# **CompuCom** Connected Workplace with Microsoft 365 E5 Bundle



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## The CompuCom Difference

COMPUCOM 2019 REVENUE

BILLION\*

AN OFFICE DEPOT® COMPANY

8,200+

6,500+

TECHNICAL RESOURCES SUPPORTING CUSTOMERS IN THE US AND CANADA

70,000+

#### 300+

ENTERPRISE MANAGED SERVICES CLIENTS SPANNING RETAIL, BANKING, ENERGY, INSURANCE, HEALTHCARE, AND TECHNOLOGY INDUSTRIES

FORTUNE 500

5 of top 10 overall 4 of top 6

RETAIL SERVICES

5 of top 10

6 OF TOP 10

4.7<sub>M</sub> END USERS SUPPORTED

7.5 M DEVICES SUPPORTED 4.5 out of 5 MANAGED WORKPLACE SERVICES, NORTH AMERICA Rating as of 10.18.2019



17 YEARS IN A ROW OF FORMAL INDUSTRY RECOGNITION

RANKED TOP 5 END USER DEVICE MANAGED SERVICES COMPARED TO COMPANIES IN GARTNER CRITICAL CAPABILITIES FOR MANAGED WORKPLACE SERVICES, NORTH AMERICA, MARCH 2020<sup>2</sup>

1: Gartner "Magic Quadrant for Managed Workplace Services, North America" by Daniel Barros, Mark Ray, Stephanie Stoudt-Hansen, Tobi Bet, February 25, 2020. 2: Gartner "Critical Capabilities for Managed Workplace Services, North America" by Daniel Barros, Mark Ray, Stephanie Stoudt-Hansen, Tobi Bet, February 26, 2020 "based on 2019 revenue of \$994 million

12-31-2020



- Gold Direct CSP Partner
- Silver Surface Partner
- Authorized reseller of Surface Go, Pro, HUB, Studio, Laptop, Laptop Go, Book, M365
- Intune/Autopilot capability
- Microsoft competencies in 10 categories including 6 Gold and 4 Silver
- Professional and managed services available for deployment of M365

## Gold Microsoft Partner



## CompuCom: Connected Workplace Secure, remote work. Anytime. Anywhere.

## **Our Partnership**

CompuCom is a longtime Microsoft channel partner and a perennial winner of the Microsoft Operational Excellence Award. We're trained and certified to sell, deploy, and support Microsoft products and solutions, including Surface tablets and devices, Mobile Device Management, Windows 10, Microsoft 365, Active Directory Identity and Access Management, and Windows Server 2019.

## Grow with Microsoft<sup>®</sup> Solutions

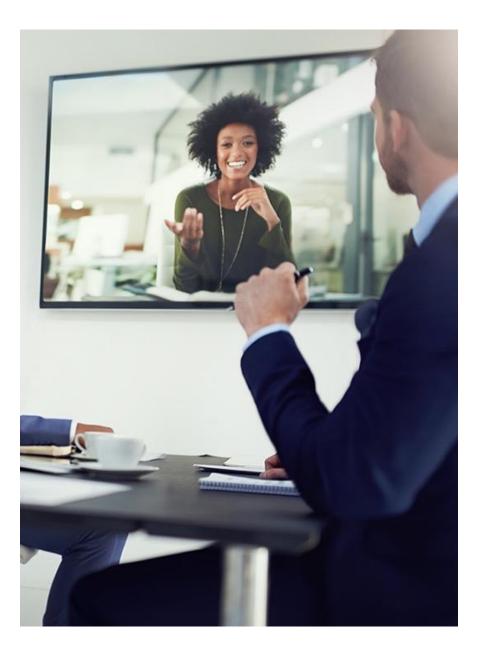
Driving adoption of Microsoft technology is a priority for CompuCom. Our longtime partnership helps us create the best end-user experiences and the simple, secure, and uninterrupted access to technology and support services that businesses require.

