POWER365
SOLUTIONS

Power 365 Solutions

Innovate – Automate - Collaborate

The Team

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COO

Power Platform
(Model, Automate)
Dynamics 365
(Sales, Customer Service, Marketing)

Tom Moore
CEO

Power Platform
(Canvas, Model, Automate)
Dynamics 365
(Sales, Customer Service)
Modern Workplace
(SharePoint, Teams, Migration)

Daniel Elkerton
CTO

MCT
Power Platform
(Model, Canvas, Automate, BI, Agents, Portals, APIs/Integration, COE)
Dynamics 365
(Sales, Customer Service, Field Service, Marketing)

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Power Platform Practice Lead

Power Platform

(Model, Canvas, Automate, BI, Portals, COE, APIs)/Integration

Dynamics 365

(Sales, Customer Service, Field Service, Marketing)

Alex Ward
Power Platform Consultant

Power Platform

(Model, Canvas, Automate, APIs/Integration)

Dynamics 365

(Sales, Customer Service)

Megan Casey
Power Platform Consultant

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(Model, Automate, Portals)

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(Sales, Customer Service, Field Service)

Kieran Berry
Power Platform Consultant

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(Model, Canvas, Automate)

Dynamics 365

(Sales, Marketing)

Azure

(Security)

Jason White
Power Platform Consultant

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(Model, Canvas, Automate)

Iwan Pritchard
BI & Data Engineer

Power Platform

(Model, Canvas, BI)

Data

Modeling, Migration, SQL, R

John Mitchell
Junior Power Platform Consultant

Power Platform

(Model, Canvas)

Millie Wink
Marketing Executive

Kunjan Barot
Technical Architect

Dynamics 365 Developer

Logic Apps / Azure Functions

Power Platform

(Model, Canvas, Automate, Portals,
APIs/Integrations)

Dynamics 365

(Sales, Customer Service, Field Service, Marketing)

Developer

(.NET, JavaScript, TypeScript)

Mohamed Moselhy
Technical Consultant

Developer

(Python, React, C, C++, C#, jQuery, JavaScript,
Node.js, REST APIs, SQL, AWS etc)

Logic Apps / Azure Functions

Some of the clients our team has worked with...

Barnardos

Problem:

Legacy Microsoft Access database style tool being used to manage all the referrals (cases) registered by the public into the charity.
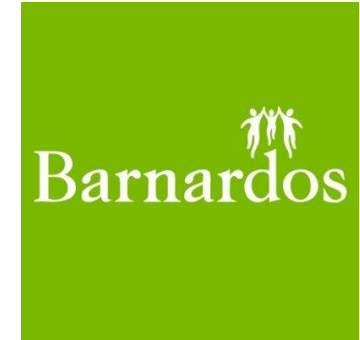
No ability to report, no automation, clunky, slow, not user friendly, no ability to extend.

Solution:

Custom "Case Management" Model-Driven app which automates referral creations, stores chronologies in reference to the child, relational database links based on regions and referrers, extended contact cards for child/referrers/agencies
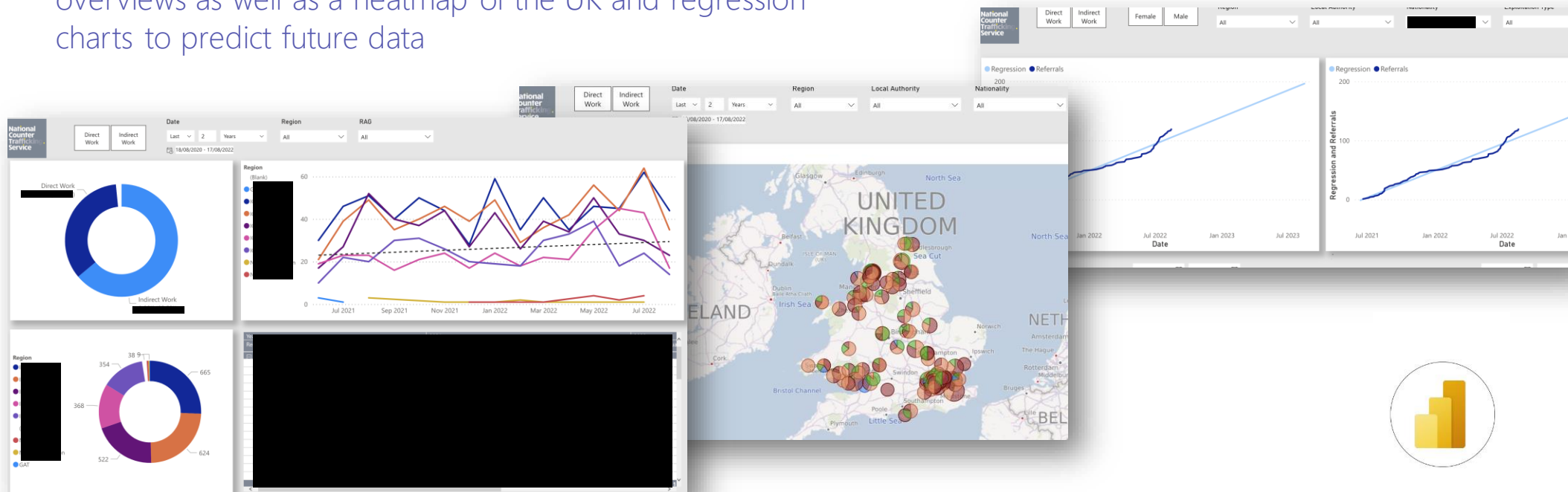
Barnardos

