



Analyze Business Central with Power BI



About Power BI



About Power BI

Power BI is a collection of software services, apps, and connectors that work together to turn your unrelated sources of data into coherent, visually immersive, and interactive insights.



Discover

Connect to your data sources, visualize and discover what's important



Analyze

Serves as the analytics and decision engine behind group projects, divisions, or entire corporations



Visualize

Software services, apps, & connectors work together to turn your varied data sources into coherent visualizations & interactive insights



Share

Share the insights with anyone and everyone you want, on any device



Q & A

Ask questions and get immediate answers with natural language query



Mobility

Create, share, and consume business insights in the way that serves them, or their role, most effectively

But the gap between data and decisions can exacerbate these challenges

Multiple BI tools
deployed

3

Average number of BI tools
per department

–Forbes

Data sources
and types

61%

Expected annual growth of data
volume between 2018 and 2025

–Accenture: The enterprise data
storage challenge

End user
adoption

30%

BI tool
adoption

–Gartner: BI Adoption Survey

How Power BI can help

The Total Economic Impact® of Microsoft Power BI - Forrester 2020



366%

Return on
investment

42%

Reduction
in effort

125 hours

Saved per user
per year

We now get answers to key business questions in days, where normally modelling would take months.

Mitch van Deursen, Chief Information Officer, Shoeby

Create amazing data experiences

Discover value in any data

- Rich integration with Excel
- Ever growing library of free data connectors like Excel, CSV, SharePoint, and Exchange

Personalize reports for your business and KPIs

- Hundreds of visualizations and limitless branding options
- Native Visio visualizations
- Easy to install template apps

Spend less time answering business questions

- Use everyday language to ask your data a question
- Business jargon and acronyms are easily understood
- Add and tailor dynamic, interactive narratives
- Automatically find anomalies based on personalized parameters



Bi-directional integration

The image displays two side-by-side screenshots illustrating bi-directional integration between Excel Online and Microsoft Power BI.

Excel Online (Left): Shows a spreadsheet with a 'Company' dropdown menu. A 'Trey Research' popup window is open, displaying product information, current revenue (\$10,000,000 USD), customer NPS (33.87), and a line chart for 'Trey Research MAU' from Jan 2018 to May 2018.

Microsoft Power BI (Right): Shows a dashboard with various visualizations:

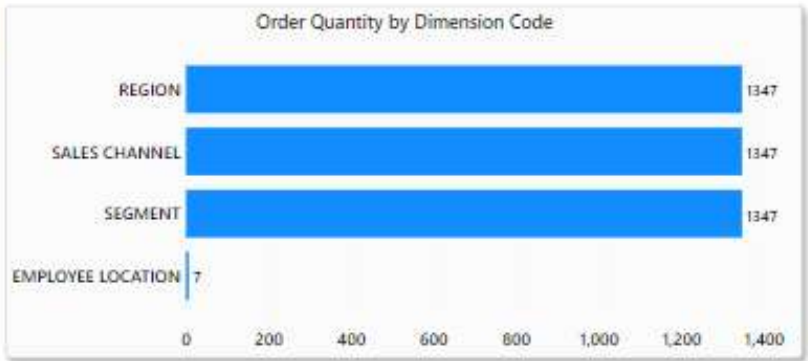
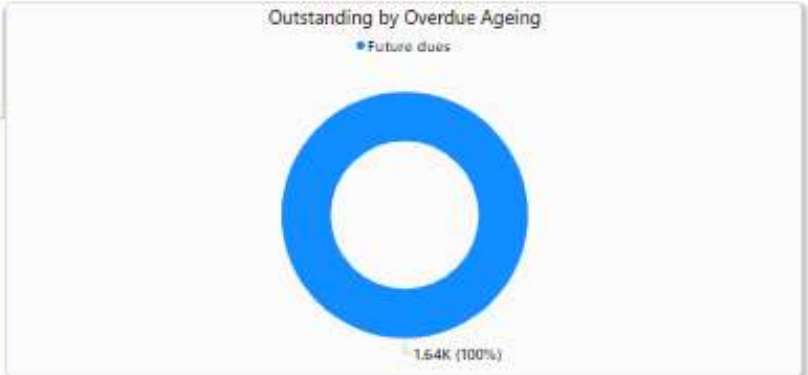
- Total revenue:** 26M
- Campaign revenue vs target:** A gauge chart showing \$2.26M against a target of \$2.3M.
- Total Cost of Campaign:** \$2.3M
- Number of visitors:** 632.37K
- Total Response (thousand):** \$706.4K
- Average duration (min) in s.:** 63.34
- P&L Summary, Financial Summary:** A pie chart showing Net Income (\$1.2M), Fixed Costs (\$3.4M), and Variable Costs (\$1.2M).
- T-Shirt Forecast, SV Product History:** A bar chart showing sales over time.
- T-Shirt Forecast, Sales & Growth:** A bar chart showing sales and growth over time.
- Units, BY YEAR QUARTER, manufacturing:** A stacked area chart showing units over four quarters.
- Store revenue by country:** A horizontal bar chart showing revenue by country.
- P&L Summary, Fixed Costs:** A line chart showing fixed costs over time.
- Units, BY Product, Size & S:** Three violin plots showing unit distributions for different products.



Dashboards



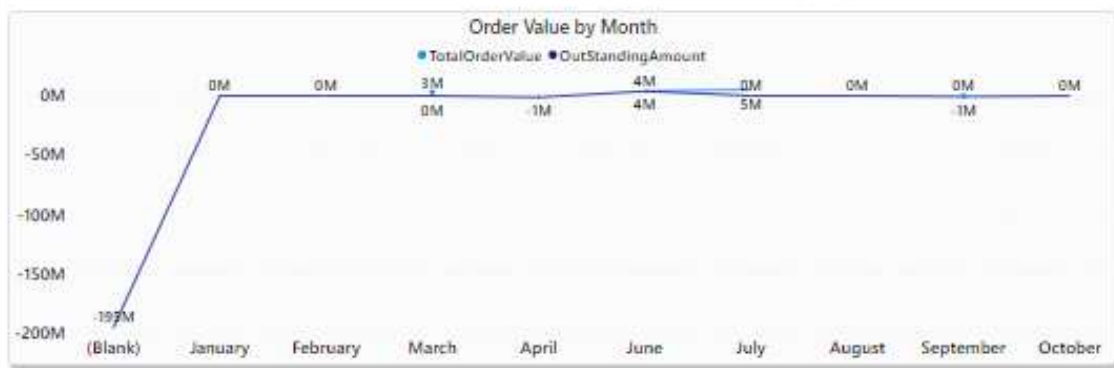
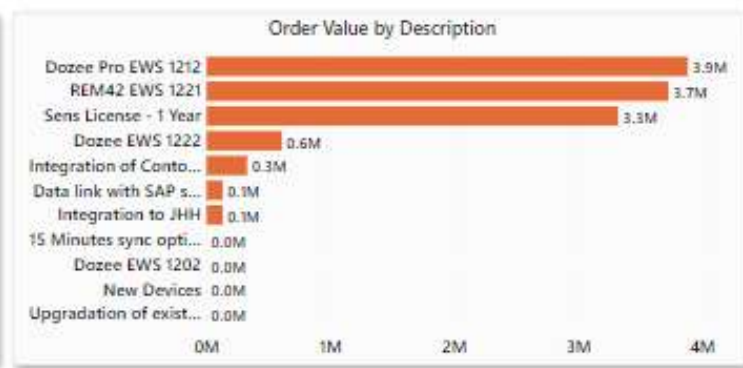
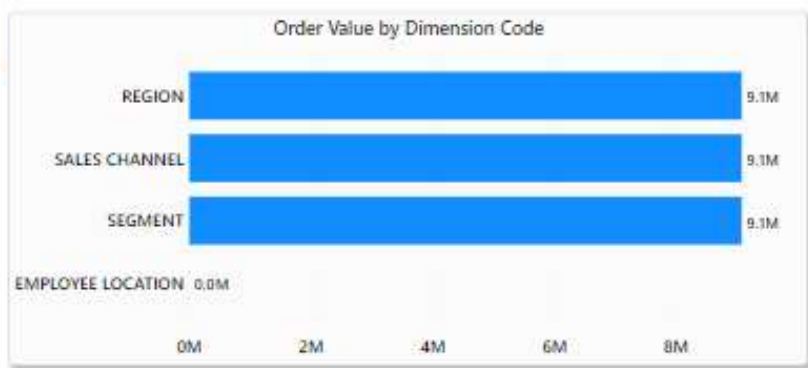
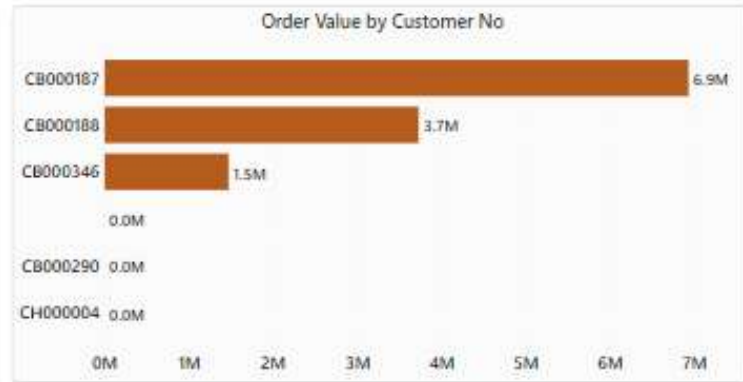
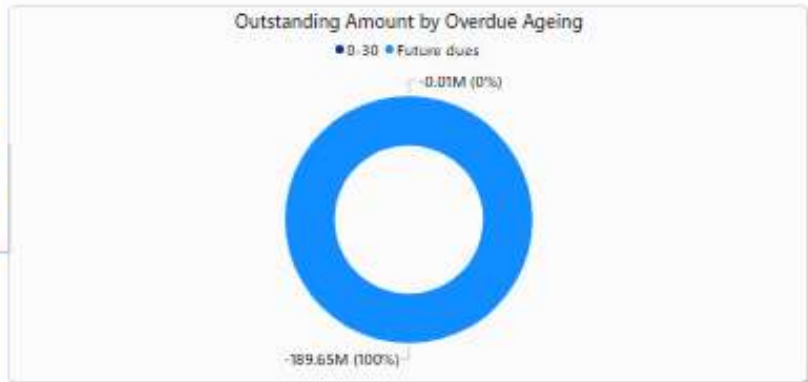
Date: 11/2021 - 12/31/2022
 OU, BU: All | Sell to Customer No: All | Item Category Code: All | Business Group: All | Status: All
 1.64K Total Order Qty | (Blank) Shipped Against Order | 1.64K O/S Against Order | (Blank) Qty Ordered Last Month | 1.64K Qty Ordered This Month | 1.64K Qty Ordered This Week



