



# Health Insurance Modern Data Fabric

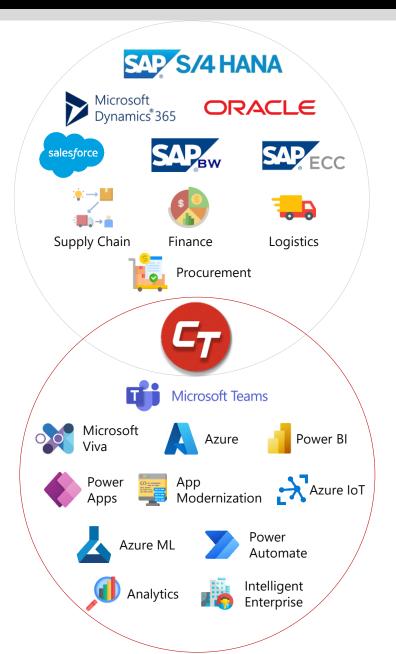


Infrastructure (Azure)
Data & AI (Azure)
Digital & App Innovation (Azure)
Security



### Traditional Enterprise + Modern Cloud









2000+ Employees



**980** + Azure Certifications

### **Advanced Specialization**



- Al & Machine Learning
- Analytics
- Infra and Database Migration to Microsoft Azure
- Kubernetes
- Cloud Security



#### **Global Presence**

US, Canada, UK/Europe, Asia Pacific, India, MEA

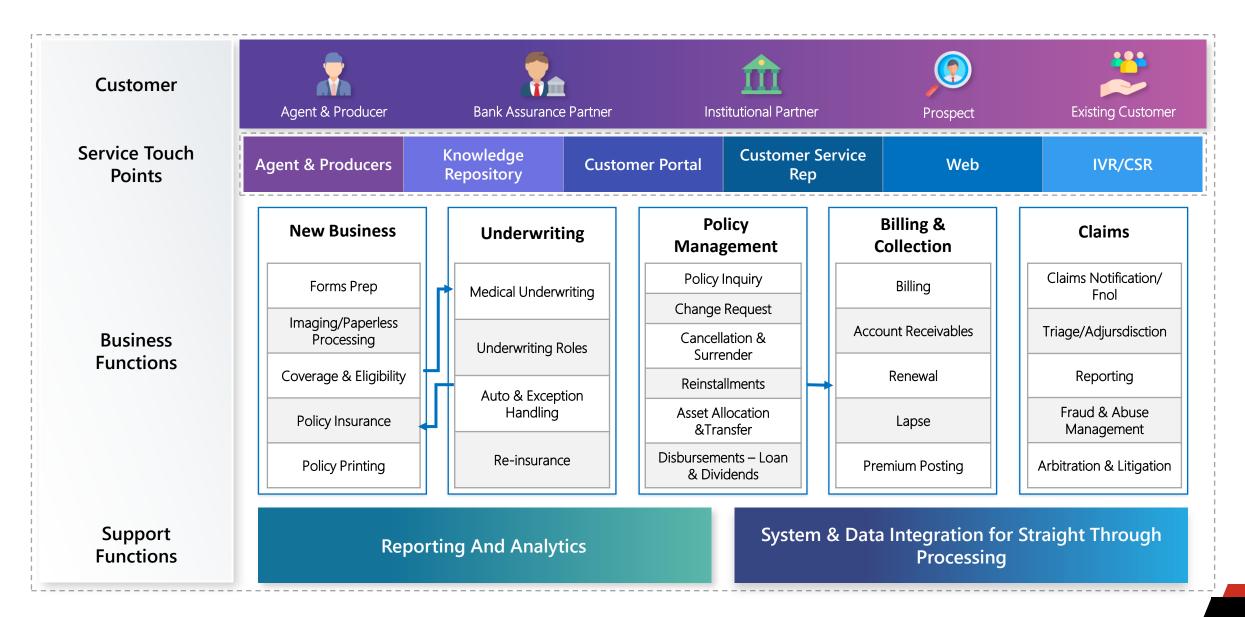






### Process Cycle – Health Insurance





### Technical Solution – Data Layers



#### **Data Flow & Operations**



Connectivity with Data
Sources to facilitate data
extraction and
transformations with
automation and optimized
orchestration using cloud
native technologies.



Azure Data
Factory/Databricks
Notebooks helps in data
collection at a standard
location, cleaned and
processed. Persist the data
from the source systems
into the landing area.



Raw/unstructured data lands into Staging/Bronze Layer. Further the data is processed and traverse through different layer.

