



Microsoft  
Advanced Specializations

- Teamwork Deployment
- Adoption & Change Management
- Analytics on Azure
- Azure Data Warehouse Migration
- Power BI Partner

# Spyglass Power Platform Development Studio

4-Wk Implementation



# Microsoft Power Platform

The low-code platform that spans Office 365, Azure, Dynamics 365, and standalone applications

**Innovation anywhere. Unlocks value everywhere.**



**Power Apps**

Application development



**Power Automate**

Process automation



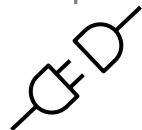
**Power BI**

Business analytics

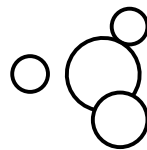


**Power Virtual Agents**

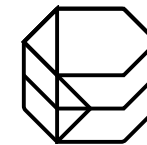
Intelligent virtual agents



**Data  
connectors**



**AI Builder**

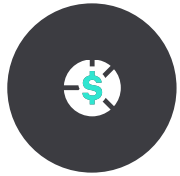


**Common  
Data Service**

# Power Platform customer momentum



Healthcare



Finance/Banking



Manufacturing

**TOYOTA**



Retail/Distribution

**Schlumberger**



Public sector



Technology Services

**T-Mobile**



Food & Beverage

*Coca-Cola*

3.0 M+

monthly active users

362%

Return on investment over  
3-year term

Source: The Total Economic Impact™ Of Power Apps  
And Power Automate, a commissioned study conducted by  
Forrester Consulting on behalf of Microsoft, June 2018

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# Spyglass Power Platform Development Studio

Your Own Power Platform Team On Demand at a Fraction of the Cost

- The Power Platform is fantastic, but the development on this platform can quickly become complicated for the citizen developer and enterprises to manage
- The Spyglass Power Platform Development Studio provides customers on-demand capacity to automate your business processes, create applications and Interactive reports
- Full-Service model from requirements, scoping, design, development, support as well as administration and management for the platform as desired.



# Power Platform Development Studio Benefits

- Spyglass provides the following benefits:
  - **Time to Market** – turn apps around quicker with on-demand access to skills across all Power Platform areas: Apps, Automate, RPA, Agents and Power BI
  - **Cost Savings** – hire us for a fraction of the price of a full-time team
  - **Flexibility** – Prepay for work for the year, use it when you need it, add funds at any time.
  - **Repeatability** – Spyglass’s proven methodology and toolkit provides repeatable process and accelerators to speed the development of your solution
  - **Efficiency** – our proprietary inventory process prevents recreation of like solutions



# Power Platform Development Studio Process

1. **Plan:** Identify the who, what, when, and why including inventory review.
2. **Design:** Model the data (decide how the data you need and create will be organized, accessed, and stored) and sketch out the app or report screens. **Inventory** the solution.
3. **Build:** Develop and demo the solution.
4. **Test:** Test the solution
5. **Deploy and refine:** Get your solution into the hands of users, get feedback, and decide what to change or add.





## Power Platform Development Studio Tool Kit and Accelerators

- Planning Checklist
- Business User Interview Form
- Center of Excellence Toolkit (CoE) can be customized by customer
- Architecture Design Patterns
- Capacity Assessment and Planning Tools
- Security and Compliance Checklist
- Library of reusable templates
- Proprietary Inventory Process

# Spyglass Development Studio – How it Works?

- Prepay for a block of development in any Power Platform domain – Power Apps, Power Automate, RPA, Virtual Agents, Power BI, Power Portals
- Support as well as platform administration and management services offered as well
- Schedule your work, must provide at least two weeks notice
- Detailed financial tracking provided for internal charge back
- Packages start at \$25K
- Additional funds can be added at any time





# Next Steps



Scoping Session to understand client's Power Platform landscape



Propose appropriate package size and duration



Process paperwork



Start building solutions!



# Thank You