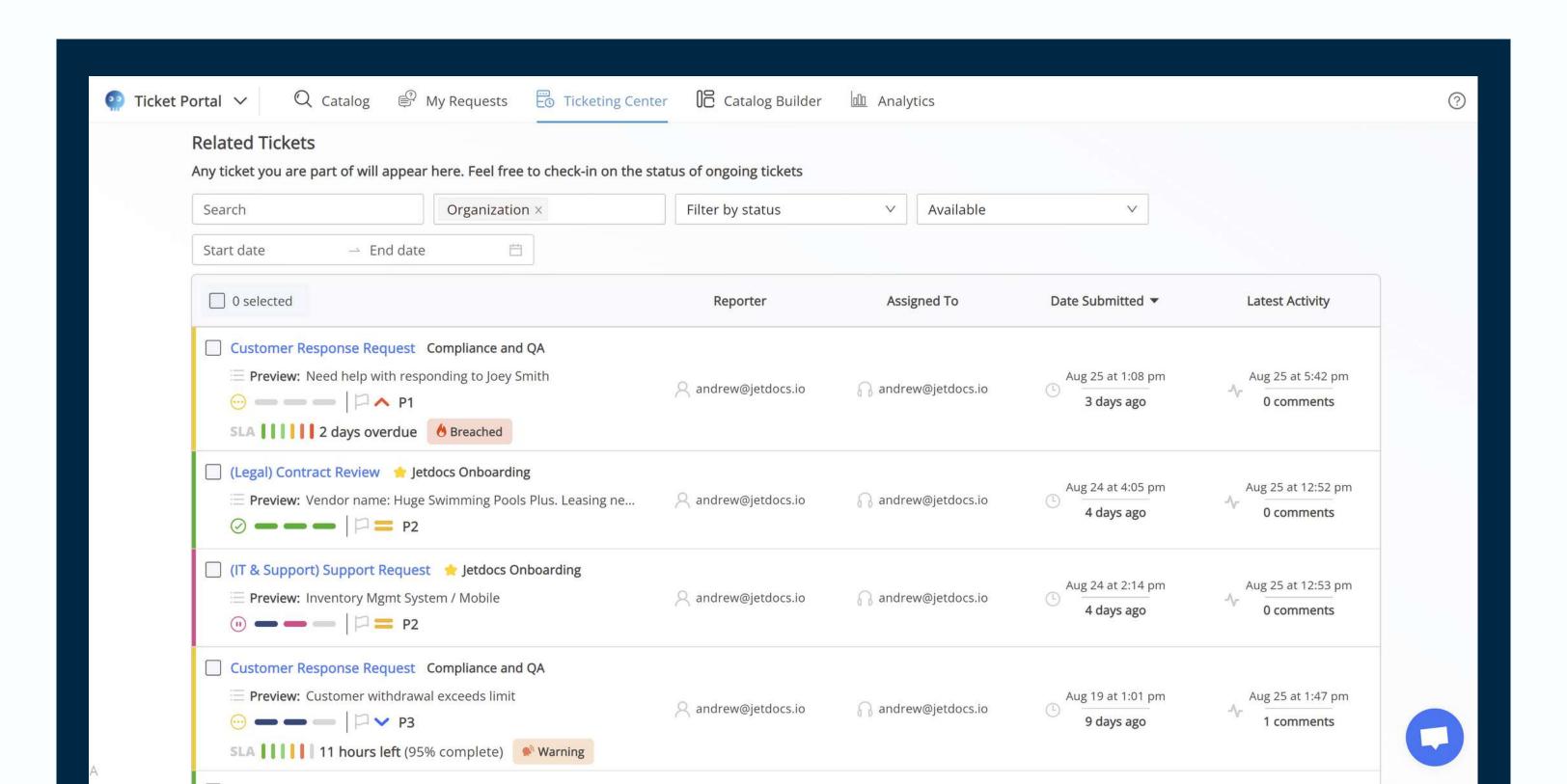


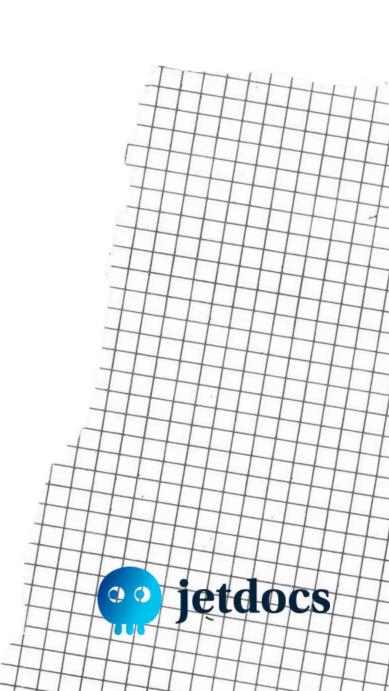


All-in-one ticketing solution, workflow builder, central Catalog & service desk



WORKFLOWING YOUR WAY TO HIGH PERFORMANCE

- Difficulty of internal requests
- True costs of cross-functional teams
- Platforms and hybrid workforces
- The Jetdocs system
- Benefits across SMB to large cap
- Guaranteed success & Getting in touch



The average employee is productive for ⁹⁹ 2 hours and 53 minutes per day.

- Multiple follow-ups to get needed info info items you asked for, you get 6 and need to follow-up
- Group email inboxes -> I thought 'so and so' was handling that. Triaging and accountability issues are too common
- 50+ chat notifications

 Ping! Ping! Ping! Deep work is nearly impossible when you're trying to sort importance through the noise
- Channel 'fatigue'

 Where was that info? Need to scour through multiple channels to find what you need and use elsewhere (meetings, reports etc.)
- CC'ing entire teams on threads # of employees included * disruption time = expensive notification (7 employees * 6 minutes = 42 minute disruption)
- Tracking statuses of requests and approvals
 Is that done yet? Who is responsible for that right now?

NOTIFICATION WARS

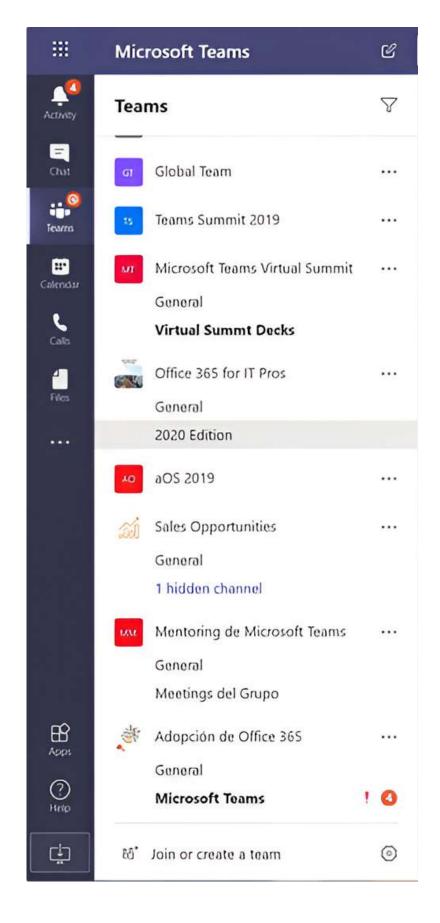


Hey Jordan, can you...



