





Microsoft

Citrix and Azure – Better Together

Expanding Delivery and Workloads with
Citrix Cloud and Azure

•Agenda•

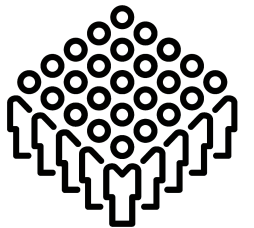
Citrix Portfolio

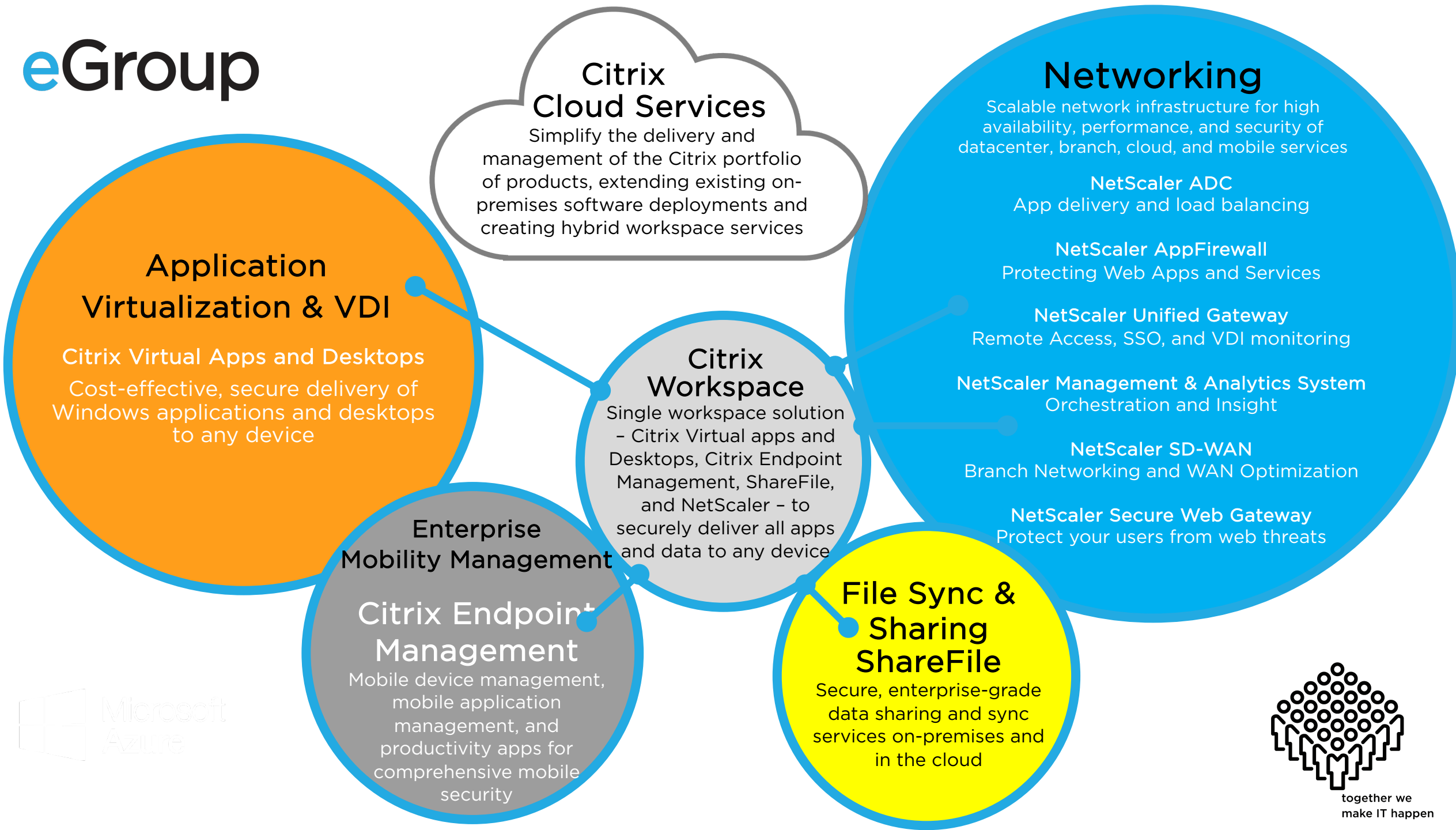
Integrating Citrix with Azure

Citrix Cloud, What Is It?

Benefits and Use Cases

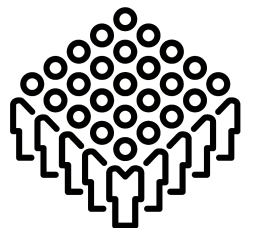
What's Next?





