



# LaunchPad for EZghdcVaoZY 8j hidb Zg: neZgZcXZ°(CX)

Deliver hyper-personalized, memorable experiences to your customers powered by realtime insight with Dynamics 365 Marketing and Customer Insights.

## **Overview**

Your customers expect every interaction to be easy, personalized and secure. For over 45 years, Avtex has been helping build customer experiences (CX) that drive loyalty, retention, and sales.

Powered by Dynamics 365 Marketing, Customer Insights, and expert consultants, Avtex is helping businesses provide frictionless CX designed for human experiences.

#### We can help your business:

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- ∇ DYfgcbU']nYYI dYf]YbWrg'UbX' Xf]j YfYgi `hg
- ∇ 7 cbj YfhidfcgdYV#g]bhc `cmU` W ghca Yfg
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### Summary

#### Personalization is hard. Avtex makes it easier.

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#### Avtex Customer Experience Transformation with LaunchPad for Personalized CX



### Microsoft Partner

Microsoft

2021 Partner of the Year Winner Dynamics 365 Marketing Award 2021 Partner of the Year Finalist Dynamics 365 Customer Insights Award

# 12 Week Proof of Concept Agenda

#### Week 1/2

- o Determine use cases for segmenting and personalized targeting
- o Review data sources for profiles and activities
- o Gather requirements for marketing outcomes and journeys
- o Configure Sandbox and Production environments
- Import Customer and activity data sources into Dynamics 365 Customer Insights

#### Week 3/4

- o Unify data sources into a customer profile in Customer Insights
- o Base configuration of Dynamics 365 Marketing
- o Setup Contacts, Accounts and Leads for Marketing

#### Week 5/6

- o Design custom Marketing entities
- o Create e-mail templates, Landing Pages and forms
- Create activities, relationships, indexes and measures in Customer Insights

#### Week 7/8

- o Configure Customer Insights and Marketing integration
- o Implement Marketing journeys
- o Analyze unified data to identify segments relevant to your goals

#### Week 9/10

- o Configure out of the box reporting for Marketing
- o UAT/Training

#### Week 11/12

- o Go Live, Deployment and Hypercare
- o Final executive playback
- o Recommendation on next steps