

Containing costs and protecting your people in a time of uncertainty

Many organizations are **overspending by as much as 35%** on the cloud. Businesses that historically have approached liquidity with a long term view are trying to rapidly enhance their tools to **manage cash on a monthly, weekly or even daily basis** and protect their workforce.

We can help you identify and realize immediate, impactful, cost savings from your cloud investment.

We help clients:

Take Out Cost to Unlock Liquidity	Sustain Cost Efficiency	Reinvest to Maximize Cloud ROI
<ul style="list-style-type: none"> • Deploy pre-built cloud financial dashboards to locate under-utilized compute and storage resources. Seize opportunities to save with reserved capacity, and locate outliers of excessive spend • Optimize techniques so changes can be made to the cloud environment with generally zero downtime • Assess your business' spend against a proven optimization approach • Make changes to the cloud environment with virtually zero downtime using in-place optimization techniques • Align cloud service levels based on their use cases and business value 	<ul style="list-style-type: none"> • Assess the people and stakeholders impacted and changes needed to drive ongoing savings • Rethink the interaction model between Finance and Developers to be better aligned and work with more agility and speed • Maintain service reliability and business continuity by integrating an optimization plan with existing CI/CD pipeline orchestration • Establish an Architecture Review Board to maintain cost-efficient design principles in future workloads • Empower Procurement to take a leading position in cost management efforts and establish clear cloud budget accountability 	<ul style="list-style-type: none"> • Upskill key stakeholders - Finance, Procurement, App Owners, Product Managers and Engineers - to drive adoption of new tools, ongoing savings and new more efficient ways of working • Reallocate resource time previously spent on operational activities towards value-creating insight generation • Use transparent reporting and gamification to generate efficiencies and accelerate ongoing benefits • Acknowledge the current environment and evolve culture to work smarter

Benefits we've delivered:



Questions we can help you answer:

We use our BXT method to rapidly identify and unlock cloud opportunities from business, experience and technology enablement perspectives. Cloud initiatives reviewed from only from one angle - e.g. technology - usually fail to realize their full potential because they don't take into account the human and cultural elements and often are not designed or efficiently run to solve very specific business challenges.

BUSINESS

How are you minimizing public cloud spend while maintaining your business resiliency?

Do your cloud consumers prioritize the financial impacts of their design choices?



Cloud Optimization

EXPERIENCE

How can you foster better cross-functional teaming that's required to forecast and manage cloud spending?

How should you upskill your workforce to get the most out of new cloud-based tools?



TECHNOLOGY

Do you have the right tools and processes to monitor usage and identify waste?

Are you taking full advantage of the flexibility and scalability the cloud promises?

Our Accelerators



Cloud Efficiency Scorecard



Change Navigator



Change Amplifier



Cloud Financial Management Dashboards



Cloud Spend Alerts & Outlier Identification

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