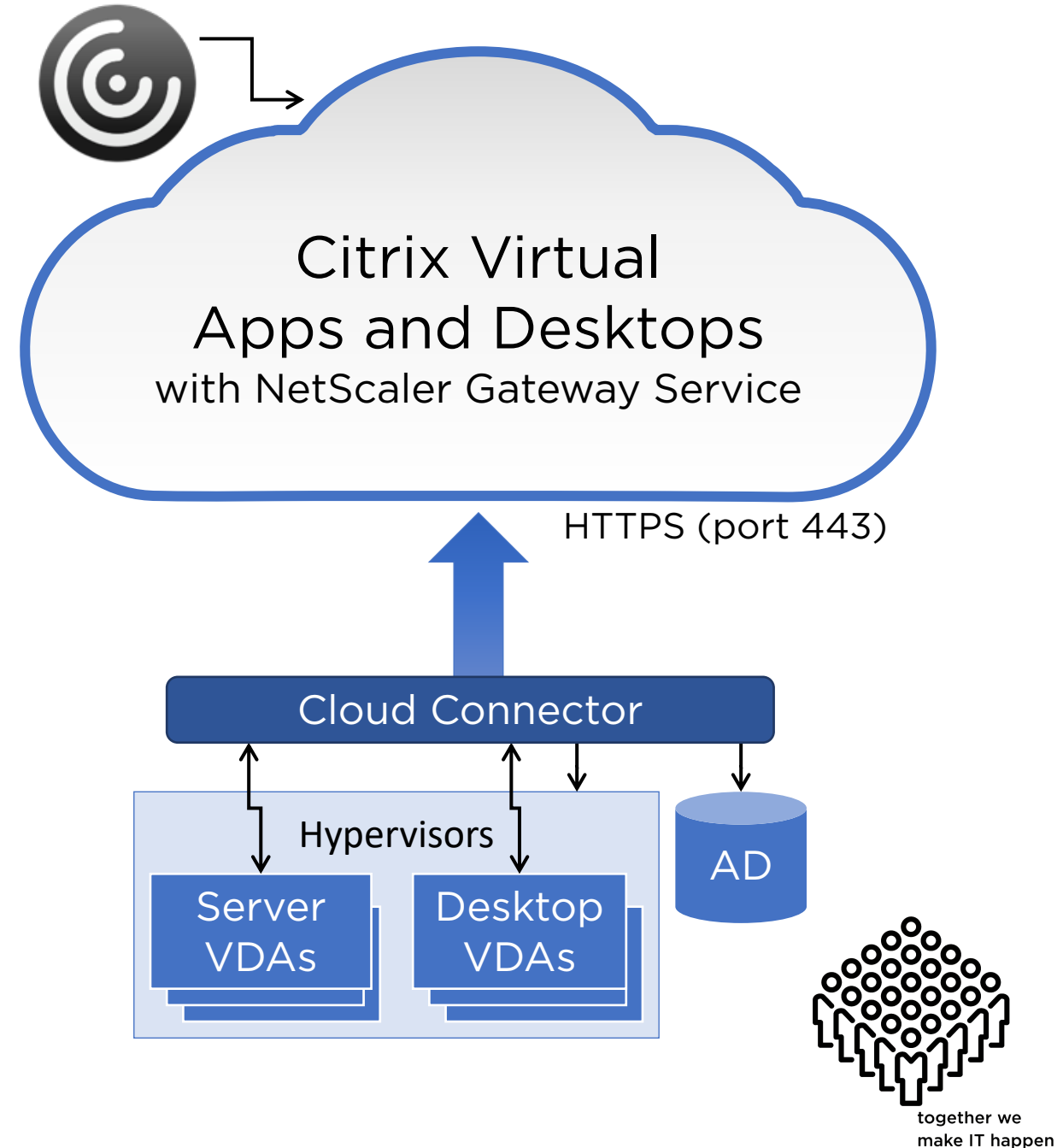
Citrix Cloud – The Perfect World?

- Imagine not worrying about:
 - SQL Server
 - Delivery Controllers
 - Citrix Studio & Director
 - License Server
 - Citrix Updates
- And only worrying about:
 - VDA's (Servers and Windows Desktops)
 - Receiver
 - Profiles, GPOs, Applications



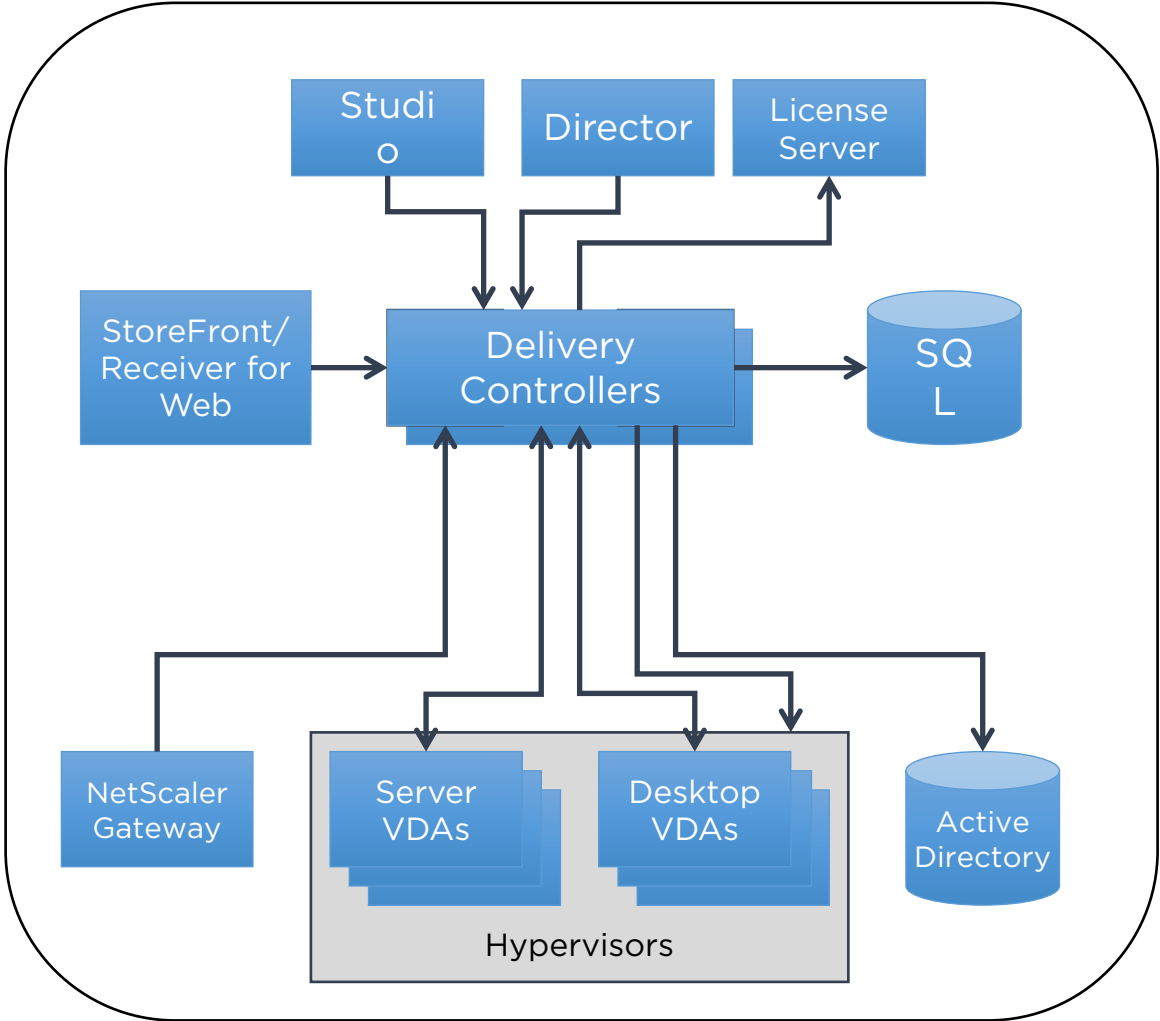
What is Citrix Cloud?