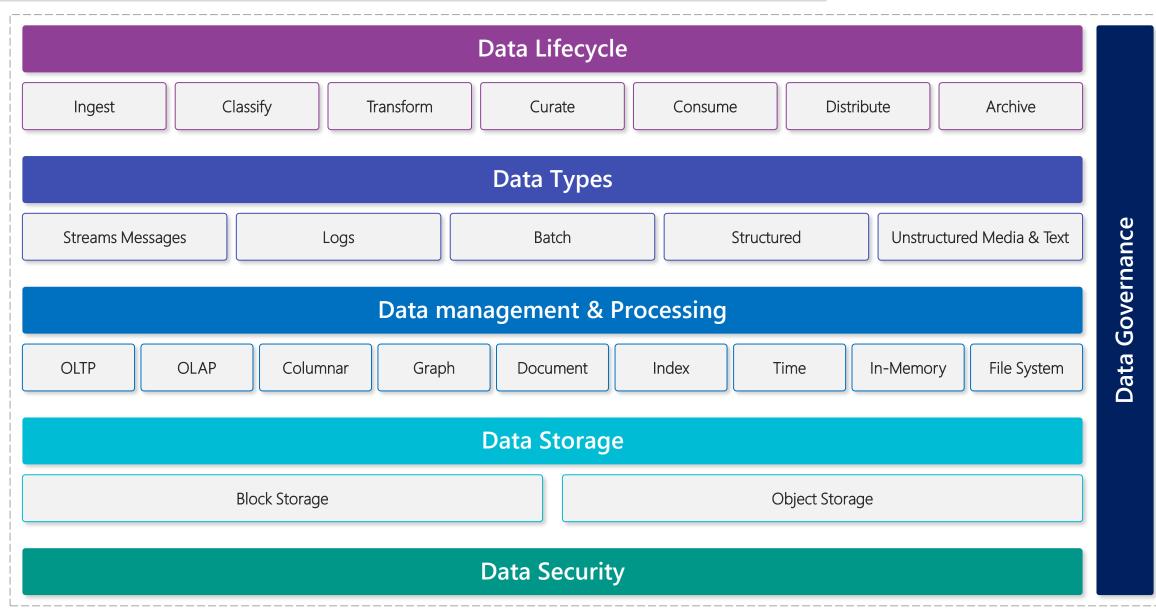


Data models/Business logics will be implemented on Gold Layer (Lakehouse or Azure Synapse) which will act as an Analytical Layer to BI applications or Use-Cases.



Attentiveness on failures and automatic retries of the data pipelines. Integration with Power BI which will provide flexibility to publish dashboards/reports across the enterprise.





### Reference Data Architecture





### Scope and Objectives



**Theme:** To construct and automate the Health Insurance Data Lake solution that can be **versatile** with hybrid necessities, **apparent** with regards to data governance and lineage, **adaptable** concerning the immense size and variety of data and able to carry out the state-of-the-art advance analytics. In preference to give a logical approach to business choices, modern data fabric (enable controlled, secure and self-service economy) to deliver data model with business critical KPIs for 3 subdomains of Health Insurance - Insurance, Sales and claims.



Requirement Gathering and Assessment to understand the current data landscape and to take safeguards in event falling during the phased development.



Setting up the Infra with network and security for azure services, laying the foundation for Health Insurance Data Platform as per the designed Solution & Network Architecture



Deploying Ingestion Framework to construct the pipelines via ADF and further data



Building Data Platform to stage source data in Raw zone (hierarchal structure), massaged data in Enriched zone and aggregated data as facts & dimensions in Curated zone.



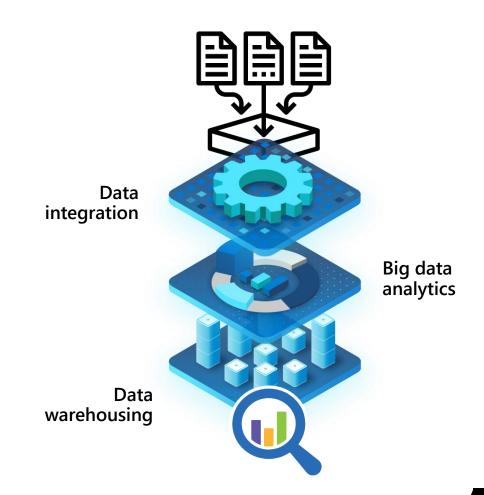
Setting up Purview to cater automated data discovery, classification and end-toend lineage with prime business glossary thereby enhancing data literacy in the organization.



CI/CD Pipelines deployment and configuration to setup DevOps framework.



Deploying 3 Power BI Reports consisting semantic data model and 20 to 25 business critical KPIs involved in Health Insurance - Insurance, Sales and Claims.



