

## **Gijima Microsoft** | Service Offering Overview

#### **Digital Organisation**

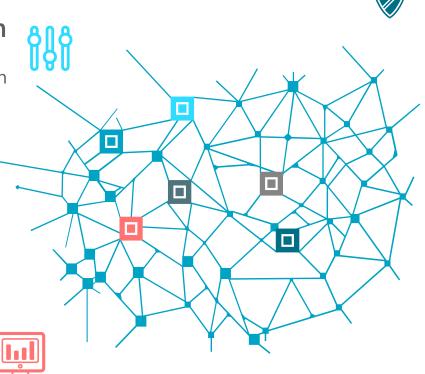
- Cloud Modernisation
- Enterprise Modernisation
- Digital Journeys
- Secure Modernisation

#### **Customer Centric**

- Engage Customers
- Natural Connect

#### **Empower Workforce**

- Modern Workplace
- Integrated Collaboration
- Work Effectively
- Secure Workforce



#### Security

- Cloud Cyber Defence
- Compliance and Identity Integration
- Protecting Information
- Secure Cloud Foundation

#### **Optimise Digital Operations**

- Reduce Maintenance
- Increase Agility and Scalability
- Governance and Compliance
- Optimise Security Operations

#### **Transform Services**

- Legacy Transformation
  - Reinvent Services
  - Accelerate Products
  - Securely accelerate transformation

Every company is a software company. You have to start thinking and operating like a digital company. It's no longer just about procuring one solution and deploying one. It's not about one simple software solution. It's really you yourself thinking of your own future as a digital company."

Satya Nadella, Microsoft CEO

## **Gijima Microsoft** | Credentials and Certifications

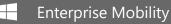


- Achieved Microsoft Azure Advanced Specialization for Windows
   Server and SQL Workloads Microsoft to Azure
- Achieved Microsoft Security Advanced Specializations for Identity & Access management and Information Governance and Compliance
- Select Microsoft Services partner for large scale Azure Modernisation
- First SAP workloads on Azure in South Africa with public case study
- Fortinet Engage Advanced Partner on-track to Expert Partner Status

- Microsoft Gold Partner with multiple locally attained Gold competencies
- Extensive Office 365 experience with more than 3.5 million cloud enabled instances globally
- Aligned Workplace Modernisation and comprehensive Teams offerings (Solutions, Calling & Devices, ACM)
- Microsoft FastTrack Partner

















Project Online















#### **Gijima Microsoft** | Secure Transformation Overview

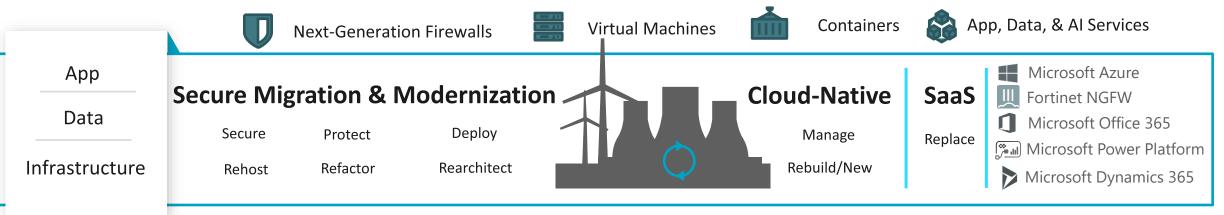
Design

Secure

**Transform** 

Operate

- End-to-end Transformation to Secure Cloud Foundation Destinations
- Secure platform build before migration
- Industrialised Approach with Scale
- Predictable Cost and Duration



Customer **Applications** 

On-premises

Secure Application **Transformation &** Modernization Service Secure Target Cloud Platforms (Public, Private, Hybrid)













# Gijima Microsoft Secure Cloud Foundation

**Enabling a secure cloud foundation for customers** 













## Secure Cloud Foundation | With a Defined Approach

Secure

**Protect** 

Deploy

Manage

# Gather Accurate information on Business Processes & Requirements

- Real-time details on current business processes
- Workshop to align business process & requirements to best-practice governance in-line with Microsoft Cloud Adoption Framework
- Define Service Management roles and responsibilities

# Define Governance documentation for protected subscriptions

- Define governance controls for subscription models
- Define governance model for secure Azure resources
- Define Security Architecture controls
- Define Secure landing Zone inline with Governance

