



Kainos Power Platform Centre for Enablement

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Digital Transformation Challenges



500m new apps will be built by 2027
(more than the total of the last 40 years)¹



5x Faster demand for mobile apps
than IT departments can deliver²



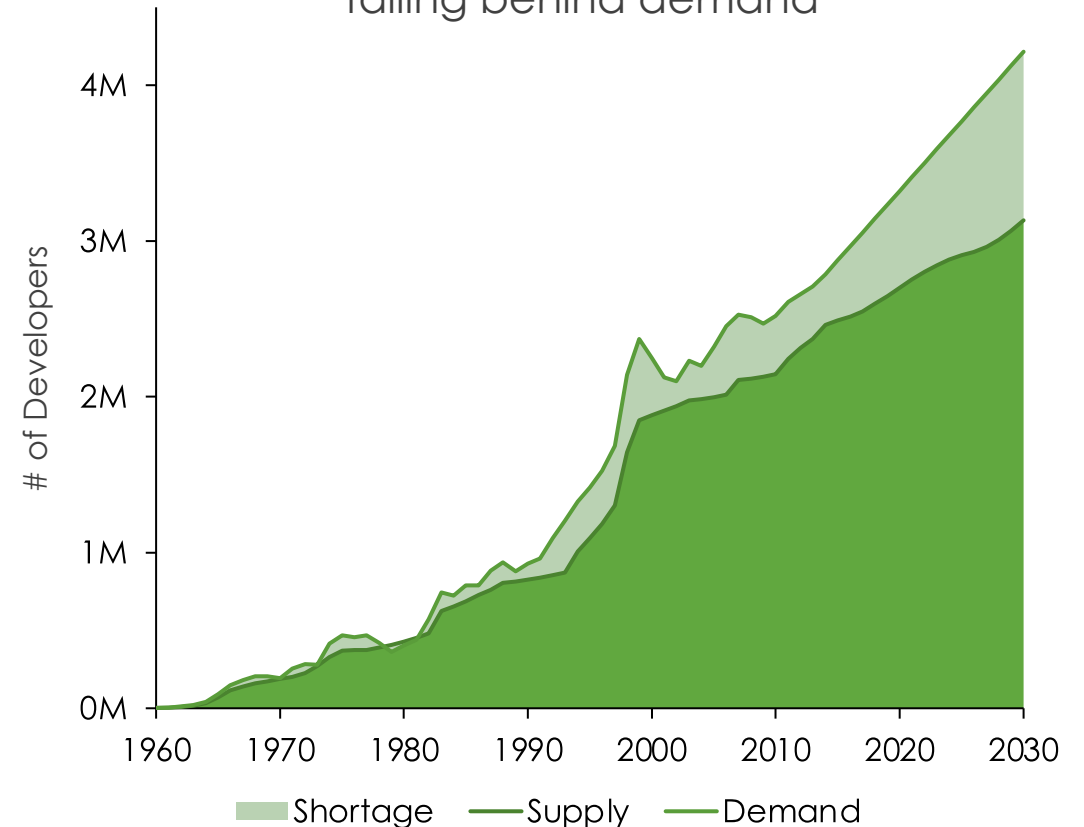
86% of organisations struggle to find
technical talent to build applications³

¹ IDC FutureScape: Worldwide IT Industry 2020 Predictions. Doc # US 45599219, October 2019

² Gartner, How to Deliver Enterprise Mobile Apps Faster – 2017

³ Patrick Moorhead, [Microsoft goes all-in on hybrid Cloud and Edge at Ignite 2019](#), citing Indeed survey, Forbes.com, Nov 2019

Software developer supply is
falling behind demand



Investment in Low-Code

Background

Many enterprise organisations are investing in low-code platforms to rapidly build apps that modernise processes and accelerate adoption through citizen development.

Challenge

Business areas have not yet realised the value of low-code development due to governance concerns, additional training requirements and getting buy-in from different business areas.