Problem:

No real reporting overview

Solution:

Custom reporting dashboards to give high-level work overviews as well as a heatmap of the UK and regression charts to predict future data

HealthNet Homecare

Problem:

Substandard resource management software with poor development and low extensibility. No automatic scheduling and limited based on a lack of resource characteristic filters.

Multiple legacy systems with no integration and poor reporting functionality.

Solution:

A Dynamics 365 Field Service deployment with resource scheduling optimisation. Integration with legacy systems to maintain the data link and utilise existing functionality.

Automatic record creation and updates based on survey responses submitted by site staff; fully extendable by the client.

Fletchers Solicitors

FLETCHERS
EST. 1987

Problem:

Office management wanted to report on staff coming into the office/make sure hot desking/desks were being booked in advance. As well as this, book meeting rooms and a vehicle if required from one app.

Solution:

Return to Work Canvas App with custom meeting room bookings and vehicle booking form (questionnaire followed by automation to relevant approvers).

With Intelligence.

Problem:

Zoho CRM.

No ability to fully extend/improve/customise, old workflow tools, no integration to Microsoft 365 suite, licensing was expensive

Solution:

Full re-build within Model Driven apps (mostly custom) as they were not using it as a CRM and instead more of an investment brokerage application which allowed us to customise. 3rd party integrations with numerous 3rd party tools via APIs and HUGE amounts of automation for task management and investor management etc.

With Intelligence.

Problem:

Python custom application to manage the information being submitted into an Amazon database back-end. Difficult to amend/customise and had no integration with the new Model-Driven app (Zoho rebuild).
They identified that moving this into the M365 suite might benefit in the long run – initially a Proof of Concept but has now gone to release.

Solution:

Full Canvas app rebuild of the custom python app with HUGE amounts of 3rd party API connections that pushes and pulls data from their 3rd party database (Amazon Database).

Allows Quality Checking (QC) of the edits before submissions.

Watkins

Problem:

Construction company.

Using Excel to manage training database and all site members certification dates. Huge excel sheet with broken macros and not fit for purpose, no automation and difficult to share around the company.

Solution:

Custom Canvas app to replace the excel sheet with automation behind document management. Allows for filtering and exporting of data.

Built in QR functionality for the training admins to generate QRs for each site staff member to then be scanned upon entering a site using native iOS/Android QR functionality, loads a Power App and shows the details of that staff member to the site foreman.

Our client rate card offering:

POWER 365 SOLUTIONS - RATE CARD 2022 (£)				
Team	Role	Standard Sell rate	G-Cloud rates	Override rate
Developers	Technical Consultant	£575.00		£-
Developers	Technical Architect	£650.00		£-
Client Success	O365 Adoption Consultant	£550.00		£-
Project Management	Project Manager	£500.00		£-
Project Management	Senior Project Manager	£550.00		£-
Architects and Consultants	Solutions Architect	£675.00		£-
Architects and Consultants	Solutions Consultant	£600.00		£-
Power Platform	Power Platform Architect	£650.00		£-
Power Platform	Power Platform Consultant	£600.00		£-
QA and Test	Tester	£300.00		£-
Other	Other	£-		

In April 2020, the remote workforce grew to nearly half of all workers – 98% of them expressed wanting to have the option to work from home for the rest of their careers

Our Subject Matter Expert/Speciality areas:

1 **Power Platform** – bespoke application development & full stack Power Platform

2 **Dynamics 365** – full module coverage (Sales/Customer Service/Field Service/Marketing)

3 **Integration** – full REST API integration, custom connectors and logic apps/azure functions

4 **Modern Workplace** – SharePoint, Teams and migration

5 **Flexi Resourcing** – white labelled within your organisation to operate as part of the team

Return to Work Seat Booking (COVID-19 Response)

COVID allowed us to develop a solution that could be installed to monitor, manage and analyse the office requirements of a business.