## **Deploy Secure Cloud Foundation Landing Zone**

- Deploy Controls defined in governance process to subscriptions
- Deploy Fortinet Secure network
- Deploy Azure Security Services to Landing Zone
- Plan for workload migration into secure environment

## **Apply Gijima Microsoft Managed Services**

- Integrate Subscriptions into Gijima Azure Lighthouse instance
- Deploy service management roles
- Manage Azure environment securely
- Deploy Azure Services securely

















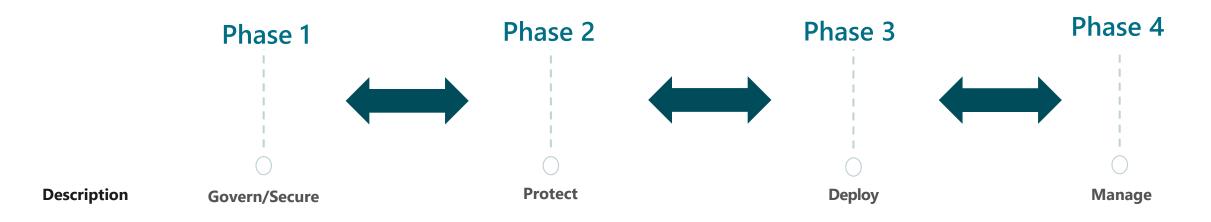






#### Secure Cloud Foundation Methodology | Gijima Approach

The secure cloud foundation is closely aligned with the Microsoft Cloud Adoption Framework



#### **Drivers**

Secure

- Identify Business need and goals
- Gather information on the Business Requirements
- Governance documentation, communication plan , escalation paths
- Gather info on business processes and procedures
- Discuss project and arrange access & resources
- Stakeholder interviews & workshops
- Plan for infrastructure assessment
- Define service management model

- Define Governance Protection controls
- Translate Business Requirements to Azure governance controls
- Define Secure Architecture with design output
- Define Landing Zone Design
- Define Azure Security solutions deployment
- Define workload migration plan from an infrastructure assessment performed by Gijima
- Define Azure costing of workloads to be migrated

- Deploy Landing Zone defined during Phase 2
- Deploy governance controls defined in governance documentation
- Deploy Fortinet managed network with governance controls
- Deploy Azure Security Solutions defined within governance documentation
- Document observations and design
- Plan for workload migration into secured environment

**Microsoft** 

Provide Knowledge sharing for customer resources during deployment

- Integrate secure environment into Gijima Azure Lighthouse instance for management and on-
- Provide management and ongoing support of the environment in-line with service management model
- Provide monthly cost optimization and workload optimization models

















### Secure Cloud Foundation Governance | The Gijima Approach

#### **Defined in-line with the Microsoft Cloud Adoption Framework**

Security Baseline **Identity Baseline** Deployment Acceleration **Cost Management Resource Consistency Evaluate & Monitor Ensure compliance Resource consistency Ensure the baseline Accelerate** costs, limit IT spend, with IT security in resource for identity and deployment through scale to meet need requirements by configuration. access are enforced centralization, and create cost applying a security **Enforce practices for** by consistently consistency, and accountability baseline to all on-boarding, applying role standardisation adoption efforts recovery, and definitions and across deployment discoverability assignments templates