Solution

Through providing focused support to business areas around the low-code platforms, Kainos' Center for Enablement Service can accelerate adoption of citizen development that will digitize operations and deliver measurable savings.



Accelerating adoption and driving measurable value

Common Challenges

- Focus on low value solutions
- Solutions never put 'live'
- Poorly architected solutions
- Low development productivity
- High support effort
- Capability decays with time
- No benefits realization
- Low/intermittent engagement
- Unclear solution ownership

Success Factors

- Identification and prioritization of high value/strategic solutions
- Training and coaching aligned to capabilities and business priorities
- Value measurement included in solutions
- Experts understand technical architecture in each business unit
- Foundational assets are pre-built (custom connectors)

**Targeted
Outcomes**

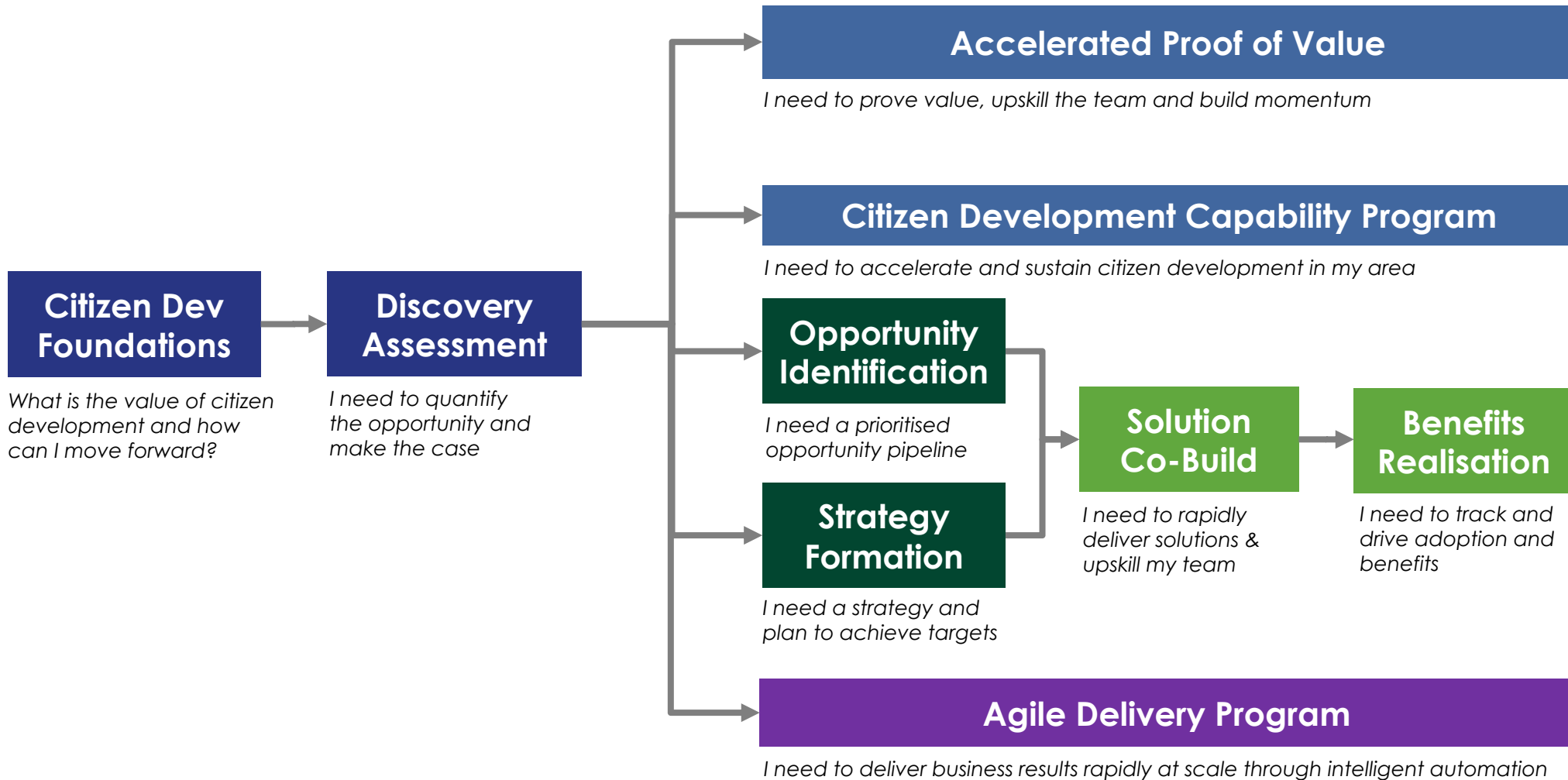
Measurable
savings/value
delivered

Increased Levels
of Citizen
Development

Capacity to
support business
demand

Leverage and see
return on existing
technology investments

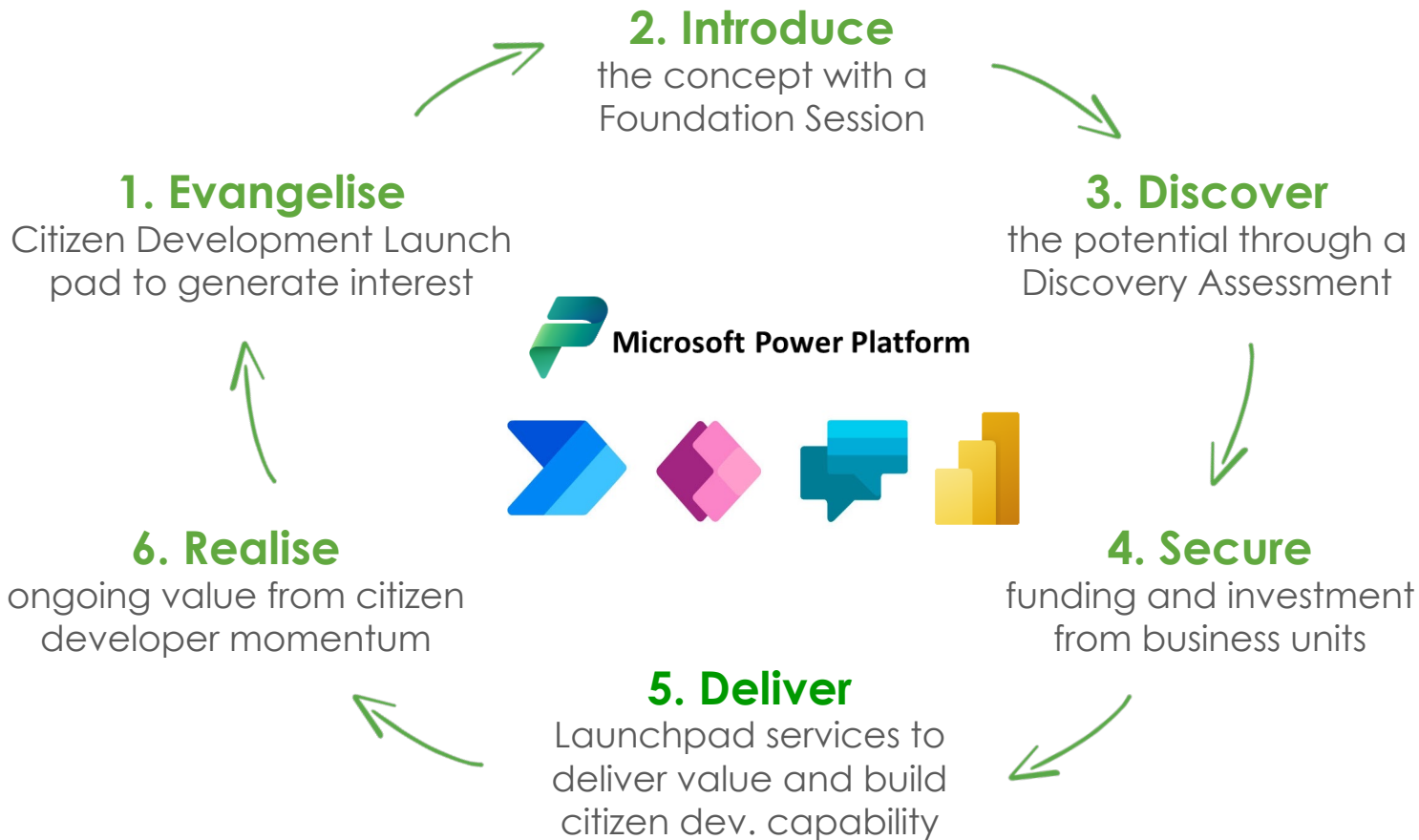
Center for Enablement Services



Center for Enablement Services

Service	Service demand statement	Service Description
Citizen Development Foundations	What is the value of citizen development and how can I move forward?	Provides insights to help you manage and support your team in building their own solutions
Discovery Assessment	I need to quantify the opportunity and make the case	Define your business challenges, maturity, goals, business needs and inputs to a business case