Item Category Code	Sell to Customer No	Description	Order Date	Posting Date	Promised Delivery Date	Planned Delivery Date	Shipment
			28-06-22			28-06-22	28-06-22
			11-07-22			11-07-22	11-07-22
			31-03-22	31-03-22			
			20-07-22	20-07-22			
BO	CB000061		31-03-22	31-03-22			06-01-22
		(EWS 1212 + Desktop + Printer)	16-09-22				
		15 Minutes sync option	08-03-22	08-03-22			
BO	CB000017	AIRTEL Dongle	05-08-22	05-08-22			21-12-21
BO	CB000063	AIRTEL Dongle	30-09-22	30-09-22			25-01-22
BO	CB000088	AIRTEL Dongle	30-06-22	30-06-22			17-01-22
BO	CB000088	AIRTEL Dongle	30-09-22	30-09-22			26-10-21
Total							

Date: 1/1/2022 - 12/31/2022 |
 OU, BU: All |
 Sell to Customer No: All |
 Item Category Code: All |
 Business Group: All |
 Status: All

12.13M Total Order |
 201.79M Shipped Against Order |
 -189.66M Outstanding Value |
 (Blank) Previous Month Order |
 12.13M This Month Order Value |
 12.13M This Week Order Value



Item Category Code	Sell to Customer Number	Description	Order Date	Posting Date	Promised Delivery Date	PL
R-LIC	CB000021	Rental License	20-09-22			21
R-LIC	CB000021	Rental License	21-09-22			21
R-LIC	CB000025	Rental License	03-10-22	03-10-22		03
R-LIC	CB000027	Rental License	30-11-21			36
R-LIC	CB000027	Rental License	11-04-22			11
R-LIC	CB000044	Rental License	06-06-22			07
R-LIC	CB000044	Rental License	30-06-22			07
R-LIC	CB000044	Rental License	01-07-22			07
R-LIC	CB000044	Rental License	07-07-22			07
R-LIC	CB000047	Rental License	26-09-22			26
R-LIC	CB000072	Rental License	10-06-22			10
Total						

Date: 1/1/2021 - 12/31/2022

OU, BU: All

Item No: All

Vendor: All

Item Category Code: All

Business: All

416.06
Total Order Qty

411.28
Total Invoice Qty

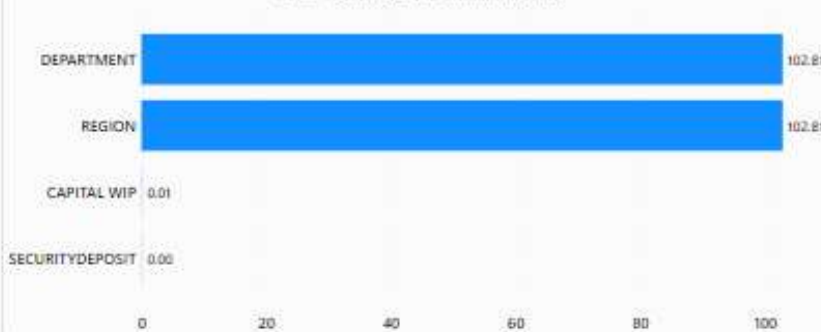
4.79
O/S Order Qty

4.66
Overdue Order Qty

Ageing by Order Quantity(Tons)



Order Quantity by Dimension (Tons)



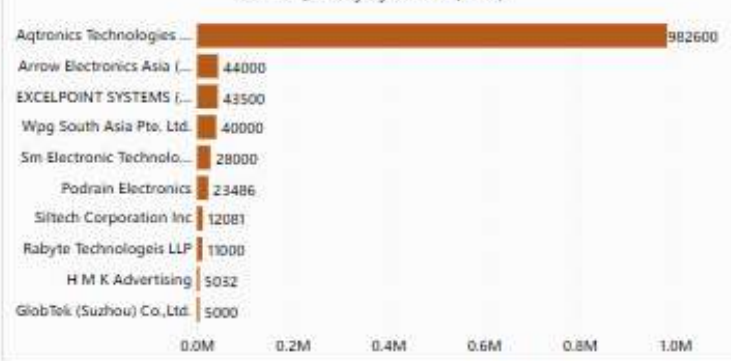
Unit of Measure	Quantity	Outstanding Quantity
PCS	1,219,497.00	971,422.46
NOS	10,350.00	6,481.50
MTR	6.00	0.00
	4,708.00	3,872.00
Total	1,234,761.00	981,775.96

Currency Code	Line Amount
EUR	10,000.00
USD	467,420.01
INR	54,600,335.82
Total	55,077,755.83

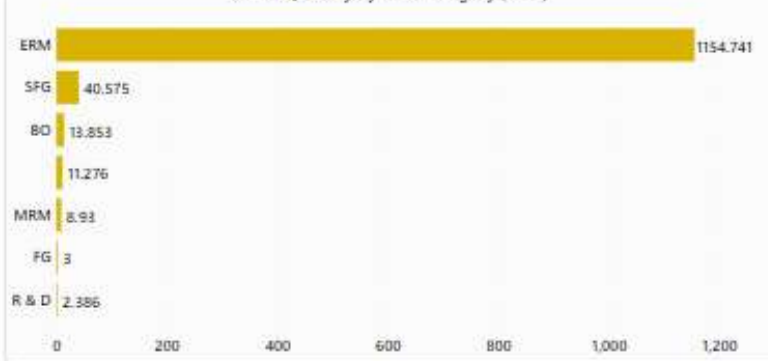
Purchase Order Trend by Quantity (Tons)



Order Quantity by Vendor (Tons)



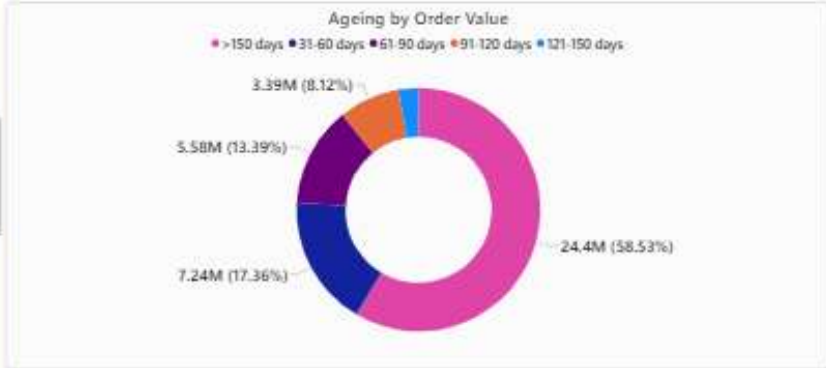
Order Quantity by Item Category (Tons)



Item Number	Item Category Code	Order Date	Due Date	Currency Code	Quantity	Quantity Received	Quantity Invoiced	Unit Cost	Line Amount
E RM 000099	ERM	10-12-21	07-01-22	INR	40,000.00	40,000.00	40,000.00	0.87	34,800.00
E RM 000051	ERM	29-12-21	23-12-21	INR	28,000.00	16,760.00	16,760.00	22.00	616,000.00
E RM 000021	ERM	17-11-21	15-03-22	USD	40,000.00	10,000.00	10,000.00	0.75	30,000.00
E RM 000092	ERM	10-12-21	07-01-22	INR	10,000.00	10,000.00	10,000.00	1.13	11,300.00
E RM 000093	ERM	10-12-21	07-01-22	INR	10,000.00	10,000.00	10,000.00	0.27	2,700.00
E RM 000097	ERM	10-12-21	07-01-22	INR	10,000.00	10,000.00	10,000.00	1.47	14,700.00
E RM 000103	ERM	10-12-21	07-01-22	INR	10,000.00	10,000.00	10,000.00	0.18	1,800.00
E RM 000101	ERM	10-12-21	07-01-22	INR	9,000.00	9,000.00	9,000.00	12.77	114,930.00
E RM 000098	ERM	10-12-21	07-01-22	INR	8,000.00	8,000.00	8,000.00	0.53	4,240.00
E RM 000050	ERM	14-06-22	20-06-22	USD	25,000.00	7,500.00	7,500.00	0.81	20,250.00
E RM 000025	ERM	10-12-21	07-01-22	INR	5,000.00	5,000.00	5,000.00	0.29	1,450.00

