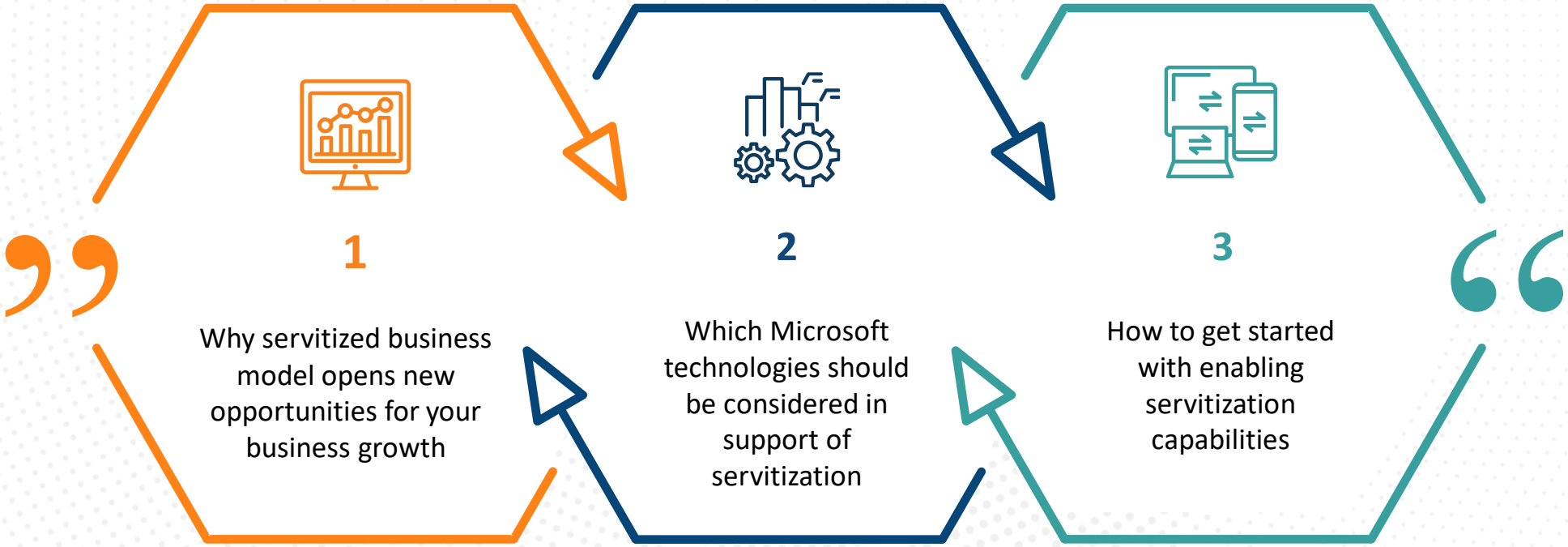
Columbus® Once you know how...

Enable Servitization in Machinery Manufacturing

Special Offer

The Offer Overview

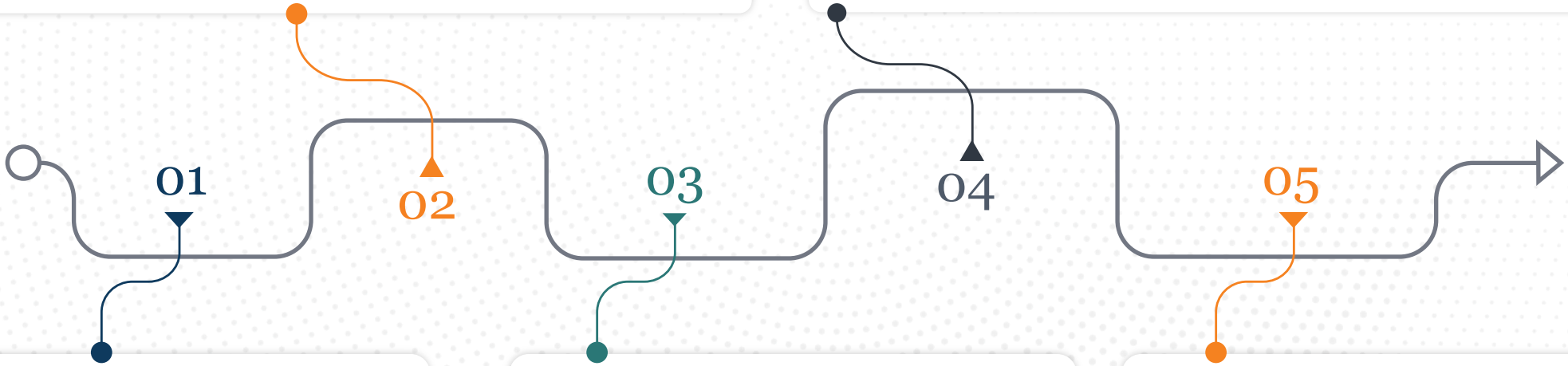
A One-day workshop that will help your team to learn



