



Jump Start Your Team's Operational Reporting

Quickly identify bottlenecks and gain actionable insights with no-code, self-service templates.



Cross-Process Analytics

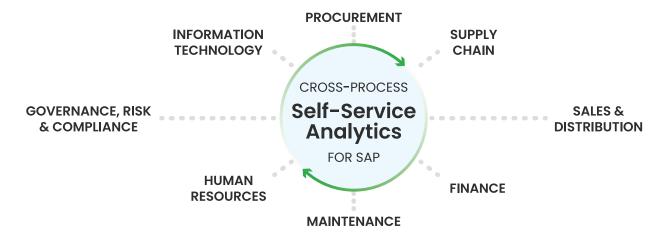


Identify Bottlenecks



Create Reports and Dashboards

Angles for SAP puts the power of operational analytics and business intelligence into the hands of the people who need it most – the business users. With a library of out-of-the-box report templates, your team can quickly deliver actionable insights. Answer critical questions across procurement, supply chain, sales & distribution, finance, plant maintenance, human capital management, information technology, and risk & compliance.





Procurement

"Which purchase orders are critical and which ones can we delay or cancel?"

"Is invalid or incomplete master data causing errors and delays?"

"What capacity do we need our suppliers at moving forward?"

"Which invoices have been created without a purchase order?"

"Who are our worst performing suppliers (internal and external)?"

"Can we reduce inventory by returning stock without impacting service?"





Procurement Solutions for SAP

Understand demand. Control inventory. Improve supply

Managing suppliers can be a tough business.

Continually negotiating prices, constantly dealing with delivery performance issues, being criticized for holding too much of what you don't need – these are issues that procurement needs to manage.

Imagine if, with just a few clicks, you had the ability to truly understand your procurement needs based on your demand. To report on supplier performance – not just at a holistic level, but right down to line-item detail. To know whether a purchase order is critical to customer service, building stock, or a surplus to requirements.

Imagine the potential advantages if your team could autonomously build a supplier performance dashboard in mere minutes, with an overview of their delivery reliability, purchase price variances, lead times and number of quality defects – all in the same view. With Angles for SAP's procure-to-pay functionality, this power is at your fingertips.

Benefits of Angles for Procure to Pay (P2P)

- Report on expected supplier delivery, reliability, pricing, lead times and payment information.
- Quickly see whether a purchase order is fully delivered or not.
- Identify and explain bottlenecks, critical orders, delays, shortages and master and transactional data pollution.
- Hundreds of out-of-the-box report templates based on decades of SAP knowledge.
- Allows users to include crucial contextual information from the vendor and material master.
- Control supplier service levels, payment discounts, process adherence, price negotiations, and manage payments – all without IT assistance.
- Improve service by freeing up stock that is being held by old or unneeded sales orders.
- Provide enhanced level of supply communication to internal and external business partners, such as planning and finance teams or suppliers.



Supply Chain

"Are we able to fulfill our current and future customer demand?"

"What material shortages are likely? What is the impact if we don't take action?"

"Do we have any bottlenecks in our supply chain? Why?"

"What planned orders need to be converted to prevent future stock shortages?"

"Do we have any incomplete material master data, BOMs or routings?"

"What is the difference between planned and actual demand?"





Supply Chain Solutions for SAP

Understand your supply chain and take control

You can't control what you don't understand. Angles for SAP's integration capabilities are built on decades of SAP and supply chain knowledge. Angles empowers your team with actionable insights into your supply chain, including added fields, new calculations, critical order warnings, and bottleneck identifiers. These are insights you can use out of the box.

Angles simplifies the complex nature of SAP's supply chain functionality, freeing your team from having to work through transactions like MD04 (Display Stock/Requirements Situation). Instead, Angles provides clear cross-plant overviews and prioritized action lists. This allows your team to focus on the most important activities, liberating them from hours spent downloading data to Excel and manipulating it offline – and then doing it again the next day.

