

# SAP HANA as a Service on Azure

SAP HANA offering with Pay-As-You-Use payment model for Digital Companies.



**Do you know that companies who invested in SAP HANA for 3 years re-invested next year due to unplanned growth?**

## What is «SAP HANA as a Service»?

Service includes SAP HANA based system setup for your Development, Quality, Production, Production HA/DR and Managed Services for SAP Systems including Backup & DR solutions. At any size from 128GB to 20TB.



## Value Proposition for SAP Customers

- SAP HANA growth control
- Increased uptime
- Reducing costs while growing
- Rapid deployment

## How we achieve values?

- You can deploy SAP HANA systems from 128GB to 20TB on Azure.
- Leverage Azure Automation to reduce your TCO.
- Deploy an SAP HANA system in 15 minutes.

## Why customers use «SAP HANA as a Service»?

- Rapid Deployment possibility within minutes not weeks.
- Unlimited growth possibility from 128GB to 20TB.
- Pay-As-You-Use Model suitable for Non-Productive systems.
- Azure's Global Infrastructure gives you always-on SAP infrastructure.

## Impacts for SAP Customers

- 27% of customers say ROI in 12-18 months
- 99.5% uptime in the cloud
- Short project timelines.
- Managed growth in time.

«As we made the digital transformation, we needed a reputable partner with the right experience. Hosting SAP on an Azure platform is a perfect fit from a cost and flexibility perspective, and we are very excited about the deployment. We followed a very quick planning and execution cycle to get up and running.»

- Engin Şahin, IT Manager, Penti Giyim

# How it Works?



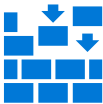
## Architecture Design

- Collect customer requirements
- Design Azure infrastructure
- Create migration or new deployment plan



## Deployment

- Deploy new systems for new implementation aligned with Project plan
- Or Migrate existing systems with DMO
- Provide Project support



## Managed Services after Go-Live

- Qualitative Proof
- Measurable Success or Statistics
- Business Outcome

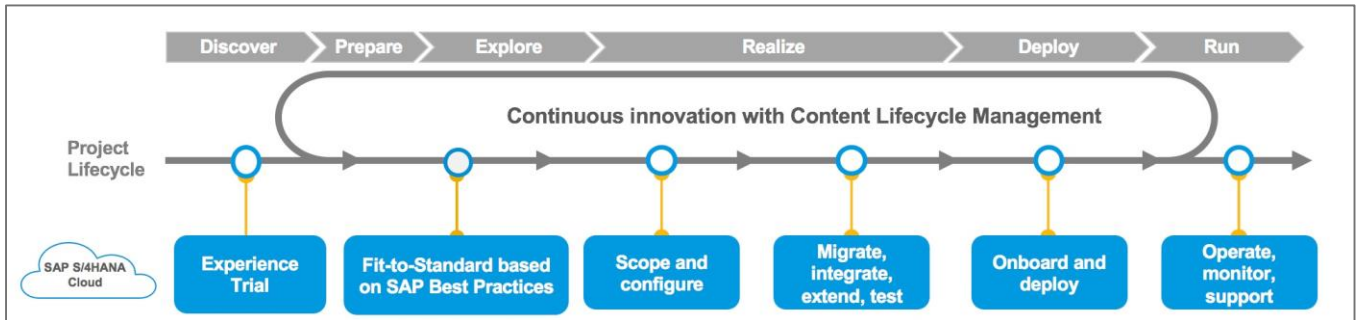
## SAP HANA as a Service on Azure

### Our promise to you

is to help you during your SAP HANA journey with our SAP Basis and Azure Cloud expertise.

### An offer to get you started

- Digital Transformation
- With OPEX investment instead of CAPEX
- And unlimited growth capability instantly.



## From Design to Support

- Ready to use toolset for SAP HANA projects.
- Onboard systems based based on Project milestones
- Provide end-to-end Support during Project and after go-live

## Why GlassHouse?

We support our customers in their digitalization journey with our deep technical expertise.

In the digital world, some IT workloads will continue to exist on on-premise infrastructure, while some workloads be destined for the Cloud. GlassHouse is a hybrid cloud provider that can serve its customers with on premise equipment as well as Cloud solutions and support for SAP & Microsoft Applications.

As a world class hybrid cloud solution provider, we open our operations to periodic international audits. As a result of these audits, we continue to operate as an official SAP Outsourcing Operations Partner and Dell Technologies Cloud Service Provider.

