Icertis Contract Intelligence

Keep your business out in front, now and into the future.
Transform your foundation of commerce with contract intelligence.

Companies are facing increasing business complexity and uncertainty—including heightened customer expectations, disrupted supply chains, and changing market dynamics. Organizations that want to stay out in front are embracing these challenges by thinking differently about how contracts drive all aspects of their business.

Contracts define how a business runs—from the most distant link in a supply chain to how companies manage their IP and customer relationships. By dynamically analyzing contracts in the context of the systems and processes they power—including procurement, sales, human resources, and transactions—companies can ensure the intent of every contract is fully realized.

This is more than contract management. It’s contract intelligence.
The Icertis Difference
Icertis is the only company you can trust to keep your business out in front, now and into the future.

**Bold Vision**
Get more from CLM than you ever thought possible.

Icertis' category-defining innovation and unmatched technology demonstrates the transformational potential of CLM.

With ICI, you can trust that what you and your partners have committed to happens, while continuous monitoring and smart rules ensure compliance and minimize risk across the organization.

**Unrivaled Expertise**
Improve your business in ways you never imagined.

Icertis has expertise in any kind of contract and the best ways to connect them to the processes and systems that touch them.

With ICI, you will benefit from deep knowledge and powerful AI tools to help you ramp up quickly, streamline contracts and processes, close deals faster, and connect the dots across departments.

**Enduring Commitment**
Set the foundation for long-term business excellence.

Icertis focuses exclusively on contract intelligence, and we built ICI to integrate easily with core systems.

With ICI, you’ll see broad adoption with a platform that is specifically designed for ease of use. And you can be sure that your critical investment will continue to see returns for years to come.

500,000 supplier relationships streamlined

With Icertis’ category-defining innovation, Daimler was able to completely rethink how it drives speed and compliance in its supply chain.

1,200,000 contracts analyzed with AI

With Icertis’ AI technology, Microsoft rapidly derived insights from a global body of contracts that will help it minimize risk and achieve business excellence.

70% faster contract turnaround

Best Buy partnered with Icertis to integrate ICI into its point-of-sale system to increase efficiency and stay ahead in the fast-evolving retail industry.
Icertis Contract Intelligence
Any contract, any scenario

ICI AI Applications
- DiscoverAI
- NegotiateAI
- VisualizeAI

ICI Business Applications
- Clinical Trials & Budgeting
- Obligation Management
- Risk Management
- Collaboration Portal
- Promotions & Rebates
- Sourcing
- GDPR Compliance
- Proposals
- Supplier Onboarding & Diversity Compliance

ICI Platform
- Intelligent Contract Setup
- Contract Operations
- Governance, Risk & Compliance
- Reporting & Dashboards

ICI Experiences
- Office 365
- Microsoft Teams
- Microsoft Dynamics 365
- Salesforce
- Workday
- SAP

Integration Adapters
- Adobe Sign
- Box
- Coupa
- DocuSign
- Oracle E-Business Suite
- Thomson Reuters
- Whatfix

Icertis Blockchain Framework
Icertis Contract Intelligence (ICI) Platform

**Intelligent Contract Setup**
Flexibly model complex organizations, global business relationships, and contracting processes to adapt to ever-changing business dynamics. ICI features extremely flexible configuration, with the ability to model any type of agreement relationship, and provides an intuitive, personalized, role-based experience for any type of user.

**Contract Operations**
Efficiently manage the complete contracting lifecycle, to reduce cycle times, increase negotiation effectiveness, and manage contracts at scale. ICI features flexible, rule-based contract generation and self-service contracting, and intelligent negotiation and seamless contract execution, supported by powerful collaboration tools.

**Governance, Risk & Compliance**
Proactively identify, assess, and manage all contract risks and ensure the fulfillment of contractual obligations based on proactive insights from ICI’s powerful compliance tools. With ICI, you can ensure standardized, rule-based content based on approved templates and contract relationships, while intelligent contract negotiation tracking and dynamic approval workflows guarantee nothing gets approved without the right review.

**Reporting & Dashboards**
Leverage ICI’s powerful advanced analytics and AI-enhanced contract intelligence tools to improve visibility, reduce contract cycle times, improve negotiation outcomes, and increase ROI.

