Azure Overview





Key Messages



Leading Microsoft
Partner. Microsoft
Ireland's Partner of the
Year 3 of the last 5 years



Azure Expert MSP



Large, complex projects (€1m – €10m)



End to end delivery responsibility including Managed Services



Largest Tier 1 CSP Partner in Ireland



28 Azure Certified Consultants 3 x Azure MVPs



Microsoft

Gold Cloud Platform
Windows Virtual Desktop
Advanced Specialization

CODEC



Microsoft Full-Suite Partner

Awards & Accreditations

Microsoft Partner

Microsoft

2018/19 Country Partner of the Year

Winner Ireland

Microsoft Partner

Microsoft

2018/19 Data Centre Transformation
Partner of the Year

Winner Ireland

Microsoft Partner

Microsoft

2019/20 Dynamics 365 CE Partner of the Year

Winner Ireland

Gold Cloud Business Applications

Gold Cloud Datacentre

Gold Cloud DevOps

Gold Cloud Customer Relationship Management

Gold Cloud Productivity

Gold Cloud Platform

Gold Application Development

Gold Collaboration & Content

Gold Data Analytics

Gold Enterprise Resource Planning

Gold Small & Midmarket Cloud Solutions

Gold Window & Devices

Silver Enterprise Mobility Management

Silver Messaging

Microsoft Partner Microsoft

Azure Expert MSP

Microsoft Partner

Gold Cloud Platform

Windows Virtual Desktop Advanced Specialization





















Microsoft is proud to acknowledge



As an Azure Expert MSP



To join the Microsoft Azure Expert MSP programme, partners must meet a stringent set of requirements, including verified proof of excellence in customer delivery, technical expertise, and the successful completion of an independent audit of their managed services, people, processes, and technologies. Only the most high-fidelity cloud managed service providers are awarded the Azure Expert MSP badge, intended to give customers confidence when selecting a partner to help them meet on their Digital transformation goals



Demonstrated Extensive Skilling

Having attained Gold Cloud Platform status and have a minimum of 15 full-time employees who have passed exams designated by Microsoft to demonstrate technical expertise in Azure



Delivered Customer Success

Are committed to customer success on Azure through high-fidelity managed services, validated through customer experience and case studies.



Invested in Advanced Support

Have access to advanced
Microsoft support offering to help
resolve issues quickly and
effectively.



Validated People, Process & Technologies

Have passed a stringent 64-step audit carried out by an independent auditor which validated their people, processes and technologies for delivering robust managed services on Azure.

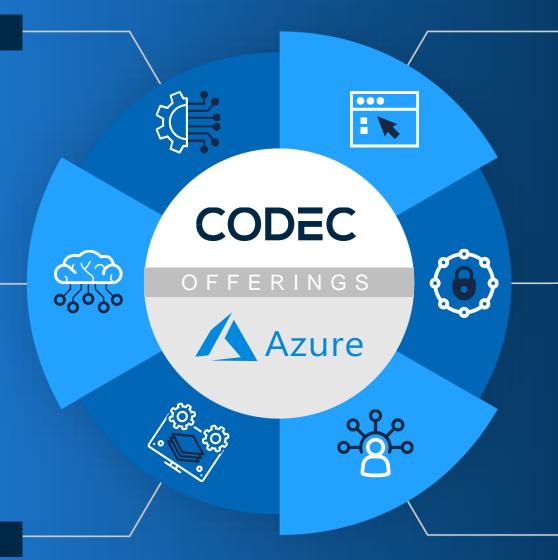


Data Center Migration

- Azure Expert MSP Dec '20
- Certified for AMP Migration workloads
- Launchpad offer Azure Assessment Services

Data & Al

- Data Warehousing is key demand area
- Cognitive Services focus in H2
- Expanding the team and seeking to hire a Data centric MVP



Windows Virtual Desktop

- WVD Advanced Specialisation Feb '21
- Certified for AMP WVD workloads
- WVD Immersion workshop Feb '21
- Campaign & offering around WVD POC

Security

- · Security focus across all solution areas
- Azure Security Advisor
- Partnership with Threatscape (separation)

Application Modernisation

- Legacy Application migration & refactoring
- Azure DevOps
- Test Driven Development
- Target Advanced Specialisation in '21

Managed Services

- Azure Expert MSP
- · Partnerships around tooling
 - · Azure Lighthouse & Azure Monitor
 - Centilytics CMP
 - Dynatrace APM
- Launchpad offer with three levels of service

Some guarantees you can expect from Codec



Genuine partnership approach



Full Microsoft Stack
Technical and domain
expertise to ensure
solutions meet your needs.



Microsoft and digital transformation proven track record.



Agility across all areas; solution, implementation, support and commercial arrangements.



Value for money through our lean operating model and structured innovation approach.



Commitment to effective knowledge transfer so your teams are not reliant on suppliers.



No excuses; we do what we say we do, - and we do that well.



Providing Roadmaps. To navigate your digital transformation journey.