

Increase Productivity, Innovation and Efficiency to get to business value faster



**BUSINESS CLOUD
INTEGRATION**

www.businesscloudintegration.co.uk

**Microsoft
Partner**



Gold Cloud Productivity
Gold Application Development
Gold Data Analytics
Silver Cloud Platform
Silver Collaboration and Content



Microsoft 365
Business Applications
Partner Program
Charter Member

The 4 Roadblocks to successful office 365 adoption

Team

Having the right skills in your team to inspire, design, empower and achieve successful adoption. Scaling a highly skilled team to grow and shrink as workloads vary for business analysis, solution design, development and training is impossible to recruit for and to keep.

1

Tradition

“We’ve always done it this way” is an adoption killer. Knowing how to explain and articulate the business benefits of the tools to excite even then most hardened old tech advocate is a key roadblock to overcome.

2

Tools

Understanding the right tools for the right teams, how to scale them and how to govern them. Its most likely your first time implementing the platform and support is needed to get it right.

3

Technology

With monthly updates and quarterly major releases, the technology is changing faster than you can implement it – so how do you keep up?

4



Why adopt Office 365

Cloud technology sets the foundation of transformation for businesses.

The adoption of cloud services worldwide has continued to accelerate at an incredible pace. In almost all industries, the cloud changes how people work, where people work, and the way people do business.

Whilst cost reduction is still a top priority, scalability and business agility have stepped into the forefront as primary reasons businesses are adopting cloud solutions.



71% of strategic buyers cite scalability, cost and business agility as the most important drivers for using cloud services." - Gigaom Research

Office 365 cloud technology sits at the heart of many organisations due to the sheer amount of benefits for communication, collaboration, security and scaling. This adoption is further accelerating by the day, with more and more organisations seeing the benefit from working in the cloud.



115M

Daily active Microsoft
Team Users



650k+

Companies using
Microsoft Teams



91%

Fortune 100 companies
using Microsoft Teams

Your New Team

The roadblocks of adopting Office 365 are a tough nut to crack, We at Business Cloud Integration live on the bleeding edge of the product. For each roadblock, we provide the solution:

- **Team** – Our expert team of Consultants, solution developers, business analysts and project managers are the team for you, providing the training, knowledge and tools to drive your adoption forward by empowering you: the organisation.
- **Tools** – We have developed our own inhouse tools to enhance your Office 365 experience, from automation to migration.
- **Technology** – It's not our first time... We utilise Office 365 for every aspect of its functionality for our day to day working, looking for new ways that it can provide business value not just for ourselves, but for all our clients and partners.
- **Tradition** – Providing new ways of working to break with tradition means we have new and innovative ways to help you remove roadblocks and keep the road ahead clear.

Change is a Constant

Embracing change as an enterprise

The new way of working is utilising Office 365 for every drop of business value it can provide. Working with the change it brings your enterprise can become as fluid and adaptable as the technology you are using.

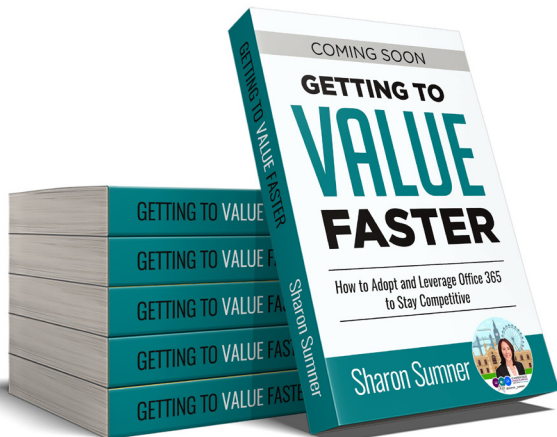
Using the Change Enterprise Framework, developed by our CEO Sharon Sumner, we help organisations to understand and leverage office 365 spend to become more Change Enterprises.



© Enterprise Change Framework created by Sharon Sumner SharonSumner.com

Meet our CEO

Sharon Sumner is often found speaking at Microsoft events, recently having given the Keynote with Microsoft in Dublin. Sharon is a recognised industry expert and never says no to a coffee ;)



Introducing the Continual Development Service

The continual development service is an ongoing commitment to enabling change and supporting users to help you get to value faster.