## KPI – Health Insurance Dashboard



| S. No. | Dashboard                 | KPI Group Name | KPI Name   |
|--------|---------------------------|----------------|--|
|        | Key Performance Indicator |                | <ol> <li>Revenue</li> <li>Expense</li> <li>Profit before Tax</li> <li>Return on Investment and return on Equity</li> </ol>   |
|        |                           | Policies       | <ol> <li>Revenue</li> <li>Expense</li> <li>Profit before Tax</li> <li>Return on Investment and return on Equity</li> <li>Policies Current Year</li> <li>Policies Last Year</li> <li>Policies by branch and channel</li> <li>Average Policy Size</li> <li>Policy Growth percent</li> <li>Employees by Group</li> <li>Employees by Gender vs Total</li> <li>Employees CY vs LY vs CY-LY</li> <li>Members Age Bucket</li> <li>Members Growth percent</li> </ol> |
| 1      | Overview                  | Employees      |  |
|        |                           | Members        |  |

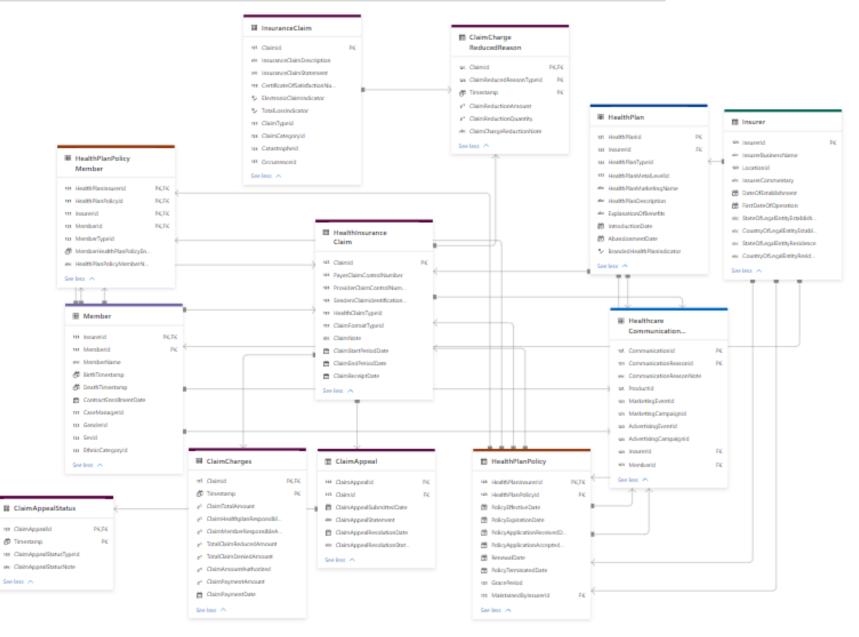
## KPI – Health Insurance Dashboard



| S. No. | Dashboard     | KPI Group Name            | KPI Name  |  |
|--------|---------------|---------------------------|---|--|
|        |               | Key Performance Indicator | 1. Solvency Ratio by Fiscal Year, Quarter and Month<br>2. Total Claims by Fiscal Year, Quarter and Month<br>3. Net Income Profit Margin by Fiscal Year, Quarter and Month |  |
| 2      | Finance       | Expenses                  | 1. Operation Expenses<br>2. Combine Ratio   |  |
|        |               | Claims and Members        | 1.Claim Denial Rate and Claim Settlement Time<br>2.New Member Enrollment by Year  |  |
| 2      | Dalamas Chast | Balance Sheet             | Balance Sheet by YTD, Previous Year and Previous year delta Change  |  |
| 3      | Balance Sheet | Profit and Loss           | Profit & Loss by YTD, Previous Year and Previous year delta change  |  |

