





## **COMPANY PROFILE**

### **IDENTITY IS TODAY'S FIREWALL**

Optimal IdM is a global provider of innovative and affordable identity access management solutions. Optimal IdM provides customizable enterprise level solutions that meet security and scalability needs of customers. Solutions are provided on premise and in the cloud as a 100% managed service offering.

Optimal IdM has been named to the 2017, 2018 and 2019 Gartner Magic Quadrant for Access Management and the 2017, 2018 & 2019 list of Best IAM Solutions by PCMag.



### **SOLUTIONS**

**SSO & FEDERATION SERVICES** 

**IDENTITY & ACCESS MANAGEMENT SERVICES** 

**VIRTUAL DIRECTORY SERVICES** 

ADAPTIVE AUTHENTICATION

**MULTIFACTOR AUTHENTICATION SERVICES** 

**IDENTITY DEVELOPER SERVICES** 





# **SOCIAL MEDIA LINKS**

- www.twitter.com/Optimal\_IdM
- www.linkedin.com/company/Optimal-IdM



# **FLAGSHIP PRODUCT**

### THE OPTIMAL CLOUD™

The OptimalCloud is a fully featured, award winning, SSO Federation & IAM solution that provides a single point of authentication, policy, management and auditing for a seamless end user experience to silos of disparate directory services.

The OptimalCloud is deployed as an IDaaS service unique and separate for each customer to allow for customized business requirements, regulatory customizations and total privacy.

The OptimalCloud runs on top of our Virtual Directory Server to enable unique solution scenarios. It's deployed in B2E, B2B, and CIAM scenarios and used by some of the most recognizable companies on the globe and run in some of the most secure environments in the world.



### MARKET ENDORSEMENT

GARTNER MAGIC QUANDRANT / 2017, 2018, 2019

ACCESS MANAGEMENT WORLDWIDE

**KUPPINGERCOLE LEADERSHIP COMPASS / 2019** 

IDaaS ACCESS MANAGEMENT IDENTITY API PLATFORMS

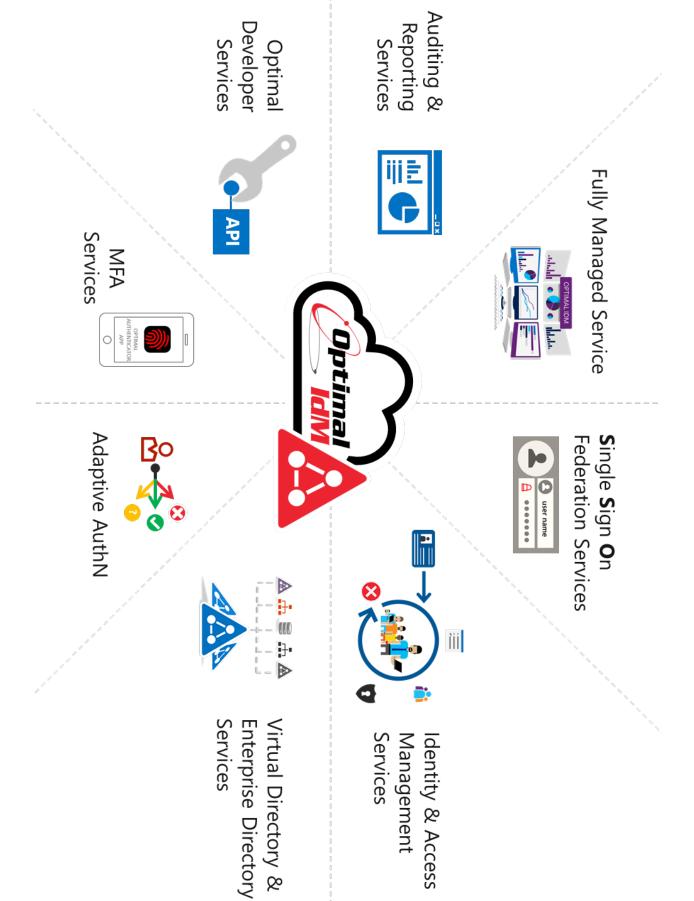
PCMAG / 2017, 2018, 2019 BEST IDENTITY MANAGEMENT SOLUTIONS

CODIE AWARD / 2019

**BEST IDENTITY & ACCESS SECURITY SOLUTION** 

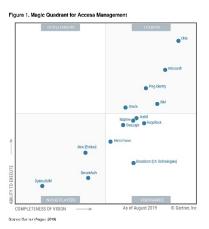
GOVERNMENT SECURITY NEWS WINNER / 2017, 2019

BEST MULTIFACTOR AUTHENTICATION SOLUTIONS



# Optimal IdM Gartner Magic Quadrant for Access Management

Optimal IdM has a unique approach to AM — it offers a product that is a full-service offering for customers requiring high levels of customization and/or a desire to outsource AM operations. The Optimal IDM product used...



...by the great majority of its customers, OptimalCloud™, is a single-tenant SaaS solution. Customers can have Optimal IdM create highly customized IAM implementations that include directory services, authentication and authorization for applications. Optimal IdM offers adaptive and contextual authentication but does not have UEBA capabilities or established partners for providing these types of capabilities. Optimal IdM offers basic API protection capabilities and session management is granular, with global and application-level controls. Optimal has added partnerships for added behavioral biometric authentication with vendors like TypingDNA, which uses typing patterns to authenticate and identify users.

Optimal IDM AM pricing is above the industry averages; however, the vendor primarily uses a flat fee pricing model for its services that is tenant-based — not user- or transaction-based — which may be beneficial for larger customers.