

vmware®
CLOUD™
VERIFIED



AVS

Azure VMware Solution

Run your VMware workloads natively on Azure

sol-tec
CLOUD EMPOWERED SOLUTIONS

a Content+Cloud company

Microsoft Partner of the Year
2020 Finalist

Customer Experience

Microsoft Partner of the Year
2020 Finalist

Modern End Point Management

Microsoft Partner of the Year
2019 Finalist

Modern Workplace Transformation

Microsoft Partner of the Year
2019 Finalist

Customer Experience

Microsoft Partner of the Year
2019 Finalist

Azure Influencer Award

Microsoft Partner of the Year
2018 Winner

Customer Experience

Microsoft Partner of the Year
2018 Finalist

Modern Workplace

Microsoft Partner of the Year
2017 Winner

Cloud Productivity

Microsoft Partner of the Year
2017 Finalist

Customer Experience

Microsoft Partner of the Year
2017 Finalist

United Kingdom

Microsoft Partner of the Year
2016 Winner

Collaboration and Content

Microsoft Partner of the Year
2015 Finalist

Collaboration and Content

Microsoft Partner of the Year
2014 Finalist

Cloud Excellence

Microsoft Partner of the Year
2012 Finalist

Office 365 Solution

Microsoft Partner of the Year
2011 Finalist

Content Management

Microsoft Partner of the Year
2010 Winner

Enterprise Content Management

Microsoft Partner of the Year
2010 Winner

United Kingdom

Microsoft Partner of the Year
2009 Winner

Portals and Collaboration

Microsoft Partner of the Year
2007 Winner

Enterprise Search

We live and breath Microsoft
We've received 19 best in the world awards from Microsoft in 13 years



- Gold Collaboration and Content
- Gold Cloud Productivity
- Gold Communications
- Gold Cloud Platform
- Gold Messaging
- Gold App Development
- Gold Datacentre
- Gold Data Analytics
- Gold Data Platform
- Gold Dev Ops
- Gold Windows and Devices
- Gold Small and Mid Market Solutions
- Gold Enterprise Mobility Management
- Silver Enterprise Resource Management
- Silver Security

- ✓ Microsoft Azure Elite Partner
- ✓ Microsoft Advanced Specialisation Windows and SQL Migration to Azure
- ✓ FastTrack Ready Partner
- ✓ Best ranked blogs and Microsoft books published
- ✓ On Beta and TAP programmes
- ✓ In Redmond working with product teams
- ✓ Office 365 launch partner
- ✓ Microsoft 365 launch partner
- ✓ Microsoft F1 launch partner
- ✓ Microsoft Managed Desktop launch partner
- ✓ Azure Sentinel Launch Partner
- ✓ Office 365 Partner Advisory Council
- ✓ Modern End Point Mgmt Partner Advisory Council
- ✓ Security Partner Advisory Council



Information Security Management



Quality Management



Business Continuity Management



Health & Safety Management



Security Cleared Engineers

Our Customers

“Sol-Tec’s Azure capabilities are first class and their commitment to the platform is without question. It’s why they’re trusted across the UK business to engage with prospects and customers.”

Blair Galloway, EMEA Azure Lead, Microsoft



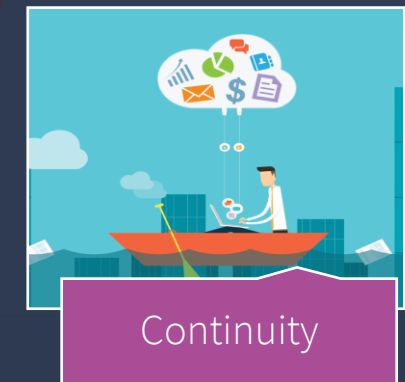
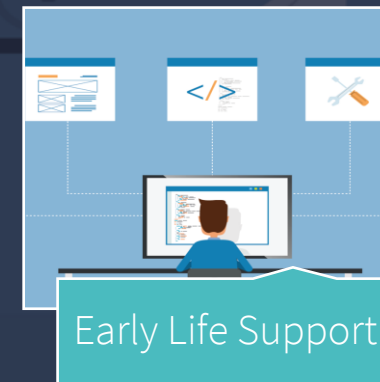
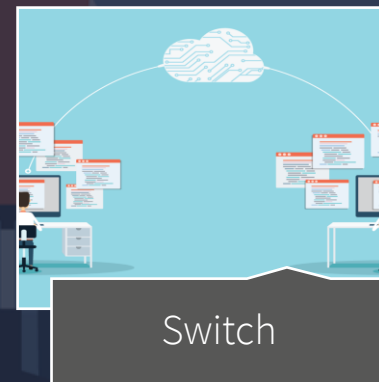
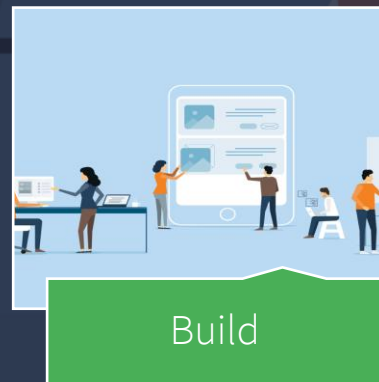
Our Approach