This app allows:

- Daily reports
- Fire reporting
- Guest booking (internal & external)
- Interactive maps
- Reservations
- Parking spaces
- Favourites
- General workflows (cancellations, reminders etc)
- Unlimited buildings/floors/seats

Support / Ticket Request App

A basic application installed to allow our customers to manage IT Tickets. This app specifically allows us to install into any customers that Power 365 provided support for, with workflows to allow acknowledgement and updates as tickets progress.
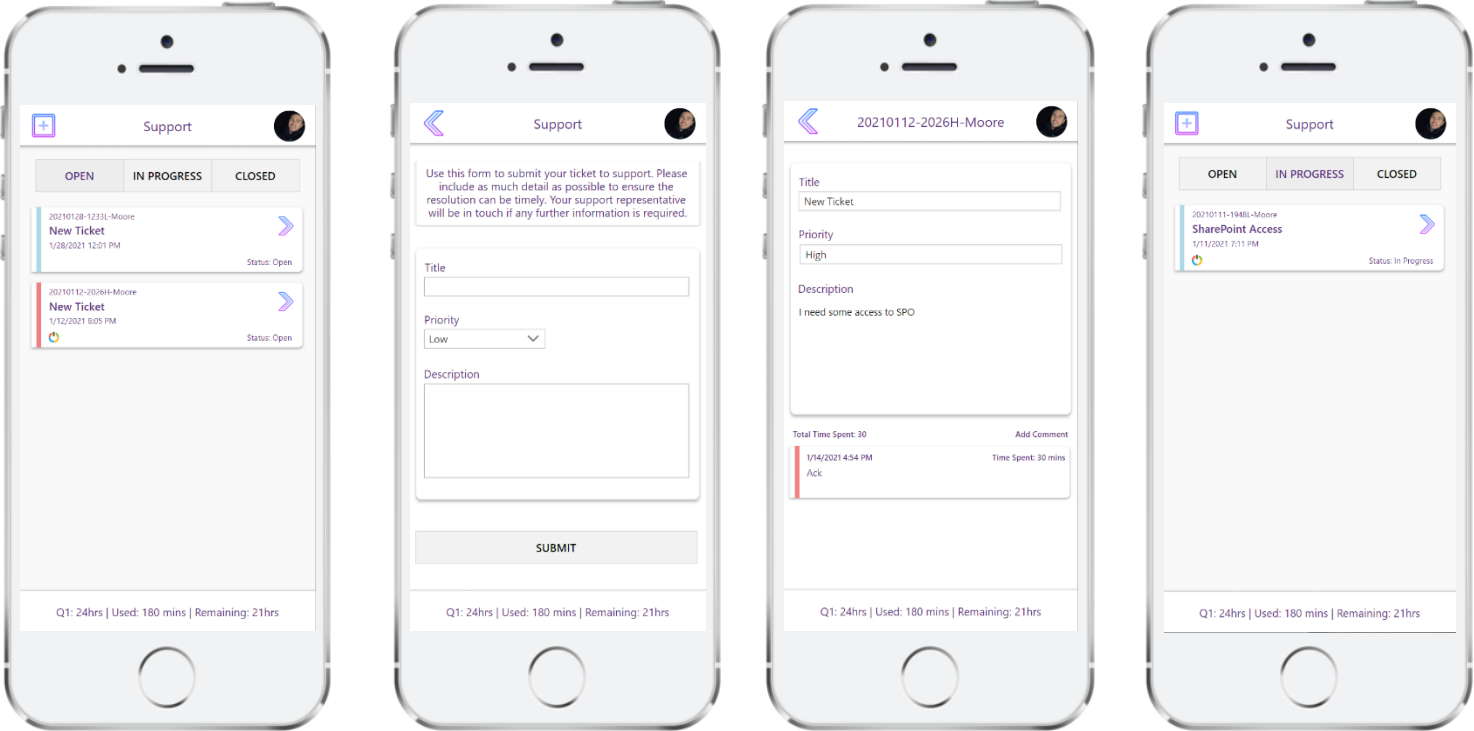
Learning Management System