### Health Insurance Data Model





### Health Insurance Data Model

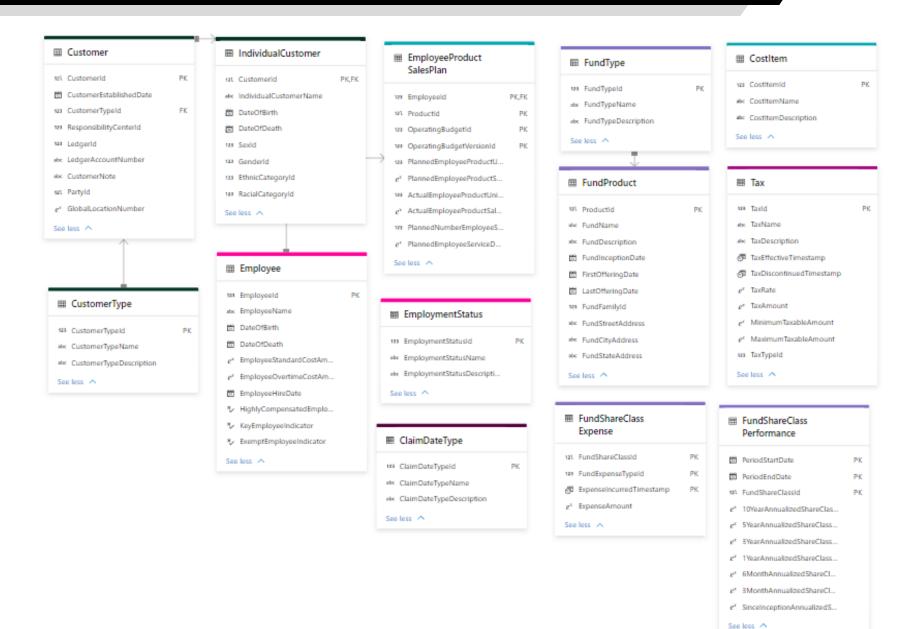






### Health Insurance Data Model





## Source Mapping for Data Models

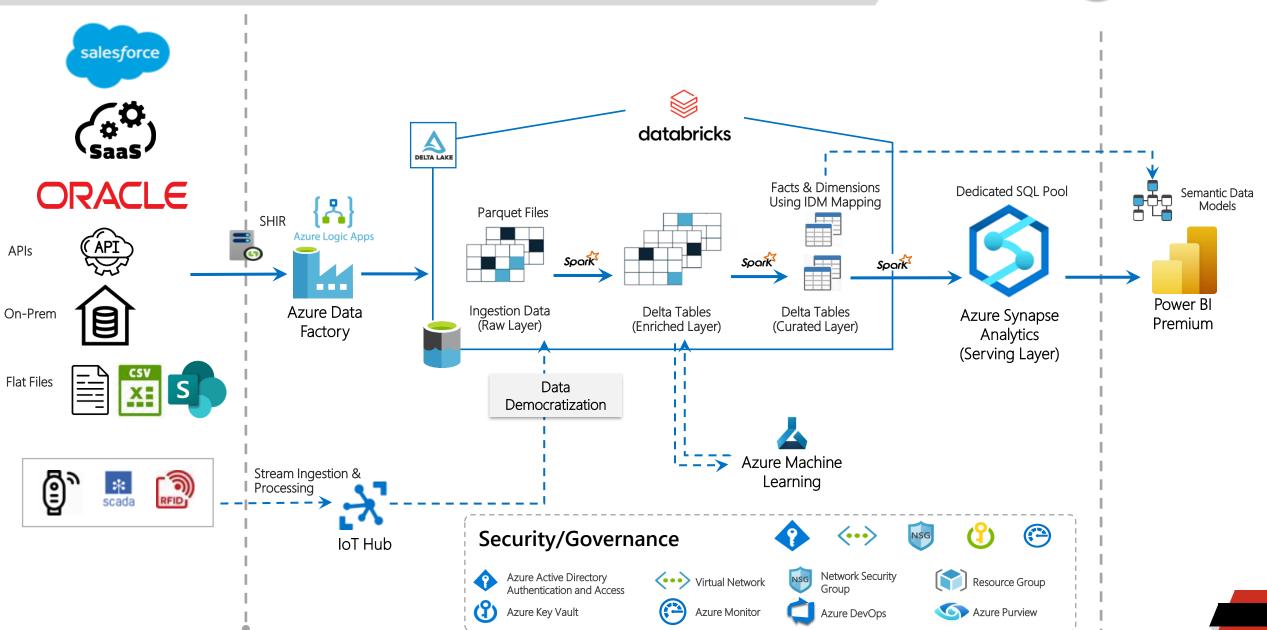


### Source Mappings to be provided by Client

| Source_Table_Name | Source_Column_Name                 | Source_Column_Type | Sink_Table_Name | Source_Column_Name                 | Source_Column_Type |
|-------------------|------------------------------------|--------------------|-----------------|------------------------------------|--------------------|
| Employee          | Employeeld                         | string             | Employee        | Employeeld                         | integer            |
| Employee          | EmployeeName                       | string             | Employee        | EmployeeName                       | string             |
| Employee_Name     | DateOfBirth                        | string             | Employee        | DateOfBirth                        | date               |
| Employee_Name     | DateOfDeath                        | string             | Employee        | DateOfDeath                        | date               |
| Employee_Name     | EmployeeStandardCostAmount         | string             | Employee        | EmployeeStandardCostAmount         | decimal            |
| Employee_Name     | EmployeeOvertimeCostArnount        | string             | Employee        | EmployeeOvertimeCostAmount         | decimal            |
| Employee_Name     | EmployeeHireDate                   | string             | Employee        | EmployeeHireDate                   | date               |
| Employee_Name     | HighlyCompensatedEmployeeIndicator | string             | Employee        | HighlyCompensatedEmployeeIndicator | boolean            |
| Employee_Name     | KeyEmployeeIndicator               | string             | Employee        | KeyEmployeeIndicator               | boolean            |
| Employee_Name     | ExemptEmployeeIndicator            | string             | Employee        | ExemptEmployeeIndicator            | boolean            |
| Employee_Name     | NonexemptEmployeeIndicator         | string             | Employee        | NonexemptEmployeeIndicator         | boolean            |
| Employee_Name     | AlienStatusId                      | string             | Employee        | AlienStatusId                      | integer            |
| Employee          | SexId                              | string             | Employee        | SexId                              | integer            |
| Employee          | Genderld                           | string             | Employee        | Genderld                           | integer            |
| Employee_Name     | RacialCategoryld                   | string             | Employee        | RacialCategoryld                   | integer            |
| Employee_Name     | EthnicCategoryld                   | string             | Employee        | EthnicCategoryld                   | integer            |
| Employee_Name     | EmploymentLeadSourceld             | string             | Employee        | EmploymentLeadSourceld             | integer            |
| Employee_Name     | SecurityClearanceld                | string             | Employee        | SecurityClearanceld                | integer            |
| Employee_Name     | SecurityLevelld                    | string             | Employee        | SecurityLevelld                    | integer            |
| Employee_Name     | Partyld                            | string             | Employee        | Partyld                            | long               |

