



CMC SISG
Towards the digital future

Customer Success Stories

COMPETENCE

CMC SISG – one of a few Licensing Solution Partner with Microsoft in Vietnam

CMC SISG – is a Gold Partner in almost all essential IT arrays

- Gold Datacenter
- Gold Collaboration and Content
- Gold Cloud Productivity
- Gold Messaging
- Gold Cloud Platform
- Silver Data Platform



MODERN DESKTOP

Microsoft 365 Enterprise



Story 1

SOVICO GROUP (Vietjet Air & Phu Long Real Estate)



Project	Provide licenses Microsoft 365 Enterprise F1 for Vietjet Air & Phu Long Real Estate (member of SOVICO Group)
Product	Microsoft 365 Enterprise F1
Date	2017

Customer Business Challenge

- ❖ Vietjet has many pilots and their iOS devices need to be managed by company
- ❖ Vietjet and Phu Long need a solution help protect enterprise data in Windows and Mobile devices

Solution

- ❖ Microsoft Intune to manage iOS devices
- ❖ Enterprise Mobility + Security integrate with Windows 10 Enterprise protect enterprise data on Windows and Mobile devices

Customer Results/Benefits

- ❖ Vietjet success in providing iOS devices for pilots but keep maintain their devices and apply policy, application specially for pilots
- ❖ Vietjet and Phu Long make users safety in their work, prevent loss data for users



Project	Provide 990 licenses Microsoft 365 Enterprise E3 for Prudential Finance
Product	Microsoft 365 Enterprise E3
Date	2018

Customer Business Challenge

Solution

Customer Results/Benefits

- ❖ Prudential Finance face many threats of financial business, Prudential need a solution for secure email, storage online and some other workload
- ❖ Prudential Finance want to use a single set of tools to help save money and easily manage

- ❖ Microsoft Advanced Threat Protection with data AI and machine learning help detect and prevent threats from Internet for end users
- ❖ Microsoft 365 E3 is a combo product help hardness many workload with save cost, secure and convenient

- ❖ Prudential Finance no worries and invest any more about threats and hardware mail gateway or loadbalancer for email services
- ❖ Many other workload work with secure and protected by Microsoft



Project	Provide 785 licenses Microsoft 365 Enterprise E3 for Saigon Co.op and migrate email from Zimbra to Exchange Online
Product	Microsoft 365 Enterprise F1 & E3
Date	2018

Customer Business Challenge

Solution

Customer Results/Benefits

- ❖ Saigon Coop need mailbox online with large storage and security
- ❖ Some users report that they want to use Windows 10 with easily and more convenient
- ❖ By the way, Saigon Coop need a centralize solution for all features (easy use and manage)

- ❖ Exchange Online Plan 2 integrate with Enterprise Mobility + Security
- ❖ Windows 10 Enterprise features
- ❖ Combo Microsoft 365 E3 included Office 365 E3, Enterprise Mobility + Security & Windows 10 Enterprise

- ❖ Saigon Coop have a centralize system with email, collaboration, intranet and storage online for all users with security guaranteed by Microsoft
- ❖ Users respond positively to using Office 365, convenience and ease of use with safety



Project	Provide licenses Microsoft 365 Enterprise E3 & E5 for SSI
Product	Microsoft 365 Enterprise E3 & E5
Date	2018

Customer Business Challenge

Solution

Customer Results/Benefits

- ❖ SSI need a solution about email, collaboration with secure and convenient for end users
- ❖ SSI want to protect all service and data on user's devices

- ❖ Microsoft 365 Enterprise E3 & E5 is the best solution for all
- ❖ Microsoft 365 Enterprise E3 & E5 is combo with all services online and secure for online services and Windows 10, Office 365 ProPlus

- ❖ SSI success in combining all services in a single set of products, making it easy to manage and save costs

Story 5

VIETNAM ELECTRICITY (EVN)



Project	Provide licenses and deploy Windows Enterprise - Office 365 ProPlus for EVN
Product	Windows 10 Enterprise & Microsoft Office 365 ProPlus
Date	2018

Customer Business Challenge

- ❖ EVN's end users report they need an Office application newer, they can not open many document with Office 2007, 2010 any more
- ❖ Windows Client is Windows 7 and very slow, sometimes not responding...

Solution

- ❖ Office 365 ProPlus and Windows 10 Enterprise is a best choice for EVN about features and save cost

Customer Results/Benefits

- ❖ EVN success with deploy for all users Windows 10 Enterprise and Office 365 ProPlus
- ❖ Users respond positively to using Office 365, convenience and ease of use with safety



Thank you!
