Customer situation

With increasing staffing challenges and an inflationary economy, organizations that harness the power of IoT to drive both business innovation and operational efficiencies, will thrive while others are left behind. EXIT83 and Microsoft Azure IoT help customer navigate today's challenges, continue to build and deliver game-changer experiences, and remain profitable.
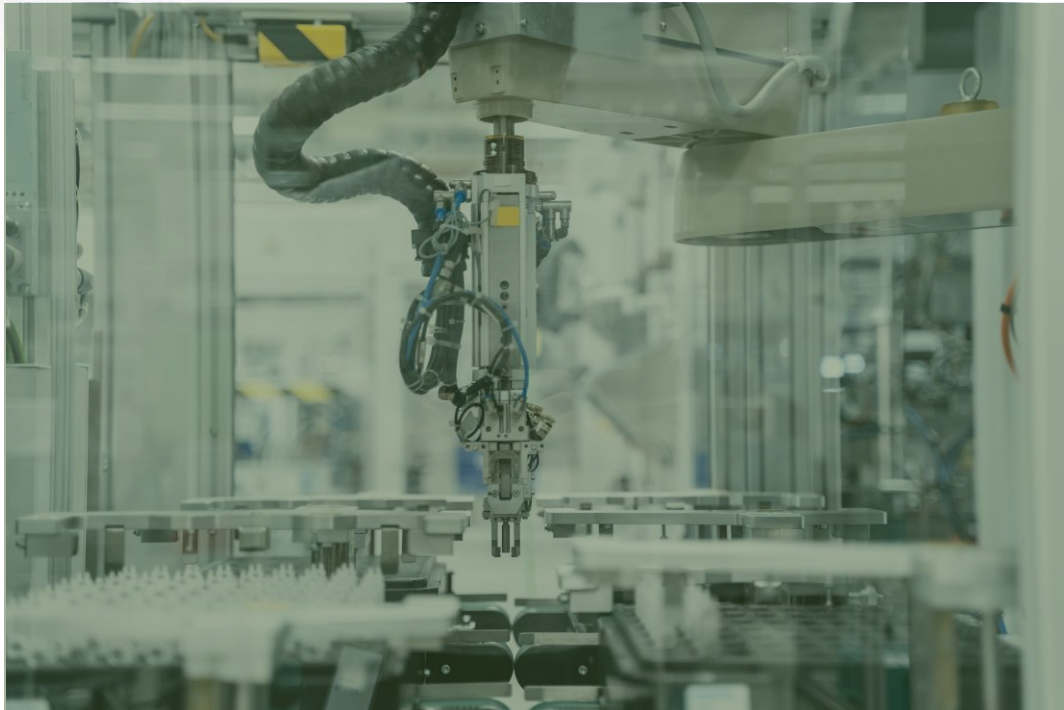
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Microsoft Partner
Microsoft

Microsoft
Cloud Solutions Provider (CSP)

EXIT83 Innovate with Azure IOT Assessment

EXIT83 is helping customers harness IoT to develop powerful solutions that collect and analyze data leading to fresh insights, deliver new predictive maintenance & management capabilities, unlock new business models, and lead to safer, more connected end-user experiences.

Business outcomes

› **Assess business needs** and identify specific scenarios to be supported with newly migrated Azure IoT solution.

› **Design new business model solution scenarios** such as remote monitoring and predictive service, smart agriculture, emergency response, or building management.

› **Define roadmap and scope** for solution development with minimal business disruption.

› **Manage overall cost** with EXIT83 flexible project and technical staff augmentation.

› **Create client Azure Tenant** & complete basic configuration.

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Recent clients

Optimum Energy Group

IoT development
Data visualization

EXIT83 partnered with an HVAC optimization solution provider to deliver real-time data visualization and analysis - accelerating understanding & decision-making for faster energy optimization. IoT is helping organizations cut costs in an inflationary economy.

Microsoft Azure IoT

nClarity

IoT development
Smart HVAC system

EXIT83 teamed with nClarity to optimize fleet maintenance schedules, while ensuring every team member can monitor what's happening on the rooftops - resulting in a modern HVAC service-delivery solution driving growth and profitability.

Microsoft Azure IoT

AXON

Full stack development
Consumer safety platform

EXIT83 and Axon public safety vendor partnered to deliver a modern public safety experience, where emergency services are engaged based on user signals. The team built *Axon Protect*, a scalable platform architecture on Azure joined with a mobile safety application tethered to Axon's consumer Taser product.

Microsoft Azure Full Stack

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EXIT83 Technical services

Bring a new IoT Business to Market on Azure IoT or Migrate to Azure IoT

Internet of things build using Azure IoT Services and Azure Stack

Manage/Monitor/Secure/Optimize Azure IoT workloads or build custom/ repeatable applications which uses Azure IoT Hub

Manage/Monitor/Secure/Optimize Azure Stack Hub

Manage/Monitor/Secure/Optimize Azure Stack Edge

**Create cloud native application
or
Modernize applications with Microsoft Azure Stack**

Modernize legacy monolithic apps or developing new applications, using Azure Kubernetes Service (AKS) and managed database offerings on Azure.

Custom Facing Mobile and Web: React Native & React on Azure App
and Container Services or Azure Kubernetes. Web 3.0 – Blockchain & NFTS

Backend and Business Integration: NodeJS, C#, .Net Core, Power Platform; Modernize legacy applications by replacing them with Power Apps

Engineering Process: CI\CD on GitHub and Azure DevOps, CI\CD for Mobile with App Center

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Why EXIT83

"EXIT83 has been an incredible partner to work with on our consumer platform, Protect. Starting only with wireframes, their hybrid team of engineers from North and South America developed the back-end architecture and front-end user experience to the delight of our customers." ~Matt Angorn, GM at Axon

Business-Outcomes Driven	Scalable Engagement Model	30+ Years in the Microsoft Ecosystem	Remove barriers to innovation & growth
We do deep discovery and challenge assumptions to deliver solutions that solve business problems.	We address the needs of any size customer – startup to enterprise – with our scalable engagement model.	Founded by former Microsoft leaders, we brings decades of Microsoft ecosystem expertise.	We can manage your projects or seamlessly extend your in-house teams with near shore cost-effective engineers

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Meet the team

Experienced Principals

30+ years in the Microsoft ecosystem

Empowered Team

60 employees across 12 countries

Architects, Design, Development, Data Science, AI, Quality Assurance, Product Owners, Scrum Masters

Highly specialized talent from across the Americas, which means a team located in/ near your time zone, and a lower total cost of delivery.

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Let's work together.

Schedule an assessment with one of our principals.

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Microsoft
Partner
■■ Microsoft

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