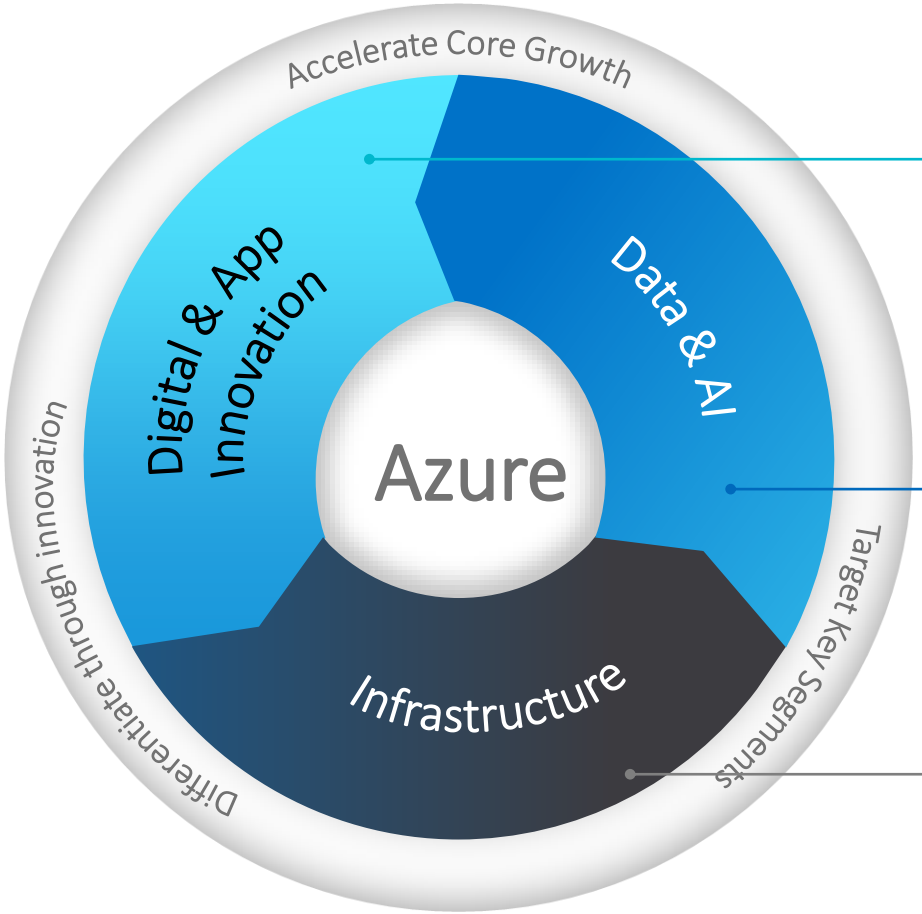
Click2Cloud®

Fastrack Assessment on Azure

To Accelerate Digital Transformation Journey

FY23 - Solution Plays



Digital & App Innovation

- Modernize Enterprise Applications
- Innovate and Scale with Cloud Native apps
- Enable Developer Productivity and Accelerate Delivery
- Accelerate Innovation with Low Code

Data & AI

- Migrate and Modernize your Data Estate
- Innovate with AI and Cloud scale Databases in Every App
- Power Business Decisions with Cloud Scale Analytics
- Enable Unified Data Governance

Infrastructure

- Migrate and Modernize your Infrastructure and Workloads
- Modernize SAP on the Microsoft Cloud
- Modernize your workloads with Azure at any scale with HPC + AI
- Protect your data and ensure business resiliency with BCDR
- Innovate across hybrid and edge with Arc and IoT

Assessment Types

Data & Infra Migration

Application Modernization

Analytics Assessment

Oracle to PostgreSQL (Hyperscale - Citus)

Data Warehouse Migration

Mainframe Modernization

SAP on Azure

PowerApps Power Platform

Contract Optimization

Cloud Security Assessment

Sustainability Assessment

Modern Workplace Assessment

Innovation Factory = *Assessment + Industry Solution*

Customer Nomination & Planning

Once seller nominates customer, Understand customer's business objectives & cloud adoption goals

