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Digital customer engagement Platform

FinTech

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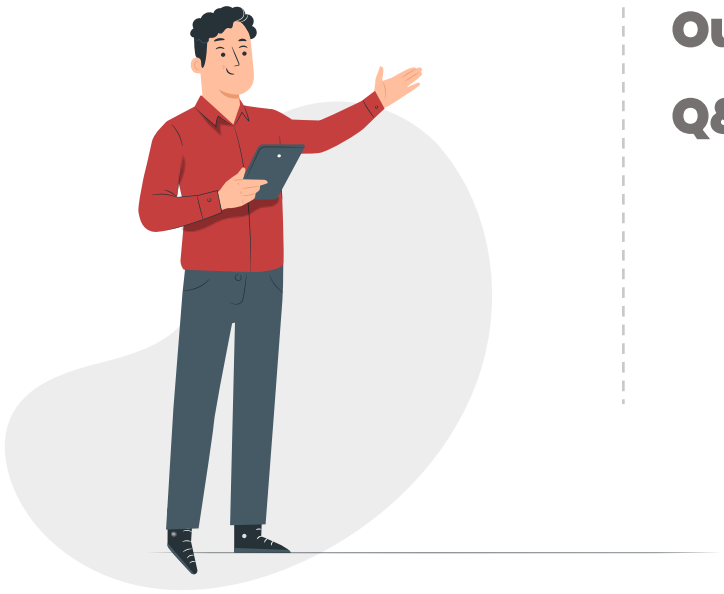
Agenda



- Introduction
- dotConnect Overview & vision
- Demonstration
- Workflow – CoP
- Our Clients
- Q&A

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What we do?

"Empower financial institutions to deliver an exceptional digital experience, to drive business growth and continuity"

dotConnect enables financial institutions with the technologies of today and tomorrow to better suit their target audience needs and expectations.

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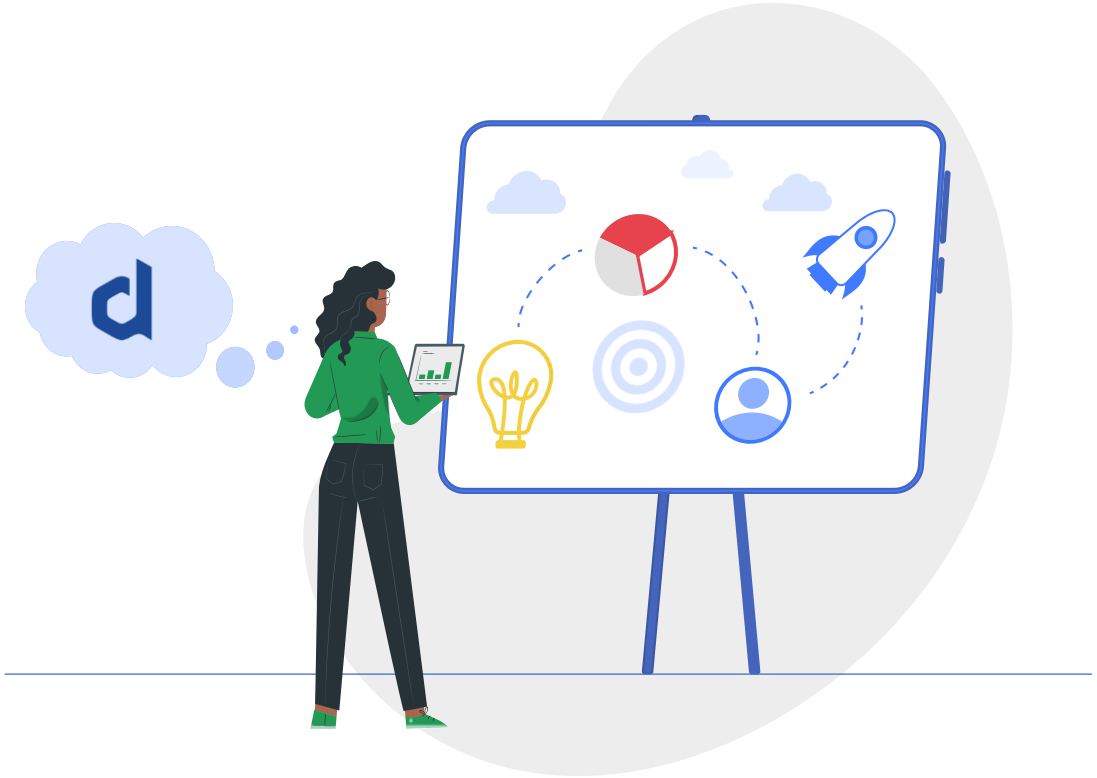
Our Solution