From management dashboards highlighting the performance of incoming supply, inventory, production, and logistics, to detailed action lists that help the team focus on the most important issues, Angles delivers.

Benefits of Angles for Supply to Demand (S2D)

- Highlight and explain bottlenecks, critical orders, delays, shortages, and data pollution.
- Unique levels of supply chain insight and intelligence ready to use via our Supply and Demand Matching logic that spotlights stock, purchases, and capacity you don't need.
- Hundreds of out-of-the-box report templates specifically designed for supply chain.
- Analyze and report on supply chain process conformance and performance.
- Highlight and resolve all master and transactional data issues affecting your supply chain.
- Control inventory levels, production throughput, logistics and customer service.
- Drilldown from high-level performance metrics to the orders, taking action on insight.
- Focus on root cause analysis and exception management, so you can act before it becomes an issue.



Sales & Distribution

"What is the order backlog per customer and the predicted delivery date?"

"What is the expected service level for open orders (by SKU/customer)?"

"Can we improve a SKUs service level and reduce inventory by changing replenishment policy?"

"Do I have enough warehouse capacity and resources?"

"What is the volume and value of finished inventory that is no longer in demand or saleable?"

"How much stock is being held by unneeded or blocked sales orders?"





Sales & Distribution Solutions for SAP

Insight and visibility into end-to-end order pipeline

Customers like predictability. They like reliability. They like to be able to plan based on certainties, and not second guessing their supplier's supply chain frailties. They are forgiving of issues, if they know about them in time to take preventative action.

Give your customers what they want with Angles. Gain insight into your outbound supply chain. Understand potential issues and their root causes. Achieve the capability to measure performance before it happens, not after – allowing your team to intervene, prioritize, and make decisions with total understanding of the opportunity costs.

Angles for SAP provides full order pipeline visibility from inquiry to cash, allowing your team to see potential service issues – and their impact – before the customer does. Not only that, but Angles' unique Demand and Supply Matching calculations allow your team to see why there is an issue – from bottlenecks in supply, to planning shortages and late deliveries from suppliers. Put the power of actionable insight into the hands of the people who need it – your customer service and logistics teams.

Benefits of Angles for Order to Cash (O2C)

- Order pipeline analytics—see where and why service is lost, and how much it costs you.
- Report on expected service delivery reliability, performance, pricing, and discounting.
- See whether an order is fully delivered or not – without having to track down the document flow to the delivery.
- Highlight the root causes of bottlenecks, critical orders, delays, shortages, and master and transactional data pollution.
- Hundreds of out-of-the-box analytics specifically designed with decades of SAP knowledge.
- Bring in massive amounts of information from the customer and material master in seconds.
- Control service levels, discounts, pricing, prioritize customers, and manage backorders – all without IT assistance.
- Drilldown from high-level performance metrics to the actual orders, and take action on insight.



Finance

"What is the variance between the plan, actual and target costs and revenues?"

"What is our current credit exposure and outstanding debt situation?"

"Where do we have invalid or incomplete financial master data?"

"How much money have we lost due to misallocated discounts?"

"Who are the worst offenders in terms of late payments?"





Finance Solutions for SAP

Keep your finances on track and improve them

The role of finance in business is constantly changing. Finance teams are expected to have their finger on the pulse of business decisions, providing insight into potential costs and revenue so decisions are made that not only delight the customer, but also increase profit.

This requires accurate and rapid insights into the current cashflow, cost-to-serve, and working capital situation, so organizations can make smarter commercial and supply chain decisions.

Angles' understanding of the financial supply chain – from vendor pricing conditions to accounts receivable – allows finance teams to incorporate financial data from the general ledger or P&L with the myriad of transactional data from across the supply chain. This gives real visibility into the potential costs, working capital and revenue situation – enabling action is taken that ensures a profitable outcome for the business. This also allows for analysis of usually extremely difficult to obtain performance measures such as cash-to-cash cycle time and cost-to-serve information.