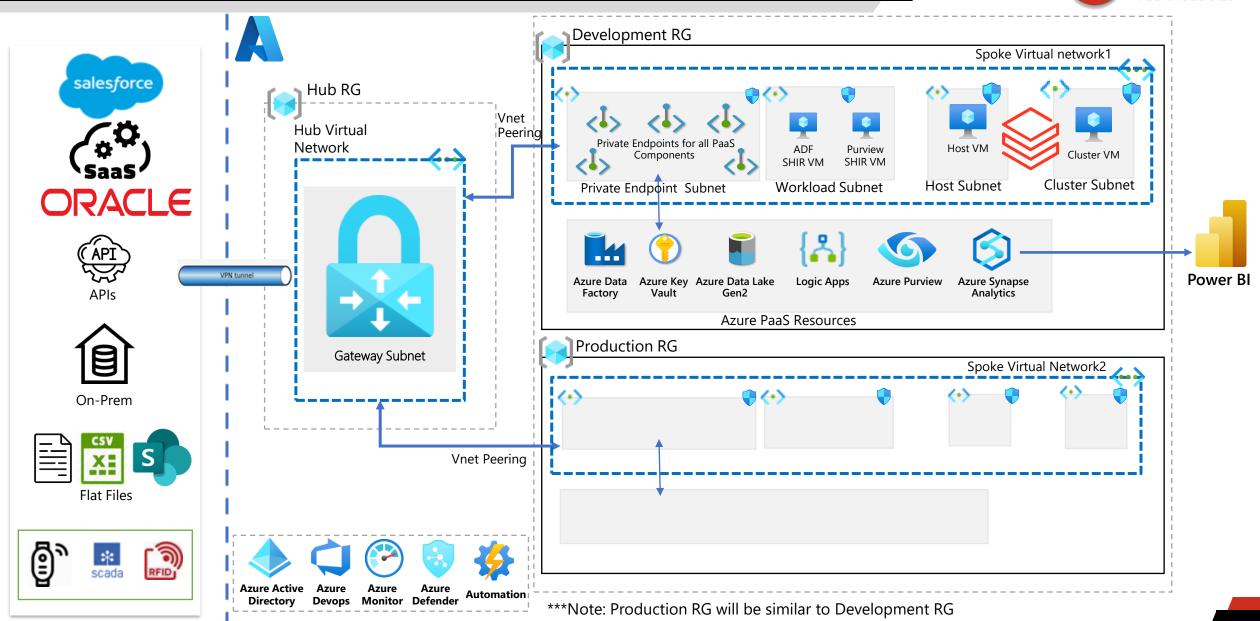
### Technical Architecture – Azure Databricks & Synapse





### Network Architecture





## Solution Deployment (Azure x Databricks) - Timeline



| Activities   | WK1 | WK2 | WK3 | WK4 | WK5 | WK6 |
|--|-----|-----|-----|-----|-----|-----|
| Current Architecture Assessment  |     |     |     |     |     |     |
| Data Sources, Applications & Landscape Assessment with Workflows KT                    |     |     |     |     |     |     |
| Documentation: Q/A, Assessment Report & Future Solution Approach                       |     |     |     |     |     |     |
| Infrastructure Setup   |     |     |     |     |     |     |
| Network & Infrastructure setup with Security enablement                                |     |     |     |     |     |     |
| Resource Deployment, Access Management, Connectivity & Throughput                      |     |     |     |     |     |     |
| Data Ingestion Setup   |     |     |     |     |     |     |
| ADF ARM Templates, Databricks Notebooks Deployment                                     |     |     |     |     |     |     |
| Integration check, Execution & Testing   |     |     |     |     |     |     |
| Data Layer Setup   |     |     |     |     |     |     |
| Delta Lake Setup (Bronze & Silver Layer)   |     |     |     |     |     |     |
| Analytical Layer (Gold Layer) Setup  |     |     |     |     |     |     |
| Data Validation & Monitoring   |     |     |     |     |     |     |
| BI Reports/Dashboards  |     |     |     |     |     |     |
| BI Reports/Dashboards Integration & Deployment   |     |     |     |     |     |     |
| Data Validation & Monitoring   |     |     |     |     |     |     |
| CI/CD Setup & Governance   |     |     |     |     |     |     |
| CI/CD Pipeline Deployment  |     |     |     |     |     |     |
| Setup Purview for Data Cataloguing, Mapping, Lineage, Estate Insights & Access Control |     |     |     |     |     |     |
| UAT  |     |     |     |     |     |     |
| Data Validation & Sign-Off   |     |     |     |     |     |     |
| Delivery & Sign-Off  |     |     |     |     |     |     |
| Deliverables demonstration with documentation  |     |     |     |     |     |     |