3-4 Weeks

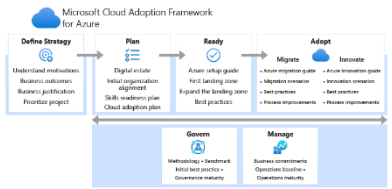
Solution Assessment

- Assessment Report
  - **Discovery** - Data collection
  - **Financial analysis** - TCO/ ROI – Detailed cost and financial analysis
  - **Migration plan** - Current Environment summery
  - **Recommended Next Steps** - Customer Proposal
  - **Business case** demonstrating the value story
  - **Executive summary**
  - Clear next steps post assessment

1-3 Days

CAF Workshop
Digital Advisor
(Cloud Adoption Framework Workshop)

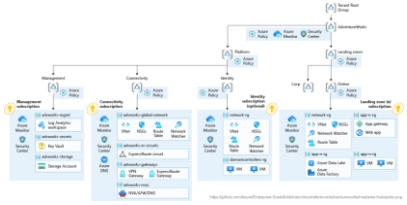
Conduct workshops
- Strategy, Plan & Ready: 1-Day Workshop to help define high level cloud strategy and adoption plan
- Ready & Govern Workshop to define Azure landing zone design
- Help understand all elements of the transition to cloud



1 Week

Landing Zone
(Foundational)

- Foundational Landing Zone Design/review to support Pilot/POC
- Migration/Modernization plan with cloud strategy recommendations
- Design and deploy Landing Zone (enterprise scale)



2-4 Weeks

Industry Solutions
(Pilot/Proof of Concept)

- Pilot/POC for first workload
- Expert guidance to migrate a pilot workload to Azure e.g.,
- 1st modernized
- ~5 VMs migrated
- One Low Code No Code application
- Azure sandbox (or Azure credits) to offset costs as you test
- Data lakes - AI/ML
- Future Modernization plan

How We Deliver Assessment?

3-4 Weeks

On-Prem, Cloud Services Discovery

- On-Prem : Apps & Infra Assessment
- Cloud Services Discovery
- SAP On Cloud Assessment
- Infra Assessment

Azure Migrate

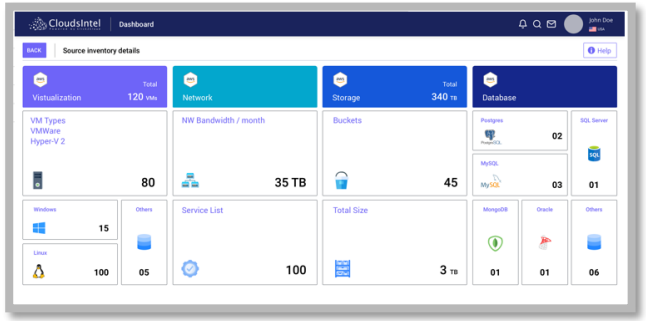
Cloud Intel
Powered by Click2Cloud

Discovery & Assessment Tools

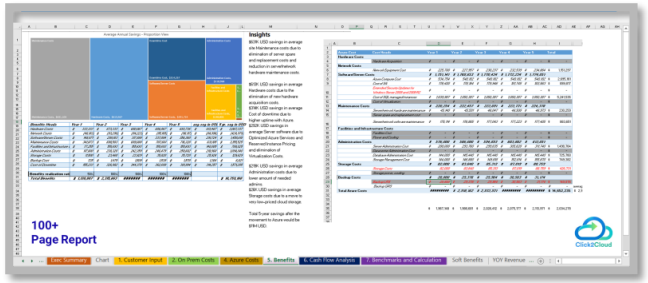
Discovery

- IaaS, PaaS, CaaS
- Data Discovery
- App Discovery
- Storage & Network
- Active Directory
- Licensing
- Security
- Cost Expenditure (Capex/opex)
- Sustainability