- Approve this
- Ask engineering about this request
- Ask legal to approve this contract
- Ask facilities to order more of supply X
- Let me know how often this issue came up this month
- Loop in Stephan and track down their comments and files









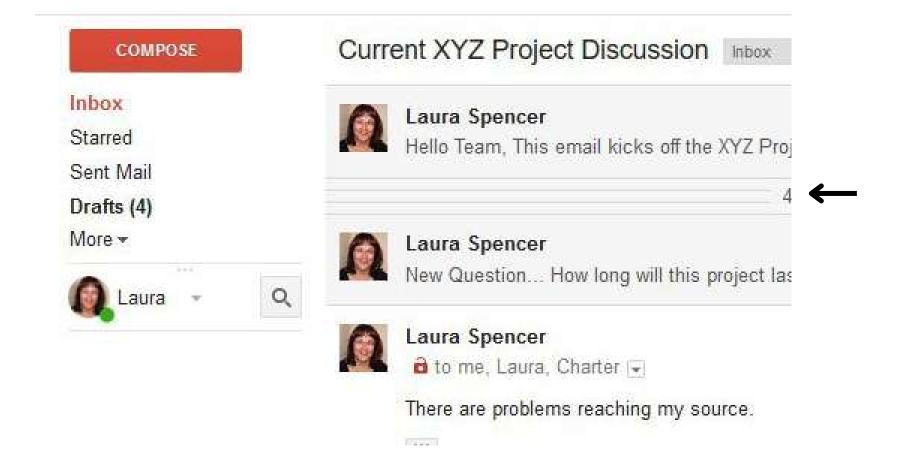
TRIAGING EMAILS TO EMPLOYEES

- Emails were designed to handle external communications
- Departments and teams set up group inboxes as a band aid solution to handle internal comms
- Employees have to guess when they send requests, issues and approvals to inboxes - hoping their request gets to the right person
- Tracking, statuses and accountability are nearly impossible



GROUPS, CHAINS AND FORWARDING

- Back and forth threads are difficult to track and messy
- Various email chains are often required to solve a problem. Finding historical information is both fragmented and poor compliance
- Adding one more piece of information or an additional file makes pulling together information very difficult
- Pulling company productivity metrics is impossible



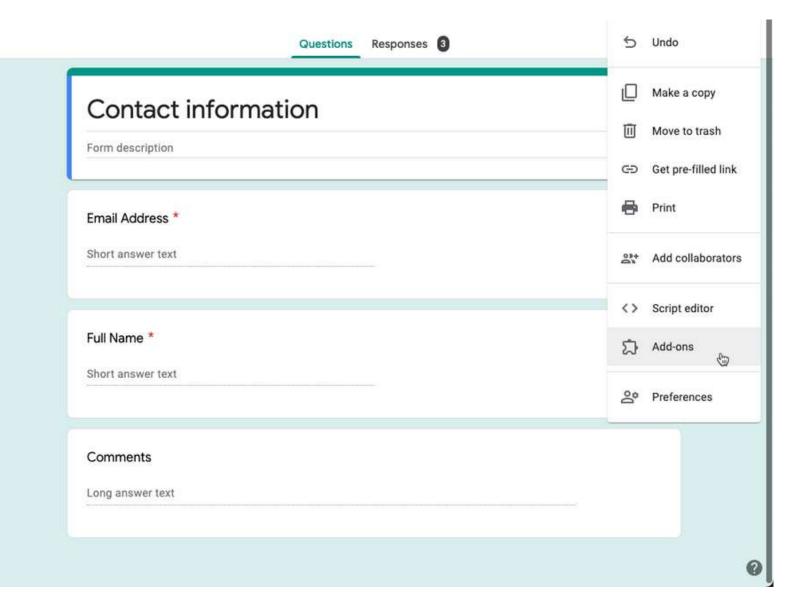
RE: Register Please, everyone, the " clearly has everyone's email on it. To save us all hundreds of	Tue 5/28
RE: Register Please remove from email thread.	Tue 5/28
RE: Register Unsubscribe	Tue 5/28
RE: Register The person who initially sent hit reply all. Disregard as it is probably not intended for you and if responding, do not	Tue 5/28
RE: Register I think this email was sent to me in error.	Tue 5/28
RE: Register He sent it to the entire distribution and now everyone is responding to the entire distribution list. Please do not	Tue 5/28
RE: Register Please take me off this email thread.	Tue 5/28
RE: Register Please don't reply all	Tue 5/28
RE: Register Not mine	Tue 5/28
RE: Register Good Morning- I believe I received this in error.	Tue 5/28
RE: Register Why am I getting this?	Tue 5/28
STOP- we do not need to reply all here. There are 1000+ people on this email	Tue 5/28

FORMS AND SHEETS/EXCEL

- Relying on these to scale? This is one of the most obvious organizational fixes
- Where is that form? Who can edit this form I need a new field? I need to ask the submitter for another piece of information...how do I do that?
- Who is controlling this sheet?
- "I asked you to update this sheet after every approval"

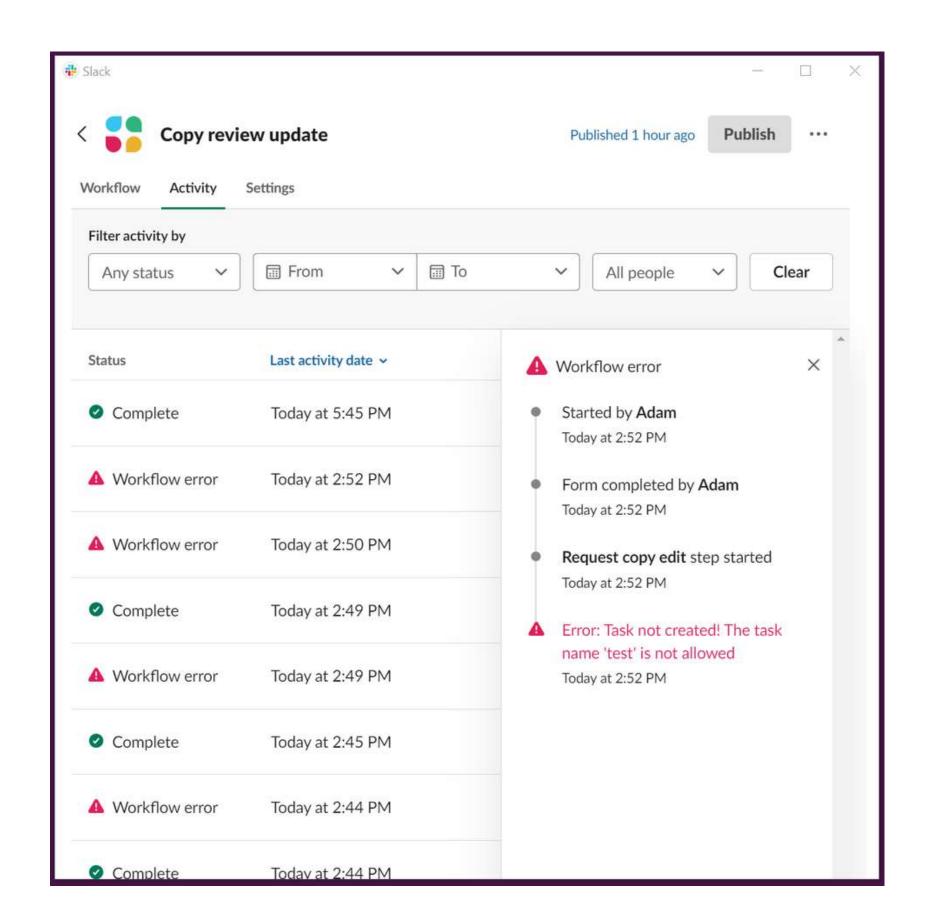
"I need to attach a file to this approval, how do I do that?"