Date: 1/1/2021 - 12/31/2022
 OU, BU: All
 Item No: All
 Vendor: All
 Item Category Code: All
 Business: All

41.68M Total Order Value	5.38M Total Invoice Value	36.30M Outstanding Value	36.30M Overdue Value
------------------------------------	-------------------------------------	------------------------------------	--------------------------------

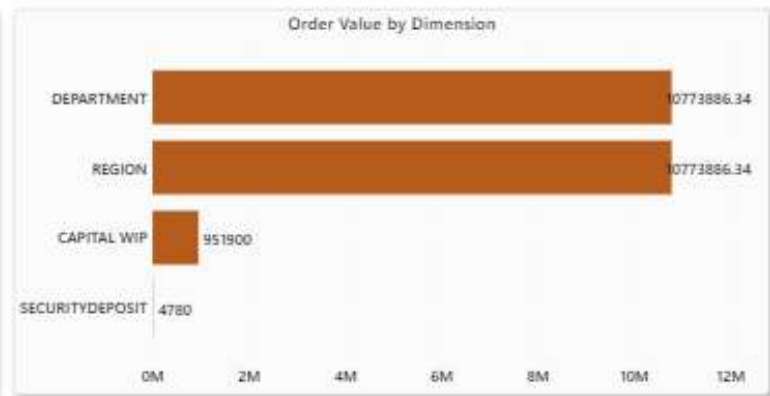


Currency Code

Currency Code	Line Amount
EUR	10,000.00
USD	467,420.01
INR	54,600,335.82
Total	55,077,755.83

Unit of Measure

Unit of Measure	Quantity	Outstanding Quantity
PCS	1,219,497.00	971,422.46
NDS	10,550.00	6,481.50
	4,708.00	3,872.00
MTR	6.00	0.00
Total	1,234,761.00	981,775.96



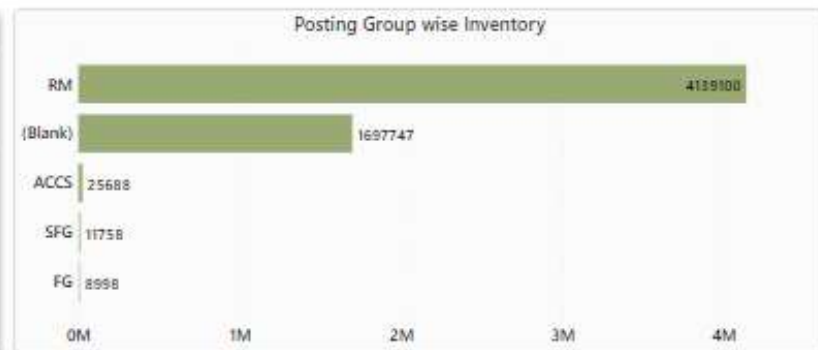
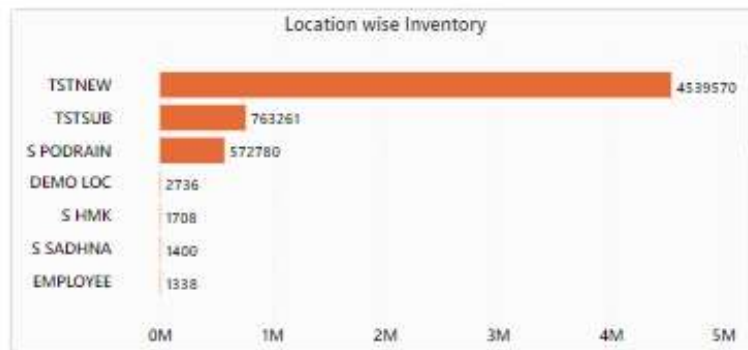
Item Number	Item Category Code	Order Date	Due Date	Currency Code	Quantity	Quantity Received	Quantity Invoiced	Unit Cost	Line Amount
SFG 000004	SFG	23-09-22	23-09-22	INR	260.00	0.00	0.00	15.00	3,900.00
SFG 000011	SFG	21-01-22	21-01-22	INR	1,104.00	1,104.00	1,000.00	118.00	130,272.00
SFG 000011	SFG	08-07-22	23-08-22	INR	900.00	900.00	0.00	118.00	106,200.00
SFG 000012	SFG	08-08-22	23-10-22	INR	3,000.00	0.00	0.00	500.00	1,500,000.00
SFG 000013	SFG	08-07-22	03-09-22	INR	910.00	910.00	0.00	425.00	382,500.00
SFG 000015	SFG	21-01-22	21-01-22	INR	1,000.00	1,000.00	1,000.00	158.00	158,000.00
SFG 000015	SFG	08-07-22	23-08-22	INR	900.00	900.00	0.00	158.00	142,200.00
SFG 000016	SFG	06-01-22	10-01-22	INR	1,050.00	1,050.00	1,050.00	50.00	0.00
SFG 000016	SFG	29-07-22	12-09-22	INR	50.00	50.00	0.00	50.00	2,500.00
SFG 000016	SFG	23-09-22	07-11-22	INR	260.00	0.00	0.00	50.00	13,000.00
SFG 000019	SFG	17-01-22	17-01-22	INR	2,017.00	2,017.00	2,017.00	450.00	907,650.00

Fiscal Year, Qtr All	Item Category All	Item No All	Category All	Location All	Unit of Measure	Inventory Quantity
					PCS	5,873,697.42
					MTR	46,898.00
					NOS	37,104.00
					Total	5,883,291.42



Ageing

Ageing	Inventory Quantity
31-60	125,729.00
61-90	2,168,130.00
91-180	182,540.00
More than 180	469,823.71
Total	2,946,222.71



Item Category Code	OpeningStock	AssemblyOpQty (+)	OutputQty (+)	PosAdjQty (+)	PurQty (+)	TransQty (+)	SaleRetQty (+)	AssemblyConsQty (-)	ConsQty (-)	NegAdjQty (-)	PurRetQty (+)	ClosingQty
MRM	287,713.00			299,520.00	237,636.00	515,650.00		3,755.00	208,040.00	37,668.00	500.00	374926
BD	33,182.00	1,950.00		17,310.00	28,399.00	56,042.00	106.00	8,287.00	5,880.00	1,724.00	1.00	64473
ERM	2,590,027.71	200.00		2,183,955.00	1,427,832.00	5,349,442.84		1,522.95	863,597.84	156,838.50		5180355
FG	6,338.00	4,322.00	3,765.00		7,577.00	85.00	18,573.00	492.00	5,055.00	1,995.00	131.00	12665
LIC	1,148.00											2296
R & D	1,767.00					1,767.00						3534
R LIC	121.00										2.00	242
SFG	27,195.00	2,375.00	70,243.00		15,492.00		75,888.00	4,306.00	50,632.00	10,191.00		50176
Total	2,944,953.71	8,847.00	74,008.00	2,523,854.00	1,695,719.00	6,015,545.84	603.00	22,905.95	1,130,144.84	206,552.50	501.00	5883291

Fiscal Year, Qtr
All

Item Category
All

Item No
All

Category
All

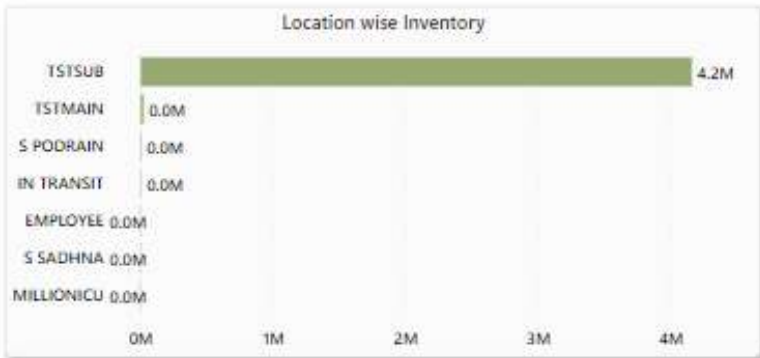
Location
All

Unit of Measures	Inventory Value
PCS	4,171,735.80
NOS	0.00
MTR	23,408.00
Total	4,195,153.80



Ageing

Ageing	Inventory Value
More than 180	20.96
Total	20.96



Stock Details

Item Category Code	Opening Stock	AssemblyOpVal (+)	OutputVal (+)	PosAdjVal (+)	PurVal (+)	SaleVal (-)	TransVal (+)	AssemblyConsVal (-)	ConsVal (-)	NegAdjVal (-)	Pur Retun(-)	ClosingVal
BC	30,566.00			12,845.00	3,364.00	50,621.00						61,132.00
ERM	1,935,313.00			1,935,313.00								3,870,626.00
PG	14,219.60		2,903.60	4,847.00		59.00	9,561.00	18,325.00		1.00		23,704.20
LIC	0.00					2.00						0.00
SFG	10,132.00		50.00	5,879.00			6,764.00		3,993.00			18,622.00
MRM	134,230.00			134,237.00	1.00				6.00			268,460.00
Total	2,096,021.40		-2,853.60	2,093,121.00	3,363.00	50,682.00	16,325.00	18,325.00	3,993.00	1.00		4,195,153.80