- ✓ The timeline assumed that solution build around set of KPIs/Data Model/LOB will be available to user at deployment completion.
- Client must have all the necessary approvals before initiating deployment to avoid any latency and impact over the designed timeline. Pre-requisites will be shared by Celebal.

## Azure BoM - Azure x Databricks



| Service Type            | Region        | Description   | Monthly cost |
|-------------------------|---------------|---|--------------|
| Azure Data Factory      | Central India | Azure Data Factory V2 Type, Data Pipeline Service Type, Self-hosted Integration Runtime: 30 Activity Run(s), 100 Data movement unit(s), 200 Pipeline activities, 100 Pipeline activities – External, Data Factory Operations: 50 x 50,000 Read/Write operation(s), 50 x 50,000 Monitoring operation(s)  | ₹7,664.49    |
| Azure Synapse Analytics | Central India | Tier: Compute Optimized Gen2, Dedicated SQL Pools: DWU 300 x 310 Hours, 0.5 TB of storage with Geo-redundant disaster recovery; Serverless SQL Pools: 1 TB of data queried; Central India Region, 0 GB of data collected per day, 1 days of Hot Cache, 1 days of total retention, 1 times estimated data compression, 0 Hours of 2 x Extra Small (2 vCores) Engine Instances, 0 Hours of 2 x 1 vCore Data Management Instances  | ₹133,055.49  |
| Storage Accounts        | Central India | Data Lake Storage Gen2, Standard, GRS Redundancy, Hot Access Tier, Hierarchical Namespace File Structure, 500 GB Capacity - Pay as you go, Write operations: 4 MB x 10 operations, Read operations: 4 MB x 10 operations, 5 Iterative write operations, 10 Other operations. 500 GB Data Retrieval, 500 GB Data Write, 30 GB Meta-data storage  | ₹2,095.77    |
| Key Vault               | Central India | Vault: 1,000 operations, 100 advanced operations, 0 renewals, 0 protected keys, 0 advanced protected keys; Managed HSM Pools: 0 Standard B1 HSM Pool(s) x 730 Hours   | ₹14.85       |
| Automation              | Central India | Process Automation Capability: 500 included minutes and 100 additional minutes, 1 Watchers X 100 Hours  | ₹33.00       |
| Logic Apps              | Central India | Workloads: Standard plan, 1 WS1 (1 vCores, 3.5 GB RAM) x 150 Hours, 10 Standard Connector Calls per day x 1 day, 0 Enterprise Connector Calls per day x 1 day; Integration Service Environment: Premium tier, 0 Base Units x 730 Hours, 0 Scale Units x 730 Hours; Integration Accounts: 0 Standard Integration Accounts x 730 Hours, 0 Basic Integration Accounts x 730 Hours.   | ₹3,169.10    |
| Azure Databricks        | Central India | All-Purpose Compute Workload, Premium Tier, 1 D8DSV5 (8 vCPU(s), 32 GB RAM) x 310 Hours, Pay as you go, 2 DBU x 310 Hours   | ₹40610.02    |
| Azure Private Link      | Central India | 5 Endpoints X 730 Hours, 500 GB Outbound data processed, 500 GB Inbound data processed  | ₹3,835.96    |
| Virtual Machines        | Central India | 1 D4as v4 (4 vCPUs, 16 GB RAM) x 730 Hours (Pay as you go), Windows (License included), OS Only; 1 managed disk – E10; Inter Region transfer type, 5 GB outbound data transfer from West US to East Asia  | ₹25,361.88   |
| VPN Gateway             | Central India | VPN Gateways, VpnGw1 tier, 730 gateway hour(s), 0 additional S2S tunnels (beyond included amount), 0 additional P2S connections (beyond included amount), 500 GB, Inter-VNET VPN gateway type   | ₹12,885.52   |
| App Service             | Central India | Standard Tier; 1 S1 (1 Core(s), 1.75 GB RAM, 50 GB Storage) x 730 Hours; Windows OS; 0 SNI SSL Connections; 0 IP SSL Connections  | ₹6,022.04    |
| Azure Monitor           | Central India | Log analytics: Log Data Ingestion: 0.05 GB Daily Analytics logs ingested, 0.005 GB Daily Basic logs ingested, 1 months of Interactive Data Retention, 0 months of data archived, 0 Basic Log Search Queries per day with 0 GB data scanned per query, 0 Search job Queries per day with 0 GB data scanned per query; Managed Prometheus: {0} AKS nodes in cluster, {1} Prometheus metrics per node, {2} seconds of Metric collection interval, {3} Average daily Dashboards users, {4} Dashboards, {5} Data samples queried per dashboard, {6} promql alerting rules, {7} promql recording rules; Application Insights: 3 months Data retention, 0 Multi-step Web Tests; 5 resources monitored X 1 metric time-series monitored per resource, 0 Log Alerts at 5 Minutes Frequency, 0 Additional events (in thousands), 0 Additional emails (in 100 thousands), 0 Additional web hooks (in millions) | ₹47.43       |
| Azure DevOps            | Central India | 5 Basic Plan license users, 1 Basic + Test Plans license users, Free tier - 1 Microsoft Hosted Pipeline(s), 1 Self Hosted Pipeline(s), 2 GB Artifacts, 5 VUMs   | ₹4,289.67    |
| Microsoft Purview       | Central India | Elastic Data Map: 1 Capacity Unit hour, 730 hours, Automated Scanning and Classification: 2 Total scan duration in hours x 32 Total vCores across scans (For other data sources), Other features: 180 Resources Set hours, Microsoft Purview Data Catalog: C0 Service   | ₹31,195.01   |
|                         | Total         |   | ₹270,280.25  |