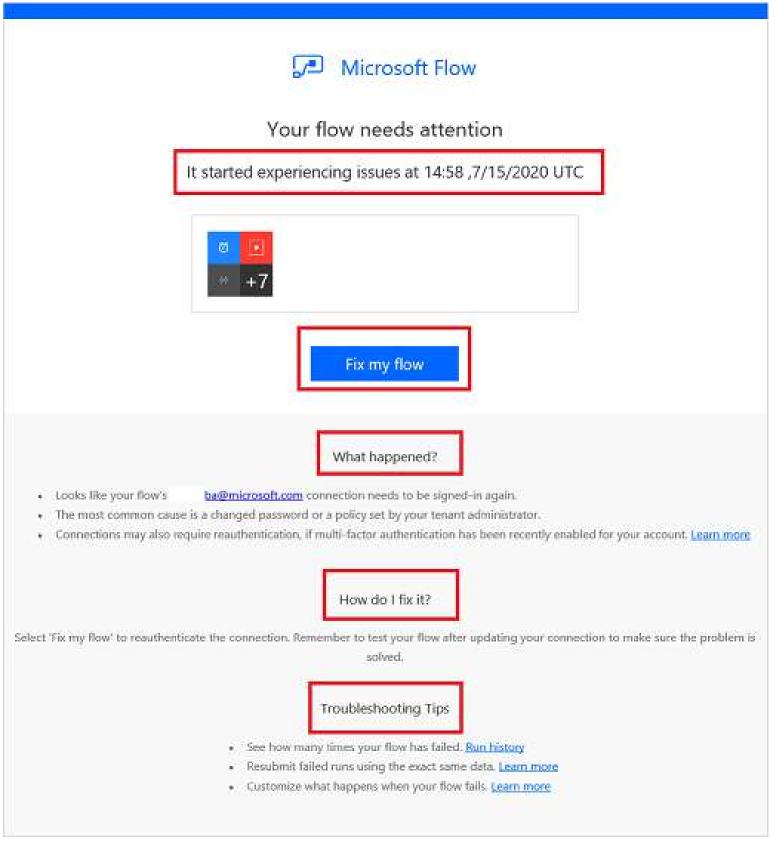
9	Date raised	Agenda Item	Action no	Action	Due date	Owner	Status	Comments
10	01/03/2012	Webinar planning	123	Plan schedule of webinars	01/04/2012	Mike	Not Started	
11	01/03/2012	Website	124	Move website to new server	01/05/2012	Elaine	In Progress	
12	10/03/2012	Merchandise	125	Find new colours of thongs	15/03/2012	Mike	Completed	
13	14/03/2012	New iMac	126	Research purchase of new iMac	30/04/2012	Mike	Not Started	
14	14/03/2012	Show	127	Prep and record MacBites	14/03/2012	Both	Completed	
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"I'LL JUST BUILD THIS OUT MYSELF" """



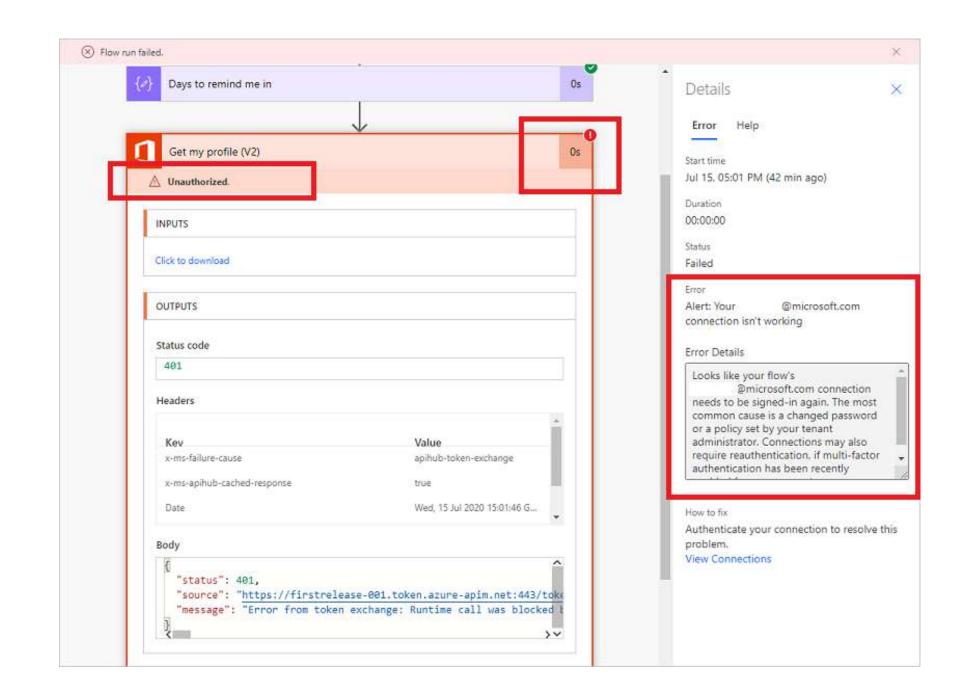




"I'LL JUST BUILD THIS OUT MYSELF"

00

- Silos of control are created as the builder takes full ownership and reduces transparency and feedback
- "This would work if they just had one more feature" says Mike who spent 5 weeks building out one flow
- "I haven't had time to build that one out yet, just send them a message for now"
- This build vs. buy conversation is noble; however, slows down organizational progress to see if one employee can figure it out
- Not a realistic approach for cross-functional departments who have varying and demanding needs (integrated interface, comments, back-andforth etc.)