Date

3/31/2021 8/30/2022

Global Dimension2

All

Global Dimension

All

Vendor Type

All

Is Overdue

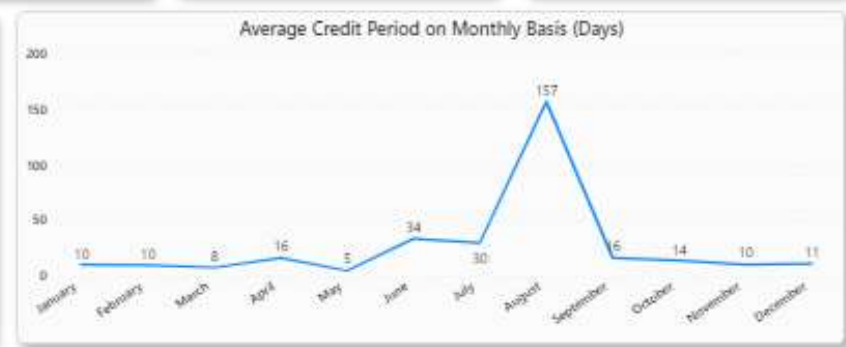
Yes

9.94M

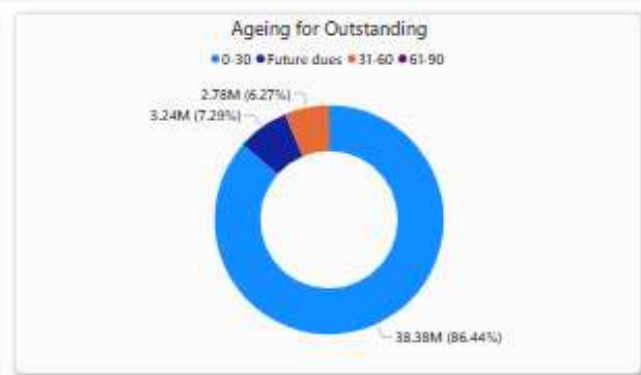
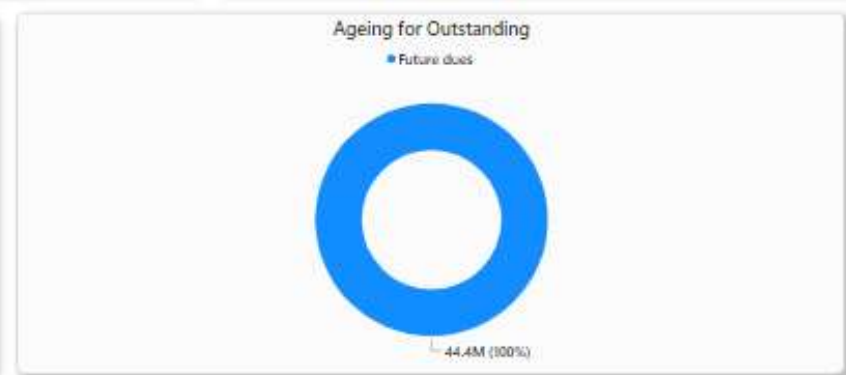
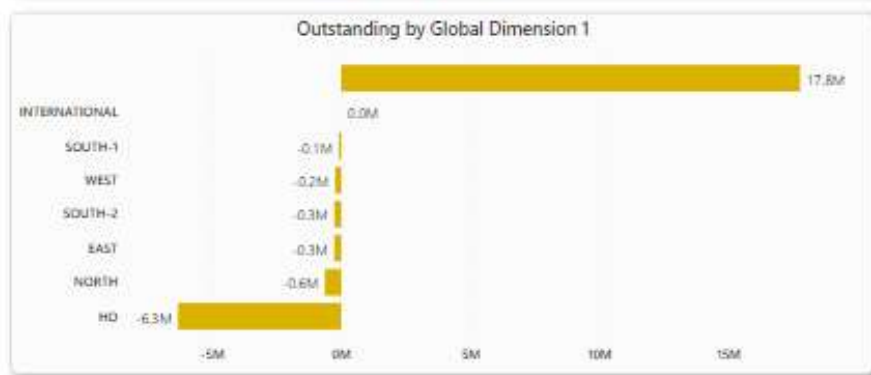
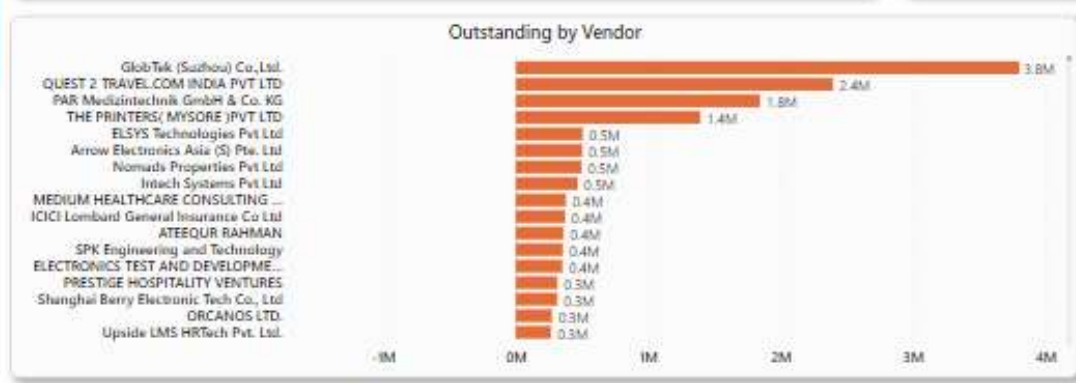
Total Outstanding

(Blank)

Total Overdue



Currency_Code	Amount	Amount_LCY
	18,321,325.38	18,321,325.38
EUR	-69.99	-6,176.46
USD	-128,654.78	-9,350,839.75
Total	18,192,600.61	8,964,309.17



Accounts Payable

Date
3/31/2021 = 8/30/2022 =

Global Dimension2
All

Global Dimension
All

Vendor No
All

Is Overdue
Yes

Document_Type	Document_No	Posting_Date	Vendor_Name	Due_Date	Currency_Code	Remaining_Amt_LCY	OverdueTillDateAP	Payment (LCY)
	V-OP-03-24	31-03-2021	Bharti Airtel Limited	31-03-2021		0.00		0.00
	V-OP-03-40	31-03-2021	IKP Eden	31-03-2021		0.00		0.00
	V-OP-03-41	31-03-2021	IKP INVESTMENT	31-03-2021		0.00		0.00
	V-OP-03-61	31-03-2021	Shanghai Berry Electronic Tech Co., Ltd	31-03-2021		0.00		0.00
Invoice	V-OP-03-01	31-03-2021	Adith S	31-03-2021		0.00		0.00
Invoice	V-OP-03-02	31-03-2021	Aditya Ganesh	31-03-2021		0.00		0.00
Invoice	V-OP-03-03	31-03-2021	Akshay Kapase	31-03-2021		0.00		0.00
Invoice	V-OP-03-04	31-03-2021	Harsh Gowda	31-03-2021		0.00		0.00
Invoice	V-OP-03-05	31-03-2021	Kalpesh Parthasara	31-03-2021		0.00		0.00
Invoice	V-OP-03-06	31-03-2021	Kopal Tandon	31-03-2021		-2,625.00	-2,625.00	
Invoice	V-OP-03-07	31-03-2021	Manivanan S	31-03-2021		0.00		0.00
Invoice	V-OP-03-08	31-03-2021	Prabhu Murappan	31-03-2021		0.00		0.00
Invoice	V-OP-03-09	31-03-2021	Praveen S	31-03-2021		0.00		0.00
Invoice	V-OP-03-10	31-03-2021	Santosh Mishra	31-03-2021		0.00		0.00
Invoice	V-OP-03-11	31-03-2021	Trishala Saha	31-03-2021		0.00		0.00
Invoice	V-OP-03-12	31-03-2021	Keerthi P	31-03-2021		0.00		0.00
Invoice	V-OP-03-13	31-03-2021	Aaransh System Pvt Ltd (Trinity)	31-03-2021		0.00		0.00
Invoice	V-OP-03-14	31-03-2021	Aarthi Electronics	31-03-2021		0.00		0.00
Invoice	V-OP-03-15	31-03-2021	Alke Research Private Limited	31-03-2021		0.00		0.00
Invoice	V-OP-03-17	31-03-2021	Amazon Seller India Private Limited	31-03-2021		-28,992.68	-28,992.68	
Invoice	V-OP-03-18	31-03-2021	AMAZON SELLER SERVICES PRIVATE LIMITED	31-03-2021		-301,918.03	-301,918.03	
Invoice	V-OP-03-19	31-03-2021	APPARIO RETAIL PVT LTD	31-03-2021		-19,336.00	-19,336.00	
Invoice	V-OP-03-20	31-03-2021	APPVUREDDY LAXMIPATHI	31-03-2021		-2,150.00	-2,150.00	
Invoice	V-OP-03-21	31-03-2021	Aqtronics Technologies Pvt Ltd	31-03-2021		0.00		0.00
Invoice	V-OP-03-22	31-03-2021	ArrayMed	31-03-2021		0.00		0.00
Invoice	V-OP-03-23	31-03-2021	Bhapu Industries	31-03-2021		-70,670.00	-70,670.00	
Invoice	V-OP-03-24	31-03-2021	Bharti Airtel Limited	31-03-2021		0.00		0.00
Invoice	V-OP-03-25	31-03-2021	Binashree	31-03-2021		-150.00	-150.00	
Invoice	V-OP-03-26	31-03-2021	Blue Dart Express Limited	31-03-2021		0.00		0.00
Invoice	V-OP-03-28	31-03-2021	Buttermilk Village India Private Limited	31-03-2021		0.00		0.00
Invoice	V-OP-03-29	31-03-2021	CHOCOLATE HOTELS PRIVATE LIMITED	31-03-2021		0.00		0.00
Invoice	V-OP-03-30	31-03-2021	Cuentas Consulting Private Limited	31-03-2021		0.00		0.00
Invoice	V-OP-03-31	31-03-2021	Delhivery Pvt. Ltd	31-03-2021		-9,680.52	-9,680.52	
Invoice	V-OP-03-32	31-03-2021	EXOLENT EXPRESS	31-03-2021		-84,001.20	-84,001.20	
Total						3,943,932.28	3,943,932.28	390,225,274.83