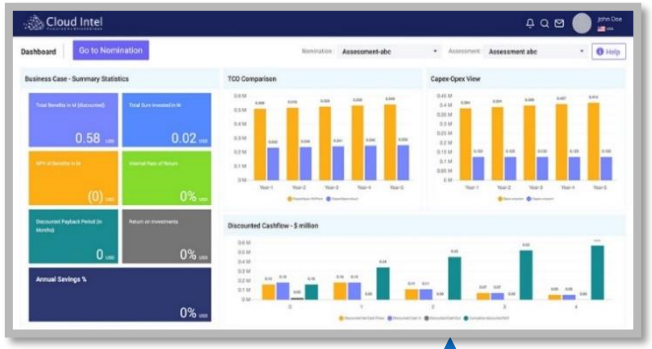
Executive Summary



Discovery
Assess your current IT infrastructure, Data collection

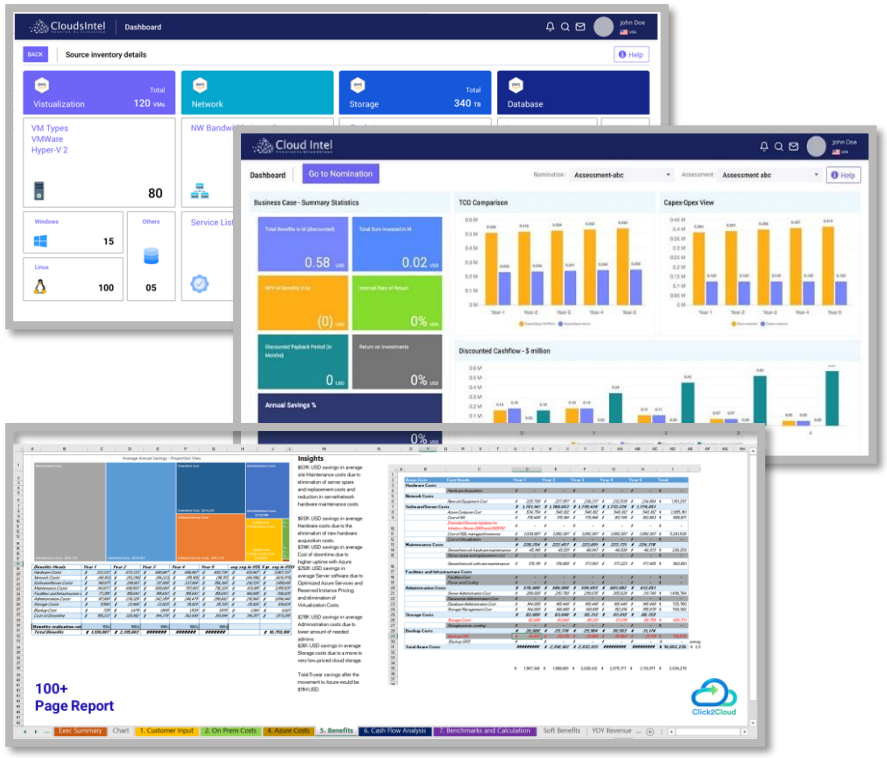


Financial & Business benefits
Finical analysis - TCO/ ROI, Detailed cost and financial analysis



Migration plan & Recommended
Summary of Current Environment
Recommended Next Steps - Customer Proposal, Business case

Solution Assessment | Deliverables



Apps & Infra Assessment

Cloud Intel
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SAP On Cloud Assessment

Infra Assessment

3-4 Weeks

1. Discovery

✓Assess your current IT infrastructure
✓Identify your application & operational readiness

2. Business Case - Financial & Business benefits

We Leverages discovery data, IT profile and industry benchmarks to build a financial business case including **NPV, ROI and IRR and payback period with** a business impact study
✓Determine BOM based on industry specific solutions

3. Cloud Strategy and Migration Roadmap with Right-sizing

We proposed on approach for building a joint roadmap based on the inventory of applications, data and infrastructure and gather current on-premises costs.
✓Create basic dependency maps of your applications
✓Give the migration plan along with recommendations

4. Final Delivery - Assessment Report (BVA)

We conduct the workshop with customer involve technical discussions and business-outcomes based on Assessment Report which comes with financials and cloud migration roadmap.