- Citrix Cloud is essentially a platform as a service.
- Citrix Cloud includes a growing number of services including:
 - Citrix Virtual Apps and Desktops
 - Citrix Endpoint Management Service
 - Secure Browser
 - ShareFile
 - AppLayering Service
- Citrix maintains the platform and services.
- The customer maintains the applications, data, networks and VDAs.

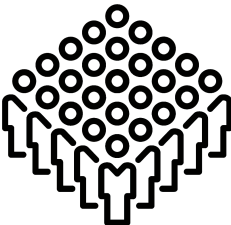


Traditional vs. Cloud Deployment Models

Traditional Deployment

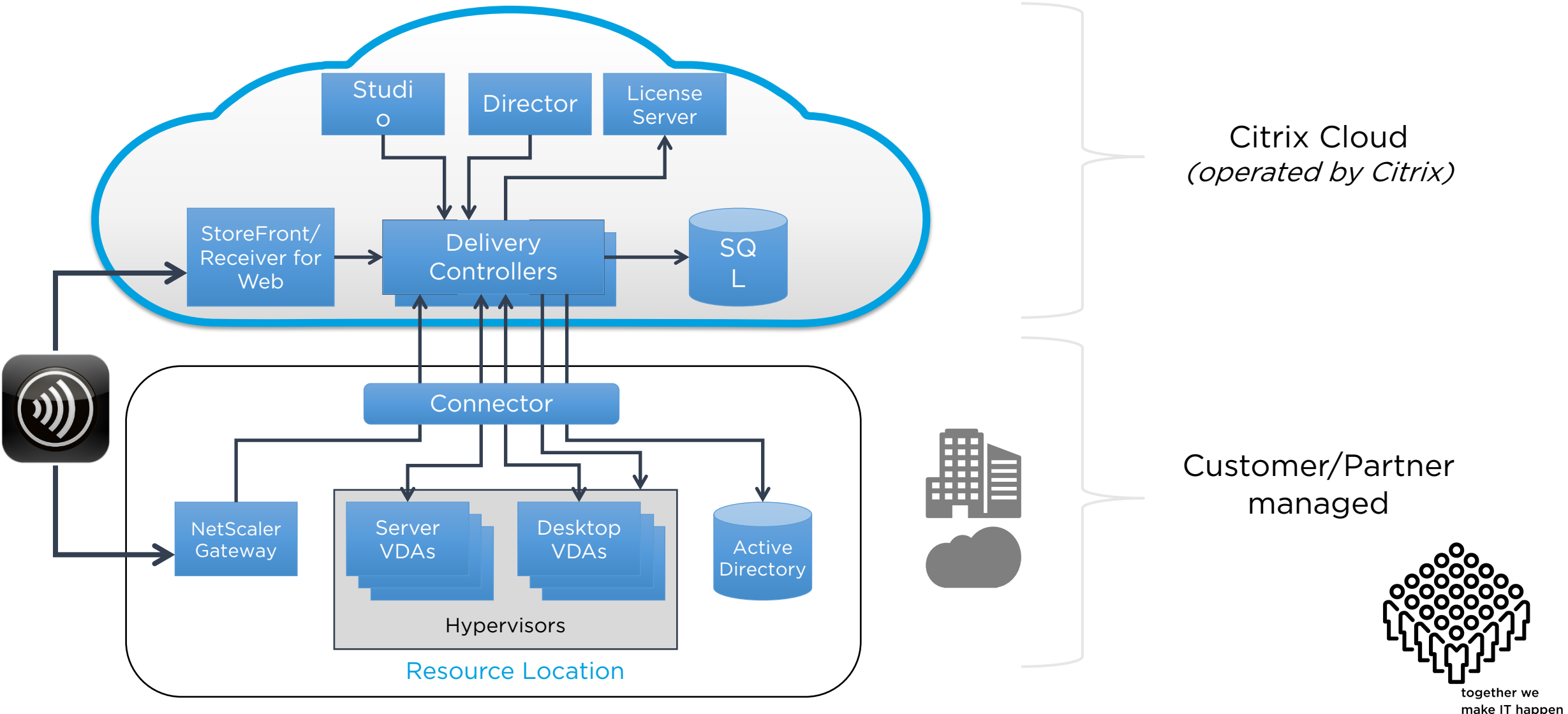


Customer/Partner
Managed

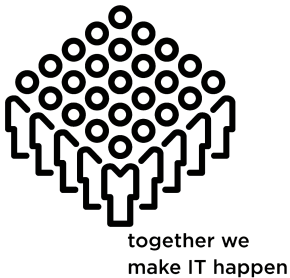
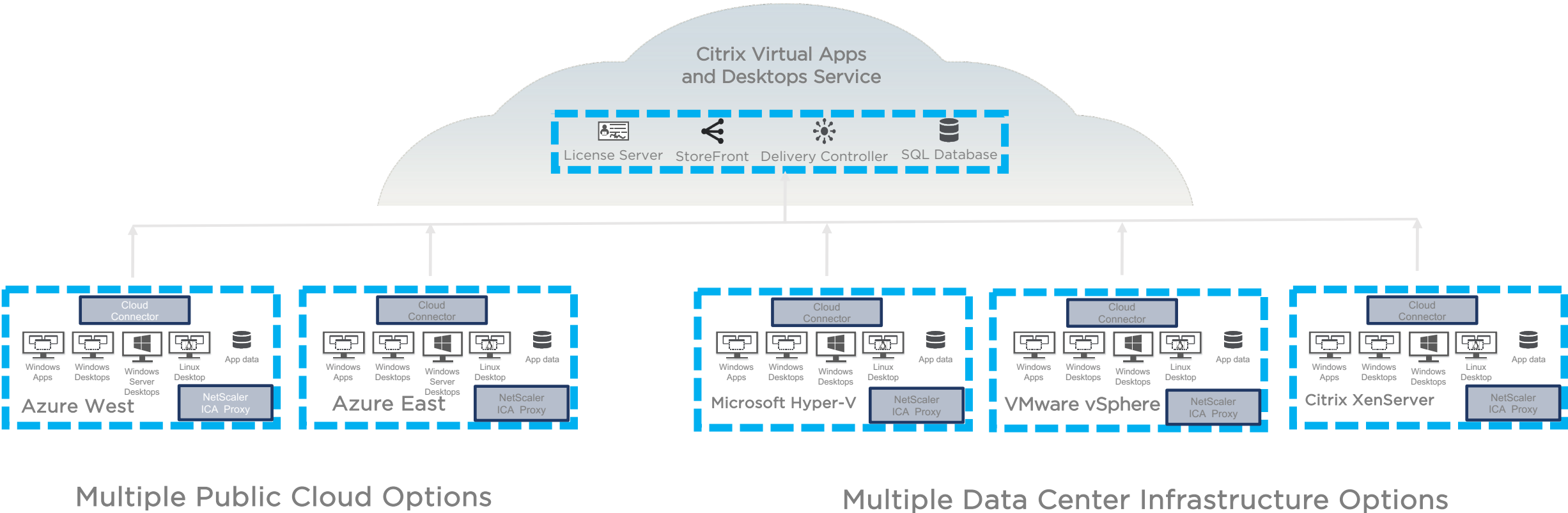