Date: 3/31/2021 - 8/30/2022

Global Dimension2: All

Global Dimension: All

Customer No: All

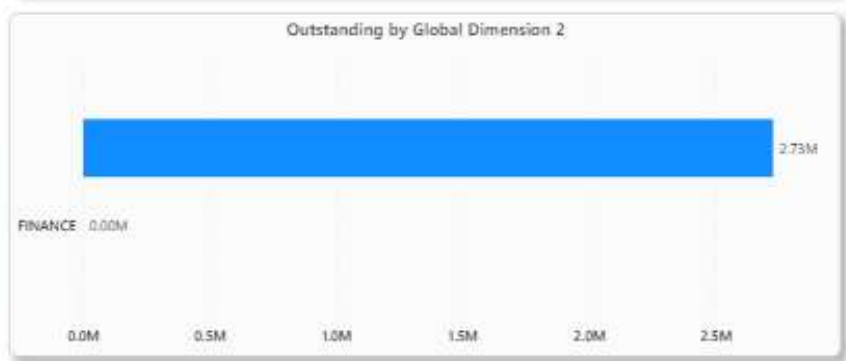
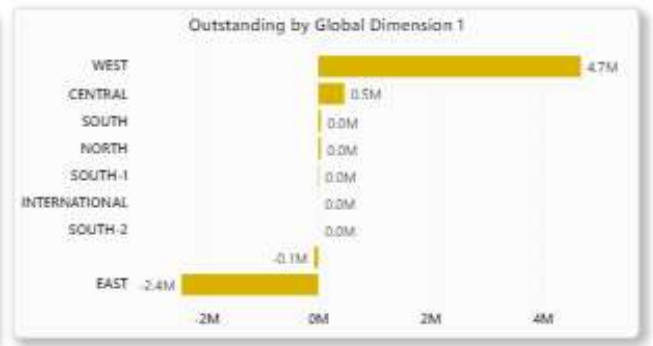
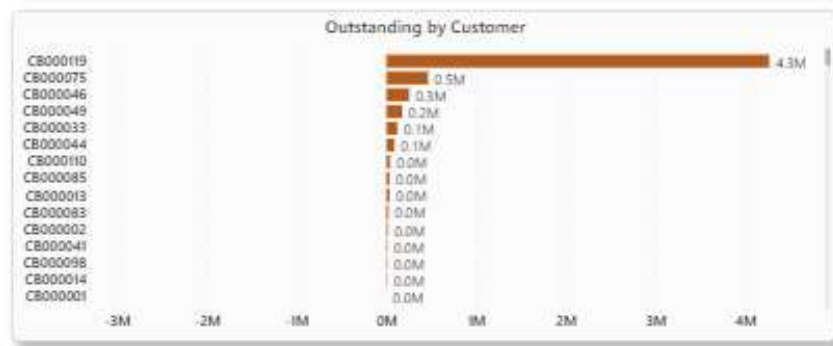
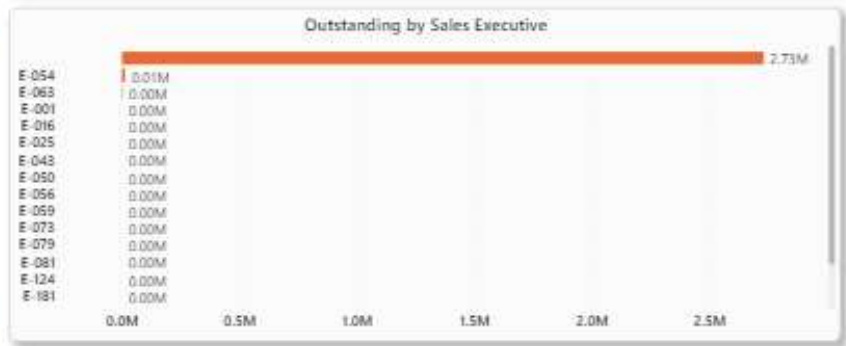
Is Overdue: Yes

2.73M
Total Outstanding

(Blank)
Total Overdue



Currency Code	Amount	Amount LCY
	3,942,803.36	3,942,803.36
USD	0.00	0.00
Total	3,942,803.36	3,942,803.36



Date
 3/31/2021 8/30/2022

Global Dimension2
 All

Global Dimension
 All

Customer No
 All

Is Overdue
 Yes

Customer	Invoice No	Document Type	Invoice Date	Due Date	Currency Code	Total Outstanding	Overdue	Collection
CB000119	INV-001696	Invoice	29-10-2021	29-10-2021		3509999.00	3,509,999.00	
CB000119	1004SLJRINV-000917	Invoice	10-04-2021	10-04-2021		753251.12	753,251.12	
CB000075	0106SLJRINV-001336	Invoice	01-06-2021	01-06-2021		300000.00	300,000.00	
CB000049	1705SLJRINV-001029	Invoice	17-05-2021	17-05-2021		174999.00	174,999.00	
CB000075	3105SLJRINV-001055	Invoice	31-05-2021	31-05-2021		164516.00	164,516.00	
CB000046	0106SLJRINV-001278	Invoice	01-06-2021	01-06-2021		140000.00	140,000.00	
CB000046	3105SLJRINV-001274	Invoice	31-05-2021	31-05-2021		112902.00	112,902.00	
CB000106	PBPFY23-00289	Refund	27-04-2022	27-04-2022		100000.00	100,000.00	100,000.00
CB000044	0406SLJRINV-001266	Invoice	04-06-2021	04-06-2021		87501.00	87,501.00	
CB000033	0106SLJRINV-001281	Invoice	01-06-2021	01-06-2021		45000.00	45,000.00	
CB000033	0106SLJRINV-001282	Invoice	01-06-2021	01-06-2021		45000.00	45,000.00	
CB000110	C-OP-03-16	Invoice	31-03-2021	31-03-2021		39995.03	39,995.03	
CB000033	2206SLJRINV-001349	Invoice	22-06-2021	22-06-2021		31500.00	31,500.00	
CB000085	3105SLJRINV-001275	Invoice	31-05-2021	31-05-2021		19597.00	19,597.00	
CB000085	0106SLJRINV-001279	Invoice	01-06-2021	01-06-2021		13500.00	13,500.00	
CB000013	TST000074	Invoice	18-01-2022	18-01-2022		13361.00	13,361.00	
CB000083	C-OP-03-04	Invoice	31-03-2021	31-03-2021		11700.00	11,700.00	
CB000013	0110SLJRINV-001650	Invoice	01-10-2021	01-10-2021		11600.00	11,600.00	
CB000002	1805SLJRINV-001121	Invoice	18-05-2021	18-05-2021		10400.00	10,400.00	
CB000083	0206SLJRINV-001202	Invoice	02-06-2021	02-06-2021		10400.00	10,400.00	
CB000098	C-OP-03-10	Invoice	31-03-2021	31-03-2021		9550.00	9,550.00	
CB000013	0109SLJRINV-001572	Invoice	01-09-2021	01-09-2021		7800.00	7,800.00	
CB000002	3105SLJRINV-001303	Invoice	31-05-2021	31-05-2021		4401.00	4,401.00	
CB000041	0106SLJRINV-001417	Invoice	01-06-2021	01-06-2021		3500.00	3,500.00	
CB000041	2107SLJRINV-001418	Invoice	21-07-2021	21-07-2021		3500.00	3,500.00	
CB000041	0106SLJRINV-001224	Invoice	01-06-2021	01-06-2021		2801.00	2,801.00	
CB000014	TST-FY23-00126	Invoice	01-08-2022	01-08-2022		2000.00	2,000.00	
CB000002	3006SLJRINV-001393	Invoice	30-06-2021	30-06-2021		800.00	800.00	
CB000013	TST000081	Invoice	18-01-2022	18-01-2022		39.00	39.00	
CB000001	1805SLJRINV-001118	Invoice	18-05-2021	18-05-2021		0.00	0.00	
CB000001	1805SLJRINV-001119	Invoice	18-05-2021	18-05-2021		0.00	0.00	
CB000001	1805SLJRINV-001120	Invoice	18-05-2021	18-05-2021		0.00	0.00	
CB000001	3105SLJRINV-001191	Invoice	31-05-2021	31-05-2021		0.00	0.00	
Total						2726811.36	2,726,811.36	-50,960,387.21