"Omni-channel digital banking as a service leveraging the power of artificial intelligence. Delivering an exceptional user experience, tailored to meet business processes via the workflow orchestrator "

Built from the ground up on the latest technologies in a microservice architecture in order to be lean and have the agility to innovate and change rapidly.

UK financial services landscape



Challenger banks

New digital only banks competing directly with the well established banks (HSBC, Barclays, Lloyds , NatWest, etc.)

GRPR

General Data protection Regulation that added more protection to the customer data and Personal identified informing (PII)

PSD2/Open Banking

EU Legislation implemented in 2019 that forced banks to publish their API's through Open banking and adhere to Strong customer authentication

FinTech

The changes in the landscape opened the door for FinTech to shine and compete and win opportunities from big players

Our Solution

Ecosystem Agnostic
Integration & Connectors

Security
Compliance, Annual pen-tests

Cloud Native
SaaS (Software as a service)

Origination
New product or service

Microservices
Architecture, decoupled

PSD2/SCA
Continued compliance with regulatory change

Omni-channel
Mobile, Desktop, Social
Open Banking, Rest API

Transactional
Transactional services

Workflow
Process orchestration

Open Banking
API gateway pull/push channel

Onboarding
New customers

Personal& Corporate banking

CoP
Confirmation of payee

Themes
Business/Customer segment

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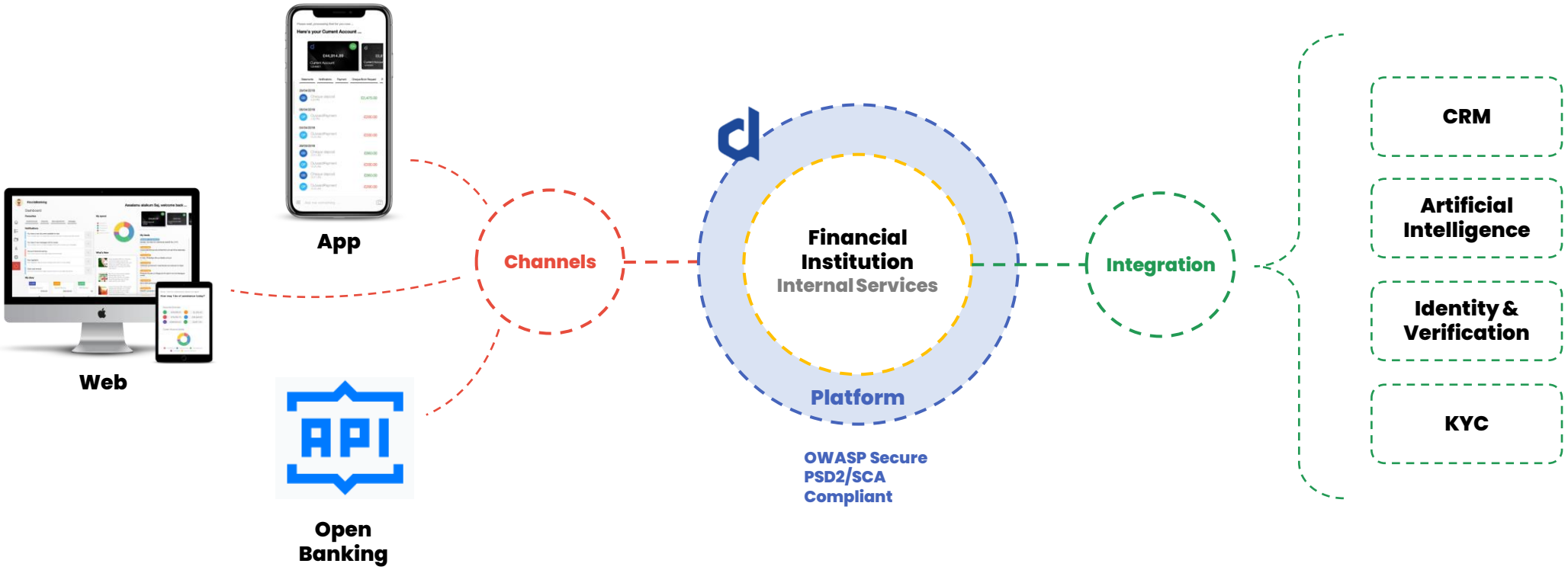
Empower



