

## Here's What We Believe About Compliance

- Regulations keep us safe and secure – we should honor them
- Maintaining compliance should be affordable and easy
- Repetitive compliance processes should be automated
- Audits should be simpler and less risky for the business
- Artifacts should be readily accessible and accurate in real-time
- Producing compliance artifacts should be profitable for the producer and cheaper for the consumer
- Compliance solutions must evolve seamlessly with technology and minimize technical debt.
- Getting started with compliance should be free
- We should build on compliance standards while accelerating adoption
- Do no harm. If the solution does not improve privacy, safety, and/or security, we should not do it.

# Compliance Tools are Falling Behind

As digital transformation accelerates, regulatory compliance requirements have necessarily expanded to keep up. But technology and compliance have evolved faster than the processes and tools to effectively meet the new standards. This cadence mismatch will be an ever-growing problem as long as compliance processes remain static while technology, which is inherently dynamic, continues to transform.

## There's a better way to do compliance, and it's available today

RegScale brings compliance into the modern era through digitization and automation in order to increase scalability while lowering compliance costs, reducing the risk of audit failure, and delivering audit-ready compliance documentation. Here's how we do it:

- **Digitize** – Implement paperless tools that standardize and accelerate compliance documentation and processes.
- **Automate** – Make compliance assessments accurate and automatic where applicable, freeing up decision-makers to focus on the compliance steps that need to remain manual and expert-based, all logged into a system of record.
- **Transform** – Implement the technology and strategies that transform your compliance practice and drive cultural change throughout your organization, reusing assessment information across multiple standards and frameworks.
- **Scale** – Extend your compliance strategy across the enterprise, with consistent but tailored approaches that meet the needs of every business unit and LoB.

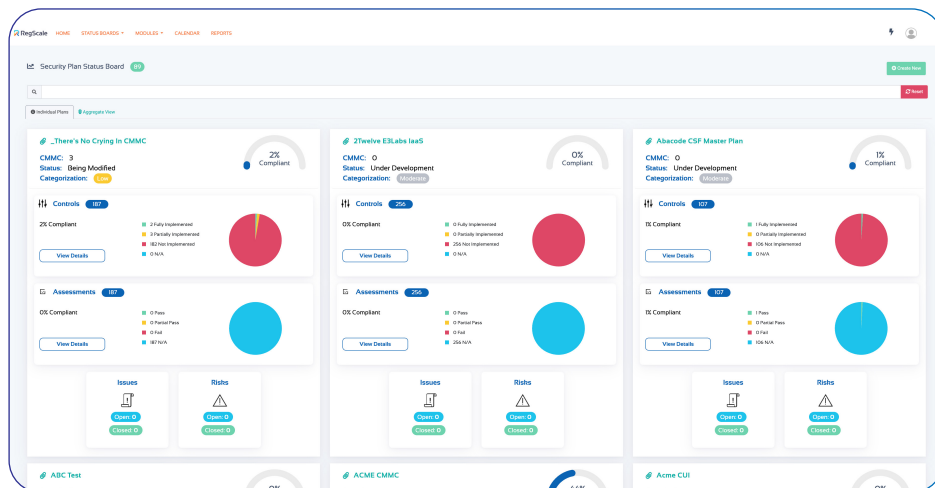
## How To Reach Us

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## How Bad is the Problem?