ICI provides the most intelligent way to structure and connect all kinds of contracts and the processes they touch, from setup and signing to advanced search and analytics.
ICI Business Applications

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**Clinical Trials and Budgeting**
Better manage clinical trial agreements with CROs and track budgets with tools that give trial sponsors unprecedented control.

**Collaboration Portal**
Eliminate communication barriers and continually engage external partners by extending customized access to the ICI platform to other organizations.

**GDPR Compliance**
Identify non-compliant contracts, mitigate privacy data risks, and manage processor, supplier, and partner obligations in fulfilling stringent GDPR requirements.

**Obligation Management**
Efficiently manage post-execution contract obligations with sophisticated workflow and fulfillment tools, supported by intelligent dashboards and reporting.

**Promotions and Rebates**
Accelerate promotional contract settlement, reduce leakage of unused promotion budget and missed rebate claims, and improve collaboration between partners to better manage complex vendor/supplier agreements and better meet customer demands.

**Sourcing**
Place contracts at the center of the sourcing lifecycle to deliver significant benefits for procurement departments, their suppliers, and their legal stakeholders.
## ICI AI Applications

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### DiscoverAI
Automatically digitize third-party contracts at scale and then match their attributes and clauses directly to an enterprise clause library, allowing users to work with third-party contracts as they do their own.

### NegotiateAI
Leverage AI-powered insights to consistently negotiate the best possible terms and outcomes, adopt contract best practices across the organization, and reduce time spent manually authoring and reviewing lengthy contracts.

### VisualizeAI
Quickly find and load a large volume of contract data, navigate relationships, and easily discover patterns to make better decisions and minimize risks by identifying hidden relationships, thus boosting productivity and reducing operation costs by using fewer resources.

The ICI AI applications enable companies to solve previously intractable enterprise contract management challenges that are uniquely suited to an AI-powered solution.
Icertis Experiences empower users to create, view, approve, manage and collaborate on contracts in the tools and applications they use every day. This gives them better access to critical information enabling better business decisions, without losing productivity to switching applications.

Office 365
Set up templates and draft and review agreements, with all data synced to the system, to optimize contract productivity and user experience.

Microsoft Teams
Manage contracts and access the ICI platform within the world's fastest-growing collaboration tool to speed up contract negotiation, redlining, deviation approval, and execution.

salesforce
Create, view, approve, and collaborate on contracts within Salesforce to provide a seamless lead-to-contract process, without imposing additional administrative burdens on the sales user.

workday
Unite procurement and contract management to achieve greater savings and increase your purchasing power within Workday Procurement.

SAP
Reduce contract delays and risks by executing and documenting all customer and vendor contracting processes in a single application.

Increase revenue, reduce risk, and accelerate sales by connecting contract data to your quote-to-cash process.
Validated by the world’s top analysts.

**Gartner.**

“Icertis is a Leader in this Magic Quadrant because of its comprehensive vision for the future of CLM, combined with a strong ability to execute owing to its software’s **depth and breadth of functionality**.”

Gartner Magic Quadrant for Contract Life Cycle Management

**Forrester.**

“**Its contract creation, contract repository, contract approval, contract fulfillment tracking, importing of existing and third-party contracts, and support for both buy-side and sell-side contracts continue to be outstanding.**”

Forrester Wave Contract Lifecycle Management Report

**Spend Matters.**

“Our SolutionMap methodology has identified Icertis as the clear enterprise **CLM solution leader**…”

Pierre Mitchell,
Chief Research Officer, Spend Matters

Trusted by the world’s most iconic brands and disruptive innovators.

- Auth0
- BASF
- DAIMLER
- here
- Johnson & Johnson
- Microsoft
- SANOFI
With unmatched technology and category-defining innovation, Icertis pushes the boundaries of what’s possible with contract lifecycle management (CLM). The AI-powered, analyst-validated Icertis Contract Intelligence (ICI) platform turns contracts from static documents into strategic advantage by structuring and connecting the critical contract information that defines how an organization runs. Today, the world’s most iconic brands and disruptive innovators trust Icertis to fully realize the intent of their combined 7.5 million+ contracts worth more than $1 trillion, in 40+ languages and 90+ countries.