



# ECHOSTOR CLOUD SERVICES

REALIZE THE CLOUD'S VALUE AND INNOVATE YOUR BUSINESS WITH ECHOSTOR

Cloud adoption is now mainstream and Cloud spend continues to grow faster than traditional data center technologies. This is leading to an increase in Cloud maturity as we are starting to see a shift from adoption to operational efficiency.

## WHY

Overcome common challenges through cloud services adoption.

- Scaling
- Security
- CapEx Spend and Supply Chain Delays
- Disaster Recovery & Data Protection
- Vendor & Contract Management

Cloud transformation can modernized your IT, reduce technical debt, and provide a competitive advantage.

Drive value and enable your business with agility and insights.

## HOW

At EchoStor, we use a "Cloud-smart" approach, which balances cloud adoption with your organization's unique circumstances. Then apply combination of people, process and tools to transform your IT infrastructure and applications.



Cloud-Smart Approach



People Process Tools



Cloud Adoption

Leverage EchoStor's capabilities and accelerators to overcome skills and staff shortages.

All cloud adoption paths supported:

- Hybrid Cloud
- XaaS
- Cloud Native

## THE ECHOSTOR DIFFERENCE



Multi-cloud Expertise + Best Practice Knowledge



Consultative Simplified Experience



Vendor Agnostic Approach with Industry Leading Tech



Echostor Local Resources