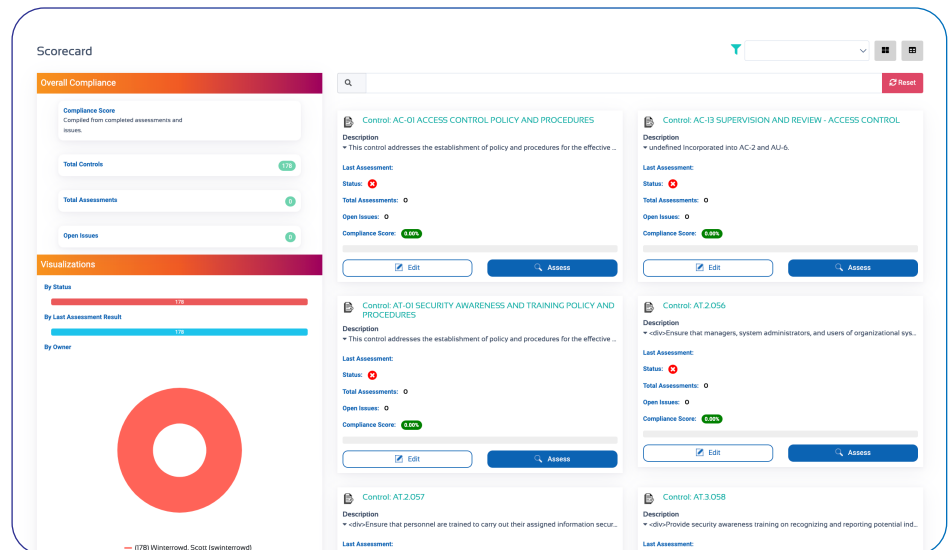
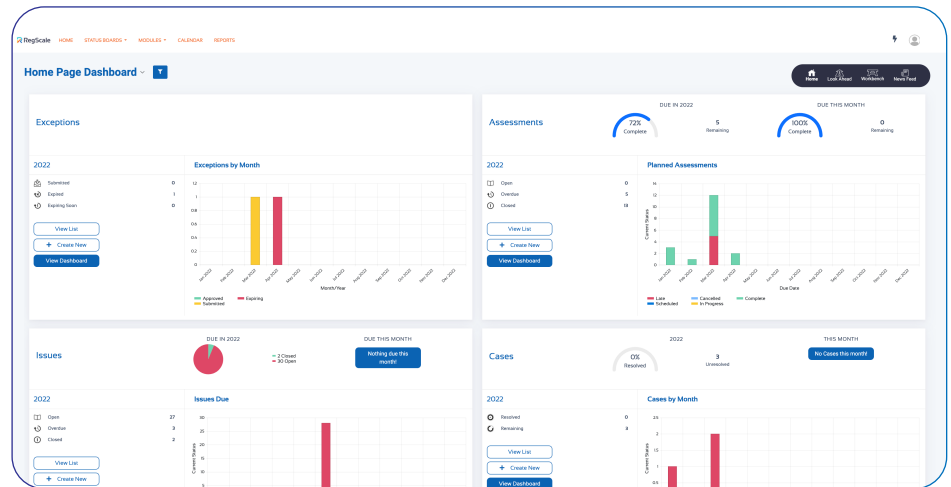
It's time to Shift Left Compliance. That means you start compliant and stay compliant to help your company regain control and minimize risks like audit fines and reputation loss. According to the Gartner survey, organizations that began to automate their compliance reduced external audit costs by 27%. – [Gartner](#)

Corporations spend thousands (sometimes millions) of dollars in regulatory fines every year—and those numbers continue to rise. – [McKinsey & Company](#)

62% of Organizations Expect External Audit Fees to Increase. – [Gartner](#)

Only 18% of organizations leverage automated processes for risk and compliance data collection even though it provides the most pro-active approach. – [KPMG](#)

Corporations currently spend an average of \$5.47M million per year on compliance processes versus an average fine amount of \$14.82 million. – [Poneman](#)



Continuous compliance with the ever-changing regulatory landscape is needed now more than ever.

## The RegScale Platform. Let's take a look under the hood

- Digitize ANY regulatory requirement
- Deploy in ANY environment (cloud or on-prem)
- Integrate via API with existing security and compliance platforms
- Reduce risk via real-time assessments and reporting
- Visualize compliance status in your BI platform
- Comply with the latest regulations including GDPR, CCPA, and CMMC
- Customizable and out-of-the-box compliance catalogs
- Purpose-built and extensible platform

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