Written to aid the onboarding journey, courses can be added and scores tracked for individuals around the business.
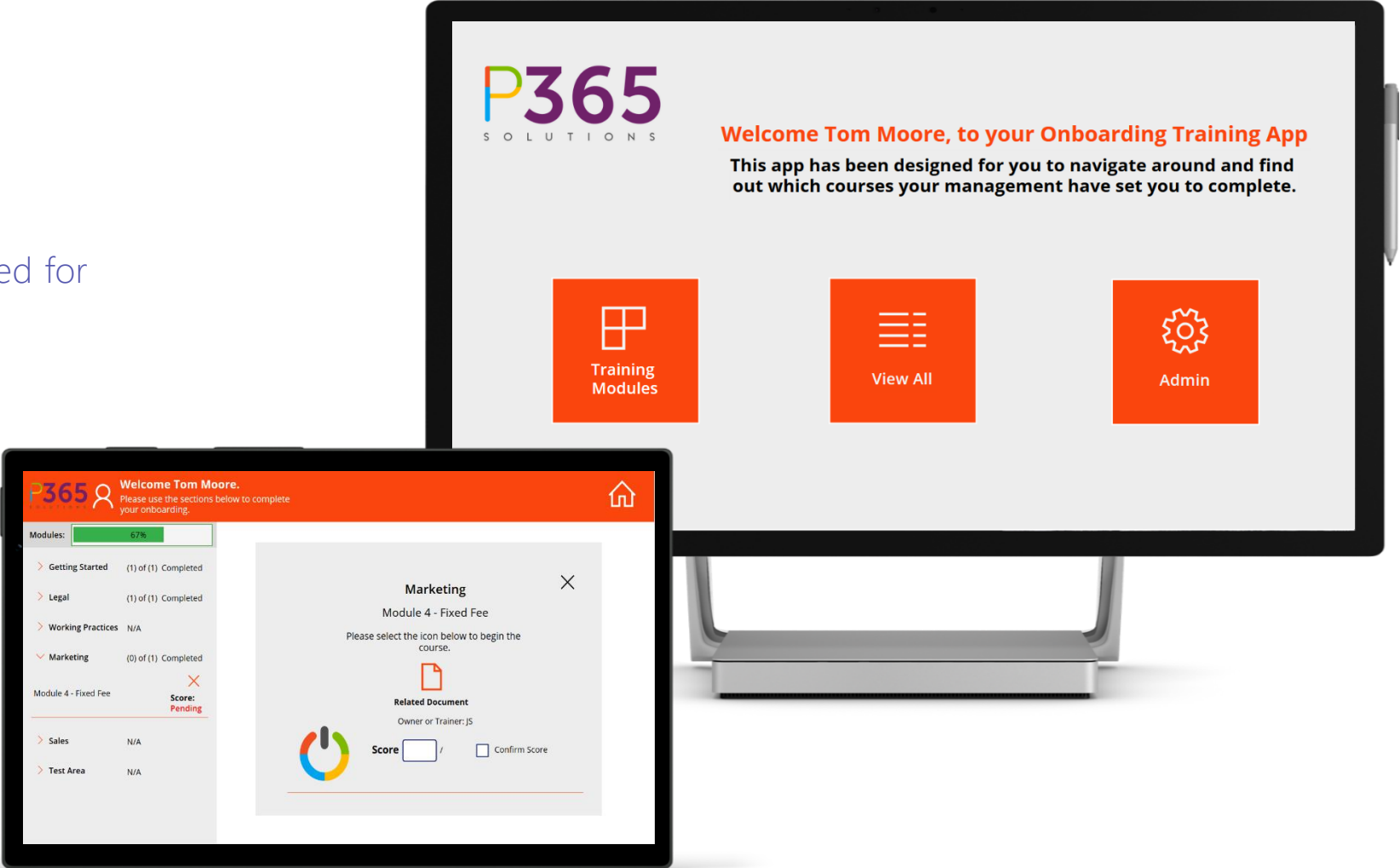
People Directory

Primarily built to extend a SharePoint intranet, as an interactive people directory does not come as standard.