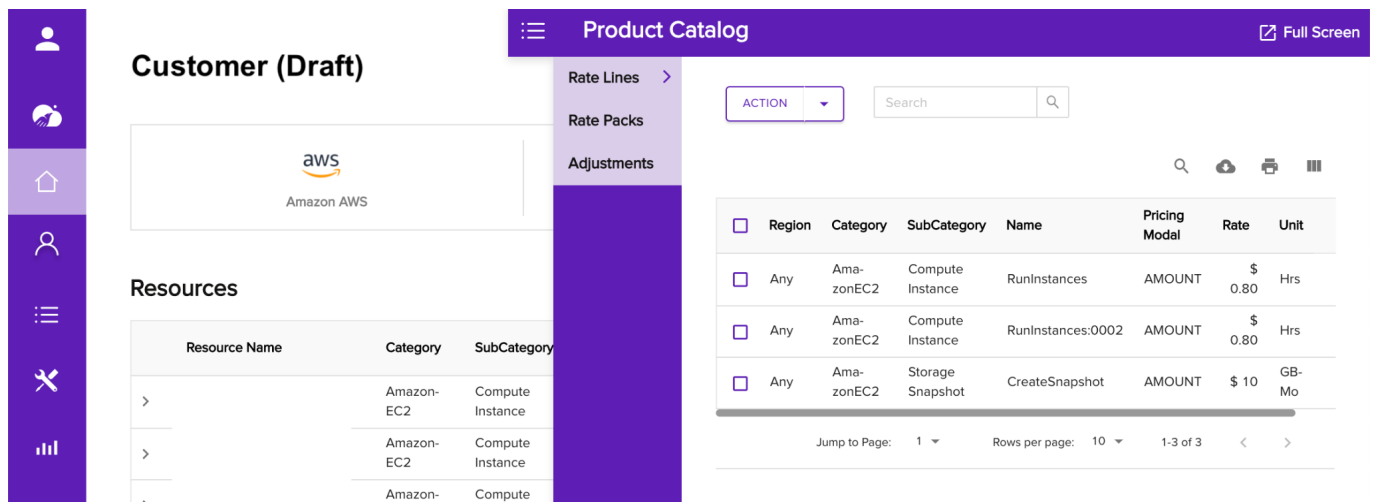


Cloud Resellers and MSPs: Level up your billing operations efficiency

When your businesses scale, you as Cloud Resellers and Managed Service Providers (MSPs) scramble to maintain their operations. Billing is no different. Different customers negotiate for different rates, discounts and bundled deals. How is manual billing going to scale without automation? Spreadsheets can only go so far.

Aquila Clouds BillOps is a SaaS platform for customizable bill compilation and generation across multiple public clouds: AWS, MS Azure, GCP and Oracle Clouds. Each resource used by end-users can be customized in pricing in multiple dimensions, e.g. tag-based, tier-based, seasonality-based, etc. With Aquila Clouds, you can focus on your priorities in providing the best services to your customers, and leave all the billing details to our billing platform.



The screenshot shows the Aquila Clouds BillOps interface. On the left is a navigation sidebar with icons for user, home, and settings. The main content area is titled 'Customer (Draft)' and shows the Amazon AWS logo. Below this is a 'Resources' table with columns for Resource Name, Category, and SubCategory. A 'Product Catalog' panel is open, showing a table with columns for Region, Category, SubCategory, Name, Pricing Modal, Rate, and Unit. The table contains three rows of data for Amazon EC2 instances and a storage snapshot. A search bar and an 'ACTION' dropdown are visible at the top of the Product Catalog panel.

Region	Category	SubCategory	Name	Pricing Modal	Rate	Unit
Any	AmazonEC2	Compute Instance	RunInstances	AMOUNT	\$ 0.80	Hrs
Any	AmazonEC2	Compute Instance	RunInstances:0002	AMOUNT	\$ 0.80	Hrs
Any	AmazonEC2	Storage Snapshot	CreateSnapshot	AMOUNT	\$ 10	GB-Mo

Fig. 1 - Bill editing for pricing adjustments on Aquila Clouds BillOps

Aquila Clouds can help you



Level up your billing operations efficiency

Automate your billing operations. Eliminate manual errors and generate accurate finance reports.



Increase customer retention

Self-service customer portal with variable billing cycles and cloud resource usage reports. Information at customers' fingertip.



Keep your finance team sane

No more monthly spreadsheets and manual errors. Bills for all clouds generated under one single roof. Accelerate your subscription growth.



Improve your margin

Adjustable markups and discounts. Flexibility to tune to market needs.

Highlights of Aquila Clouds BillOps Capabilities

Multi-cloud coverage

AWS, Azure, Azure Stack, GCP, Oracle Cloud

Automated consumption data ingestion from the clouds

Connect directly to the Clouds to ingest consumption data of each end-user and have them ready for CSP adjustments.

Flexible mechanisms for charging

Easy to define rate cards and rate packs to charge different rates for infrastructure resources and managed services. Customizable discount levels for end customers as a group or an individual.

Policy and alerts

Configure policies such as a discount cap for governance. Configure thresholds for usage overage and alerts to be sent automatically.

Automated bill generation

Generate bills for each billing period automatically or on-demand. High level or in detail.

End-user facing portal

Self-service for end-users to view their bills and usage.

User management

Role-based access management that provides access control for administrators, users, and end-users.

More resources

View video demo of Aquila Clouds BillOps Platform [here](https://youtu.be/Ej5uLpJfqxs) (<https://youtu.be/Ej5uLpJfqxs>)

About Aquila Clouds

At Aquila Clouds we embrace the paradigm of Continuous Monitoring and Continuous Optimization (**CMCO**). Regardless of where you are in your cloud development and deployment, we provide you with the capabilities to ensure a smooth daily operation. Whether you are a CFO or finance manager at an enterprise company looking for better finance governance, or you are a cloud reseller looking for better billing productivity and profitability, or you are a cloud operator looking to improve your daily workflows, Aquila Clouds has you covered.