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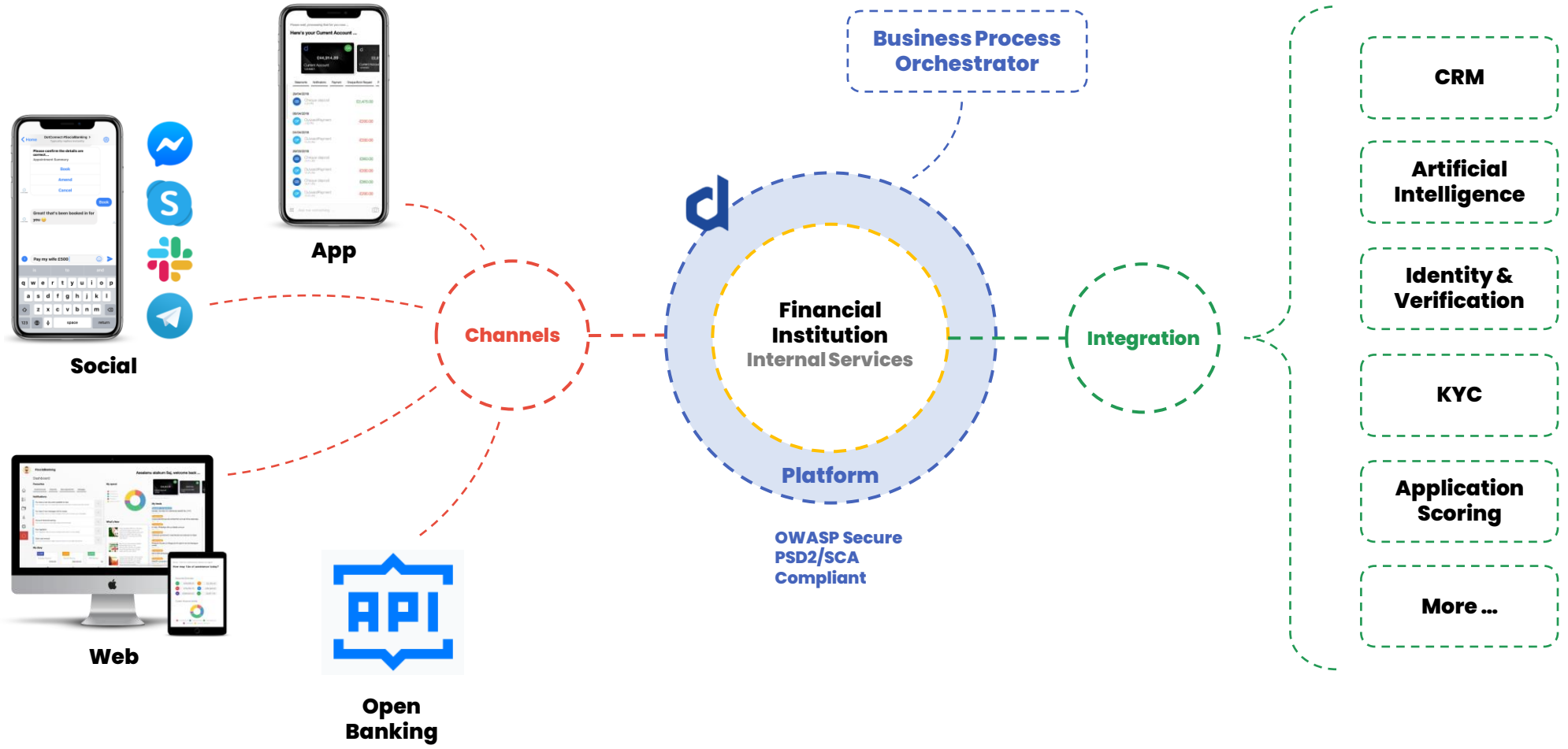
Evolve