1.Executive Summary
2.Summary of Current Environment (Current vs to be architecture)
3.TC0/ ROI – 5years plan
4. Business case
5.Recommended Next Steps
6. Customer Proposal

Data & AI Modernization

Lift & Shift	Modernize	Win with Analytics	Innovate with Apps + Data + AI
Execute migration (IaaS) lift & Shift Migrate	Migrate & Modernization (PaaS) of SQL Server and OSS DBs to Azure	Win the **Analytics Platform** with Data Governance to **modernize DW/BigData** legacy and enable **new use cases**	-Lead with Innovation and our **Managed DBs** value prop to **modernize legacy** and win **Cloud Native**, Intelligent Apps (Apps+Data+AI) **-Innovate** with AI with **AML and** win customers with **AI Led** solutions (OBS)

Output

TCO analysis + App and DB migration readiness + Application and DB modernization and remediation effort

App Modernization

BENEFIT

Lift & Shift

Datacenter Exit

Existing On-Prem applications

Modernize .NET /Java Apps

Build modern, scalable cloud apps on a cloud platform designed for .NET / Java.

Modernizing your .NET applications to **Azure App Service** & data layer to Azure SQL

Microsoft .NET Java python

Optimization

Enable new capabilities by providing DevOps culture and environments

Streamlining CI/CD with Azure DevOps / managed environments on Azure

App Containerization

Discover your ASP.NET application.

Build the container image.

Deploy the containerized application on AKS.