Private Cloud



**Enterprise Edge** 



Remote Access













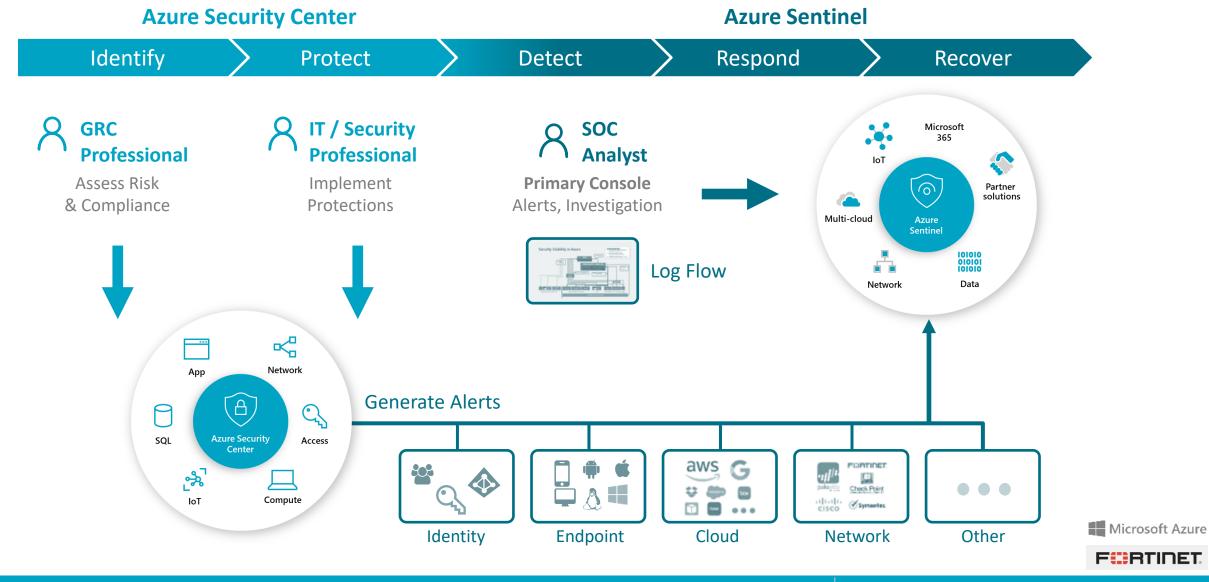






-- Microsoft

### **Introducing Microsoft Security Solutions**







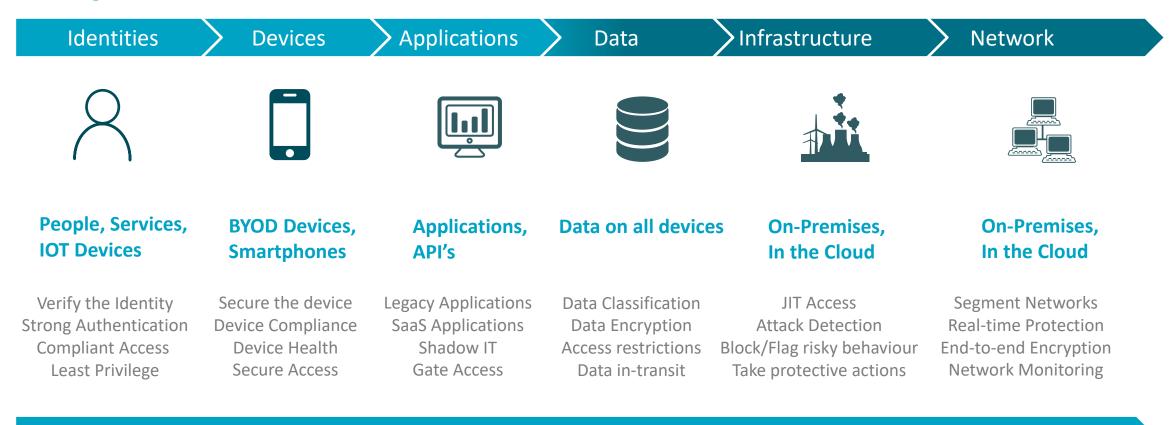






#### Introducing Zero Trust into your Organisation

#### **Building Zero Trust**



Improving Visibility and Embracing Security Automation













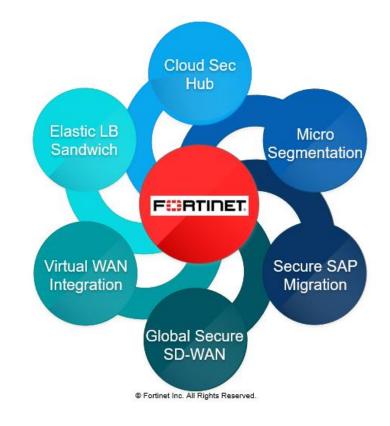




#### **Gijima Microsoft** | Fortinet Solution



- Gijima is an Advanced Fortinet partner, to become an Expert level partner
- Strong partnership with Microsoft in a joint go-tomarket strategy
- Proven and tested technology
- Gijima has secure cloud foundation deployed with Fortinet firewalls
- Deployed Secure foundation for multiple customers
- Templatised deployment integrated directly into Gijima deployment strategy and approach

