NO WORKFLOW, NO PROCESS = NO HARMONY

Attempting to solve your company's most pressing issues with long messaging threads, unconnected teams and no repeatable processes is a guaranteed way to create friction and reduce your bottom line.



Both sides need to work in harmony towards an objective

Company & Mgmt focus

- Defined expectations and clear goals
- Access to platforms and software that allow for excellence
- Important: ability to modify software as company evolves
- Reward results
- Reduce barriers and increase cross-department comms



- Continuous improvement mindset proper processes
- Accountability and self-starter (take action!)
- Bad news travels fast (so it can be fixed)
- Analytics focused improve what you measure







Employees are not efficient for 64% of their day

# of Employees	5	Average Wag	e	Headcount Expense		Non-efficiency	%	Cost of INACTION
<u>2</u> 15	X	\$50,000		\$750,000	X	64%		\$480,000
2 75	X	\$50,000		\$3,750,000	X	64%		\$2,400,000
<u>2</u> 150	X	\$50,000		\$7,500,000	X	64%	=	\$4,800,000
350	X	\$50,000		\$17,500,000	X	64%	=	\$11,200,000



Without processes, workflows, metrics and tracking... issues manifest in multiple ways:

Customer sales and retention issues:

- Slow refund approval requests (support to general manager to finance)
- Issues with goods and services (manufacturing, ecommerce etc.) request fixes
- Looping in sales, engineering, legal etc after customer inquiry

Slower cycles = large opportunity costs:

- Goods and services requests, orders, questions, changes
- Contract approvals
- Sales contracts and security questions

Productivity issues

- Employees question where to send requests
- Requests go through wrong channels
- Emails, random forms and excel sheets are not reliable for tracking and scaling
- Missed deadlines, stressed team members, accountability blame game



FOOD FOR THOUGHT

The easiest way to increase your organisation's **TIME LEVERAGE** is to complete cycles quicker.

Contracts, approvals, requests, incidents.

If these normally take 5 days across multiple employees and now only take one, that's an 80% increase in productive capital.

Major shifts require technological adoption to increase productivity, retain talent and be competitive

The rise of platforms:

 Your employees and teams are now in the same virtual location with Microsoft Teams or Slack. This presents a unique opportunity to build processes that were unattainable in the past (where do I go? which login do I need? who is responsible for that?)

Technology is the answer to competition and margin pressures:

- Organization's who supercharge their headcount via technology are able to attract better talent, deliver better returns on every dollar and create better environments that allow employees to focus on what matters
- E.g. for every 6 employees we receive an extra employee of productivity gains. This goes straight to the bottom line

Remote/hybrid work and the importance of cross-functional teams

- Employees are no longer in the same room, which requires connectedness through technology
- Employees are demanding flexible work environments and many companies are being forced to compete here. It is up to the organization to make sure the appropriate infrastructure is set up

THE JETDOCS SYSTEM



YOUR WORKFLOW SYSTEM

Jetdocs is your integrated workflow system that connects your teams, creates processes and empowers your organization towards a common goal.



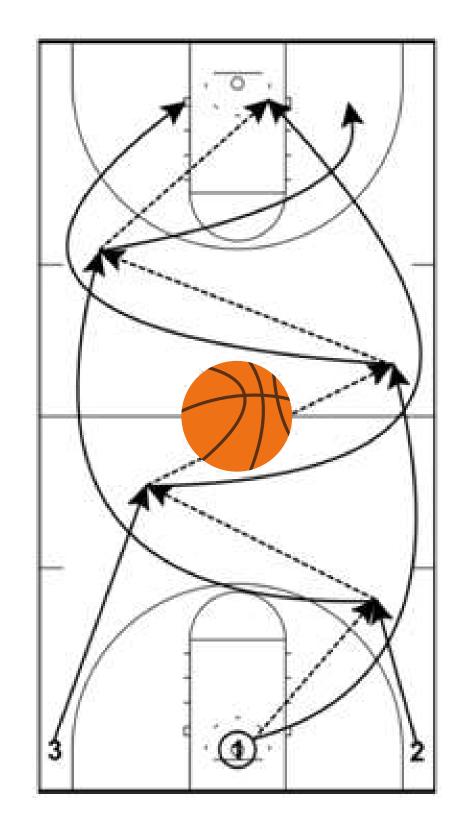


NO SYSTEM

- Why don't basketball players take a half-court shot every time?
- Because there is a 1/100 or 1% chance of going in
- Bad planning = bad results

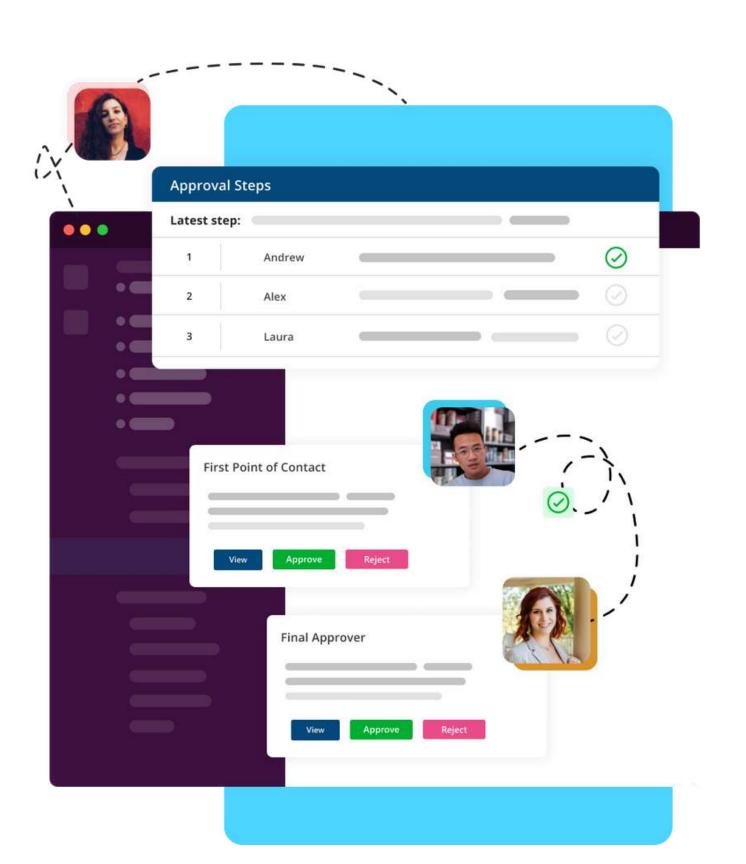
JETDOCS SYSTEM

- Defining key players and creating systems dramatically increases the probability of success
- In the basketball context, your odds increase 20x by moving-up court, passing between your key players and finally achieving your goal
- Let's create passing plays for your organization and stop relying on half-court shots (and then ask why things are going as planned)