docker + = OPENSHIFT

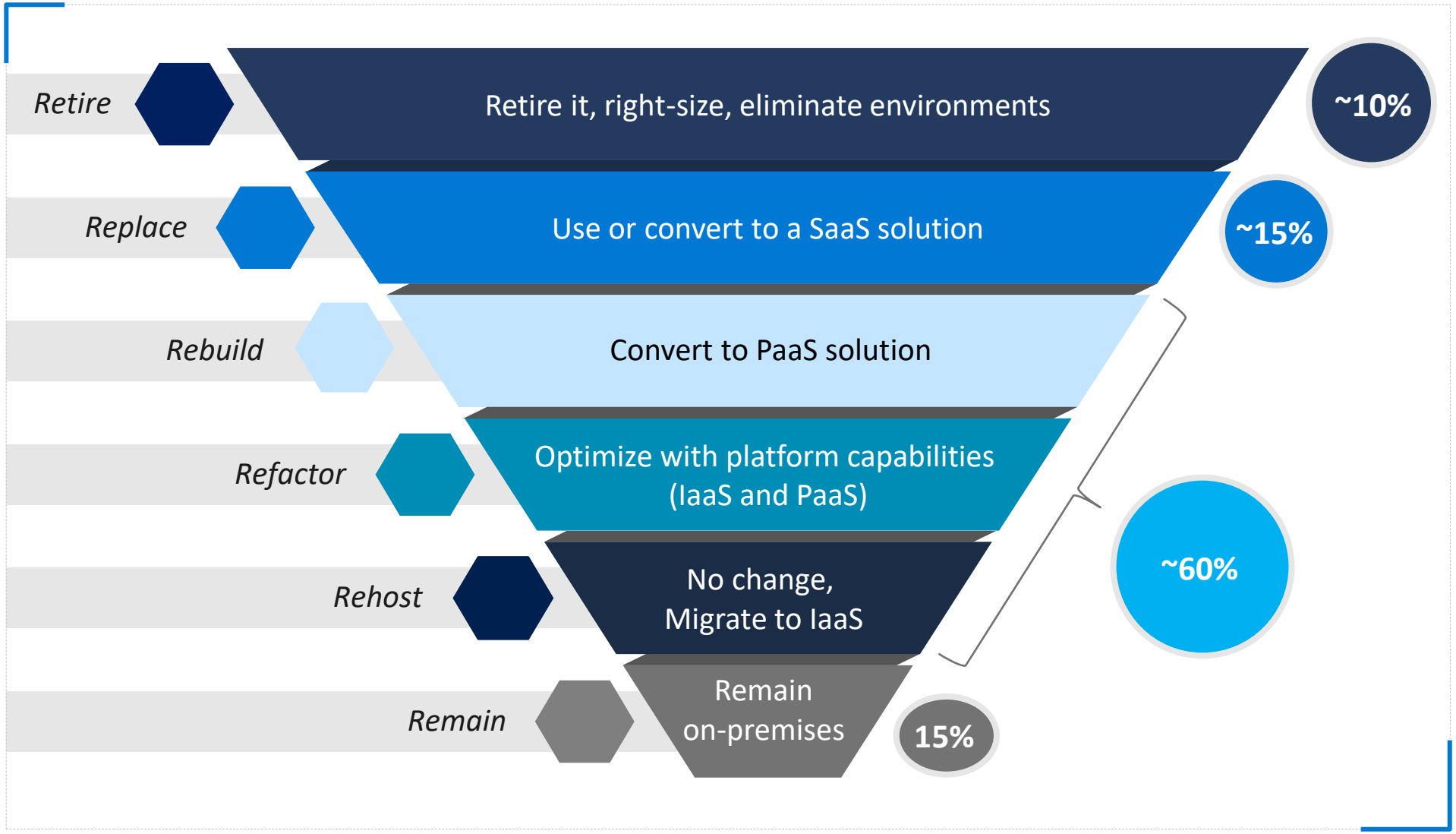
Applications Category

1. **Business Apps** : Applications of this type are the Website related apps
2. **Operational Apps** : Applications of this type are ones which are used internally by enterprise.

Output

TCO analysis + App and DB migration readiness + Application and DB modernization and remediation effort

Portfolio Rationalization



Cloud Adoption Framework (CAF) Workshop | Deliverables

Define strategy

Understand motivations
Business outcomes
Business justification
Prioritize project

Plan

Digital estate
Initial organization alignment
Skills readiness plan
Cloud adoption plan

Ready

Operating model
Landing zone concepts
Design area guidance
Implementation options

Adopt

Migrate
Modernize
Innovate

Govern

Business risks
Policy and compliance
Governance maturity

Manage

Business commitments
Operations baseline
Operations maturity

Secure

Risk insights
Business resilience
Asset protection

1-3 Days

CAF Workshop
Digital Advisor
(Cloud Adoption Framework Workshop)

Conduct workshops

- 2 – 3 Days workshop
- Strategy, Plan & Ready: 1-Day Workshop to help define high level cloud strategy and adoption plan
- Ready & Govern Workshop to define Azure landing zone design
- Help understand all elements of the transition to cloud

DAY 1 I Governance

- Introduction
- Cloud goals
- Organization: Cloud Steering & Development
- Reporting
- Cost Management
- Training

