

Ready for Change Management

Realize the value of Microsoft 365 by helping your employees embrace new ways to work.



93% of companies with excellent change management programs in place meet or exceed project objectives*

Deploying Microsoft 365 enables business transformation by activating best-in-class collaboration tools. However, value will not be realized without consistent use and adaptation of behaviors by users. In fact, productivity could decline if employees do not know how to use new features, impacting the organization's ability to achieve ROI targets. Adoption is important, but a willingness by users to change their behavior is critical.

Effective change management addresses the "people" side of technology. Resistance to change is managed through awareness and training, increasing the probability of long-term success with Microsoft 365.

Our Solution

Ready for Change Management helps establish change management best practices in preparation for the deployment of new Microsoft 365 workloads, business applications, and other end-user impacting technology solutions.

Apex Digital Solutions works with your team to:

- Understand the scope and objectives for the specific technology change
- Assess your existing change management practices including communication and training
- Conduct an "Art of the Possible" immersion session to identify use cases and success measures
- Review change management best practices including a champions program, training, and communications plans

Microsoft 365 is a complete, intelligent solution including Office 365, Windows 10, and Enterprise Mobility + Security. Microsoft 365:

- Helps companies achieve more together by better connecting employees, customers and suppliers
- Empowers employees to get work done from anywhere, on any device
- Protects company data across devices with always-on security
- Simplifies the set-up and management of employee devices and services with a single IT console

Apex Digital Solutions can assist with the evaluation, purchase, deployment, and long-term support and success management of Microsoft 365 so you can securely run and grow your business.

 Microsoft | Office 365, Windows, Microsoft Teams

Benefits & Outcomes

Microsoft 365 enables a productive work environment. Apex Digital Solutions reduces risk and supports business outcomes:

- Alignment across business and technical stakeholders on the vision, needs, and success criteria
- Reduction in resistance driven by the participation of management and executive sponsorship
- Attainment of people-based ROI targets resulting from increased adoption and better productivity
- Increased employee engagement driven by awareness, involvement, and training

Next Steps

Contact hello@apexdigital.com or 248-270-9670 to learn how Apex Digital Solutions can help achieve your desired outcomes.

More About Us >

Empowering Customers

Our approach to driving successful customer outcomes is defined by the **Customer Empowerment Feedback Loop**. This solution framework was developed by Apex Digital Solutions to support customers adopting new technologies. Our Ready, Ignite, and Empower solution offerings are designed around the customer journey from assessment and planning, to deployment and adoption, to support and long-term management. Together, these offerings propel customers forward to realize long-term benefits from their technology investments.

Customer Empowerment Feedback Loop



Our Microsoft Partnership

Apex Digital Solutions is an award-winning Microsoft Gold Partner. Our team of experts are certified in Microsoft platform and cloud solutions including Office 365, Enterprise Mobility + Security, Windows 10, and Azure.



We Are Passionate About People

Since 1999, the purpose at Apex Digital Solutions has been to “Empower people to make a positive difference in the lives of others.” One of the many ways our team achieves this each day is through transformational experiences and solutions to become more secure, productive, and engaged.

Technology for People’s Sake

We know technology enables success for your business. That is why we have built our business around empowering success for all of our customers through technology solutions.

Here are our promises to you:

We Bring the Team

Your core business is your expertise, technology solutions is ours. Our team of certified technical specialists follow best practices for successful deployments while our customer success managers remain engaged throughout the life cycle to ensure your desired outcomes are achieved.

We Solve, Don’t Sell

We are here to help you achieve your goals. That means our primary focus is understanding your business and solving problems through technology solutions instead of selling you products that don’t meet your needs.

We Create a Clear and Better Ending

Our business was formed to make a positive difference. We will always be clear about everything related to our services and the impacts of decisions made throughout our engagement with you. We will help you take advantage of technology for the betterment of your people.

“
Apex’s Microsoft 365 services have helped us scale up rapidly and allowed us to better serve our client base.

– Senior Director of Technology, Michigan-Based Non-Profit

Contact Us

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Microsoft
Partner



Gold Cloud Platform
Gold Cloud Productivity
Gold Windows and Devices
Silver Application Development
Silver Collaboration and Content
Silver Datacenter
Silver Enterprise Mobility Management
Silver Security

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