Accelerated Proof of Value (POV)	I need to prove value and upskill the team	Deliver new solutions whilst upskilling your team in citizen development
Citizen Development Capability Program	I need to accelerate and sustain citizen development in my business to deliver business goals	Implement a business specific citizen development program tailored to address your specific business needs
Strategy Formation	I need a strategy and plan to achieve targets	Understand your current capabilities and define a citizen development strategy and plan to deliver your business priorities
Opportunity Identification	I need a prioritised opportunity pipeline	Identify and prioritise opportunities for citizen development in your business area
Co-build	I need to rapidly deliver solutions and upskill my team	Expedite value delivery through co-build programs designed to upskill your teams whilst delivering value
Benefits Realisation	I need to track and drive adoption and benefits	Track adoption and value delivered through customised reports
Agile Delivery Program	I need to deliver business results rapidly at scale through intelligent automation	Agile delivery program that identifies opportunities and delivers production-grade automation solutions that target achievement of scaled business objectives

Scalable C4E Citizen Development services to drive adoption and savings across the organization



Driving

A self-funding model that drives automation benefits across an enterprise

Visibility and control of automation productivity, focus and value

Capability to be self sufficient in automation discovery, delivery and support

Upskilling opportunities to increase levels of citizen development

Improved automation delivery productivity, quality and resilience

Embed Lean-Agility ways of working

The Kainos Team

We would love to hear from you with your questions or even for a friendly conversation.

Adam is responsible for the Microsoft partnership across Kainos, while Grace is focused specifically on Business Applications.



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At a glance



2,700 amazing people



36 years of innovation



20 offices globally



12 consecutive years of growth



£303m revenue in FY22



FTSE 250 listed



Our core expertise

The digital revolution is already happening. We're leading from the front to help our clients **seize every digital opportunity** and be future-ready.



Cloud



Intelligent automation



Workday services and products



Data and AI



Managed services



Digital advisory



Service and experience design



Engineering

- Deploy
- Optimise
- Test
- Audit
- Extend

Intelligent automation

We help customers **optimise their operations** and **leverage intelligent automation** to deliver savings, efficiencies and service improvements.

We're trusted by customers to:

Discover improvement opportunities

Implement automation solutions

Support automated operations

Enable automation capabilities

Federated
Hermes 

Alliance
Medical 

Where we are

The Americas

Toronto
Atlanta
Indianapolis
Denver
Buenos Aires



UK and Ireland

London
Birmingham
Belfast
Derry
Dublin

Europe

Gdansk
Amsterdam
Hamburg
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