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Collaborate

QUALCO
Loan Administration & Collections

UBL
where you come first
Financial Institution

Financial Institution

Expert System Vendors

Microsoft
Technology & Cloud

Financial Institutions

MAMBU

AL RAYAN BANK
Financial Institution

OneSpan
Technology & Security

salesforce
Technology & Cloud

GBG
eKYC, Identity & Fraud detection

jumio
Identity & Fraud detection

aquaglobal

CSI
YOUR PERPETUAL EDGE
Enterprise cloud & Cyber Security

Market Trends

Trusted Partners

accedia
IT solutions
Support Services

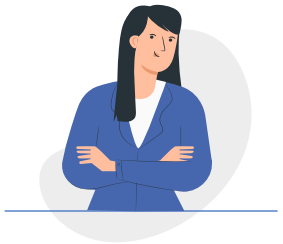
ohpen
Core Banking Platform

jscrambler
Technology & Security

SaaScada
Core Banking Platform

LENDINGMETRICS
live lending intelligence
Technology & Intelligence

ZenSar
Escrow & Support Services



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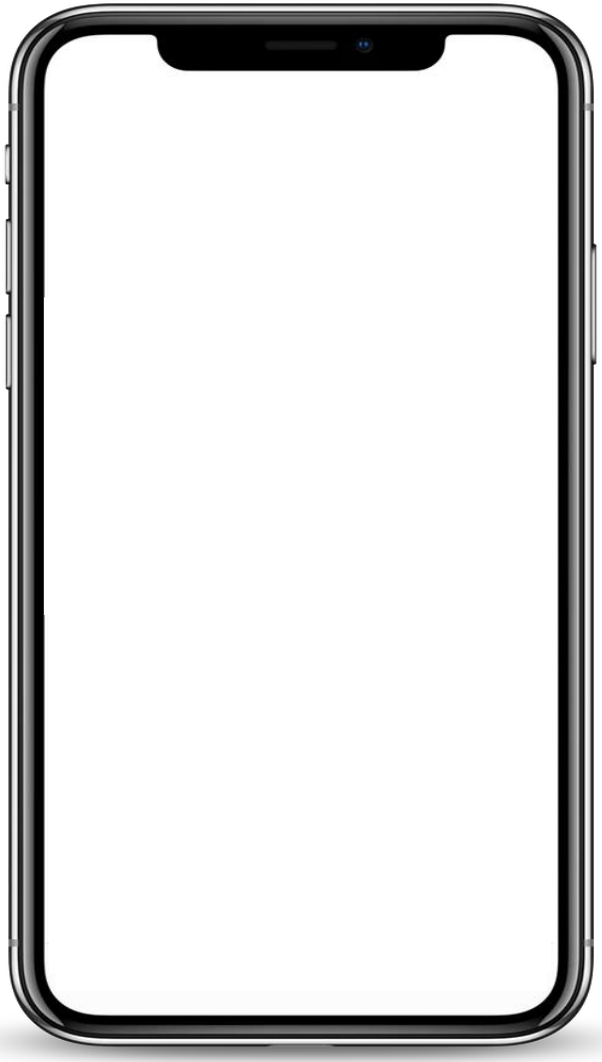
Experience

“You’ve got to start with the customer experience and work back toward the technology – not the other way around”

Steve Jobs



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Workflow

“Flexible business process management so clients can tailor experiences”

Via a low/no code approach create business processes to tailor the customer experience to suit any financial institution. Allowing clients to evolve, adapt and deploy business processes rapidly.