Date
1/1/2021 - 12/31/2027

Year
All

Month
All

65.60
Avg Daily Sales

1.78M
Avg Expense Per Day

2.00K
Avg Monthly Sales

47.31M
Income

649.97M
Expense

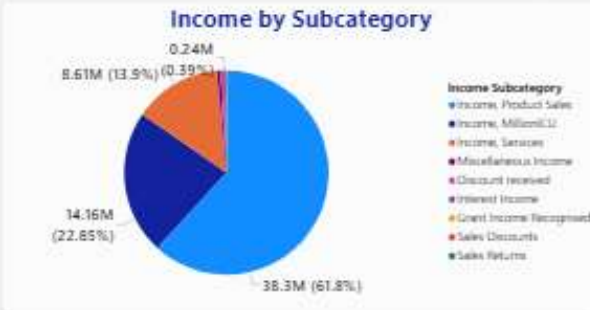
671.51M
Assets

-13.74M
Liabilities

-1.22bn
Equity

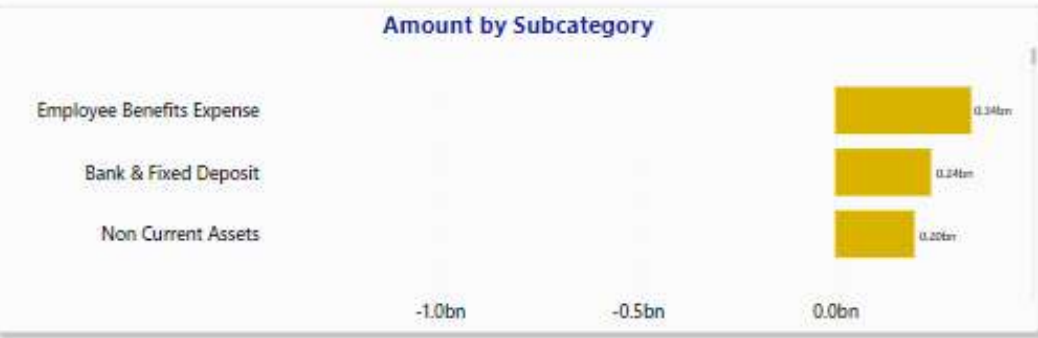
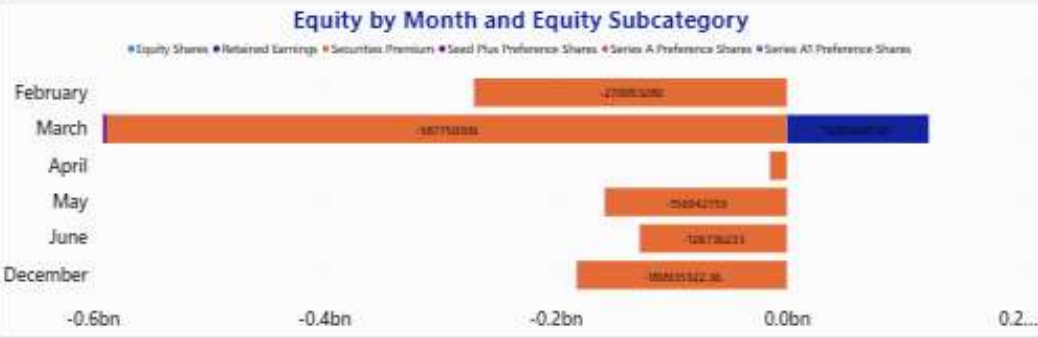
602.66M
Surplus/Deficit

1273.76%
Surplus/Deficit%



Asset & Liabilities

Accounts Receivable	5,590,688.64	Accounts Payables	6,565,856.05
Accumulated Depreciation	-2,280,229.27	Other Current Liabilities	-16,329,286.11
Bank & Fixed Deposit	242,487,159.77		
Cash	0.00		
Intangible Asset In Progress			





Appendix



Revenue & Margin Analysis

Month Name

All

Team

All

Supplier

All

Operational Revenue

\$9,681,527

Best Month: November

\$1,189,150



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Gross Margin

\$4,018,847

Best Month: November

\$496,568



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Gross Margin %

42%

Best Month: January

42%



Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Supplier

Revenue

Gross Margin

GM %

+	Kappa Drinks	\$878,548	\$495,336	56%
+	Sweets Wholesale	\$476,384	\$227,055	48%
+	Saint Rose Food	\$2,344,964	\$1,023,608	44%
+	King Coffee	\$857,316	\$365,097	43%
+	Two Brothers Mill	\$5,124,316	\$1,907,750	37%
Total		\$9,681,527	\$4,018,847	42%

Revenue by Team and Category

Category ● Drinks ● Food



Income Statement

Month Name

All

\$9,681,527

Revenue

\$5,662,680

Costs

\$1,849,758

Expenses

\$2,169,089

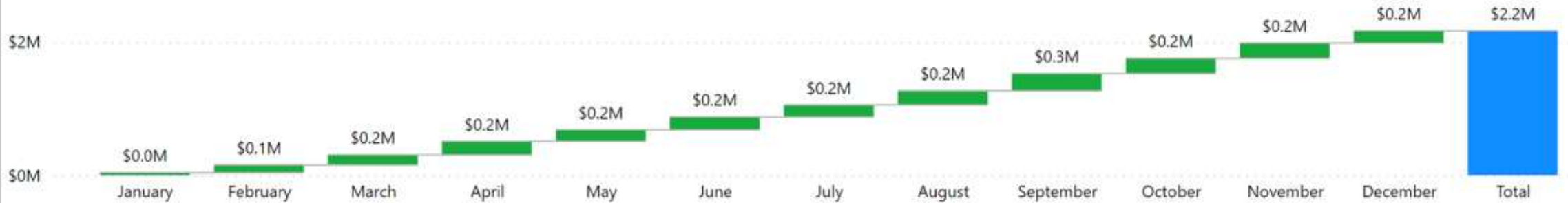
Operating Income

22.4%

VA

Operating Income by Month

● Increase ● Decrease ● Total



Month Name	January			February			March			April			VA
Header Account	VA	HA	PnL	VA	HA	PnL	VA	HA	PnL	VA	HA	PnL	VA
(-) Cost of Sales	-57.7%		(\$148,107)	-59.0%	↓ -121.4%	(\$327,834)	-58.4%	↓ -14.3%	(\$374,851)	-60.5%	↓ -26.7%	(\$474,886)	-57.8
(-) Operating Expenses	-27.4%		(\$70,388)	-20.0%	↓ -58.1%	(\$111,287)	-17.6%	↓ -1.3%	(\$112,778)	-13.7%	↑ 4.4%	(\$107,849)	-16.3
GROSS MARGIN	42.3%		\$108,462	41.0%	↑ 109.9%	\$227,657	41.6%	↑ 17.1%	\$266,691	39.5%	↑ 16.2%	\$309,776	42.2
GROSS REVENUE	100.0%		\$256,569	100.0%	↑ 116.5%	\$555,492	100.0%	↑ 15.5%	\$641,542	100.0%	↑ 22.3%	\$784,661	100.0
OPERATING INCOME	14.8%		\$38,074	20.9%	↑ 205.6%	\$116,370	24.0%	↑ 32.3%	\$153,913	25.7%	↑ 31.2%	\$201,927	25.9

Financial Simulator

Month Name

All

\$2,517,197

Variance Revenue

\$792,775

Variance Costs

\$277,464

Variance Expenses

\$1,446,958

Variance Income

67%

Variance Income %

If we change the Qty of Items by:

20%

20.0%

If we change the Unit Price by:

5%

5.0%

What
IF?

If we change the Product Costs by:

-5%

-5.0%

If we change the Expenses by:

15%

15.0%

Month Name	January			February			March			April	
Header Account	PnL	PnL Scenario	VAR %	PnL	PnL Scenario	VAR %	PnL	PnL Scenario	VAR %	PnL	PnL Scenario
⊕ (-) Cost of Sales	(\$148,107)	(\$168,842)	-14.0%	(\$327,834)	(\$373,731)	-14.0%	(\$374,851)	(\$427,330)	-14.0%	(\$474,886)	(\$541,370)
⊕ (-) Operating Expenses	(\$70,388)	(\$80,946)	-15.0%	(\$111,287)	(\$127,980)	-15.0%	(\$112,778)	(\$129,695)	-15.0%	(\$107,849)	(\$124,026)
⊕ GROSS MARGIN	\$108,462	\$154,435	42.4%	\$227,657	\$326,188	43.3%	\$266,691	\$381,013	42.9%	\$309,776	\$447,304
⊕ GROSS REVENUE	\$256,569	\$323,276	26.0%	\$555,492	\$699,919	26.0%	\$641,542	\$808,343	26.0%	\$784,661	\$988,673
⊕ OPERATING INCOME	\$38,074	\$73,489	93.0%	\$116,370	\$198,208	70.3%	\$153,913	\$251,318	63.3%	\$201,927	\$323,277



BPR - Progress Chart



Operative Unit

All

Business Unit

All

Financial Year

2017-2018

Posting/Due Date

3/31/2013 3/9/2018

Business Performance Report



Accounts Receivables (AR)