- ✓ Change at the speed of the Technology
- ✓ Access Skills as needed
- ✓ Focus on Value

Adopting the basic principles of the framework this service focuses to help you;

- V** **Validate** Collect and collate business requirements, then scope and prioritise delivery timeline to align with business value
- A** **Accelerate** Remove project ramp up and ramp down – one continual budget focused on outcomes means faster delivery, hitting more targets, more of the time.
- L** **Leverage** Use the right skills at the right time without having to pay for highly skilled staff you are not fully using
- U** **Upgrade** Innovate with you to identify opportunities for automation and tool optimisation
- E** **Educate** Support and govern with you, transferring knowledge to your teams, creating communities to support themselves and move the enterprise forward

Add Casper365 for even more value



Casper365 is a complementary service we have developed; it is an Office 365 automation platform and enables you to;

- Migrate** data from files shares, SharePoint on premise and other Online services into Office 365
- Create** and deploy templates for consistent, accurate and approved SharePoint Site Creation
- Delegate** the deployment of SharePoint sites to approve teams
- Govern** and Deploy complex SharePoint Online and Microsoft Teams solutions

Complete our scorecard to find the right level how the Continual Development Service can help you

[Scan the Code ->](#)



Your Trusted Partner

Case Study

kymab

Based in Cambridge, UK, Kymab are making better medicines by continually improving the best antibody technologies.

Working with partners, including the Bill and Melinda Gates foundation, to provide novel solutions in drug and vaccine development, Kymab use their unique technology, to rapidly develop broad diversity, high quality human antibodies against challenging targets and create a mature and long-term vision for success in tackling some of the most challenging diseases.

Casper365 Case Study

Summary

SharePoint Online is widely accepted as the best Document management tool in the market today, but organisations are failing to exploit its capabilities leading to productivity and efficiency challenges:

- Without suitable controls the platform can easily become a tangled mess of bespoke sites and layouts
- Although the management of Office 365 remains an IT function, document management, like data management are a business accountability



Challenge

With a rapidly growing business, Kymab needed to find a consistent, compliant and quick way to create and manage projects in SharePoint Online. Having moved to the cloud and already having SharePoint on premise the business knew too well the IT overhead needed to support SharePoint. Specifically, Kymab needed to find a way to empower their users with a modern document management system without the overhead of a specialist IT team to keep up with the business demand for the platform features.

Strategy

Kymab selected Business Cloud Integration as their partner due to the diversity and development skills in the team and experience in the industry. As a specialist SharePoint Online development team, Business Cloud Integration have designed and developed many Project Management Solutions rapidly delivering significant, measurable benefits to their clients across many industry verticals.



Using best practice design principles Business Cloud Integration have developed the Casper365 deployment platform. Casper365 is an Azure based Software as a Service subscription platform that allows a business to delegate SharePoint deployment to end users.

Working together with Kymab, Business Cloud Integration developed a specific set of sites for deployment by different teams with each project rolling up into a central PMO dashboard. The user management module enabled delegation of permissions; allowing users to create only the appropriate new sites for their teams.

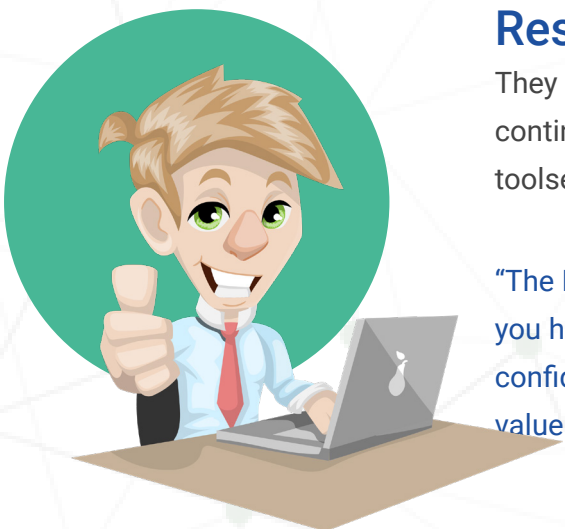
The Casper365 platform is accessed directly from a client's Office 365 tenancy or via the websites using their Office 365 credentials. Casper365 uses delegated permissions to create sites, add and manage external users and has a level of optional governance for notification or approval of external site creation freeing IT staff to focus on other key systems as the business continues to grow.



Results

They are seeing greater adoption of the SharePoint Platform and continue to design and refine their sites to better use the collaboration toolset.

"The Business Cloud Integration team are exactly the consultants you hope for; Experts in their field, easy to like and have confidence in, flexible, client-focussed and, importantly, excellent value."



Are you ready for change ?



Scan me



Contact us today

Business Cloud Integration Ltd
Carisbrooke Court
Buckingway Business Park
Cambridge
CB24 4UQ

 01223 772365

 info@businesscloudintegration.co.uk

 @BCISharePoint

 <http://www.businesscloudintegration.co.uk/FasterValue>