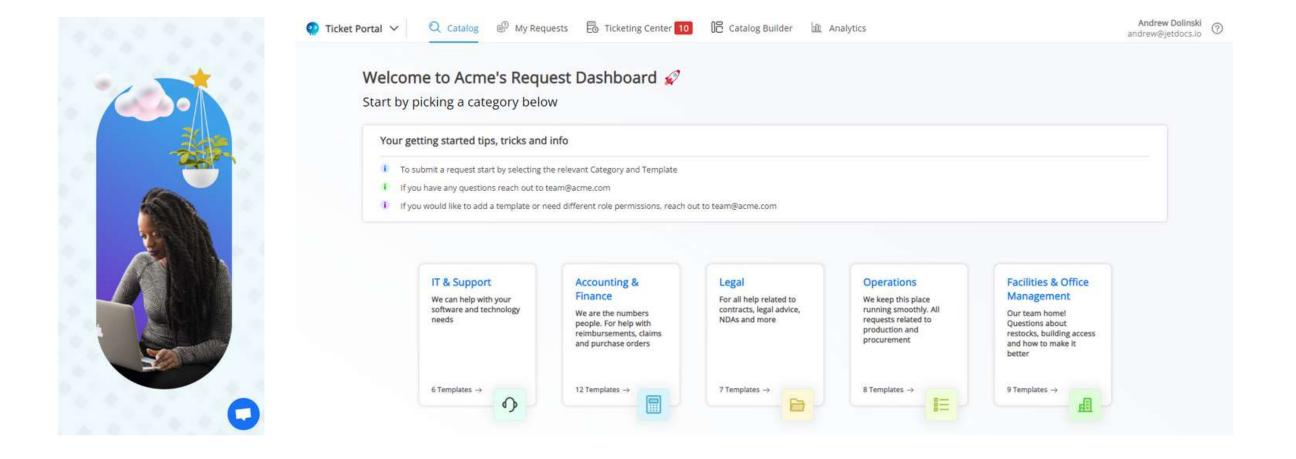
- Teams, Slack and Zapier Integrations
- Self-Serve and customizable central catalog
- Requests get routed to the right person or team with all required information
- Direct notifications (Teams & Slack) for relevant stakeholders
- Approvals, uploads, comments are chronological and easy to access
- Approvals, uploads, comments are chronological and easy to access
- Dashboards, tracking and analytics come out of the box



THE JETDOCS SYSTEM

One Click Sign-In and Your Custom Catalog





Jetdocs catalogs are designed to be self-serve, fully-integrated and very intuitive. Users leverage Jetdocs as their starting point when they submit a request (mobile or desktop).

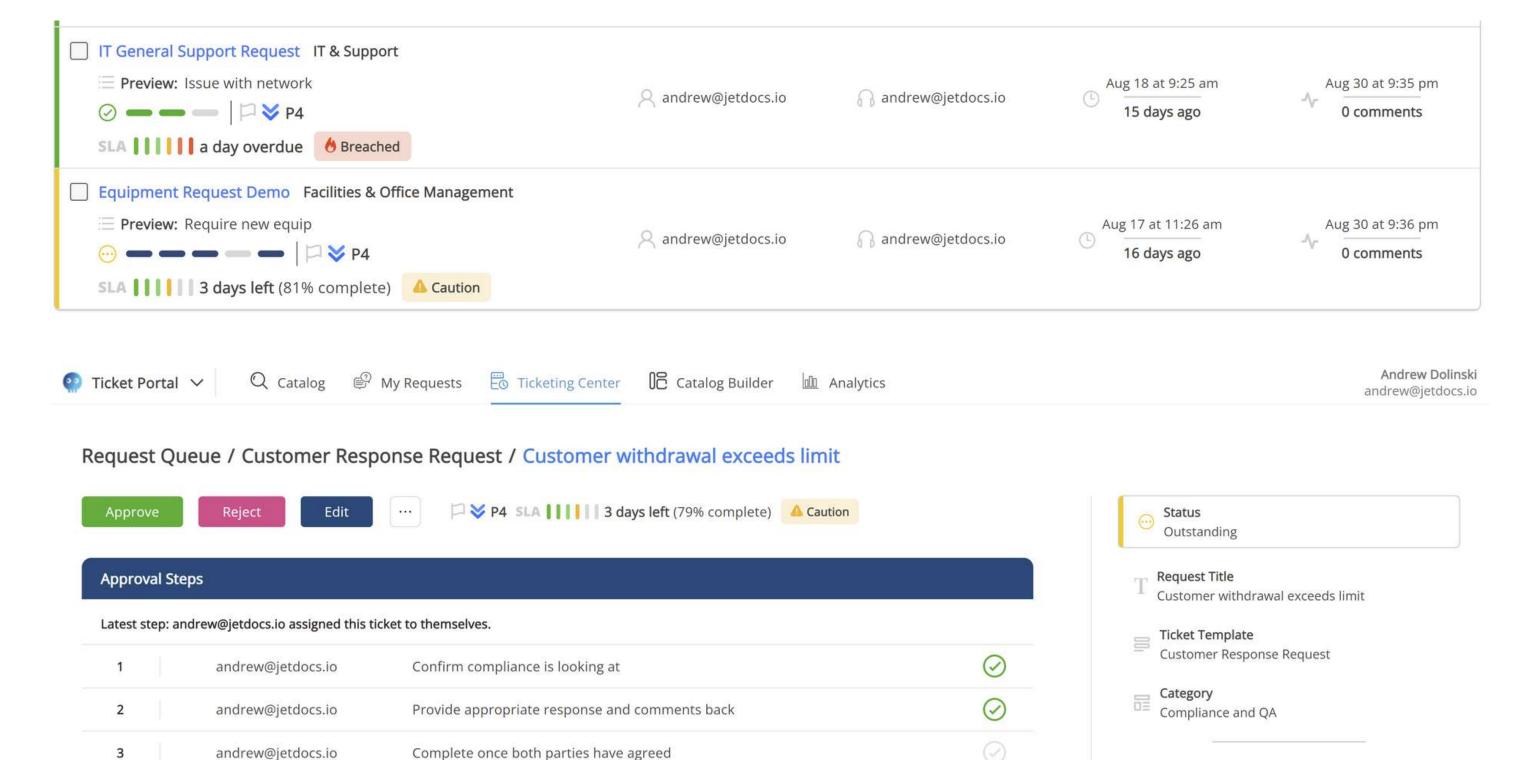






Intelligent dashboards along with powerful SLAs and Priorities

Keep your teams operating efficiently and on the highest priority items. Loop in multiple members from different departments and locations easily







No-code builder for dynamic templates and conditional routing

In the Catalog Builder, Editors and Admins can quickly create powerful no-code workflows that get routed to the right person or team every time.