Citrix Cloud: Citrix Virtual Apps and Desktops



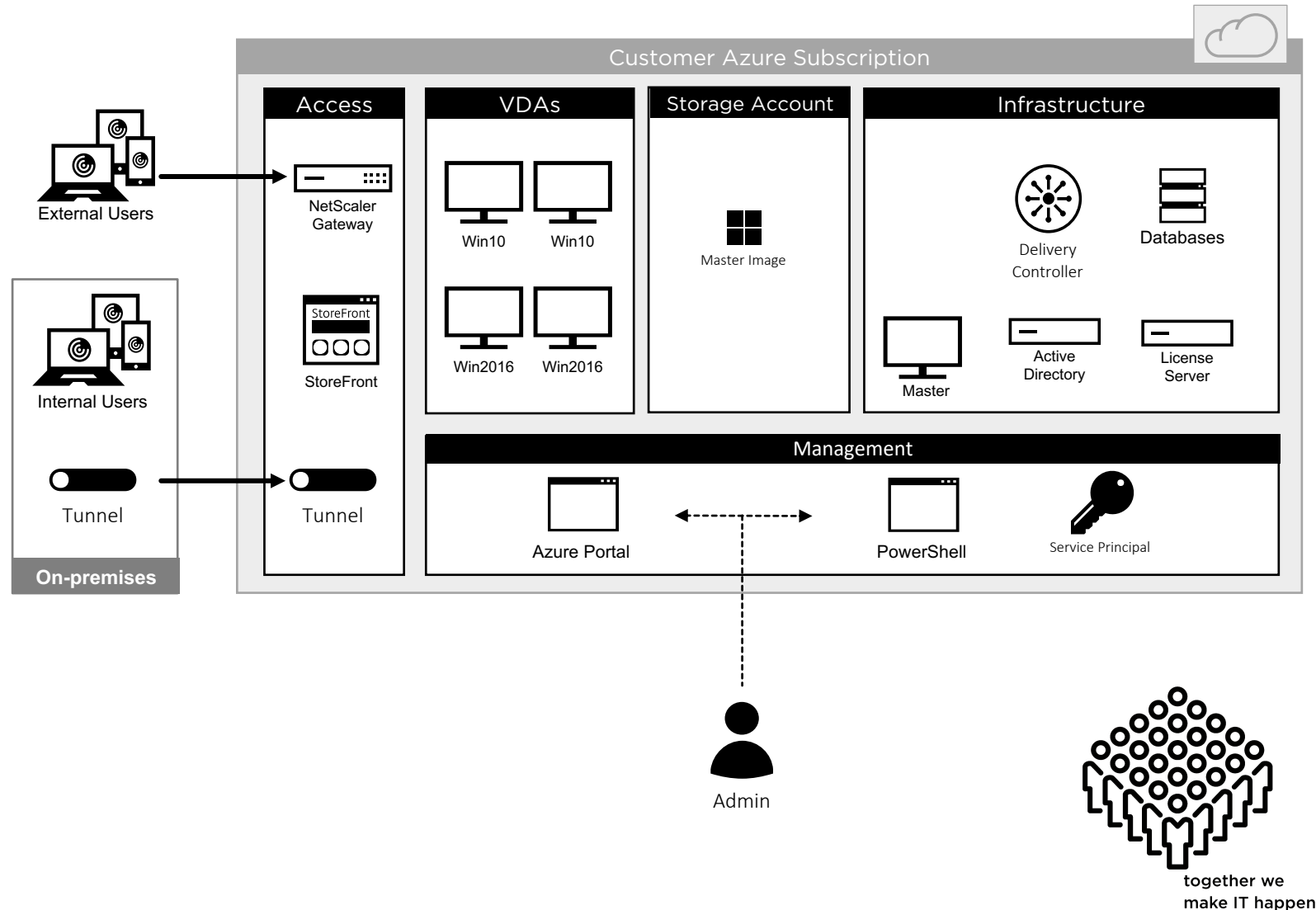
Hybrid Cloud Architecture



Citrix Virtual Apps and Desktops Deployment Models

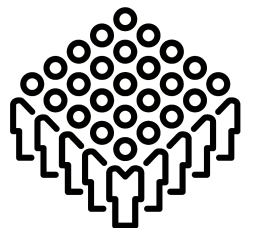
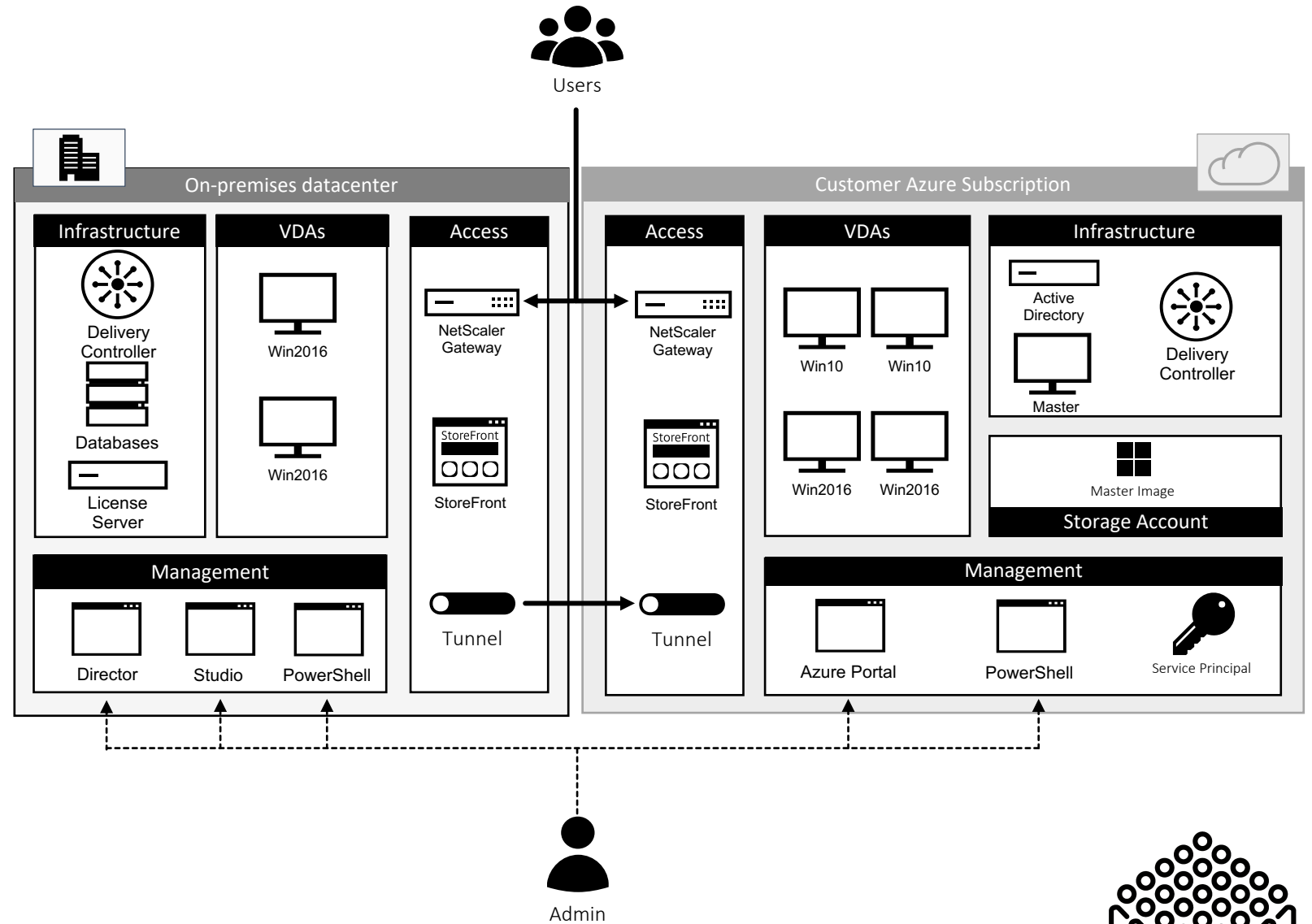
Complete Move/Forklift

- All components hosted in Microsoft Azure.
- Also called the forklift model.