We're engineers, not sales people

PUBSEC

Our PUBSEC cloud adoption framework provides a methodology and suite of services that delivers value across every stage of your transformation journey and offers choice and flexibility on how to make the best use of each part of the puzzle.

Each part of the framework can be accessed as a discrete, one-off engagement or as part of a more complete, turnkey solution.



AVS – Azure VMware Solution



SCALE

☁ Get scale, automation, and fast provisioning for your VMware workloads on global Azure infrastructure



EXTEND

☁ Keep using your existing VMware investments, skills, and tools, including VMware vSphere, vSAN, vCenter



MODERNISE

☁ Modernise your VMware workloads with native Azure management, security, and services



INTEGRATE

☁ Take advantage of Azure as the best cloud for your Microsoft Windows and SQL Server workloads

Seamlessly integrate your VMware environment with Azure



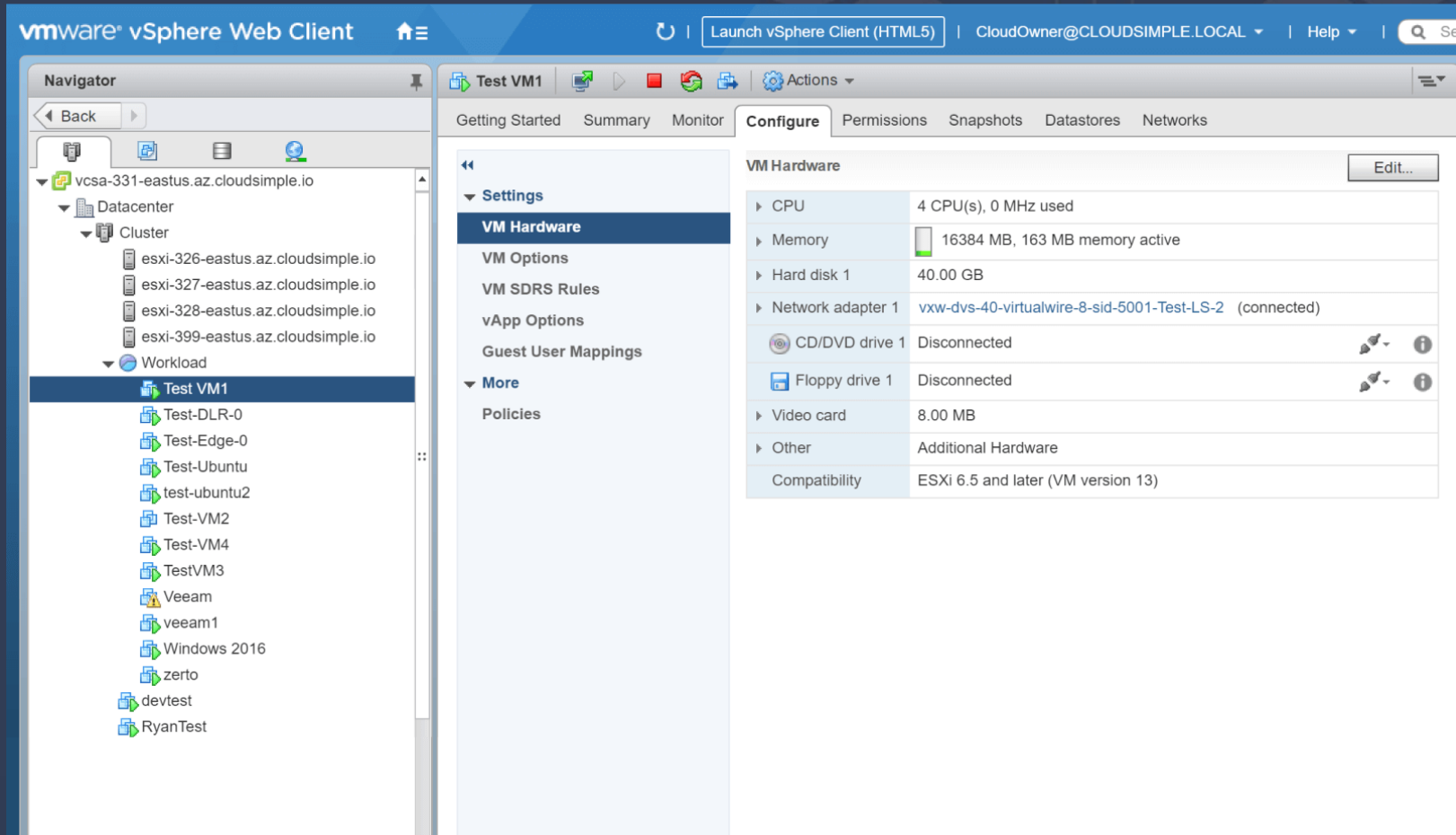
Easily move your VMware workloads to Azure and increase your productivity with elasticity, scale, and fast provisioning cycles.