Workflow Hooks

- On-boarding
- Registration
- Product Application
- Portal Login
- Change Password
- Change Passcode
- Payment Dynamic Linking
- Confirmation of Payee
- Consent Management
- Push Notification/Dynamic Link Workflow
- Start-up

More to come ...

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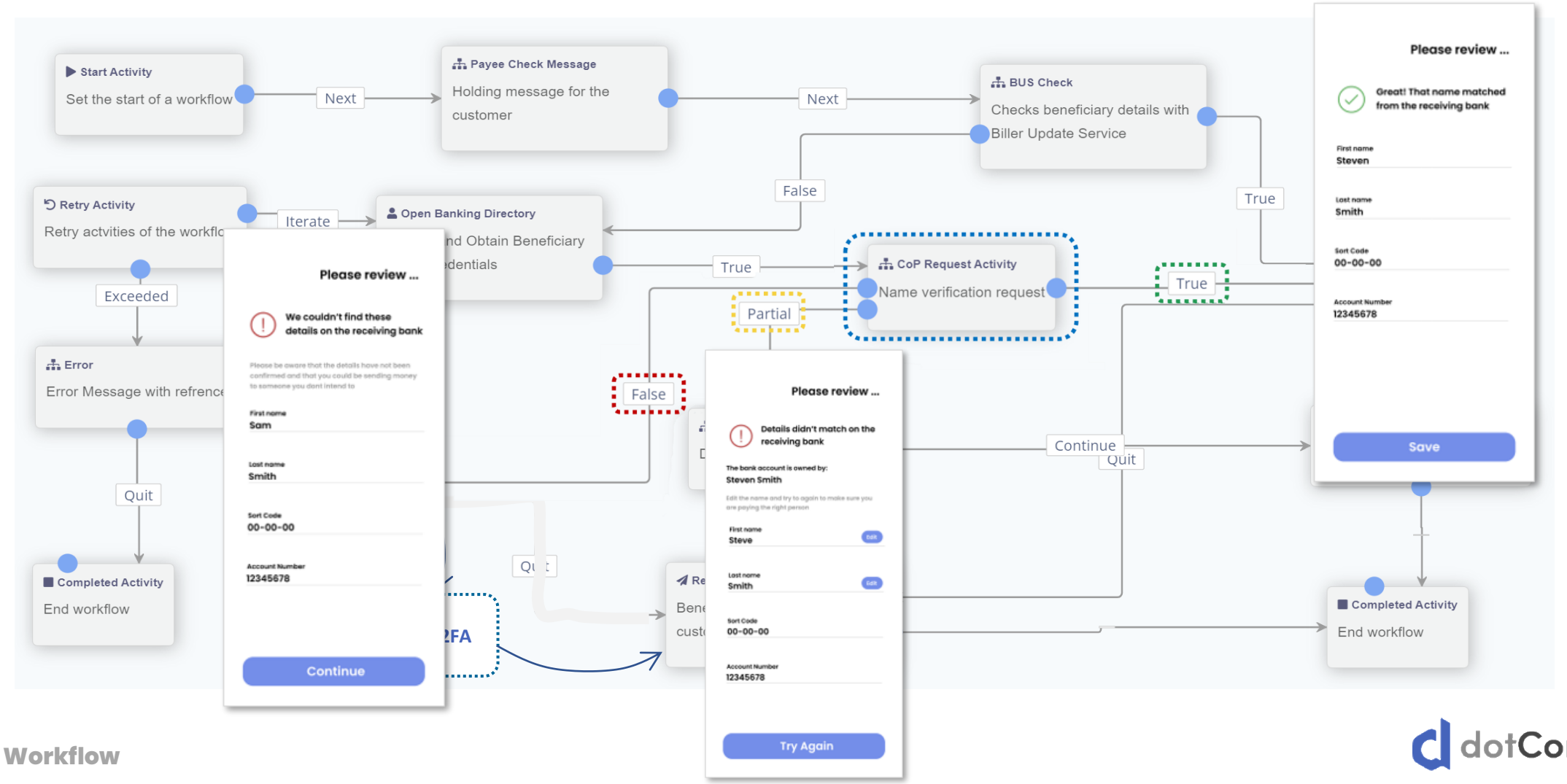
Workflow (Confirmation of payee)