Customer

Search

CustomerName C99999
 CustomerName C040772
 CustomerName C040771
 CustomerName C040770
 CustomerName C040769

Operative Unit

All

Business Unit

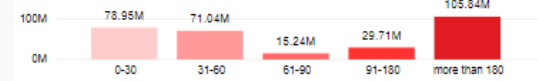
All

Group Company

No Yes

Due Date Posting Date

Aging Filter



All Outstanding Debtors

Customer Name	Amount (in Mn)
CustomerName C016333	39.00
CustomerName C010896	35.23
CustomerName C015898	26.64
CustomerName C011478	21.32
CustomerName C029024	17.61
CustomerName C036318	12.01
CustomerName C035846	11.75
CustomerName C030103	9.48
CustomerName C005881	7.62
CustomerName C016110	7.27
CustomerName C012130	5.99
CustomerName C016052	5.88
CustomerName C036576	5.30
CustomerName C029212	5.22
CustomerName C038593	4.72
CustomerName C016383	4.36
CustomerName C006824	3.48
CustomerName C012732	3.44
CustomerName C016151	3.39
Total	300.77

Total Due

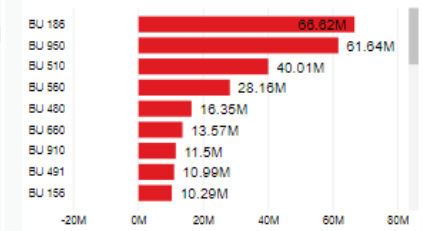
300.77M

DSO

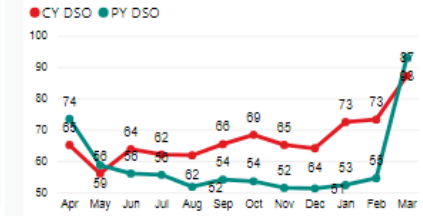
87

*data is driven based on BU selection only

Outstanding Debtors By BU



Days Sales Outstanding (DSO) Trend Analysis



Inventory Aging



Operative Unit

All

Business Unit

All

Location

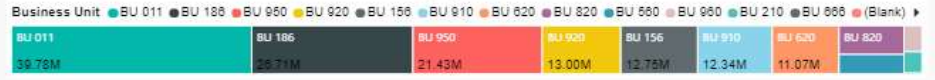
All

QTY VAL

0-30 31-60 61-90 91-180 more than 180 Total Inventory DIO

30.42M 11.03M 4.75M 19.94M 84.68M 150.83M 113

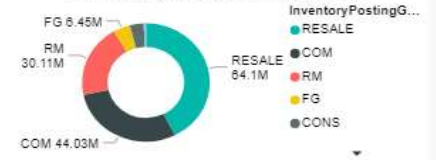
Inventory By Business Unit



Days Of Inventory Outstanding (DIO) Trend Analysis



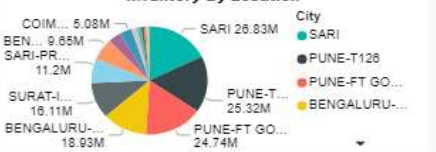
Inventory By Inventory Posting Group



Monthly Movement Of Inventory



Inventory By Location



Revenue Sales



Operative Unit

All

Business Unit

All

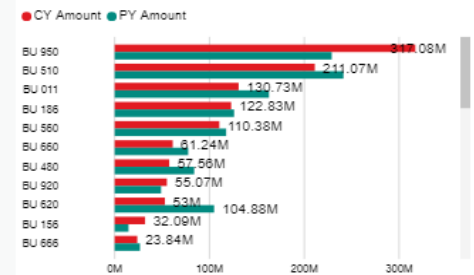
Financial Year

2017-2018

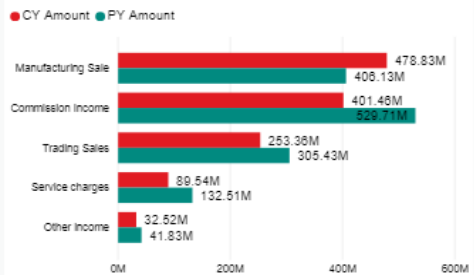
Financial Quarter

All

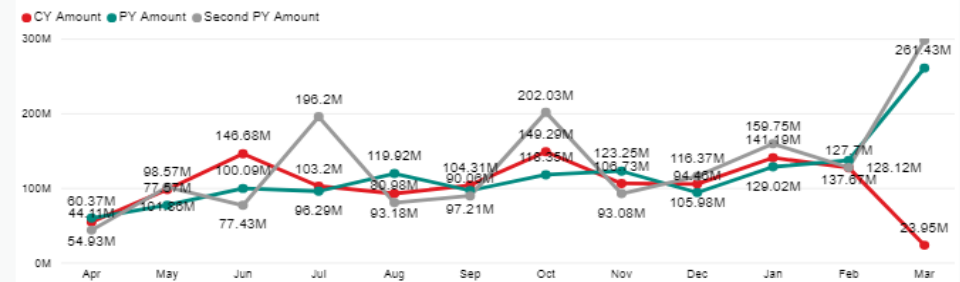
Sales Revenue By Business Unit



Sales Revenue By Revenue Group



Monthly Revenue Trend



YTD P&L Overview

Last Refreshed
24 Jan 2019, 02:00 AM

- Currency: Local Currency
- Year: 2018
- Month Name: Nov
- Display Unit: Million
- Country: Australia

\$320.37 Net Sales	(\$188.30) Total Cost of Sales	\$129.39 Gross Profit	(\$4.50) Operating Expenses	(\$63.27) Total General and Admin
------------------------------	--	---------------------------------	---------------------------------------	---

YTD Gross Profit Actuals vs Budget



YTD Actual vs Budget Gross Profit by Division



YTD Last Year vs This Year



Total Net Profit by Country



YTD SG&A Overview

Last Refreshed
24 Jan 2019, 02:00 AM

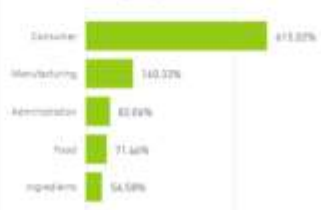
- Currency: Local Currency
- Year: 2018
- Month Name: Nov
- Display Unit: Million
- Country: Australia

\$14.39 Compensation	\$93.09 General & Admin	\$0.93 Sales Expense	\$3.97 Selling Expense	\$13.73 Utilities	\$126.11 Total SG&A
--------------------------------	-----------------------------------	--------------------------------	----------------------------------	-----------------------------	-------------------------------

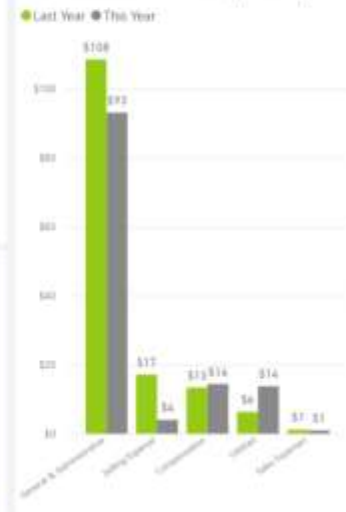
YTD Actuals vs Budget



YTD Actual vs Budget by Division



YTD Last Year vs This Year by Expense Type



Total SG&A by Country



MTD and YTD P&L

Last Refreshed
24 Jan 2019, 02:00 AM

- Division: All
- Currency: Local Currency
- Year: 2018
- Month Name: Nov
- Display Unit: Million
- Country: Australia

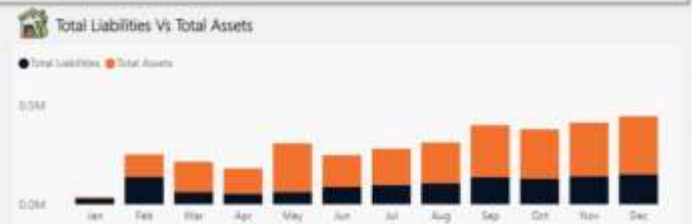
Item	MTD			YTD						
	MTD Last Year Actual	MTD Last Year Budget	MTD This Year Actual	MTD This Year Budget	MTD Actual vs Budget	YTD Last Year Actual	YTD Last Year Budget	YTD This Year Actual	YTD This Year Budget	YTD Actual vs Budget
Net Profit	\$6.21	\$0.00	\$6.91	\$11.27	61.28%	\$67.52	\$0.00	\$61.62	\$111.37	55.33%
Total Expenses	(\$6.28)	\$0.00	(\$6.42)	\$11.27	-56.98%	(\$67.69)	\$0.00	(\$67.76)	\$111.37	-60.85%
Total General & Administrative	(\$3.33)	\$0.00	(\$6.00)	\$11.27	-51.26%	(\$62.82)	\$0.00	(\$63.27)	\$111.37	-56.01%
Operating Expenses	(\$3.45)	\$0.00	(\$0.42)	\$11.27	-71.71%	(\$4.67)	\$0.00	(\$4.30)	\$111.37	-4.04%
Gross Profit	\$12.60	\$0.00	\$13.33	\$11.27	116.25%	\$129.20	\$0.00	\$129.39	\$111.37	116.18%
Total Freight	(\$0.40)	\$0.00	(\$0.43)	\$11.27	-5.94%	(\$2.03)	\$0.00	(\$2.97)	\$111.37	-3.46%
Total Cost of Sales	(\$18.86)	\$0.00	(\$18.54)	\$11.27	-164.47%	(\$173.82)	\$0.00	(\$188.30)	\$111.37	-188.00%
Net Sales	\$26.71	\$0.00	\$32.83	\$11.27	286.55%	\$111.65	\$0.00	\$320.27	\$111.37	287.67%
Total	\$6.33	\$0.00	\$6.91	\$11.27	63.28%	\$67.52	\$0.00	\$61.62	\$111.37	55.33%

