Microsoft Azure VMware Solution Pilot Accelerator

Let Phoenix help you to move or extend your on-premise VMware environments to Microsoft Azure
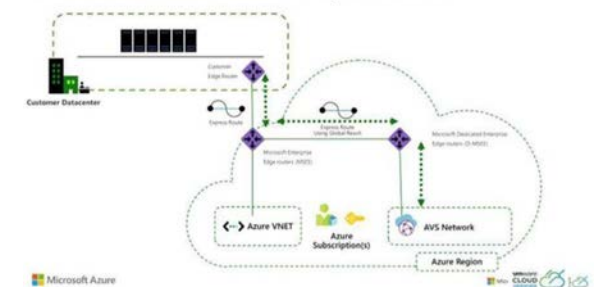
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What is the Microsoft Azure VMware Solution (AVS)?

Microsoft's Azure VMware Service (AVS) can help you accelerate your journey to the cloud while allowing you to still get the most out of both your Azure and VMware investments.

AVS allows you to seamlessly move your VMware-based workloads between the data centre and Azure. Users are then able to manage both environments using the VMware tools you already know, with the added advantage of enabling the integration of your environment with Azure native services such as Azure Backup, Azure Security and Sentinel to name a few.

With AVS being built on VMware's Cloud Foundation it allows you to take advantage of familiar features, such as vMotion and High Availability for service continuity. Alongside this there are the added benefits of vSAN for high performance storage and NSX-T for improved networking and security - all of which are designed to help improve your productivity with elasticity, scale and fast provisioning cycles.

Microsoft AVS also offers the additional benefit of leveraging the Azure Hybrid Benefit - allowing you to bring your existing Windows Server and SQL Server licences (with Software Assurance) to Azure, receiving three years of free extended security updates for any old 2008 and 2008 R2 licences you may still have running in your data centre.

In summary Microsoft's Azure VMware Solution offers an ideal opportunity for those organisations looking at reducing their footprint in the data centre, to decommission a second site and/or are looking at modernising their business continuity and disaster recovery strategies.

The Phoenix Approach to AVS

Aligned to the Azure Migration Programme and Microsoft Azure Accelerate End Customer Investment Funding criteria, we can support you pilot AVS using a team of highly skilled consultants who have experience in both Microsoft Azure and VMware. Working closely with Microsoft and VMware, Phoenix have defined the following approach to help you pilot AVS.

STAGE 01

- Kick off and initiation meeting covering pre-requisites and success criteria

STAGE 02 — AVS DEPLOYMENT (5 DAYS)

- Create AVS Cluster
- Enable ER-GlobalReach, test connectivity of AVS from on-premise and Azure-vNet
- Deploy HCX
- Test connectivity and troubleshooting

STAGE 03 (2 DAYS)

- Execute test cases and defined pilot scenarios

STAGE 04 (1 DAY)

- Review the results of test cases
- Finalise next steps
- Decommission pilot/POC environment (if required)

Run your VMware workloads natively on Azure with Phoenix

Phoenix are a purely UK Public Sector focussed Microsoft and VMware partner covering Local & Regional Government, Central Government, Healthcare, Education, the Housing Sector and Charities and the Not-for-Profit Sector. We have extensive experience and a track record of delivering Azure migrations, end user compute and infrastructure solution projects to hundreds of Public Sector organisations.

Why Choose Phoenix for Microsoft and VMware?

11 Microsoft Gold Competencies

We are a Microsoft Gold Partner with 11 Competencies in areas such as Cloud Platform, Cloud Productivity, Application Development, Datacenter and Enterprise Mobility Management.

03 Microsoft Advanced Specialisations

We hold three Microsoft Advanced Specialisations in 'Adoption and Change Management, 'Windows Server and SQL Server Migration to Azure' and 'Microsoft Windows Virtual Desktop'.

02 VMware Master Services Competencies

We hold the highest UK partner level with VMware as a Principle Partner and have also gained two VMware Master Services Competencies in 'Data Centre Virtualisation' and 'Digital Workspace'

Talk to our team of specialists

With a Team focused on your success, some of the highest partner accreditations available and a list of customers who are already benefiting from the services and solutions we provide, why not book a call with our Team to discuss how we can support you and see why Azure is the best cloud for your VMware workloads.

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4

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Let's drive your digital transformation - today.

We're ready to take your call to help you plan, build, deploy, protect, optimise and innovate to achieve your business outcomes.

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Modern Workplace Transformation Award
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VMware Master Services Competency
DATA CENTER VIRTUALIZATION
Achievement of advanced technical certifications, proof of high-level service capability and expertise validated by customers.

VMware Master Services Competency
DIGITAL WORKSPACE
Achievement of advanced technical certifications, proof of high-level service capability and expertise validated by customers.