# Coforge

## **Cloud Practice**

### **Offering Overview**

#### Accelerate your Digital Transformation Journey and Innovations with Coforge's best of breed Cloud

**Offerings.** Our team of experts utilize our accelerators and frameworks to provide custom solutions around Cloud Strategy& Roadmap, Migration & Transformation, Cloud Operations & Optimization and Cloud native solutions to make it easy to build a cloud-first, future-ready organization

Strategy Assessment & Roadmap

Services designed to define the Journey to hybrid cloud, including industry-tailored insights and strategies to prioritize business planning and actions to maximize results enabled by cloud capabilities

### **Target Customers**

Vertical / Industry: Any vertical

Department: All horizontals

Key Buyers: CIOs, Head of Infra

**Key Influencers:** IT Operations, application leaders, and Architects/Transformation Mgrs, finance

### **Key Features & Differentiators**

### Partnerships

- Azure : Microsoft Gold partner
- · AWS : Advanced Consulting partner
- GCP : Premier Level Partner

#### MIGRATION & TRANSFORMATION

- FastStart Assessment
- Migration Factory
- Proven Templates for Jumpstart
- @Scale Transition Manager
- <u>CLOUD OPERATIONS</u>
  - Al led autonomous operations Helios
  - Continuous Cost Optimization FinOps
  - SRE Alignment
  - Self Services Model

#### **Transformation & Migration**

Services to manage the overall Journey to hybrid, Multi cloud, migrate applications, build cloud based applications & transform the architecture and infra, all while transitioning to a new technology operating model and culture

#### Management & Optimization

Managed services designed to provide a consistent customer experience and highly reliable hybrid cloud services.

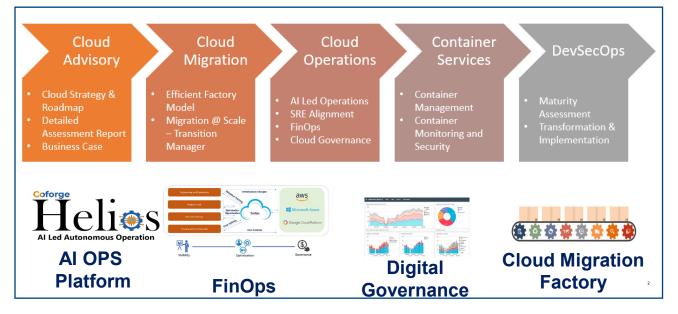
### **Customer Challenges/ Opportunity**

- **<u>CFO</u>**: I need to improve ROI and have better Cash Flow
- <u>CIO</u>: I need to offer scalable business solutions that make our company competitive and agile while optimizing cost
- Infrastructure Leader: I need to manage cloud operations efficiently and meet agile and dynamic infrastructure needs of application and business groups in a secure and cost-efficient manner
- <u>Application Leader</u>: I need to improve collaboration among IT Teams & business teams and improve time to market of applications
- Procurement Leaders: I need to have transparent & flexible pricing model with reliable partners

### **Key Benefits**

- 100% Business Aligned Cloud Strategy & Roadmap
- ~10-25% savings in Cloud spend, Improved Cloud ROI & TCO
- 25-35 % Faster Cloud migrations
- Increase Cloud Native & Modern technologies
  adaption
- ~ 30 % reduced MTTR, 100<sup>+</sup> Day1 Automations, ~25% Auto remediation -Transform Cloud Operations using Helios
- Improve Cloud Security Posture & Governance
- Improve time to market of applications & products, consistent & reliable cloud deployments using 'Infrastructure as Code' & DevSecOps
- Partner **credits** (like MAP) from all 3 key cloud providers to perform POC or migrations.

### Solution Overview



### **Client Success**



#### Customer Problem -

- · Lack of scalability and Agility in IT Infrastructure
- Inefficient Operations & High IT Operations Cost
- Manual build and release processes

**Coforge solution :** Coforge migrated 50+ business applications to cloud in strict timelines. Implemented DevSecOps, optimized the cost using Coforge's FinOps **Result :** 

- Resilient EDCS (Departure Control System) improved passenger experience at stations
- Faster Time to market using DevSecOps and release at will
- Reduction in Opex by over 40%, 30% spend reduction during pandemic times



### UK Based group of Charities

#### Customer Problem –

- Inability to leverage newer platforms and technologies
- End of life Systems
- Poor user experience

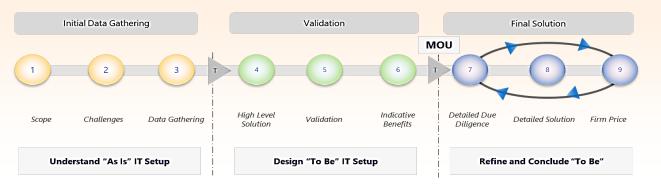
#### Coforge solution :

Infrastructure modernization leveraging Cloud Coforge Migration factory and Agile methodology was utilized in the transformation project

The cloud environment was segregated for three charities post migration with no dependencies on each other

#### Implemented Governance and FinOps Result :

- Shift in financial model from Capex to Opex
- Reduced Technology Debt
- Enhanced user experience & business aligned SLA



## Engagement Approach

### Resources

For any queries around cloud services , please contact <u>pushkar.sharma@coforge.com</u>, CIMS\_practice@coforge.com (only internal), ashu.saxena@coforge.com

### For Internal Circulation Only