Net Profit over the Year



- Year: 2015, 2016, 2017
- Quarter: Q1, Q2, Q3, Q4
- Month: Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec

Revenue \$3.4M Goal: \$3.4M (+1.3%)	Expenses \$3.0M Goal: \$3.2M (-4.19%)	Liabilities \$0.2M Goal: 0.2M (-3.78%)	Assets (\$0.3M) Goal: -0.3M (+4.45%)	Gross Profit \$3.2M Goal: 2.8M (+13.9%)	Cash (\$1.3M) Goal: -2.2M (+41.23%)
--	--	---	---	--	--



Top Expenses

Expense Category	Account	Amount
Salaries Expense	Salaries and Wages	2,783,101.29
Tax Expense	Payroll Taxes - Accounting	162,865.28
Other Employee Expenses	Employee Benefits - Admin...	112,011.72
Tax Expense	Payroll Taxes - Administration	38,089.48
Salaries Expense	Commissions - Sales	27,295.91
Other Expenses	Withholding offset	757.12
Administrative Expense	Supplies-Allocated - Consult...	15.00
Total		3,044,135.80

Cost Center / P&L

INTECH SYSTEMS

Financial Year: 2018-2019

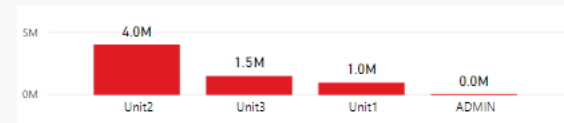
Posting Date: 4/1/2017 5/7/2018

Admin Expense: All

Cost Center: All

Account Name: Search

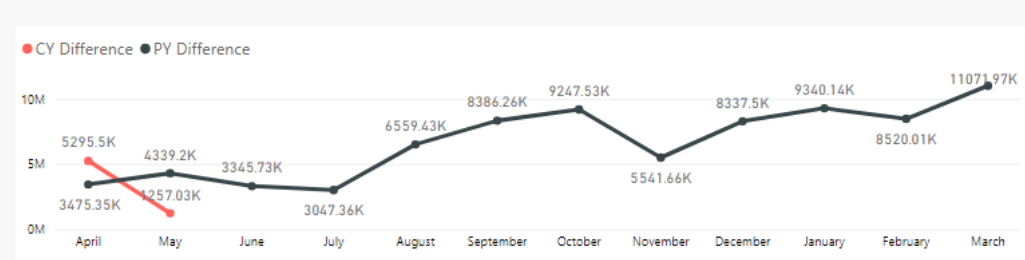
- Pollutio... 3M
- Electricit... 1M
- Gas Pur... 1M
- Repairs ... 1M



Total Debit 6.56M

Total Credit 2.80K

Total Difference 6.55M



AccountName	PostingDate	ProfitCode	ProfitCode2	Difference
Pollution Expenses	4/24/2018	Unit1		0.00
Pollution Expenses	4/24/2018	Unit3		0.00
Repairs & Maintenance -Others	4/14/2018	Unit1		50.00
Repairs & Maintainance -Machinery & Equipment	4/27/2018	Unit1		90.00
Labour Welfare Expenses	4/20/2018	Unit1		100.00
Labour Welfare Expenses	5/7/2018	Unit1		100.00
Labour Welfare Expenses	4/18/2018	Unit1		150.00
Labour Welfare Expenses	4/30/2018	Unit1		300.00
Total				6,552,525.16

Costing Summary

INTECH SYSTEMS

Financial Year: 2018-2019

Posting Date: 4/1/2018 5/31/2018

FG Name: Search

- Item Name FG0001
- Item Name FG0002
- Item Name FG0003
- Item Name FG0004
- Item Name FG0005
- Item Name FG0006
- Item Name FG0007
- Item Name FG0008
- Item Name FG0009



Finished Good Summary

FG Name	Avg FG Cost	Total FG Qty	Avg Yield
Item Name FG0003	664.41	142.50	1.68
Item Name FG0005	643.44	12,500.00	1.00
Item Name FG0207	430.60	6,000.00	1.00
Item Name FG0001	389.85	9,003.13	1.10
Item Name FG0183	386.09	7,070.84	1.01
Item Name FG0012	372.53	38,235.00	1.53
Item Name FG0006	337.17	22,000.00	1.00
Item Name FG0202	301.53	1,400.00	4.67

Raw Material Summary

FG Name	RM Name	Avg RM Cost	Total RM Qty
Item Name FG0001	RMName GS0001	367.54	9,900.00
Total		367.54	9,900.00
Item Name FG0003	RMName GS0004	631.19	300.00
Total		631.19	300.00
Item Name FG0005	RMName GS0024	643.44	42,500.00
Total		643.44	42,500.00
Item Name FG0006	RMName GS0053	337.17	52,250.00
Total		337.17	52,250.00
Item Name FG0011	RMName RM0054	27.00	6,000.00
Total		27.00	6,000.00

By Product Summary

Item Name	By-Product Name	Avg By-Product Cost	Total By-Product Qty
Item Name GS0012	ByProductName GS0015	14.25	170.71
Total		14.25	170.71
Item Name GS0019	ByProductName GS0054	93,472.27	3.05
Total		93,472.27	3.05
Item Name GS0035	ByProductName GS0031	49.94	2,505.00
Total		49.94	2,505.00
Item Name GS0036	ByProductName GS0034	5.00	3,681.00
Total		5.00	3,681.00
Item Name GS0053	ByProductName GS0031	49.50	1,700.00

Batch Wise Costing

INTECH SYSTEMS

Financial Year: 2018-2019

FG Name: Search

- Item Name FG0001
- Item Name FG0003

FG Batch: Search

- 1803097
- 1803105
- 1803149

RM Name: Search

- RMName FG0006
- RMName FG0011

Product Costing By Batch

Batch	Total Cost
1804129	1.61M
1804130	1.61M
1804131	1.61M
1804132	1.61M

Finished Good Details

BatchDat	FGBatch	ProdNo	FGItem	FGName	FG QTY	FGCost	Total Cost
16-06-2018	H2/DMA/1819/014	90	GS0053	ItemName GS0093	1,700.00	261.15	491.96M
16-06-2018	1805067	10068	FG0001	ItemName GS0001	327.25	392.53	

Raw Material Details

FGBatch	ProdNo	FGName	RMName	RMQty	RMCost	RMTotal
1803097	20110	ItemName FG0012	RMName GS0012	1,235.00	598.41	492,030.65
			RMName GS0057	165.00	385.49	63,606.48
Total				1,400.00	783.90	555,637.10
1803105	10001	ItemName FG0001	RMName GS0001	1,500.00	404.95	607,418.48
Total				1,500.00	404.95	607,418.48

By Product Details

FGBatch	ProdNo	FGName	Byproduct Cost	ByProduct Total
H2/DMA/1718/175	903	ItemName GS0053	93,521.77	387,934.87
Total			93,521.77	387,934.87
H2/DMA/1718/176	914	ItemName GS0053	93,521.77	415,976.55
Total			93,521.77	415,976.55
H2/DMA/1819/001	18	ItemName GS0053	93,472.27	259,968.23

Production Overhead

INTECH SYSTEMS

Financial Year: 2017-2018

Distribution Rule: Multiple selections

Overhead: All

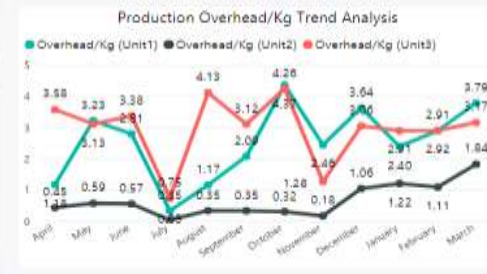
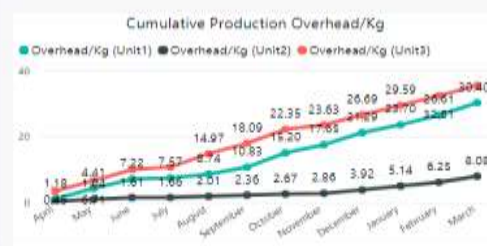
Production Overhead/Kg 12.80

Total Expense 55.03M

Production Quantity 4.30M


Production Overhead/Kg

Distribution Rule	OverheadName	Expense	Overhead /Kg
Unit1	Contractor Labour Charges	3,429,268.00	8.38
	Electric Power Consumption Exp.	3,243,620.00	7.93
	Fuel (Gas) Purchase	617,176.78	1.51
	Fuel (Wood/Diesel) Purchase	658,309.00	1.61
	Lab Testing/R&D Expense	38,664.00	0.09





Thank You

 sales@intech-systems.com |  079-6611-8965 |  www.intech-systems.com