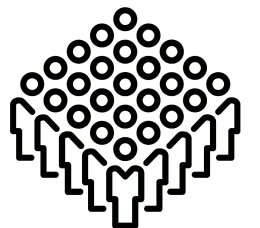
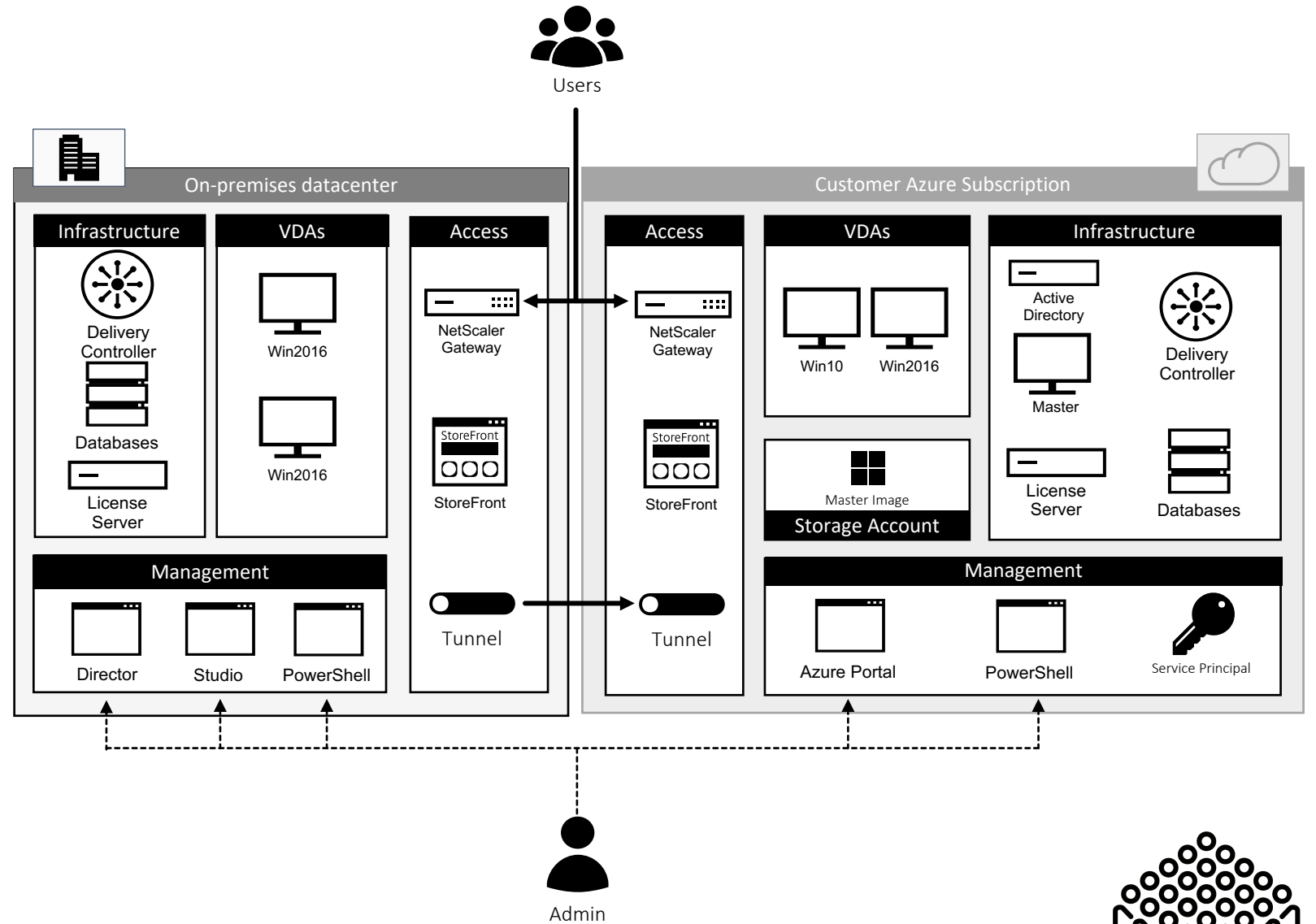
Extend Environment

- One or more XD Zones in Azure