View and create vSphere VMs in the Azure portal via API calls or CLI, automate deployments, and enable single sign-on.

Enhance your workloads with the full range of Azure compute, monitor, backup, database, IoT, and AI services.

A screenshot of the Microsoft Azure portal showing the 'Create a private cloud' page. The page is titled 'Create a private cloud' and is in 'PREVIEW' mode. It has three tabs: 'Basics', 'Tags', and 'Review + create'. The 'Basics' tab is active. The page is divided into sections: 'Azure settings', 'General', and 'Virtual Network'. Under 'Azure settings', there are dropdown menus for 'Subscription' (Azure VMware Solutions 2.0), 'Resource group' ((New) Contoso), and 'Location' ((US) East US). Under 'General', there are input fields for 'Resource name' (Contoso_SDDC), 'SKU' (AV36 Node), 'ESXi hosts' (3), 'vCenter admin password', 'Confirm vCenter admin password', 'NSX-T Manager password', and 'Confirm NSX-T Manager password'. There are also dropdown menus for 'Address block' (129.168.0.0/16) and 'Virtual Network' (infra-vnet). At the bottom, there are buttons for 'Review + create', 'Previous', and 'Next : Tags >'. The browser address bar shows 'https://rc.portal.azure.com/#create/Virtstream.VMCP'.

Use your existing VMware investments with Azure



Get on-demand access to additional capacity when you consolidate, retire, or expand existing datacenters.

Move to Azure seamlessly using VMware's HCX technology and continue to manage your environment using the same VMware tools you already know: vSphere Client, NSX-T, Power CLI, or any popular DevOps toolchain.

Ensure operational continuity when redeploying your vSphere-based applications to Azure, and avoid the complexity of application refactoring.

Deploy on dedicated cloud infrastructure

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Rely on the operating platform and backend infrastructure of Azure to run VMware vSphere, vSAN, and NSX-T platforms natively and at scale.

Eliminate the hassles of procuring, deploying, and managing hardware infrastructure by running your workloads on fully managed, single tenant, bare-metal Azure infrastructure.

Choose from a variety of connectivity options, including Azure ExpressRoute, and encrypt your data at rest and in transit with protected, high-speed, low-latency connectivity.

Azure is the cloud of choice for Windows Server and SQL Server. Take advantage of intelligent security, seamless hybrid capabilities, and unique cost savings options on Azure. Join customers of all sizes who trust Azure for their Windows Server and SQL Server workloads



Popular **AVS** Scenarios



Datacenter reduction, consolidation, and retirement

Reduce your datacenter footprint with a one-time re-deployment of your VMware-based virtual machines. Lift and shift any vSphere-based workloads to Azure in a non-disruptive, automated, scalable, and highly available way without changing the underlying vSphere hypervisor.



Datacenter expansion based on demand

Seamlessly and elastically expand or augment datacenter capacity—and adjust your costs—on demand for short periods of time.



Disaster Recovery & Business Continuity

Use a VMware stack deployed in Azure as a primary or secondary on-demand disaster recovery site for on-premises datacenter infrastructure.



Application modernisation

Tap into the Azure ecosystem to modernise your applications without having to rebuild your VMware-based environments.

Azure VMware Solution Workshop

Workshop

Contact us today to book your free workshop and let us help you on your journey to a more efficient, more secure and more productive cloud.

FREE

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Microsoft
Partner



Gold Cloud Platform
Gold DevOps
Gold Datacenter
Gold Data Analytics
Gold Application Development

Microsoft Windows Server & SQL
Server Migration to Microsoft Azure
Advanced Specialisation

2019 Partner of the Year Finalist
Azure Influencer Award

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