Template Settings Choose what will happen when a user submits a request or ticket through the	e portal			
First point of contact				
The user chosen will be the first person notified and assigned to when a Your admin can configure notification settings. If Create in General Queue ticket will enter a General Queue, which is made of users listed in 'Who e	ie is selected, the			
User response to 3 V Create General Queue Members listed below will b	First point of contact	v	Review request and documents	
Who else is involved: queue & reassign	andrew@jetdocs.io	V	Acknowledge and send correspondence to vendor	₫ 🗓
Users listed here will be able to (1) be part of a Queue (2) be manually i	Finance and Accoun	v	Provide to finance and accounting	<u> </u>
 and perform actions to tickets in the Ticketing Center. First point of cor included. 	330,703,930,303	V	only show if user response to 3 is facilities	₫ 🗓
andrew.d@jetdocs.io × admin@jetdocs.io × andrew@jetdocs.io	Conditionally Shown			
BizOps Team × bizops@teams.jetdocs.io × Finance and Accoun	andrew@jetdocs.io Conditionally Shown	~	Based on select	₽ 🗓
	+ Add workflow step			

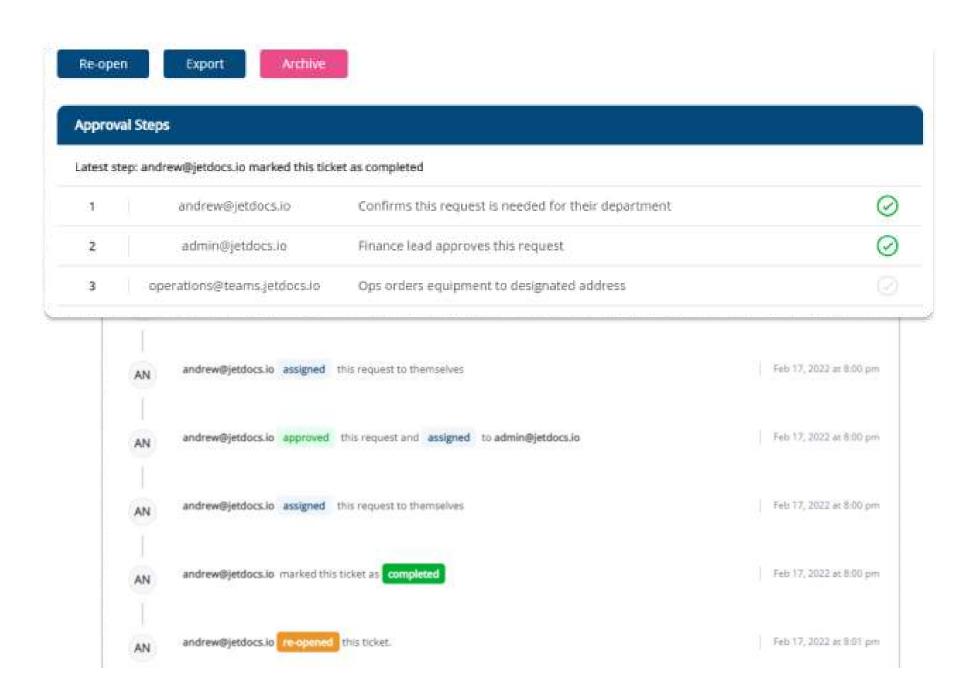
Input 1	
Which vendor and country is this request for?	∠ \$ \equiv \(\overline{\pi}
Select multiple Required Options: Canada, United States, United Kingdom, Germany, Italy, AGV Ente	rprise, Intercello Corp, C
Enter in the partner's account number (USA or UK only)	Response Type
Text Required Conditionally Shown nput 3	✓ ✓ ⋮ ⋮ Text Checkbox Select Date
Who is the Sales lead tied to this Vendor or Channel Partner?	A ® III
Company user Required	Company Currency Table User
If there are any refunds list them here	△◆冊亞
Table Required Conditionally Shown Input 5	
Add in additional details about this vendors software stack	2 \$ C O
Text Required Conditionally Shown nput 6	
I have uploaded relevant docs or contracts for review	∠ \$ ☑ Ū
Checkbox Optional Responder Only nput 7	
how much?	∠ \$ \$ □





Quick requests with effortless next steps and audit logs

New Vendor				[
Which vendor and country	St Mt S	equired)		
United Kingdom × Un	ited States ×			
ITA Management >	Canada			
AGV Enterprise	United States	(anh) (required)		
Intercello Corp	✓ United Kingdom	(only) (required)		
Coast Ventures	Germany			
	Italy			
Who is the Sales lead tied	to this Vendor or Char	onel Partner? (required)		
andrew@jetdocs.io	to this vehicle of that	mer rardier: (required)		
If there are any refunds lis	st them here (required)		
	e	Item Number	Refund Amount	
Item Name	3			