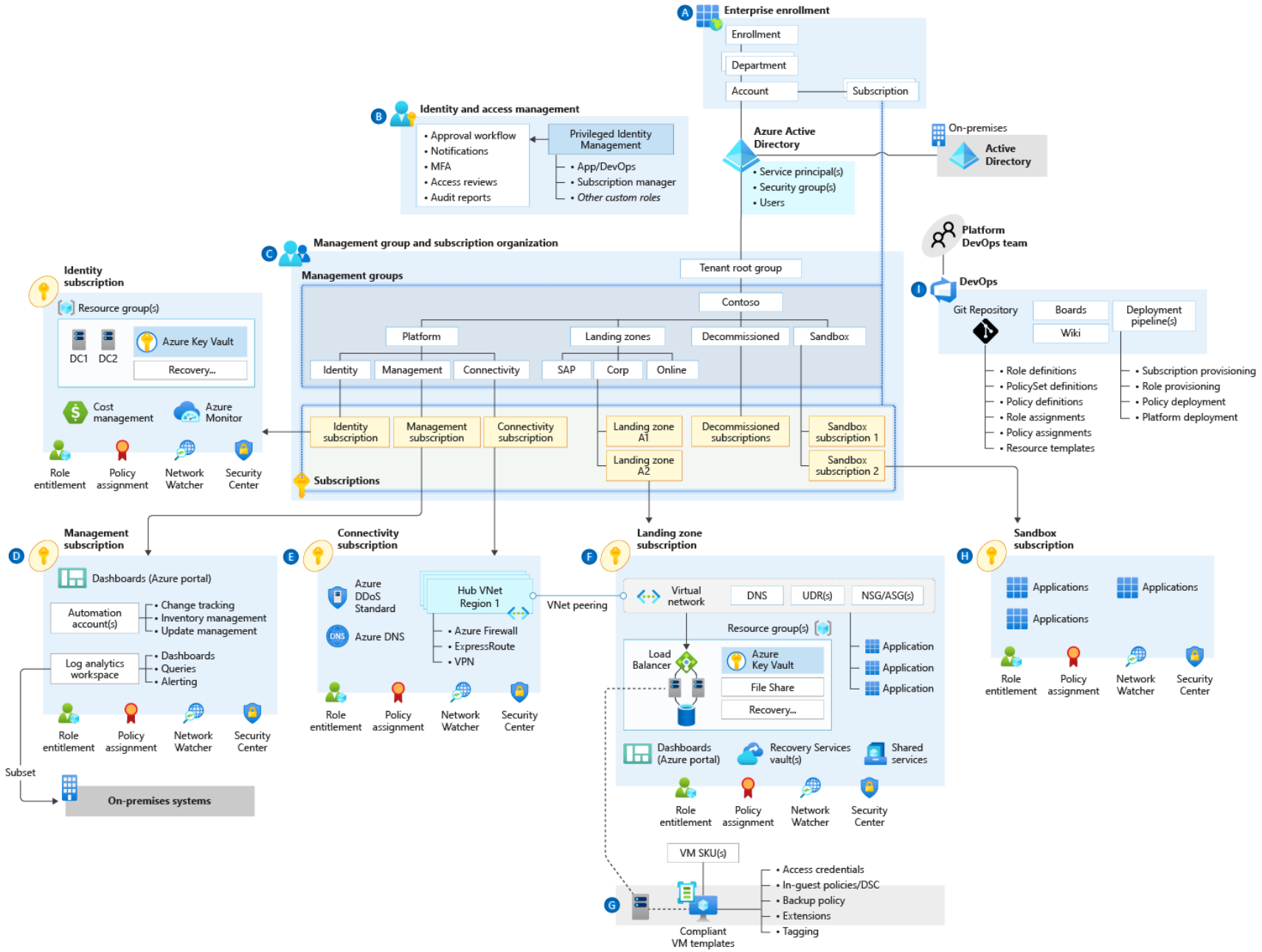
DAY 2 I Architecture

- Cloud Security model
- Compliance
- Cloud Networking & Networking security
- User management and authentication
- Disaster recovery

DAY 3 I Review

- Development model for Cloud And governance
- Presentation of suggestions Based on Day 1 & 2
- Cloud core infrastructure scope
- Plan the next steps