- DB and primary Zone on-premises
- SF and NS considerations



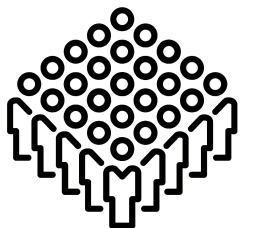
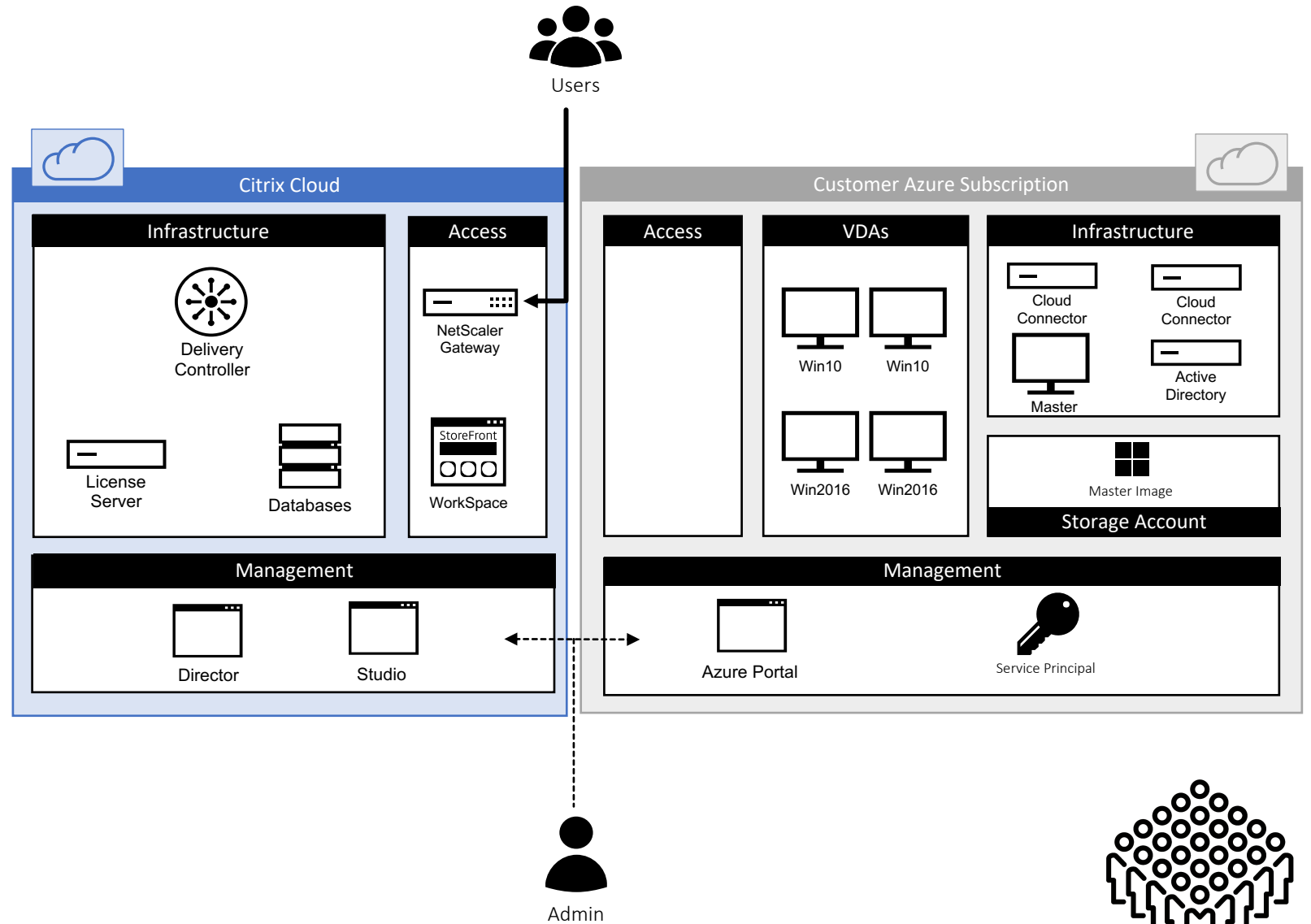
Disaster Recovery