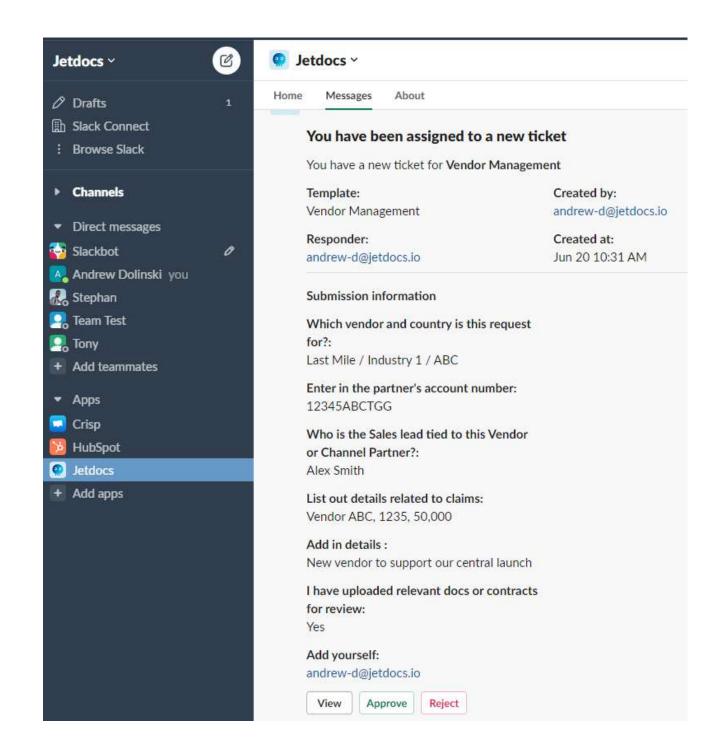


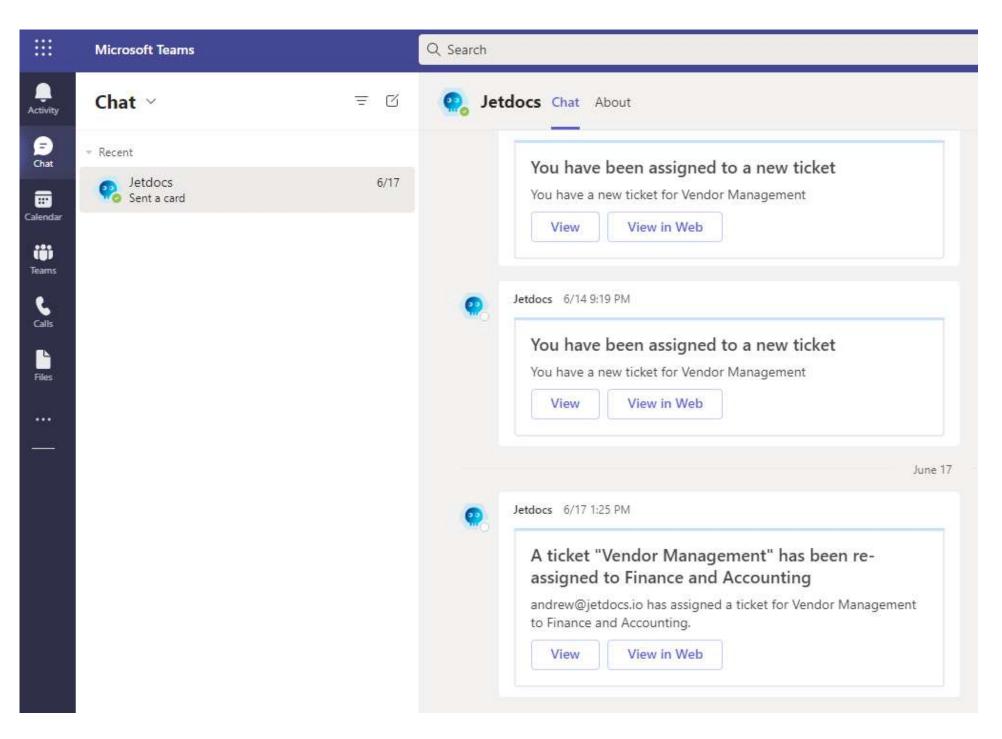
With pre-defined and dynamic fields, ensure you receive every piece of information your team needs. With transparent approval steps and activity logs, requests quickly move from player to player.





Notifications where they should be



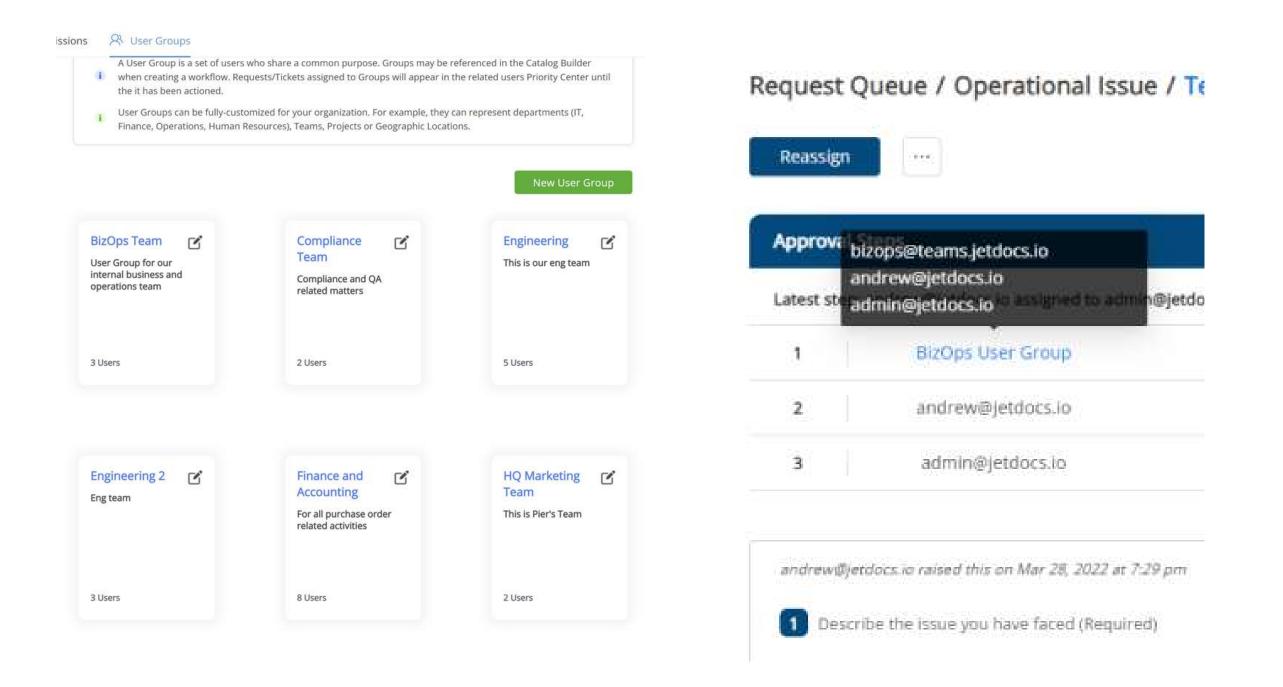


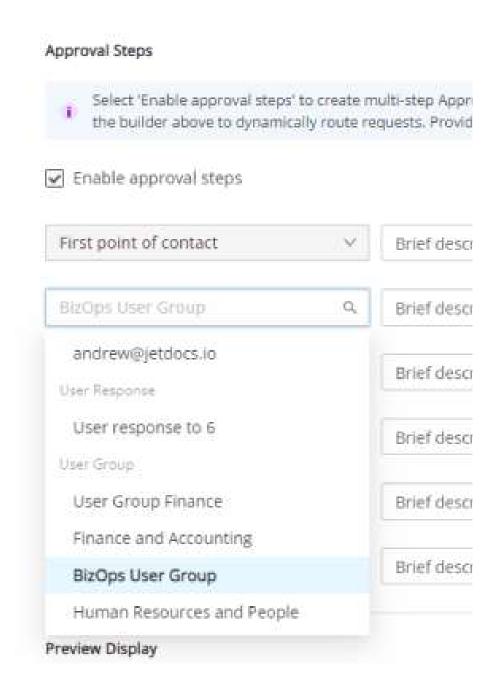
Get direct messages from Jetdocs where you're working when a relevant event occurs. Navigate to the request directly via deep links.





