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# TRN Digital Capabilities And Service Offerings

2022



Gold DevOps  
Gold Collaboration and Content  
Gold Cloud Productivity



Silver Application Development  
Silver Cloud Platform  
Silver Datacenter  
Silver Small and Midmarket Cloud Solutions



In modern workplaces, employees will work physically in offices, remotely, or a little of both. Organizations also struggle with greater complexities of hybrid work, shortage of workers, clarity and collaboration across organizational boundaries.

## CUSTOMER OPPORTUNITY

A successful workplace experience **empowers employees to be connected and productive, both within and across teams, from wherever they sit.**







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# TrnDigital Microsoft 365 Migration & Adoption Assessment

TrnDigital helps organizations assess their Microsoft 365 business innovation and cost savings opportunity. We educate customers on the value and capabilities of Microsoft 365, and provide an overview of a typical path to migration & adoption. Our flexible engagement model enables us to support organizations of any size - from startup to enterprise - with predictability and rigor.

## BUSINESS OUTCOMES

- › **Envision doing more with less** – Asses the opportunity to drive cost efficiencies by consolidating & decommissioning outdated collaboration and file-sharing solutions.
- › **Accelerate business collaboration and innovation** – Provide an overview of typical path to deploy Microsoft 365 and unify employees on one secure cloud platform.
- › **Protect and govern sensitive data** – Assess needs for Microsoft security & compliance capabilities so that employees can be creative and work together securely.



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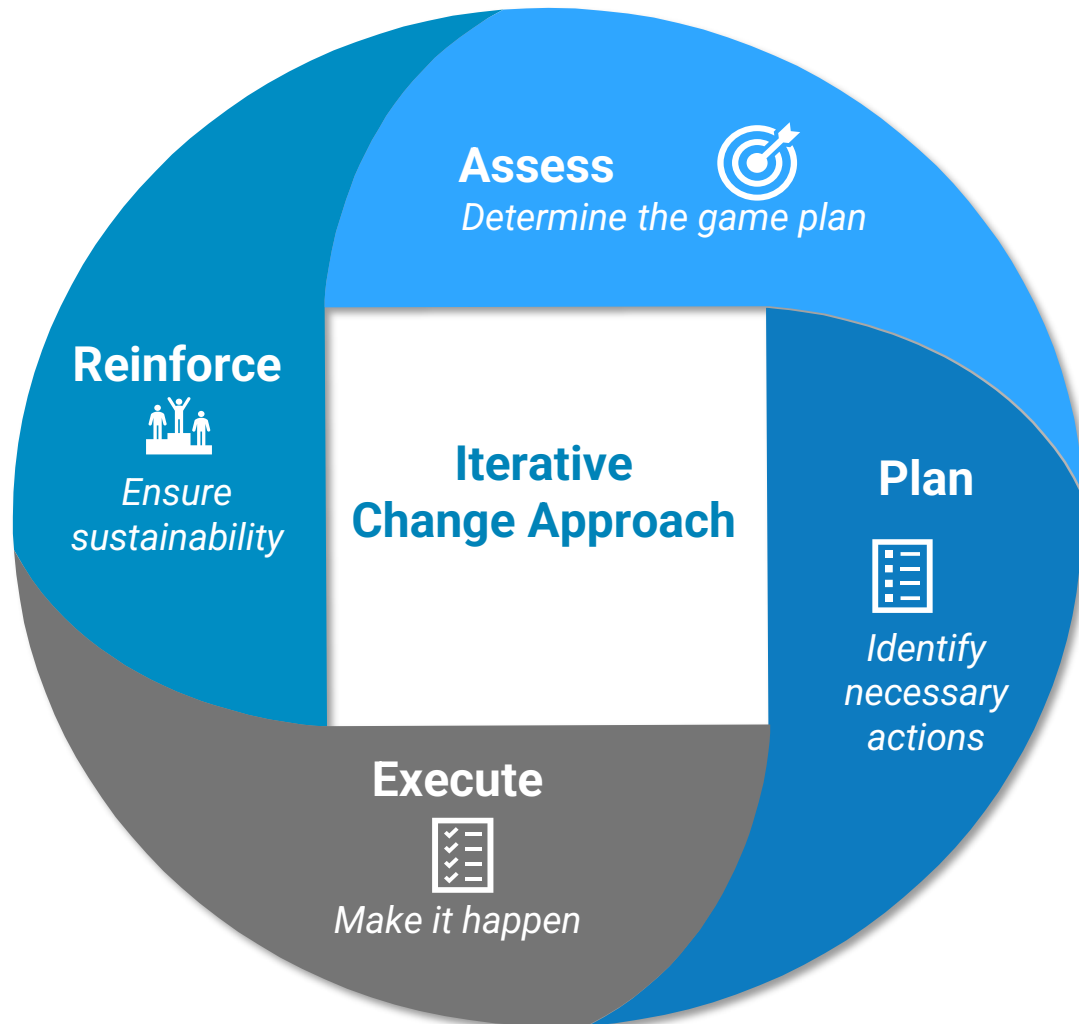
# ASSESSMENT AGENDA

In this assessment, TrnDigital will partner with customers to **identify the business opportunity adopting Microsoft 365 services for workplace collaboration**, define specific high value usage scenarios, understand legacy technology landscape to be retired, & create a high-level scope for migration and adoption.