Workshop in details

Introduction to the servitization
- The business need to adopt a servitized business model
- The benefits of connected service and the Microsoft ecosystem

Demonstration
Demo of how Dynamics 365 and associated tools can be used to drive servitization



Understanding your needs
30 min call prior to the workshop to customize it for your business specifics

Servitization enablement
- Architecture & best practice
- Technology considerations

Discussion
- Your current situation, installed base and available IOT connectivity support
- Future roadmap based on your requirements
- Q&A and next steps

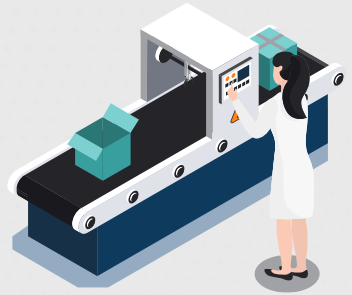
Workshop's Use Cases

Connected assets

Remote Monitoring

Service and Maintenance contracts

Billing of Service and Spare parts



Good to know

PARTICIPANTS

Representative from IT department

Service Director, Chief Service Officer

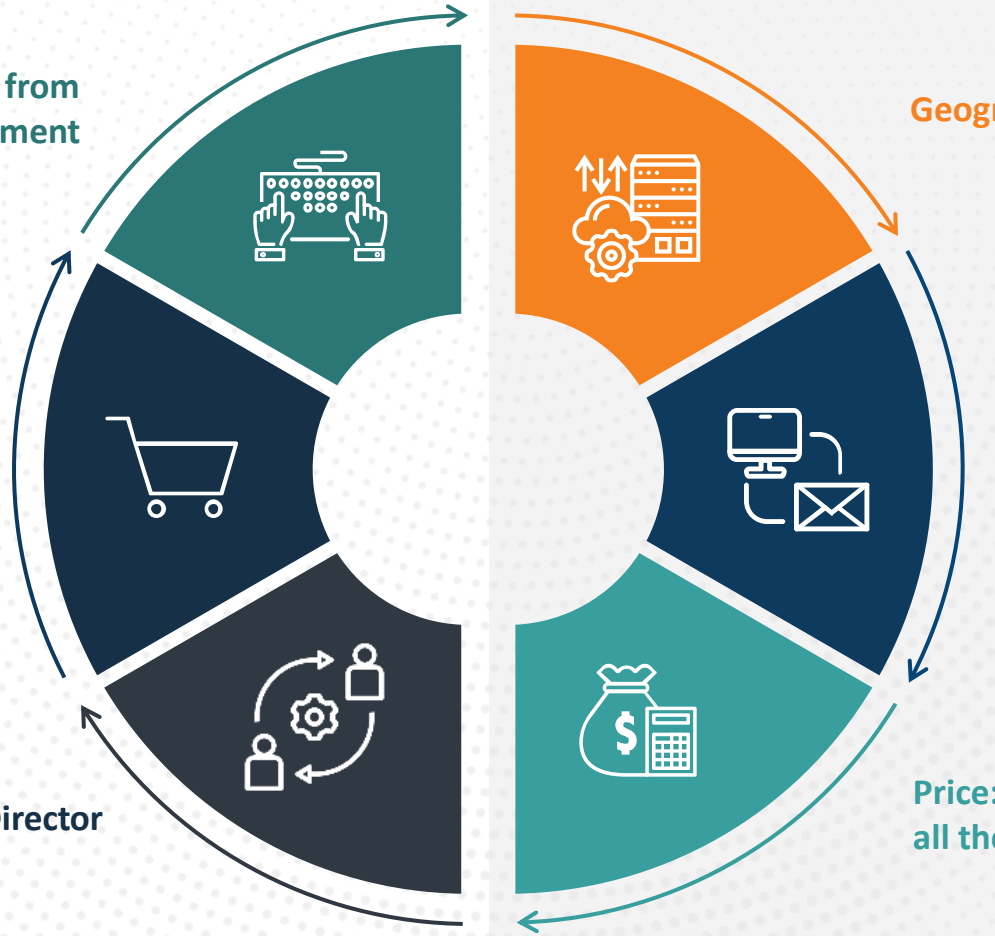
R&D Director

OTHER DETAILS

Geography: globally

Delivery model: online/offline, 1 full day

Price: free, we cover all the expenses



Note: You don't need to have IT knowledge to be a part of the Workshop. Understanding of your current processes, operational activities & future requirements matter the most

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