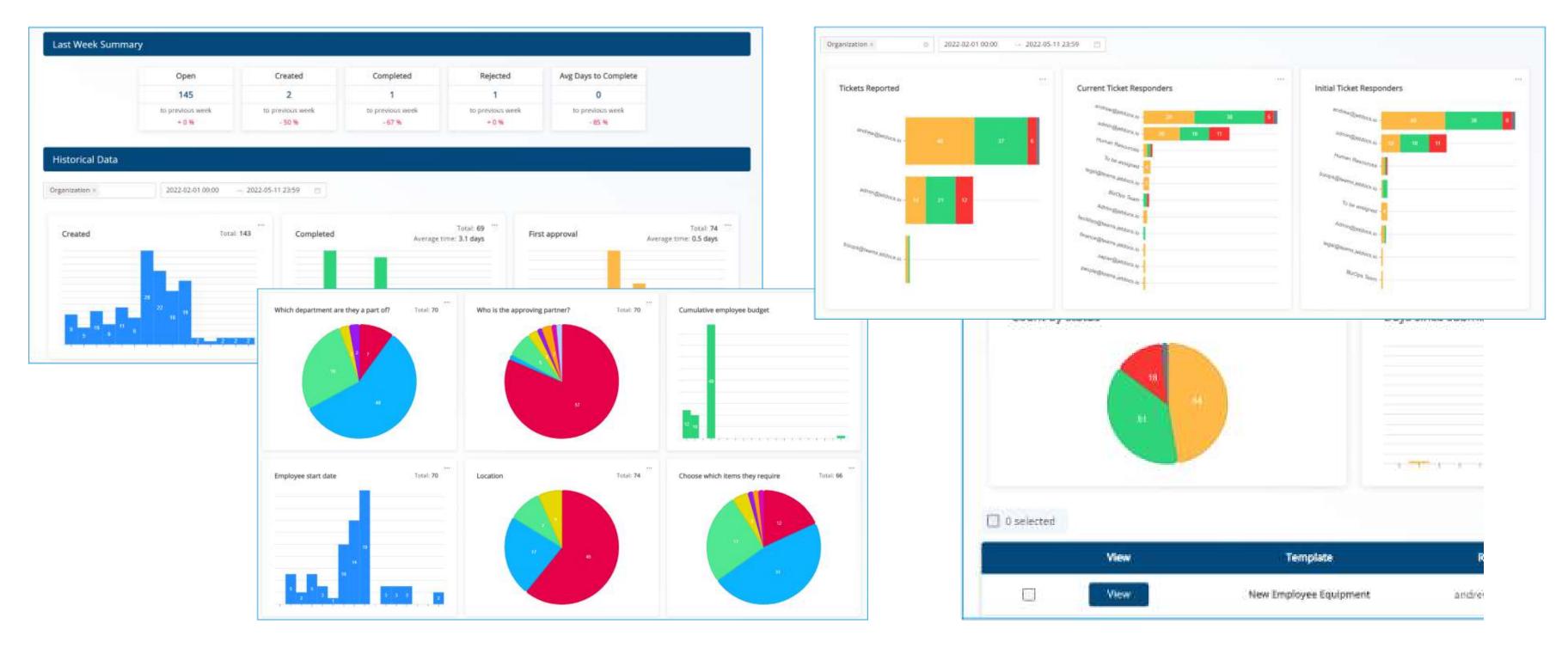
User Groups and Queues for maximum efficiency





Allow requests to be handled on a first come first serve basis by multiple members of the same team.

Analytics and understanding your data



Understand how your teams are operating, properly plan and leverage your resources and gain insights that were previously impossible





Branding, custom notifications and role permissions

Organization Branding Customize the welcome text and information your users will see		User Email		Role		
Catalog	and	drew@jetdocs.io				
Header	ad	min@jetdocs.io		Admin	~	
Welcome to Acme's Request Dashboard	alex.kov	alev.ak2@gmail.c	om	Admin	~	
Start by picking a category below	andr	rew.d@jetdocs.io		Admin	~	
Welcome to Acme's Request Dashboard 🚀	Ticket Statuses					
Start by picking a category below	Event type	Notify Submitter	Notify Current Responder	Notify Additional Users	Bot	Email
Your getting started tips, tricks and info	New Ticket assigned to First Point of Contact		\odot	All ticket responders 🔍	\odot	\otimes
	Ticket Reassigned to New Responder		\otimes	All responders and vie ∨	\otimes	\odot
To submit a request start by selecting the relevant Category and Template If you have any questions reach out to team@acme.com	Ticket Completed	\odot	\odot	None ∨	\otimes	\otimes
If you would like to add a template or need different role permissions, reach out to team@acme.com	Ticket Rejected	\odot	\otimes	None ∨	\odot	
	Ticket Cancelled		\odot	None ∨	\odot	

Quickly access the small but important details. Welcome your users, notify based on events and quickly provision users.

HOW DO JETDOCS USERS DESCRIBE THEIR EXPERIENCE?

"LOVE", "HAPPY" AND "EXCITED" ARE SOME OF THE **COMMON WORDS WE HEAR**

Scaling start-ups, established businesses and Fortune 500s trust Jetdocs

- "...my whole team is very excited about using Jetdocs. It has really improved our productivity!"
- "...Just a quick response WE LOVE JETDOCS! It works so great for our little team. Have a great day."
- "...Thanks for your carefulness. Jetdocs is going pretty well, even if I'm a beginner, I was able to learn everything quickly. In particular, me and my team exploit jetdocs to communicate and solve any need with other business units of our company."
- "The new reporting looks great. Thanks for the update."
- "We are loving Jetdocs"
- "Jetdocs is our business operating system. It gives me the lego or piping for my ecommerce business. It also allows me to tell my employees what they do for our business"
- "...it's been great so far, still getting it set up in our workflow, but it has real potential"
- "All is going well with the system. Very happy"
- "Just want to say that we are very happy with Jetdocs and it has been working well for us."
- "Wow hi! Love it so far. I just started team implementation today so will follow up on how ease of use goes!"









THREE PRONGED SUCCESS SYSTEM

3 MONTH SUCCESS PILOT

- Jetdocs works on 1-year annual contracts. We dedicate the first 3 months to a paid success pilot.
 Organization's can cancel anytime.
- While our support is always attentive, during this period there is extra focus on how you want to structure your rollout, features, training and questions.

LAUNCHPAD AND ACADEMY

- The Launchpad quickly introduces your users to Jetdocs and outlines what they can expect based on their role permissions (Admin, Editor or Member).
- The Jetdocs Academy is a detailed training ground that provides indepth videos with step-by-step guidance.

PERSONAL ONBOARDING + CHAT

- Virtual onboarding session with a few select users or all relevant teams.
 This is a great way to make sure your employees are on the same page as they begin their Jetdocs journey
- Within the Jetdocs application we offer chat support that links directly to our support or senior staff.



BONUS: ROADMAP & FEEDBACK

From the Jetdocs application link to our roadmap where you can find recent feature releases, upcoming ideas as well as a place to submit product feedback.







SINGLE SIGN-ON (SSO) AND LIGHTNING FAST USER PROVISIONING

	MEMBER	EDITOR	ADMIN
Teams/Slack/Web Application Integration			
Single Sign-On (SSO)			
Catalog			
My Requests			
Ticketing Center			
User Groups			
Catalog Builder & Conditionals	_		
Analytics (Ops Dashboard, Responses, Users)	_		
Role Permissions			
Custom Catalog Branding	_		
Notification Preferences	_		

role permissions

Get workflow ready in months hours.

Reach out to andrew-d@jetdocs.io
Head of Solutions