- Duplicate site
- Deallocate to save money
- Measure time to boot
- Consider access and automation



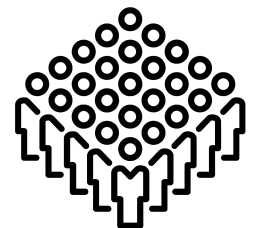
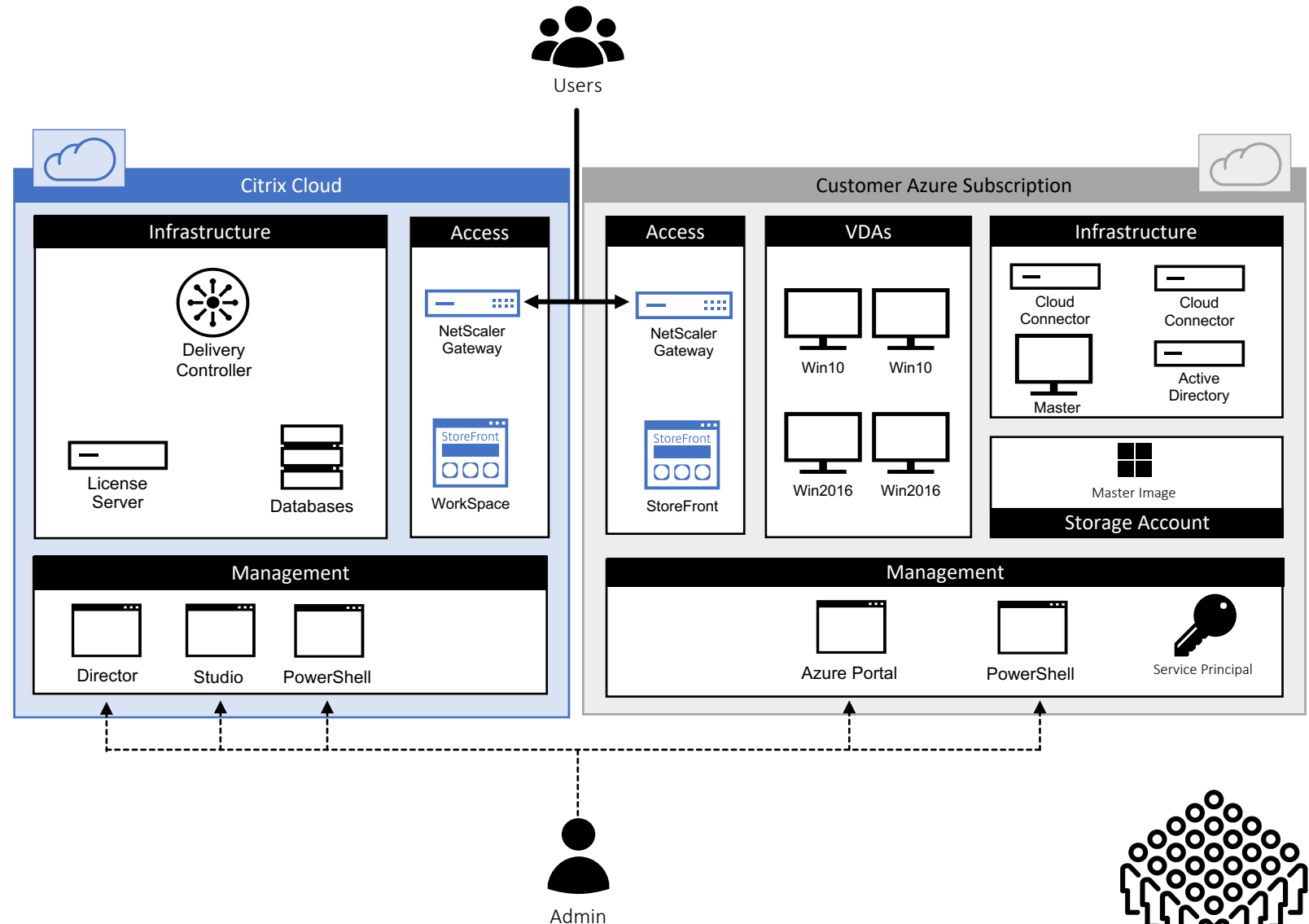
Citrix Virtual Apps and Desktops Essentials

- Simple solution
- Buy from Azure marketplace
- Bring your own image
- Replaces MS RemoteApp

