# Customer opportunity

Modern cloud computing enables businesses to drive innovation and growth. Digital-first businesses speed up time to delivery, lower overall management costs, optimize for large data exchanges and storage, enhance security, and more easily take advantage of innovative services such as AI and Machine Learning.

exit83
Your route to innovation

Microsoft Partner
Microsoft

Microsoft
Cloud Solutions Provider (CSP)

# Power Innovation and Growth

EXIT83 partners with customers to bring new business innovation from Idea to MVP, to production launch on Azure using industry leading technologies. We deliver best-in-class business application experiences and modernize work processes, on a secure & resilient, & compliant Microsoft Azure Cloud platform.



## Business outcomes

› **Migrate legacy apps to the cloud** while driving operational efficiency, shortening time to value, and reducing overall cost.

› **Unleash your next-generation platform for business** while meeting security and privacy requirements.

› **Trust your most sensitive workloads** while remaining compliant.

› **Get from idea to code to deployment faster** with modern DevOps.

**exit83**
Your route to innovation

Microsoft Partner
Microsoft Cloud Solutions Provider (CSP)

# Recent clients

### OPTIMUM ENERGY GROUP

**IoT development
Data visualization**

EXIT83 partnered with an HVAC optimization solution provider to deliver real-time data visualization and analysis - accelerating understanding & decision-making for faster energy optimization. IoT is helping organizations cut costs in an inflationary economy.

**Microsoft Azure IoT**

### nClarity

**IoT development
Smart HVAC system**

EXIT83 teamed with nClarity to optimize fleet maintenance schedules, while ensuring every team member can monitor what's happening on the rooftops - resulting in a modern HVAC service-delivery solution driving growth and profitability.

**Microsoft Azure IoT**

### AXON

**Full stack development
Consumer safety platform**

EXIT83 and Axon public safety vendor partnered to deliver a modern public safety experience, where emergency services are engaged based on user signals. The team built *Axon Protect*, a scalable platform architecture on Azure joined with a mobile safety application tethered to Axon's consumer Taser product.

**Microsoft Azure Full Stack**

### exit83
Your route to innovation

Microsoft Partner | Microsoft Cloud Solutions Provider (CSP)

# Why EXIT83

*"EXIT83 has been an incredible partner to work with on our consumer platform, Protect. Starting only with wireframes, their hybrid team of engineers from North and South America developed the back-end architecture and front-end user experience to the delight of our customers."   ~Matt Angorn, GM at Axon*

| Business-Outcomes Driven | Scalable Engagement Model | 30+ Years in the Microsoft Ecosystem | Remove barriers to innovation & growth |
|---|---|---|---|
| We do deep discovery and challenge assumptions to deliver solutions that solve business problems. | We address the needs of any size customer – startup to enterprise – with our scalable engagement model. | Founded by former Microsoft leaders, we brings decades of Microsoft ecosystem expertise. | We can manage your projects or seamlessly extend your in-house teams with near shore cost-effective engineers |

exit83
Your route to innovation

Microsoft Partner
Microsoft
Microsoft
Cloud Solutions Provider (CSP)

# Meet the team

**Experienced Principals**

30+ years in the Microsoft ecosystem



**Empowered Team**

60 employees across
12 countries

Architects, Design, Development, Data Science, AI, Quality Assurance, Product Owners, Scrum Masters



Highly specialized talent from across the Americas, which means a team located in/ near your time zone, and a lower total cost of delivery.

**exit83**
Your route to innovation



Microsoft Partner
Microsoft

Microsoft
Cloud Solutions Provider (CSP)

# Let's work together.

Schedule an assessment with one of our principals.

exit83

Your route to innovation

Microsoft Partner
Microsoft

Microsoft
Cloud Solutions Provider (CSP)