Benefitsof Angles for Finance to Reporting (F2R)

- Easy access and complete transparency into the financial implications of the procure-to-pay and order-to-cash processes.
- Highlight exceptions such as purchase price variances and unnecessary stock or purchase order value.
- Quickly and easily trace financial documents to their sources.
- Analyze customer's payment behavior and make credit decisions based on facts.
- Freedom for finance teams to produce adhoc reports in minutes, taken directly from the latest SAP data.
- Analyze current and planned working capital, the level of operating costs and planned revenues, and the ability to combine this with other data from the general ledger.
- Understand, control, and improve the quality of financial master data across the business.
- Reduce the number of aged debts and credit exposure risks and the amount of unneeded working capital.



Plant Maintenance

"What is the maintenance and spare parts demand (and costs) for the coming period?"

"What spare part shortages do I have at this moment and what is the impact?"

"What is the planned and unplanned maintenance of equipment - past, current and future?"

"What percentage of spare parts inventory is actually needed?"

"What is the number of notifications that are created by equipment / cause / reason?"

"What are the actual and planned maintenance costs - total and per maintenance order?"





Plant Maintenance Solutions for SAP

Understand the demands on your plant and its equipment

Maximizing plant utilization is a constant battle. Ensuring equipment is online, operational, and producing at optimal capacity is crucial. Managed and controlled maintenance processes directly impact the running costs, service levels, and therefore profitability, of the business.

This is where Angles comes in. Angles helps Plant Maintenance teams manage their equipment better, at a lower cost. It enables them to directly impact the service levels delivered to customers by decreasing the downtime of equipment, reducing the number of incidents, and enabling greater control of project execution.

Angles' out-of-the-box maintenance analytics provide managers with insight into plant and equipment performance, detect potential bottlenecks in work orders, and allow for the optimization of spare part stocks. In less than three minutes, for example, users can create an overview to show bottlenecks in component requirements for all future projects, including which suppliers and planners are involved. Companies using Angles consistently improve their service levels, optimize their spare parts inventory, and reduce operational costs.

Benefits of Angles for Plant Maintenance (PM)

- Insight into plant and machine performance, detection of bottlenecks in the work orders and optimization of spare parts stock.
- Instant analysis of any missing components and backlogs.
- Understand and control future maintenance requirements based on upcoming demand.
- Identify what equipment is where, and in what condition – in a single overview.
- Provide total transparency of the state of progress in maintenance and repair orders.
- Create instant visibility of spare parts and maintenance supplier performance.
- Hundreds of out-of-the-box analytics that help with the management of equipment master data, functional locations, and components.



Human Capital Management

"Are we retaining our most valuable assets?"

"Are we getting a measurable return on our training investment?"

"Is there a relationship between appraisals and rewards?"

"Are employee records up to date?"

"What is the diversity level in the organization?"

"What impact does pay have on performance?"





Human Capital Management Solutions for SAP

Actionable Insights for HR

Angles frees HR teams from a world of disconnected data and empowers them with increased actionable insight. Angles combines key information from multiple SAP HR modules such as Personnel Administration (PA) and Organizational Management (OM). It enhances this data with added intelligence, new fields, and value-adding calculations that check salary costs, absenteeism, holidays, or planned vs. actual hours worked.

It enables users to develop personalized HCM dashboards that measure overall performance, identify disconnects and exceptions, and then allow for extensive data exploration and analysis. This empowers HR to easily monitor workforce performance, analyze key workforce trends, and make strategic decisions that enhance company efficiency and profitability. HR teams gain insight they cannot get from SAP alone, including the ability to quantify the impact their actions have on performance, enabling them to demonstrate how they are a trusted partner to the company.

Benefits of Angles for Human Capital Management (HCM)

- Take action on expiring contracts or other HR activities that require immediate attention.
- Identify and reduce personnel costs and potential resource risks before they happen.
- Create visibility and control of HR processes and service delivery with out-of-the-box analytics.
- Dramatically improve the quality of your HR data.
- Massively reduce the time to report on payroll, employee attendance and performance.
- Obtain instant insight into workforce trends, risks, and opportunities to support business growth.
- Understand whether training investments are improving performance.
- Show the value and impact of HR activities.