### **Report Snapshots**







### Report Snapshots







☆ □ = 10/62 ...

#### **Balance Sheet**

| Description                       | Actual YTD | PY    | Budget | ΔΡΥ     | ΔBudget |
|-----------------------------------|------------|-------|--------|---------|---------|
| Equity & Liabilities              |            |       |        |         |         |
| Shareholders Funds                | 1,235      | 494   | 0      | 150.02% |         |
| Life Insurance policyholders Fund | 1,000      | 699   |        | 43.08%  |         |
| Trade Payables                    | 361        | 197   |        | 83.88%  |         |
| Provisions and Liabilities        | 374        | 295   |        | 26.50%  |         |
| Total                             | 2,970      | 1,685 | 0      | 76.28%  |         |
| Assets                            |            |       |        |         |         |
| Fixed Assets                      | 149        | 131   |        | 13.23%  |         |
| Investments                       | 2,687      | 1,370 |        | 96.04%  |         |
| Cash and Bank Balance             | 14         | 101   |        | -86.23% |         |
| Loans and Advances                | 73         | 52    |        | 42.44%  |         |
| Other Assets                      | 47         | 30    | 0      | 56.83%  |         |
| Total                             | 2,970      | 1,685 | 0      | 76.28%  |         |

#### **Profit & Loss**

| Description                   | Actual YTD | PY    | Budget | ΔΡΥ     | ΔBudget |
|-------------------------------|------------|-------|--------|---------|---------|
| Net Revenue                   | 1,377      | 851   | 0      | 61.87%  |         |
| Other Income                  | 0          | 0     | 0      | -69.67% |         |
| Total Income                  | 1,377      | 851   | 0      | 61.82%  |         |
| Manpower Cost                 | 3          | 2     | 0      | 16.84%  |         |
| Other Expenses                | 1.181      | 792   | 0      | 49.08%  |         |
| Marketing & Selling expenses  | 0          | 0     | 0      |         |         |
| Total Cost                    | 1,548      | 1,104 | 0      | 40.24%  |         |
| EBITDA                        | -171       | -253  | 0      | -32.40% |         |
| Finance Cost                  | 0          | 0     | 0      |         |         |
| EBDT                          | -128       | -168  | 0      | -23.87% |         |
| Depreciation and Amortisation | 0          | 0     | 0      |         |         |
| Exceptional (Gain)/Loss       | 0          | 0     |        |         |         |
| EBT                           | -171       | -253  | 0      | -32.40% |         |
| Tax Expenses                  | 0          | 0     |        |         |         |
| Net Profit                    | -171       | -253  | 0      | -32.40% |         |

Data as for: Oct-22 Data as for: Oct-22

## Team Composition/Involvement



| Celebal Team Involved – During Deployment |                     |                     |  |  |  |  |  |
|---|---------------------|---------------------|--|--|--|--|--|
| Resources/Skill Sets                      | Number of Resources | Years of Experience |  |  |  |  |  |
| Solution Architect                        | 1                   | 10+                 |  |  |  |  |  |
| Project Manager                           | 1                   | 8+                  |  |  |  |  |  |
| Subject Matter Expert                     | 1                   | 10+                 |  |  |  |  |  |
| Infra Engineer                            | 1                   | 4+                  |  |  |  |  |  |
| Security Engineer                         | 1                   | 5+                  |  |  |  |  |  |
| Data Engineer                             | 1                   | 4+                  |  |  |  |  |  |
| Data Scientist                            | 1                   | 5+                  |  |  |  |  |  |
| Database Engineer                         | 1                   | 4+                  |  |  |  |  |  |
| DevOps Engineer                           | 1                   | 4+                  |  |  |  |  |  |
| Governance Engineer                       | 1                   | 4+                  |  |  |  |  |  |
| BI Developer                              | 1                   | 4+                  |  |  |  |  |  |
| QA Engineer                               | 1                   | 3+                  |  |  |  |  |  |

