



# AZURE COST MANAGEMENT ASSESSMENT

Nowadays, businesses face the challenge of optimizing cloud costs. It is becoming increasingly difficult for organizations to maintain cost transparency and accurately forecast cloud-related costs as they increase their cloud spending. It's common for companies to lack an in-depth understanding of software licensing and prefer on-demand consumption when it comes to software-related cloud challenges. The client is likely to spend over budget on cloud-related expenses with this cost model. This cost model can lead to overspending on cloud-related expenses due to duplicates, incorrectly-sized resources, and unused resources.

The goal of a cost management strategy is to continually review your costs, observe trends on how these costs change in the financial planning process, and estimate your future expenses. Monitoring cloud consumption and cost trends continuously allow you to spot contraventions in the cost-management model and fix them quickly before they become a problem.

### We will perform a detailed analysis:

- Utilize all Azure-relevant cost optimization tools; such as Right Sizing, Service Tiers, Usage Patterns, Reservations, etc. to maximize savings.
- Adaptable to future Azure pricing and resource types
- Explore all possible Azure benefits and incentives programs such as; Azure Hybrid Benefit, Azure reservations, Saving Plans..

#### Deliverables

- Detailed report containing insights into your current Azure usage and understanding dependencies
- Cost optimization opportunities and savings recommendations on how to decrease costs immediately
- Develop a flexible cost model that fits your needs and predicts future expenses







### **AZTEK IS ISRAEL'S MOST EXPERIENCED SOFTWARE LICENSE** PLANNER AND IMPLEMENTER.

Software licensing can be complicated. The continued prominence of SaaS (Software as a Service) has countless advantages – but it also requires organizations to plan their licensing strategies. This is where many organizations often fail to be effective. We're here to help. Every one of our customers works with a designated Aztek Account Manager,

who helps them define their specific needs implement their optimal and license agreements, from both an operational and financial standpoint. We help our clients meet their present and future needs, while conducting a periodical examination of all licensing agreements, so that we can adapt them to changing business realities.





Unleash the power of your data



### THE ADVANTAGES OF THE AZTEK CLOUD PLATFORM SERVICES



### **Defined Organizational Needs**

Our licensing advisors will help you assess your needs, so that you can purchase the licenses that best promote your organization's goals.



### **Save Money**

We'll help you choose the software you need and get rid of the ones you don't. We will also offer bargain prices, negotiate on your behalf and provide bulk discounts.



### Work More Effectively

Multiple software platforms and versions can cause communication problems and increase resource spending. Our experts will help you clean the slate and work better.





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## OUR TYPES OF LICENSE AGREEMENTS

### **Enterprise Agreement (EA)**

A 3-year volume-based license package. You select its specific contents and pay in advance for one year. The larger the volume, the larger the discounts.

### **Cloud Solution Provider (CSP)**

A monthly-based, pay-as-you-go arrangement. Highly flexible and transparent.

### Service Provider License Agreement (SPLA)

Ideal for organizations that wish to provide end users with Microsoft-based services, such as hosting, infrastructure, and more.

### Independent Software Vendors

License Microsoft products and integrate them into a software business application.

Licensing options for

### Licenses For Specific Market Sectors

Aztek provides licenses for specific business sectors, from education institutions to government entities.

We provide a One Stop Shop solution that gives our clients the best manage service, by delivering enterprise-level IT services but with the agility and personality of a closely trusted partner.

### Contact us: aztek@aztek.co.il