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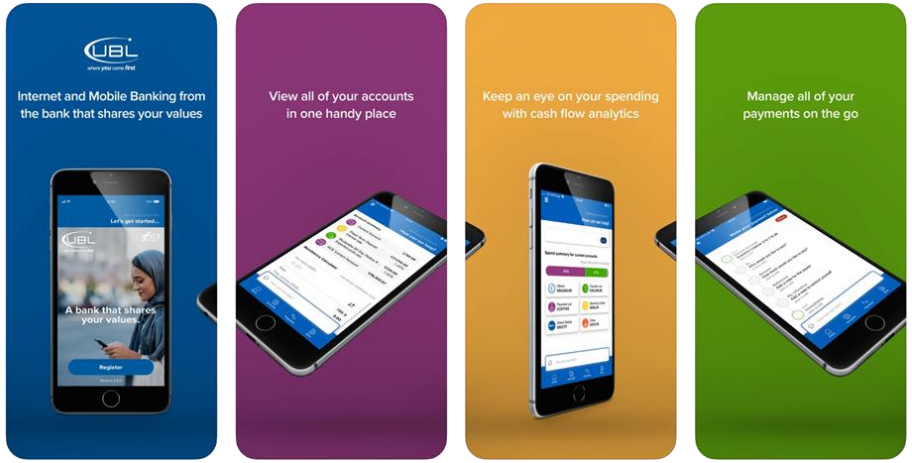
Story so far ...

United Bank Limited

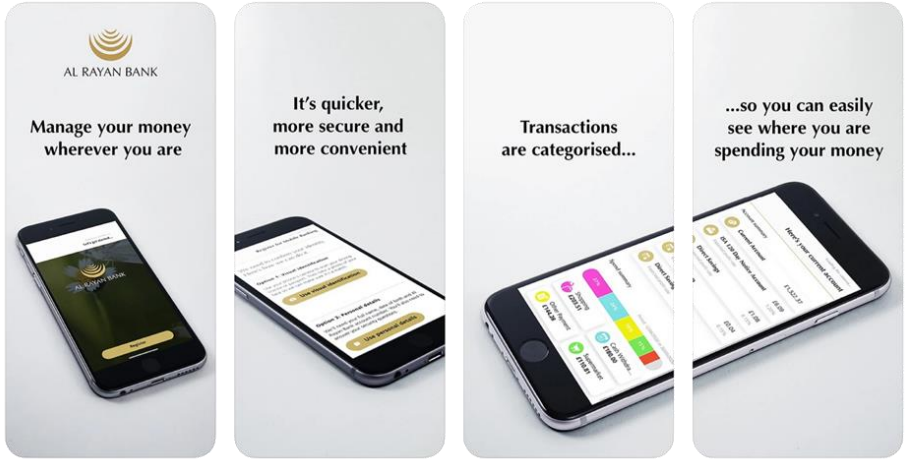
Live since October 2020



Active customers: 18,000

Al Rayan Bank UK

Live since September 2019



Active customers: 45,000

Jordan International Bank

Consultancy & development services

Thank You!