| Client Team/SPOC Required |                     |  |  |  |  |
|---------------------------|---------------------|--|--|--|--|
| Resources/Skill Sets      | Number of Resources |  |  |  |  |
| Solution Architect        | 1                   |  |  |  |  |
| Infra SPOC                | 1                   |  |  |  |  |
| Security SPOC             | 1                   |  |  |  |  |
| Data SPOC                 | 1                   |  |  |  |  |
| BI SPOC                   | 1                   |  |  |  |  |
| CloudOps SPOC             | 1                   |  |  |  |  |
| Governance SPOC           | 1                   |  |  |  |  |



## Pre-Requisite Infra



| Category                    | Pre-requisites   | Requirement   |
|-----------------------------|--|---|
| Basic Pre-requisites        | VPN Access for all developers  | To access On-prem/ Azure Cloud Resources.   |
|                             | List of Resources to be added in Azure AD  | Celebal team to be added to Customer's Azure tenant for the execution of SoW.   |
| Azure Infra Pre-requisites  | Contributor Access on Azure Subscription and Owner Access on RG                        | Owner role to assign access via Managed Identity whereas Contributor role to deploy required Azure services and proceed with the development/testing. |
|                             | VNet CIDR range for Azure that must not clash to On-<br>Premises                       | To establish connectivity among private networks in order to Setup Private Network Topology over Azure.   |
| On-Premise Networking Pre-  | Network Engineer required from Client end for Site-to-<br>Site Setup (Max- 2 Days)     | To setup on On-prem Firewall for Site-to-Site tunnel.   |
| requisites                  | DNS Entries Need to be configured on On-premises (DNS Engineer Required for Max-1 Day) | To setup DNS Entries on On-Prem DNS server  |
|                             | SHIR VM Configuration to Access Data Sources   | To connect with On-prem resources via Private tunnel  |
| SHIR Pre-requisites         | Required driver installations for connecting data sources to the Data Gateway.         | Specific drivers could be required to Install SHIR if the download is blocked on VM   |
| Nomenclature Pre-requisites | Naming convention (if any special requirements).                                       | As per the standards.   |

### Pre-requisites



Access approvals & Data Sources Integration will be dealt with high priority requiring Client SPOC from Infra, Security, CloudOps Team & Solution Architect.



Source field mapping as per the target objects to be provided by the client.



Power BI License to be purchased by Client for developers to deploy BI Reports/Dashboards as per the timelines.



All stakeholders (responsible for report matrices) shall give a sign-off on metrics before Celebal Tech creates the reports.



Access to Azure subscription & Remote database/data sources will be made available for Celebal Tech team



During UAT phase, dedicated SPOC or business user from Client side would be required till Sign-Off, to avoid any delays, cater any issues or revisions which will help expedite solution deployment & delivery.



### Assumptions and Deliverables





#### **Assumptions**

- ✓ 1 fiscal year data from Data Sources would be considered for loading into Data platform.
- ✓ Source mapping would be provided by client.



#### **Deliverables**

- ✓ 3 Power BI reports/dashboards with 10-12 KPI each.
- ✓ Landscape for in-scope Source Systems with ingestion framework and Data Layers.
- ✓ Documentations



#### **Features**

- ✓ Power BI model is defined re-usable way for features like Q&A, communication between multiple users via comment. Etc.
- ✓ Self-service features. Multiple data layers can be managed as per the usecases and user groups.
- ✓ Integrable with other sources like Data streaming, unstructured data, AI&ML capabilities using Data platform



### The cost for one solution implementation is INR 10-12 lacs



### **Assumptions**

- ✓ Total data volume to be copy from Source to Staging Layer is <= 1 TB(for historical data load and < 10 GB for daily incremental) covering 1 fiscal year data
- ✓ Total number of Source tables considered in scope is between 13-15 covering master and transactions
- ✓ Total 3 Power BI Reports/Dashboards with around 10-12 KPI each.

### Value Additions





#### **Data Management**

Lakehouse Architecture enabling multiple data layers to serve different use-cases



#### **Source Integration**

Consolidation of multiple Data Sources



#### Modern solution-built

Fully customizable to address specific business needs.



#### Deployment

Improving customer experience and business outcomes by 20% with Reducing cost by 20%.



### **Access Management**

Easier access to source data for reporting and analysis



#### **BI** Report

Readily usable KPIs and BI Reports enhancing Analysis and Productivity



#### **Design Customization**

Simpler, customizable, and collaborative end-user interfaces



#### **Self-Service BI**

Instant Decision making with Slide & Dice capability

