How Organizations are Taking the Next Step

Companies are extracting more value as cloud adoption increases

ADOPTERS

STARTERS

Starting their cloud journey

- ✓ Cloud business case
- ✓ SaaS adoption
- ✓ Cloud application POC

Building a core cloud infrastructure

- ✓ Infrastructure-based cloud architecture
- ✓ Cost governance tooling
- ✓ Cloud infrastructure migration roadmap
- ✓ 1-2 large systems deployed

OPTIMIZERS

Leveraging the full capabilities of a cloud platform

- ✓ Application-based cloud architecture
- ✓ Enterprise-grade security strategy
- Application portfolio cloud roadmap
- ✓ Poly-cloud POCs
- ✓ Cloud COE
- ✓ Cloud-native reference architectures
- ✓ Advanced feature (AI/ML) POCs

DISRUPTORS

Utilizing cloud technology for competitive advantage

- ✓ Business capability-based poly-cloud architecture
- ✓ Cloud-optimized DevOps
- ✓ Self-service infrastructure
- ✓ Cross-provider HA/DR plan
- ✓ Cloud innovation and R&D team
- ✓ Multiple advanced feature (AI/ML) production apps

CLOUD PLANNING AND STRATEGIC ROADMAP

Cloud Maturity Areas of Impact

And we can **meet you** wherever you are **on that journey**

Acquiring and Training Updated Talent Planning and Funding for Cloud Alignment to Ensuring Program and IT Governance Training & Skills the Business Development Portfolio Management IT Finance Talent Acquisition Program & Project Management IT Strategy Organizational Change Platform Adoption & Advocacy Cost Control & ROI Tracking Management IT Governance • Strategic Partnership Management Auditing & Compliance **Managing IT Operations in the Cloud Building the Enterprise Cloud Platform** GOVERNANCE Service Monitoring & APM Hybrid Cloud Architecture DevOps/Release/ Change Management Cloud Migration Business Continuity/ Disaster Recovery Systems & Solutions Architecture • IT Service Catalog Management Application Development Self-Service Enablement SECURITY Quality Assurance & Testing OPERATIONS **Building the Enterprise Data Platform** CLOUD **Securing Data & Infrastructure** Master Data Management Identity & Access Management Streaming Services & Model DATA Management Reporting Infrastructure Security and Analytics Data Protection Enterprise Data Strategy