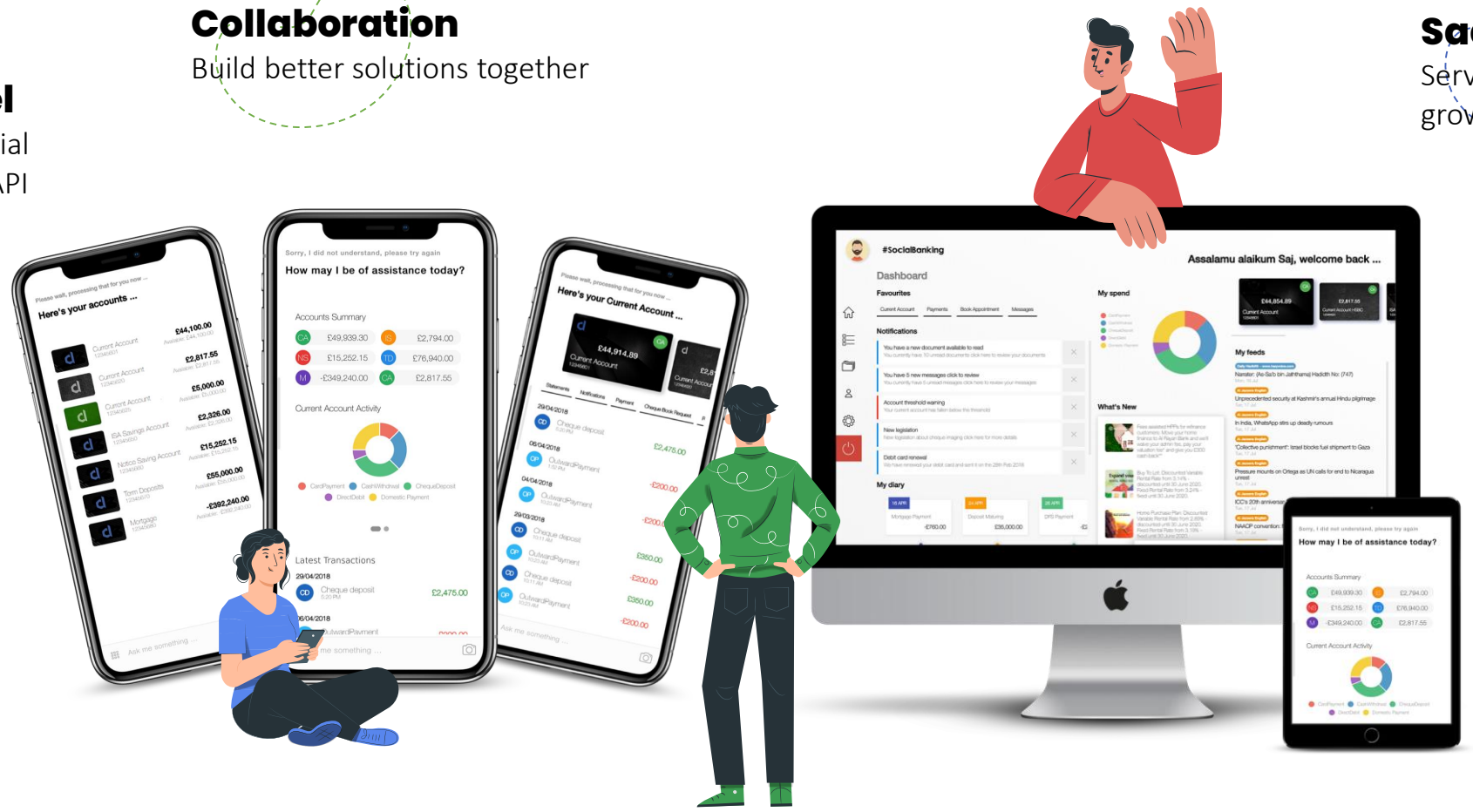
Ecosystem Agnostic
Integrate and connect

Workflow
Business process orchestrator

Collaboration
Build better solutions together

Omni-channel
Mobile, Desktop, Social
Open Banking, Rest API

SaaS
Service model, pay as you grow



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