Build the business case	Use Case Development	Scope
<ul style="list-style-type: none"><li>Educate customers on M365 capabilities and help them envision future state.</li><li>Uncover cost-savings opportunity retiring outdated technologies.</li><li>Provide an overview of a typical migration, adoption, and management lifecycle.</li></ul>	<ul style="list-style-type: none"><li>Assess core needs for teamwork, file sharing, internal portals (Microsoft Teams, SharePoint Online, OneDrive, etc.)</li><li>Assess high level use case inputs for user identity, access, and authentication strategy.</li><li>Identify needs for governance &amp; compliance.</li></ul>	<ul style="list-style-type: none"><li>Deliver high level plan for Microsoft 365 subscription &amp; tenant configuration.</li><li>Deliver high level plan for migration of existing data, sites, etc.</li><li>Capture requirements for special case handling.</li><li>Identify internal project leadership community.</li></ul>

# Our Microsoft 365 Assessment to Adoption Approach

Our approach is iterative and embraces agility, involves people at all levels in fostering alignment and adoption, minimizing business impact and risk.



## Approach Highlights

1. Focus on the importance of leadership alignment
2. Activate effective sustainable change networks throughout the organization
3. Foster and encourage continuous communication and engagement
4. Implement learning and education as ongoing versus a one and done event
5. Measure success across the readiness and adoption lifecycle





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## TRNDIGITAL & MICROSOFT 365 CUSTOMER CASE STORIES

### Large US Critical Care Solution Provider

Unlocked the power of cloud productivity with seamless and 100% accurate migration to M365. TrnDigital & M365 delivered a modern collaboration experience that will enable them to connect employees, grow faster, and generate higher margins.

1000+ users  
100+ sites  
100% accuracy

### US ERP Company

Seamlessly acquired a software firm and accelerated employee productivity by consolidating onto one M365 collaboration platform while maintaining data cohesion. TrnDigital also delivered improvements to the customer dashboard and ongoing governance.

150+ accounts  
20+ sites  
4TB data

### Large US Data Center

Cut their cloud bill, improved their security posture, and unified collaboration between internal and external employees. TrnDigital provided a flawless migration and drove user adoption with multi-faceted learning options.

\$1M annual savings  
11k users  
55TB data



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# Why partner with TrnDigital

Our rigorous and scalable process distinguishes us as a go-to partner in the Microsoft partner ecosystem.

## Cost-effective

Our experts have executed countless successful migrations - TrnDigital offers a fixed cost end-to-end migration - from analysis to go-live.

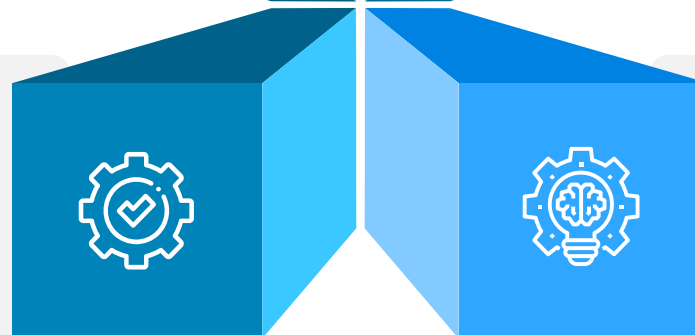


## Overcome limitations

TrnDigital has a repository of scripts and tools to mitigate the limitations posed by vendor tools.

## Trust us with your data

We use a detailed validation & remediation process, so you can trust us with your data.



## Support for exceptional scenarios

We help clients handle customizations and provide workarounds for unsupported scenarios.



Microsoft  
Partner



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## 24x7 Global IT Services

**100+**

Employees &  
Contractors



**35+%**

Annual  
Growth Rate

**100+**

Happy  
Customers

**200+**

Successful  
Projects

**40,000+**

End  
Users



### USA Offices:

Boston, MA (HQ), Piscataway, NJ

### India Offices:

Bengaluru, KA (HQ), Vizag, AP





### CONSULTING, ADVISORY AND ROADMAP

- Technical Assessment & GAP Analysis
- Governance
- Information Architecture
- Planning Implementation
- Center of Excellence



### APPLICATION DEVELOPMENT

- Power Platform Implementation
- Modern Intranet
- UI Development
- DevOps
- Azure Development Services



### END USER SUPPORT & DESKTOP SERVICES

- Dedicated & Shared Support
- Managed MSP Services
- Intune Offerings
- Security Services
- Azure Managed Services



### SERVICE ADOPTION & CHANGE MANAGEMENT

- Communications Planning
- User Adoption Strategy
- Classroom Training and Workshops



### CLOUD MIGRATION SERVICES

- Microsoft Tenant Migration
- On-Prem to Microsoft 365
- Other Platforms to: SharePoint, Exchange, Teams, Power Platform, etc.
- Azure Application Migration Services



### CRM Services & Digital

- Dynamics 365 Services
- HubSpot Services
- Veeva CRM Services
- Inbound and Outbound Marketing

Microsoft Partner



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**Thank you**