Landing Zone (Enterprise Scale) | Deliverables

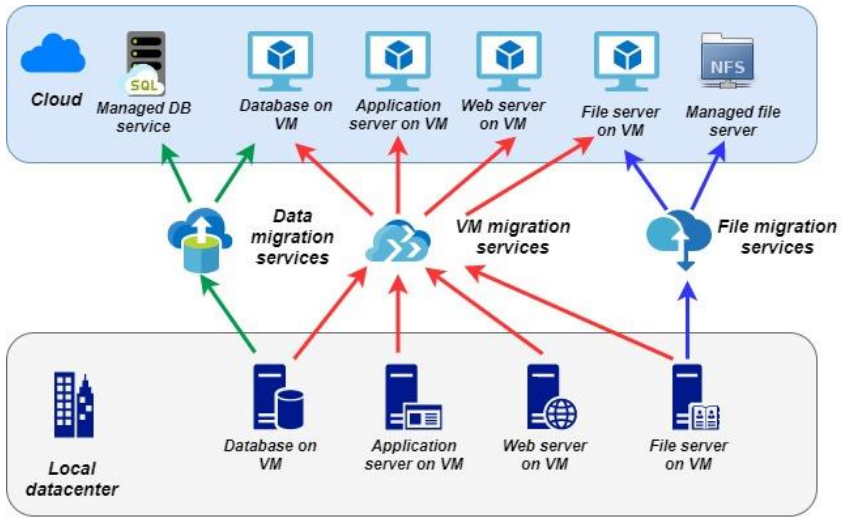


1 Week

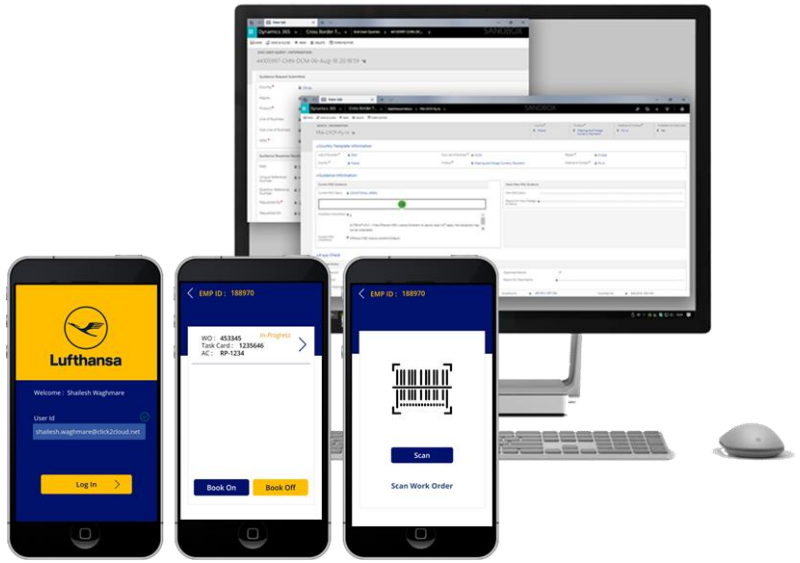
Landing Zone (Foundational)

- Foundational Landing Zone Design/review to support Pilot/POC
- Migration/Modernization plan with cloud strategy recommendations
- Design and deploy Landing Zone
- Deploy ARM templates and Enterprise scale landing zone.

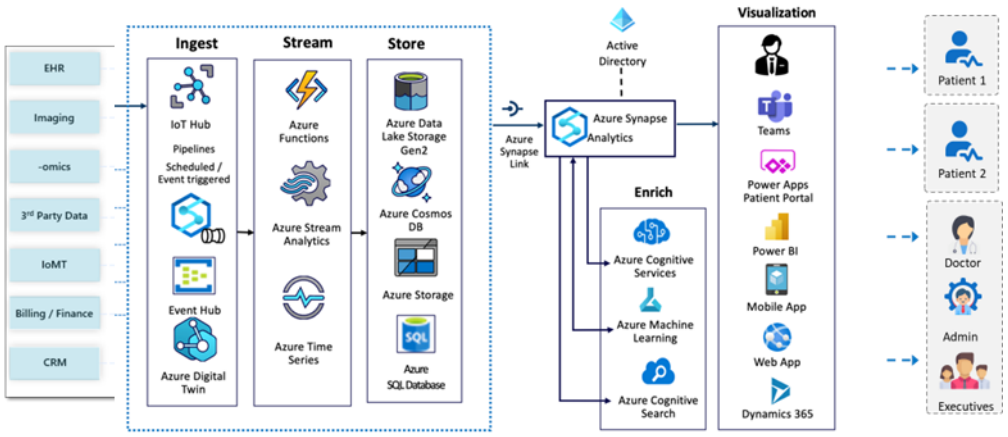
Pilot/Proof of Concept | Deliverables



1. Migrate or Modernized



2. Build Low-Code No-Code Application



3. Data lakes or Enterprise dashboards

2-8 Weeks

Industry Solutions
(Pilot/Proof of Concept)

- Pilot/POC for first workload
- Expert guidance to migrate a pilot workload to Azure e.g.,
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- ~5 VMs migrated
- Low-Code No-Code App
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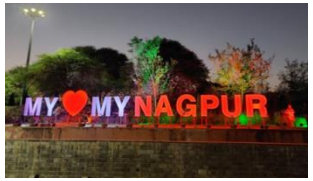
Our Global Presence

APAC



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Hyderabad, **India**

Bhilai, **India**

Beijing, **China**

Sheung Wan, **Hong Kong**

Quezon City, **Philippines**

Jakarta, **Indonesia**

Kuala Lumpur, **Malaysia**

Ho Chi Minh City, **Vietnam**

ATZ

Seattle, **USA**

Toronto, **Canada**

Mexico City, **Mexico**

EMEA

Dubai, **UAE**

Helsinki, **Finland**

Doha, **Qatar**

Amsterdam, **Netherlands**

Zug - **Switzerland**

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THANK YOU

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