### Microsoft Competencies

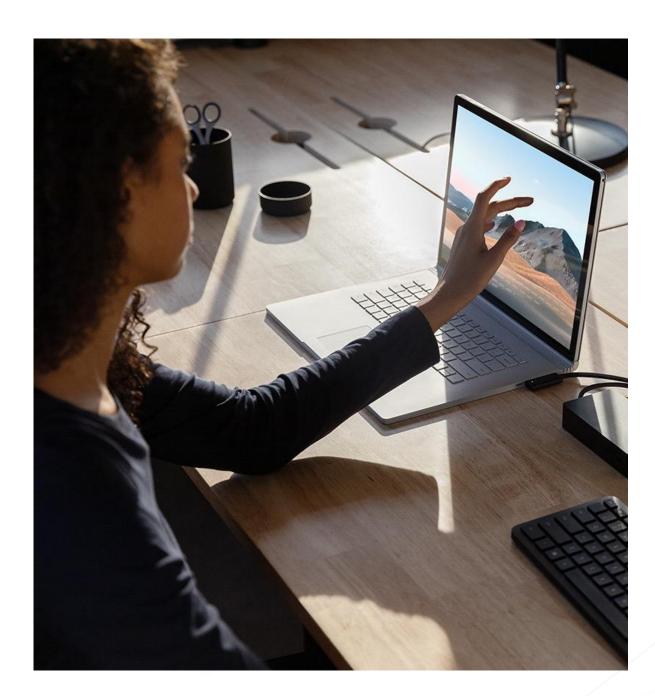
- Data Center Gold
- Devices and Deployment Gold
- Cloud Platform Gold
- Cloud Productivity Gold
- Data Platform Silver
- Collaboration and Content Gold
- Data Analytics Silver
- Messaging Silver
- Enterprise Mobility Management Silver SMB Cloud Solutions - Gold

## Tools that simplify collaboration, improve business outcomes, and enhance employee satisfaction





## CompuCom: Connected Workplace Secure, remote work. Anytime. Anywhere.



#### Microsoft 365 E5

- Web Apps
- Local Apps
- Email
- Easy to use collaboration tools
- Integrated communication
- Identity and device security
- Proactive threat detection
- Data loss prevention
- Phone system, audio conferencing
- Advance threat protection
- Advance compliance



## **Compucom Bundled Services**

- Microsoft 365 service deployment
- Microsoft FastTrack migration
- Service Desk
- Operation support
- Endpoint management

## CompuCom: Secure, Remote Work Services

## Microsoft 365 Service Deployment

Ensure tenant registration, license visibility, configure:

- AAD identity and access management
- License assignment
- Teamwork deployment
  - Teams chat and collaboration
- Prepare transition to migration service

## Microsoft 365 FastTrack Migration

Leverage FastTrack tools to understand migration requirements, perform adoption and change management planning, run analysis tools, analyze results, remediate issues, execute transfer, and produce reports

### Managed Services

Service Desk

#### **Operation Support**

Daily operations, reporting, and configuration management, device deployment and management

Mobile Device Management and Endpoint Management The CompuCom Modern Workplace Endpoint team handles management of Microsoft Intune mobile device and application management



• Standard Support: The CompuCom Service Desk is trained to handle L1 questions regarding most Microsoft 365 Collaboration services and can escalate to CompuCom Managed Operations or to a customer's internal systems

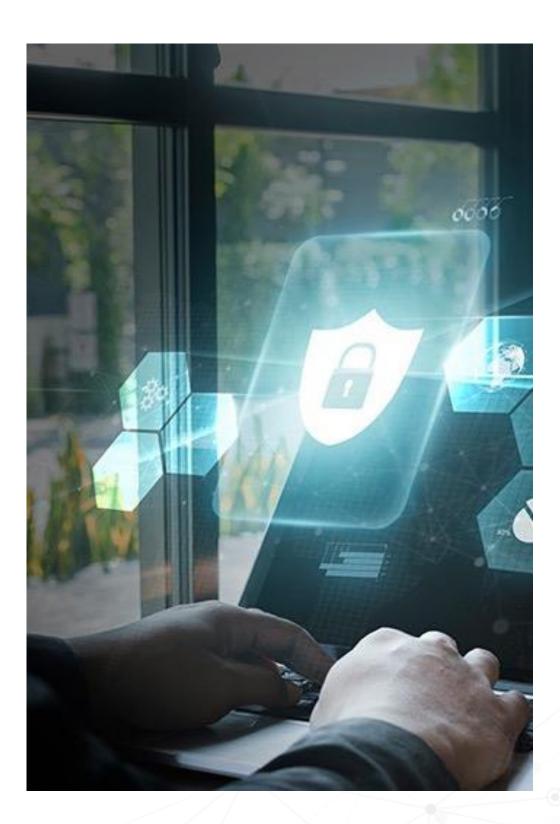
## CompuCom: Enterprise-level Experience Providing vertical-agnostic service and support for over 30 years





- Healthcare
- Finance
- Manufacturing
- Hospitality
- Retail
- Federal
- SLGE
- Non-profit

## Knowledge Building and Strategic Planning



you access to a security workshop specifically designed for security stakeholders

- Develop a strategic plan based on expert recommendations Gain visibility into immediate threats Across email, identity, and data

- This workshop will help you: Learn how to upgrade your long-term security posture



CompuCom has partnered with Microsoft to give





# Next Steps: How to Connect

Contact us at the link below to learn how we can help you be more efficient or grow your business

https://www4.compucom.com/microsoft-365-partnership

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Thank You



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