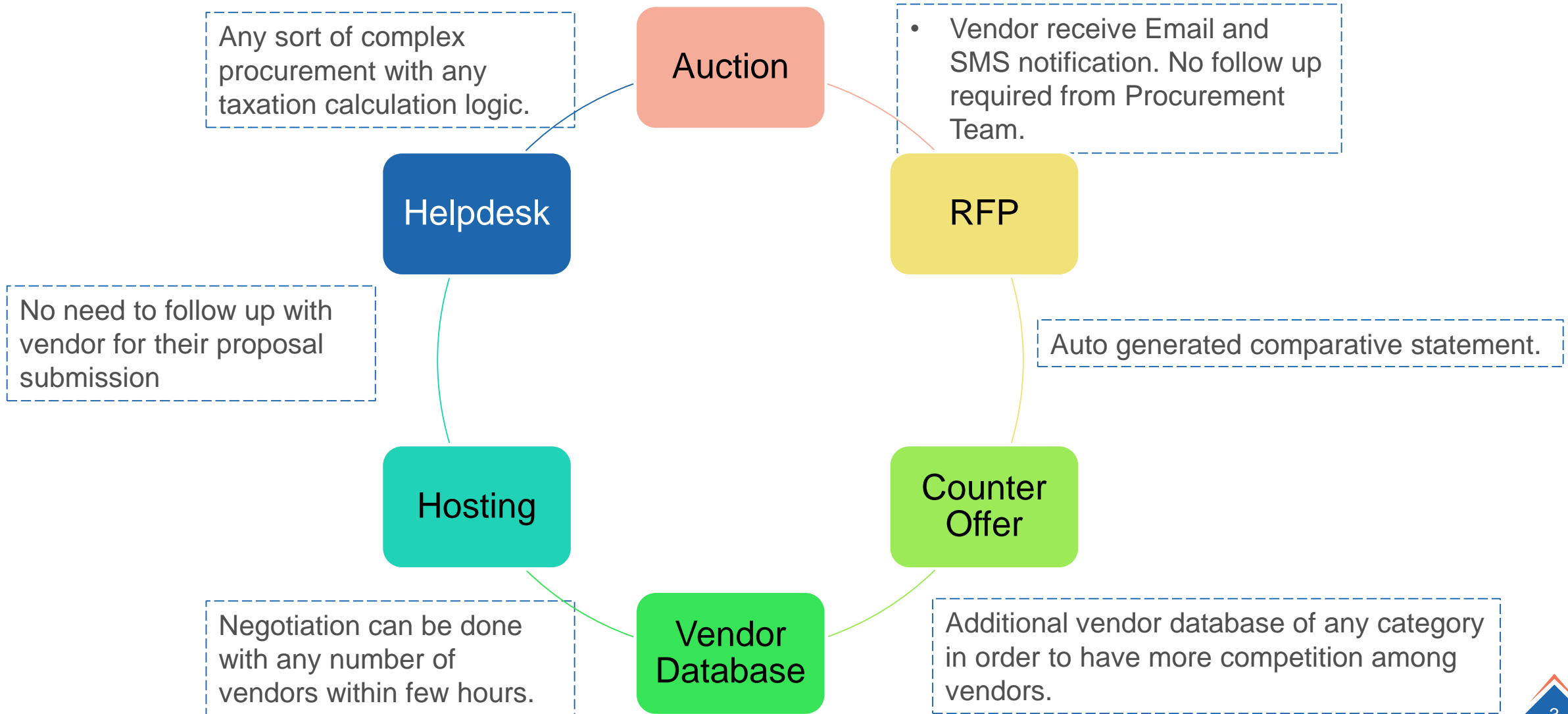
Small to mid-sized companies primarily.

