

CLOUD NATIVE MSP – A CATALYST FOR AZURE GROWTH

Sari Aumo, Nordcloud

Gold
Microsoft
Partner
 Microsoft

Azure
Expert
MSP



100% CLOUD NATIVE AZURE EXPERT MSP, FOCUSED ON ACCELERATING AZURE CLOUD ADOPTION



Azure
Expert
MSP

Value proposition

Microsoft Gold Cloud Partner and Azure Expert MSP Nordcloud : WITH AZURE, WE ENABLE OUR CUSTOMERS TO INCREASE THEIR SPEED OF INNOVATION AND BUSINESS AGILITY WHILE REDUCING TOTAL COST OF OWNERSHIP.

Background

Since 2011, Nordcloud has completed **more than 500 successful deployments that have helped its enterprise customers reap the full benefits of the public cloud, including better security, agility, scalability and reduced costs.** Nordcloud employs 420+ cloud experts around Europe. Nordcloud has local presence in Austria, Denmark, Finland, Germany, Netherlands, Norway, Poland, Sweden, Switzerland and UK. Nordcloud is one of only 2 European players in Gartner's Magic Quadrant for Public Cloud Infrastructure Managed Services Providers 2017-2019.

Internationally Recognized



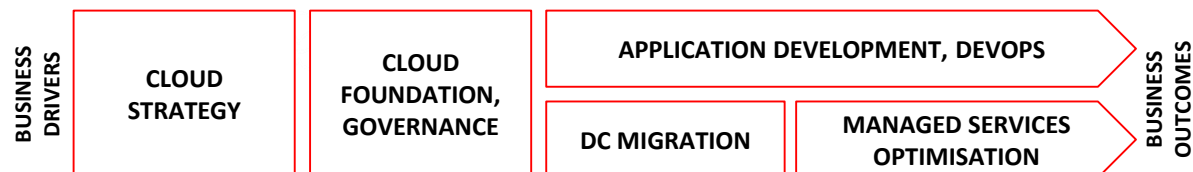
Public Cloud Infra.
Managed Service
Provider

Ranked **globally #2** by capability assessment in supporting agile workloads

2019 POSITIONED IN GARTNER'S MAGIC QUADRANT FOR THE 3RD CONSECUTIVE YEAR



Cloud journey by Nordcloud: from infra capability to agile company capability



Services in a nutshell

- W/SQL 2008 server migration
- OSS in Azure: Linux, Openshift, Kubernetes
- Rapid DC Migration to Azure
- Managed Services on Azure
- Cloud Native Applications on Azure
- AI, ML, IOT on Azure
- DevOps Transformation
- Oracle on Azure
- SAP on Azure

Readiness

- **Microsoft Gold Cloud Partner**
- **Microsoft Azure Expert Managed Services Provider**
- **Microsoft Preferred AI Training Partner**
- **Finalist in Open Source and Applications & Infrastructure on Azure Partner of the Year 2018**