## Why Customers Choose Fortinet



Fortinet has the world's broadest security product line

**The Fortinet Security Fabric** weaves together clouds and data center security

Fortinet is the leader in network security - a position validated by analysts and security tests

Advanced automation tools

**Tested deployment guides and** reference architectures

World class threat research from **FortiGuard Labs** 







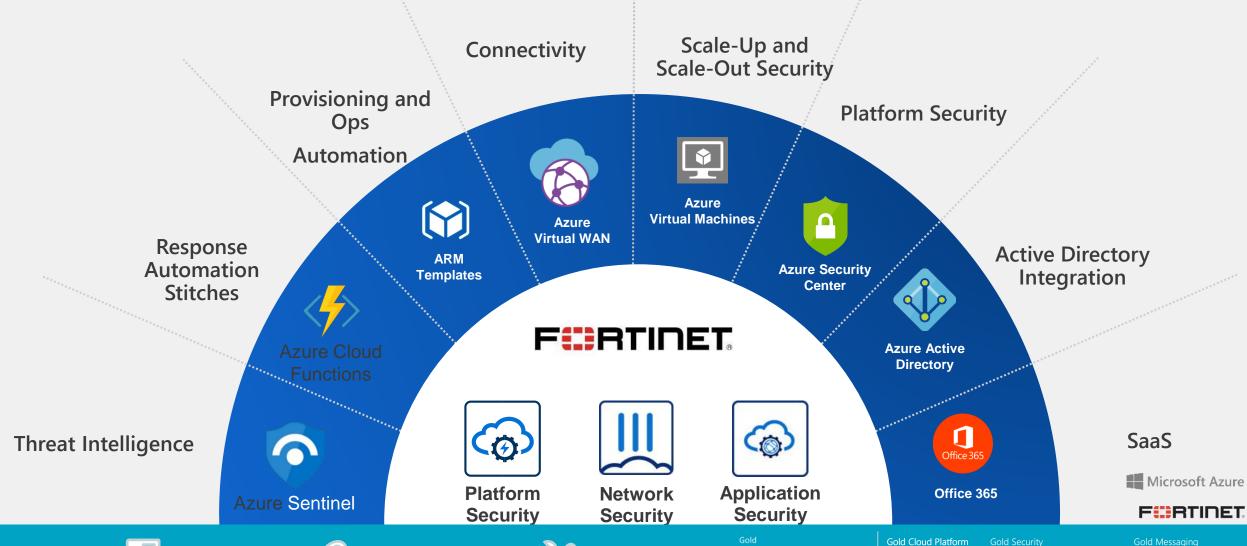








## **Microsoft Fortinet Partnership**









Deploy



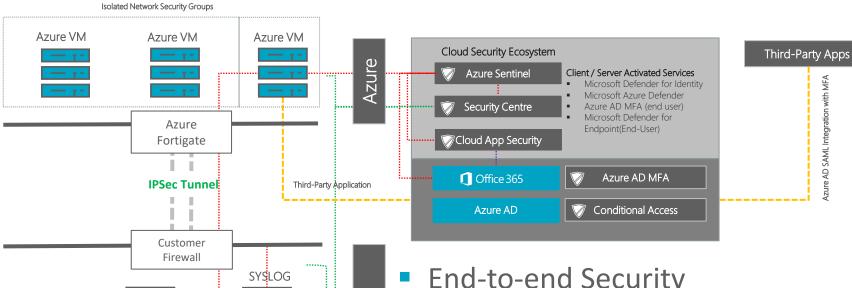
Manage

Microsoft Partner

Gold Cloud Platform Gold Cloud Productiv Gold Data Platform Gold Data Analytics Gold Security
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Gold Collaboration and Con

Gold Messaging
Gold Datacenter
Gold Windows and Devices
Gold Application Integration

### Gijima Microsoft | Secure Cloud Foundation

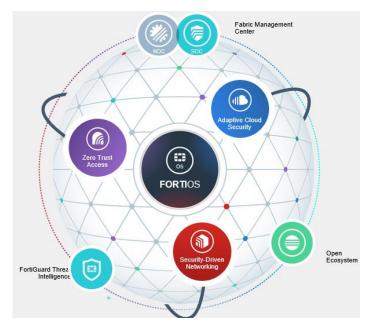


Premise



- Integrated with Microsoft **Security Solutions**
- Managed by Gijima
- Predictable Cost management























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