Key Features

• Online Negotiation

• Configurable Templates for Technical & Price Bids

• Role Based Access

• SMS & Email Notification

• Auto generated comparative statements

• Online Clarification with Vendors

• Counter Offer
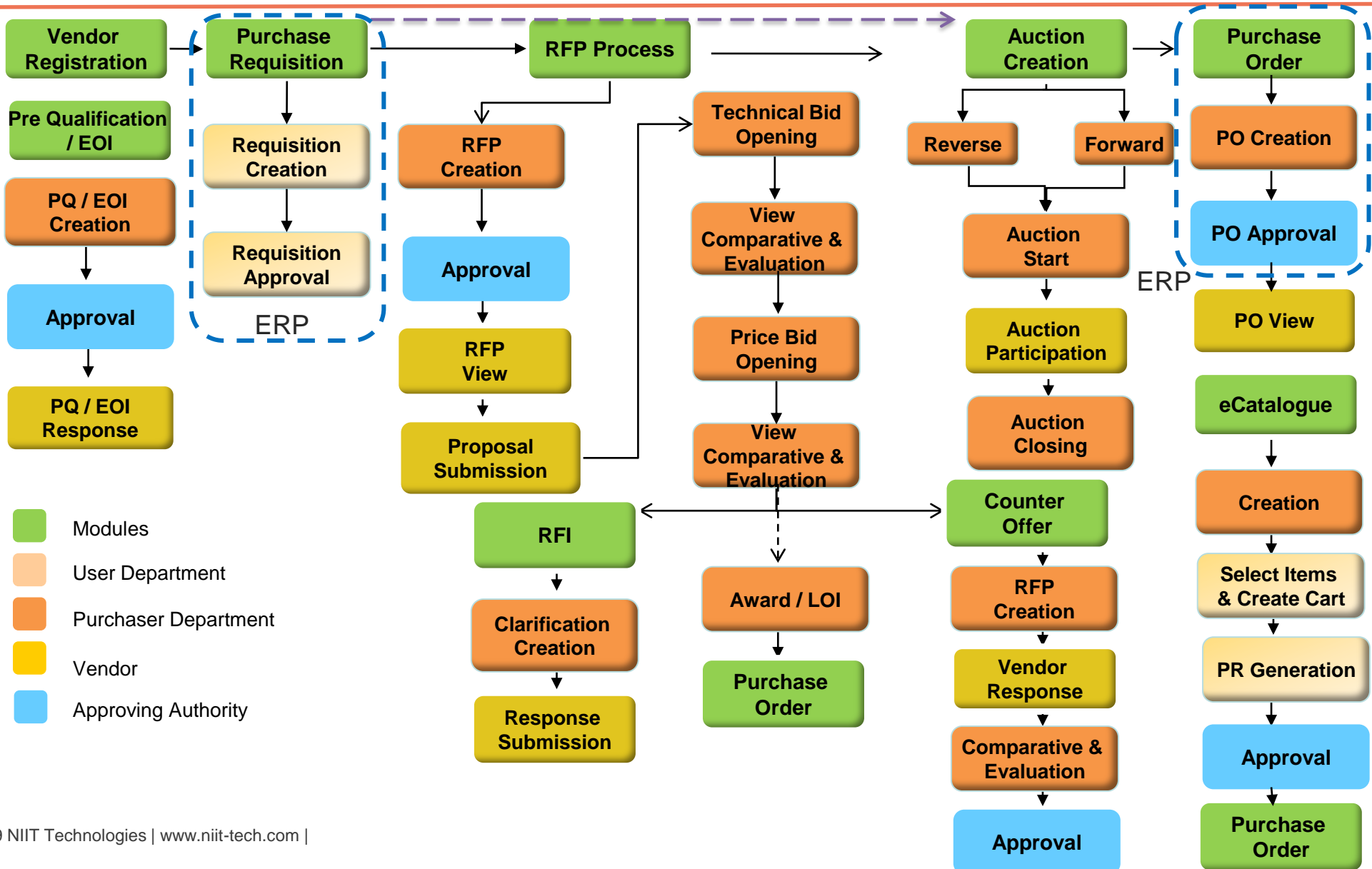
• Integration with Third Party ERP

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No. of Companies currently using ProcureEasy

Current ProcureEasy Offerings

Any sort of complex procurement with any taxation calculation logic.

Auction

- Vendor receive Email and SMS notification. No follow up required from Procurement Team.

Helpdesk

RFP

No need to follow up with vendor for their proposal submission

Auto generated comparative statement.

Hosting

Counter Offer

Negotiation can be done with any number of vendors within few hours.

Vendor Database

Additional vendor database of any category in order to have more competition among vendors.

Application Overview

Benefits

Confidence among Vendors

Increased market efficiency to bring buyer and seller together in transparent environment

No follow up required. Finalization of negotiation within few hours

Purchasing cost reduction to the tune of 8-10%

Vendors can revise their quotes multiple times

With available feature, Vendors need not be always online for quoting bids

Minimize Cartel formation

System generated reports

Case Study: Uttam Value Steels Ltd.

Client

Uttam Value Steels Ltd.

Situation

- No common platform to manage Procurement process. All plants were managing negotiation independently.
- Manual Procurement process
- Mostly negotiation with only local vendors.
- Long discussion with vendor to final the rate.

Solution

- Implemented a web-based Auction application at three plants.
- All procurement and Byproduct sale is managed online.
- Using Reverse Auction module for procurement and negotiation.
- Using Forward Auction module for selling scraps.

Results

- Procurement and sales processes got streamlined
- Senior Management having access on Plants activities
- On spot Report of saving
- Saving on procurement cost

Thank You