Governance, Risk and Compliance

"Which active customers do not have a credit limit?"

"What is the credit note versus invoice ratio?"

"Which POs were created after invoice receipt?"

"Which postings were made after period end?"

"Who changed the vendor bank details and entered the invoice?"





Governance, Risk and Compliance Solutions for SAP

Monitor and understand the risks

It's a volatile time to be in business. Not only is there a continual rise in the pressures on people, processes and profit caused by constant technological disruption, but we are now living in a world of ever-increasing risk, due to frequent changes to legislation, and added regulation.

Internal business risks are frequently caused by master data errors, transactional issues, or process non-conformance. Angles' Governance, Risk and Compliance (GRC) module continuously monitors procure-to-pay, order-to-cash, and financial transactions to control internal business risks.

Angles easily provides auditors, internal control departments, or finance teams with the ability to provide the continuous control typically desired within a well-thought-out and defined risk and control framework.

These analytics monitor and support the process of creating compliance statements, dramatically reducing the time and effort needed to complete audits while providing assurance that there are no surprises lurking within the day-to-day details.

Benefits of Angles for Governance, Risk and Compliance (GRC)

- Identify risks to master data, transactional data, and process conformance.
- Analysis of actual Segregation of Duties breaches.
- Reduce manual effort and risks of human error during the collection, analysis, and interpretation of data with automation.
- Enable prioritization based on risk through exception impact analysis.
- Root cause analysis of exceptions and ability to filter or sort based on thresholds or severity ratings.



Information Technology

"How accurate is our master and transactional data?"

"Are processes being executed as designed?"

"Are SAP housekeeping activities being completed on time?"

"Do business users have the capability to answer the critical business questions that arise?"

"What is the level of user satisfaction with SAP?"

"Are we getting a measurable return from our SAP investment?"





Information Technology Solutions for SAP

Unleash the value of SAP

We know what you are thinking. Not another software product. Not more interfaces, more risks, more upgrades, more complexity. Fear not. We understand.

Angles supports your requirements with minimal added complexity. This enables you to step away from the endless requests for new data and changes to reports so you can focus on more strategic activities. Angles provides businesses with an easy-to-use solution for real business insight and intelligence, while also relieving IT teams from the burden of providing this insight and the corresponding data and change management overhead.

Angles doesn't need IT to develop a dataset, or require constant maintenance, or curating and staging. It gives business users easy, engaging, and empowering tools that simplify the complexity of SAP. This dramatically reduces the downloads users need using tools like Excel, slashing the effort required, while simultaneously minimizing business risks caused by having multiple versions of the truth. This drives users to better maintain the integrity of master and transactional data. Our users consistently report a significant improvement in user satisfaction in SAP – which translates to a better perception of the value IT delivers.

Benefits of Angles for IT

- Certified Integration with SAP S/4HANA.
- Only requires 2-3 hours of IT support to set up.
- No need for data curation, manipulation or staging.
- Follows standard SAP installation procedure (DEV > QA > PROD).
- Creates a self-service environment for users.
- Frees IT from time-consuming report and query creations – reducing the backlog of requests.
- Minimal ongoing IT assistance and support required.

About insightsoftware

insightsoftware is a leading provider of reporting, analytics, and performance management solutions. Over 30,000 organizations worldwide rely on us to support business needs in the areas of accounting, finance, operations, supply chain, tax, budgeting, planning, HR, and disclosure management. We enable the Office of the CFO to connect to and make sense of their data in real time so they can proactively drive greater financial intelligence across their organization. Our best-in-class solutions provide customers with increased productivity, visibility, accuracy, and compliance.

Learn more at insightsoftware.com.

Insightsoftware US +1 919 872 7800 UK +44 (0) 845 467 4448 AUS +612 8985 7777 insightsoftware.com