Rapidly Growing

FINANCIAL TIMES

**2019 FINANCIAL TIMES
RECOGNISED NORDCLOUD
AS ONE OF EUROPE'S
FASTEST-GROWING
COMPANIES**

Presence in 10 European countries

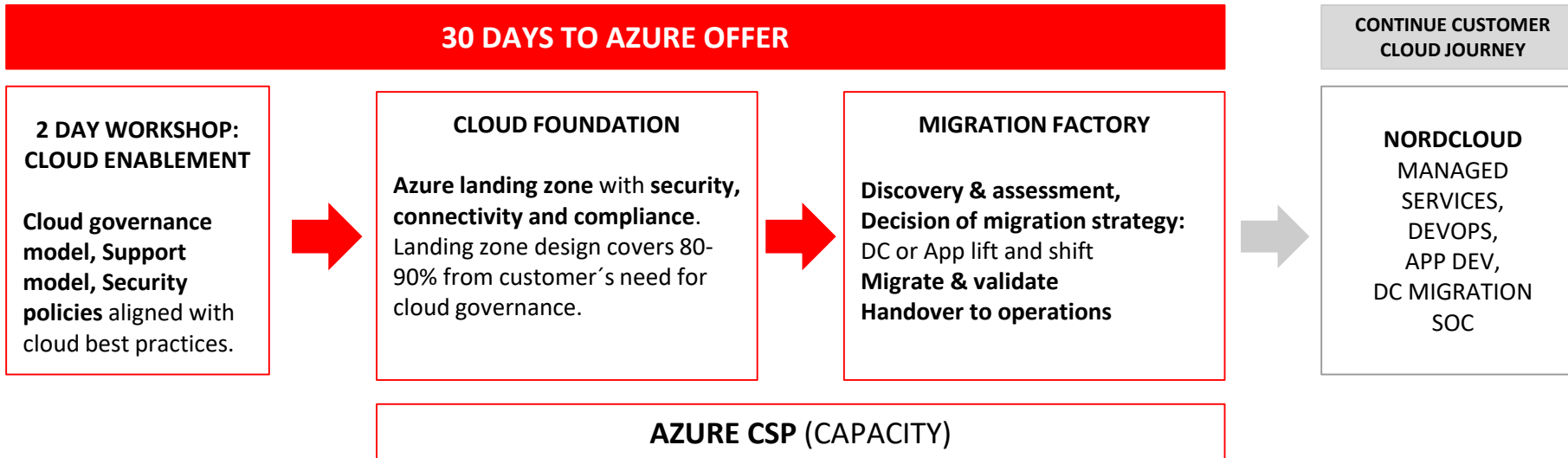
Austria, Denmark,
Finland, Germany,
Netherlands,
Norway, Poland,
Sweden,
Switzerland and
UK



Nordcloud

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DC MIGRATION W/SQL2008 EOS OFFER: 30 DAYS TO AZURE



Why Nordcloud

- Positioned in Gartner MQ for Public Cloud Infra and Managed Services Provider 2017-2019
- Microsoft Gold Cloud Partner and Microsoft Azure Expert Manager Services Provider
- Preferred AI Training Partner by Microsoft
- Finalist in Open Source and Applications & Infrastructure on Azure Partner of the Year 2018
- Our services in a nutshell:
 - W/SQL2008 server migration
 - OSS in Azure: Linux, Openshift, Kubernetes
 - Rapid DC Migration to Azure
 - Managed Services on Azure
 - Cloud Native Applications on Azure
 - AI, ML, IOT on Azure
 - DevOps Transformation
 - Oracle on Azure
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BENEFITS OF 30 DAYS TO AZURE WITH NORDCLOUD

- **MIGRATE TO AZURE THREE TIMES FASTER** compared to traditional cloud migrations.
- **SAVE CUSTOMER TIME AND MONEY** - the EOS deadlines are approaching, customers can save both money and time with the faster migration
- **BENEFIT FROM OUR MULTI-YEAR EXPERTISE AND AVOID COMMON CLOUD PROJECT PITFALLS:** Nordcloud's deep, multi-year experience from over **500 cloud projects** and industry best practices enable a seamless migration, avoiding common cloud project pitfalls and mistakes
- **OFFER INCLUDES MANAGED CLOUD:** Nordcloud's Azure Cloud Solution Provider (CSP) Programme includes Managed Cloud.

Our Value proposition

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BENEFITS OF NORDCLOUD EOL2008 SOLUTION

Fast and secure migration with Nordcloud to Azure in only 30 days.

- **FASTER AND SMOOTHER** – 3 times faster migration to cloud compared to traditional migrations
- **SAVE TIME AND MONEY** – As EOS deadlines are approaching, customers can save tremendously both money and time with the faster migration, avoiding having to buy security patches and/or risking business interruptions
- **EXPERTS AT WORK** – Nordcloud's deep, **multi-year experience from over 500 cloud projects** and industry best practices enable a seamless migration, avoiding pitfalls and common mistakes
- **SECURED AND FULLY FUNCTIONING** – First application is migrated to Azure with operations capabilities following industry best practices and fully governed **Azure environment** – customer know exactly how it works and operates.
- **MANAGED CLOUD INCLUDED:** Nordcloud's Azure Cloud Solution Provider (CSP) Programme includes **Managed Cloud**.