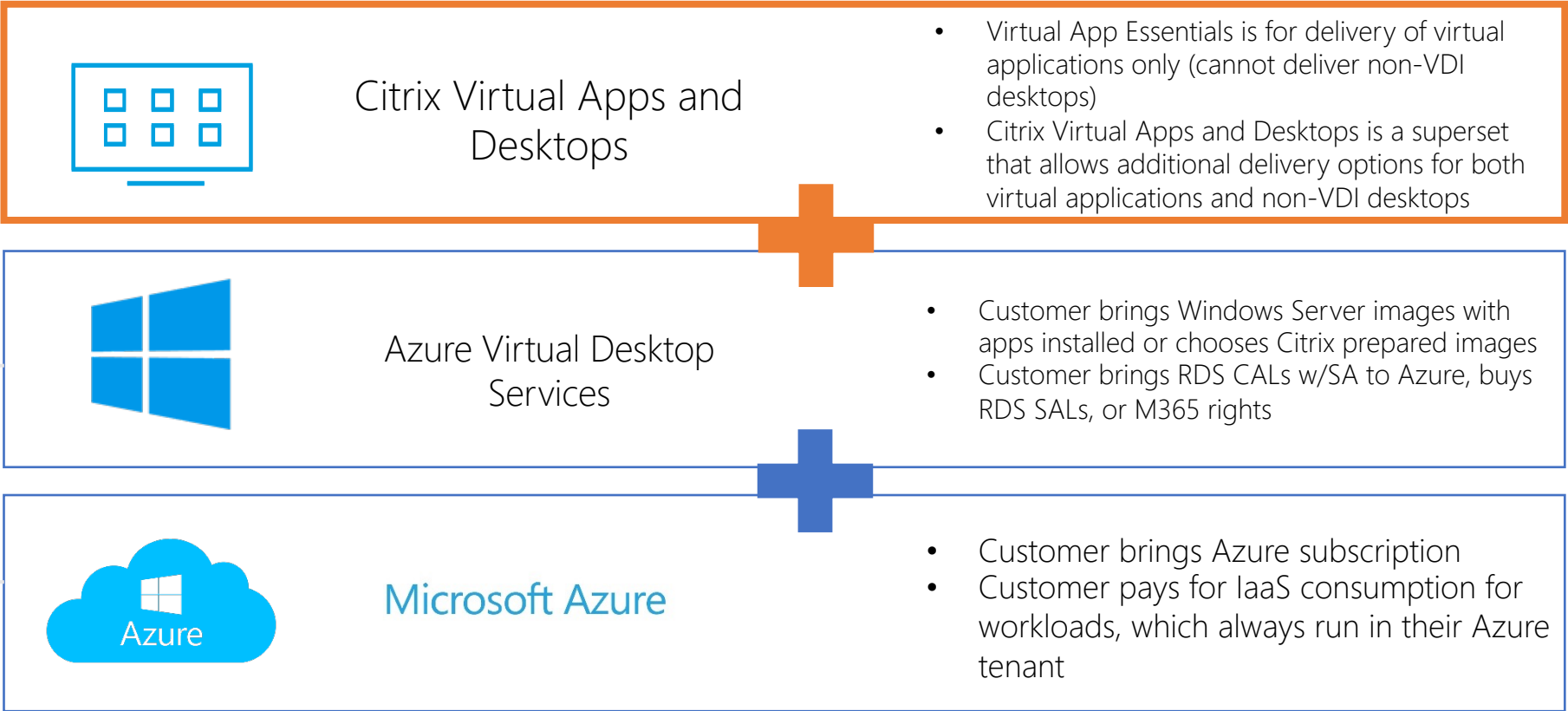


Citrix Cloud with Azure Resource Location

- Control plane hosted by Citrix
- Everything else is customer managed and Azure hosted

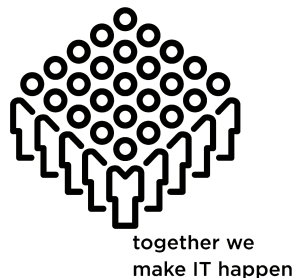


Citrix Cloud: Delivering Windows Apps on Azure with Virtual App



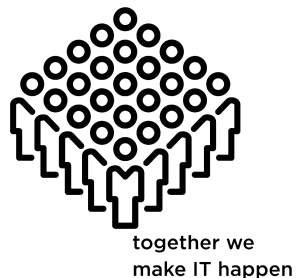
Benefits – Speed

- Expand and Contract computing requirements on-demand
 - Simplify management and reduce costs with only paying for what you need when you need it
- Enterprise App Delivery
 - Flexibility of deployment for Windows apps and desktops without needing to provision new infrastructure
- Enable smooth transition from on-premises to Azure
 - Utilize multiple resource locations for easy transitions
- Resiliency
 - Power up Redundant infrastructure for DR immediately



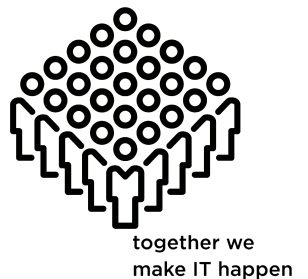
Benefits – Simplicity

- Shift
 - Shift from CapEx to OpEx to eliminate large-scale one-off requirements
- Save
 - Pay for only what you need to use, and scale as needed
 - Citrix Smart Scale – Scaling based on schedule, load, or both
- Footprint
 - Remove costly DR or secondary sites
- Uptime
 - Leverage Microsoft's guaranteed availability



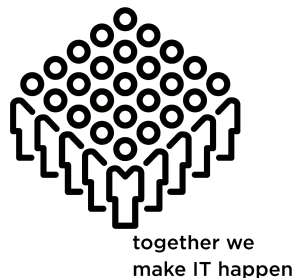
Benefits – User Experience

- Continue to be able to delivery mission-critical apps and desktops to any user, any device – anywhere
- Rapidly deliver consistent desktop experience
- Citrix NetScaler for secure access to On-Premises and Azure applications



Use Cases for Citrix Cloud on Azure

- Simplify Management Overhead for Applications and Desktops
- Simplify NetScaler deployment – One Click
- Deployment Opportunities
 - Virtual desktops on Azure
 - Physical datacenter constraints
 - Citrix server infrastructure refresh
 - DR replacement strategy
 - M&A
 - Seasonal employees/burst consumption
 - Contractors & interns or BYOD
 - DevOps



Desired Outcomes

1

Enable customers to leverage and deploy on current and familiar infrastructure for quick and simple deployments

2

Allow organizations to connect to their environments from anywhere, with the same look and feel their IT employees are used to today

3

Gain control of cloud and application security with the visibility required to keep your foundation safe

How do we get started?

1

Business Consultation and Assessment

Let eGroup experts help you assess your current solutions and services

2

Submit for Manufacturer Incentives

Many solutions have FREE Trials, Co-Funding and Demos available

3

Deploy a Pilot

eGroup Modern Office Solutions are can be quickly deployed and tested

4

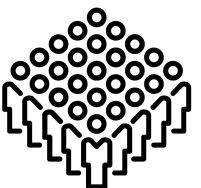
Expand for Production Use

eGroup experts will get you up and running quickly

5

Focus on Your Business

Knowing that your Technology is working for your business





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