



Citrix and Azure - Better Together

Expanding Delivery and Workloads with Citrix Cloud and Azure

Agenda

Citrix Portfolio

Integrating Citrix with Azure

Citrix Cloud, What Is It?

Benefits and Use Cases

What's Next?



Application Virtualization & VDI

Citrix Virtual Apps and Desktops

Cost-effective, secure delivery of Windows applications and desktops to any device

Citrix Cloud Services

Simplify the delivery and management of the Citrix portfolio of products, extending existing onpremises software deployments and creating hybrid workspace services

Citrix Workspace

Single workspace solution - Citrix Virtual apps and Desktops, Citrix Endpoint Management, ShareFile, and NetScaler - to securely deliver all apps Mobility Management and data to any device

Networking

Scalable network infrastructure for high availability, performance, and security of datacenter, branch, cloud, and mobile services

> NetScaler ADC App delivery and load balancing

NetScaler AppFirewall Protecting Web Apps and Services

NetScaler Unified Gateway Remote Access, SSO, and VDI monitoring

NetScaler Management & Analytics System Orchestration and Insight

NetScaler SD-WAN Branch Networking and WAN Optimization

NetScaler Secure Web Gateway Protect your users from web threats

Citrix Endpoint Management

Enterprise

Mobile device management, mobile application management, and productivity apps for comprehensive mobile security

File Sync & **Sharing** ShareFile

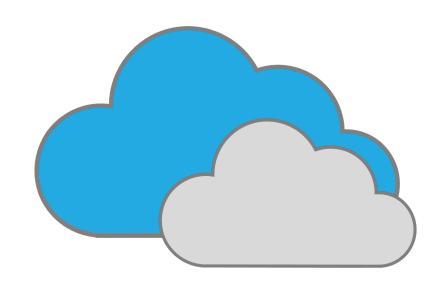
Secure, enterprise-grade data sharing and sync services on-premises and in the cloud





Citrix Cloud - The Perfect World?

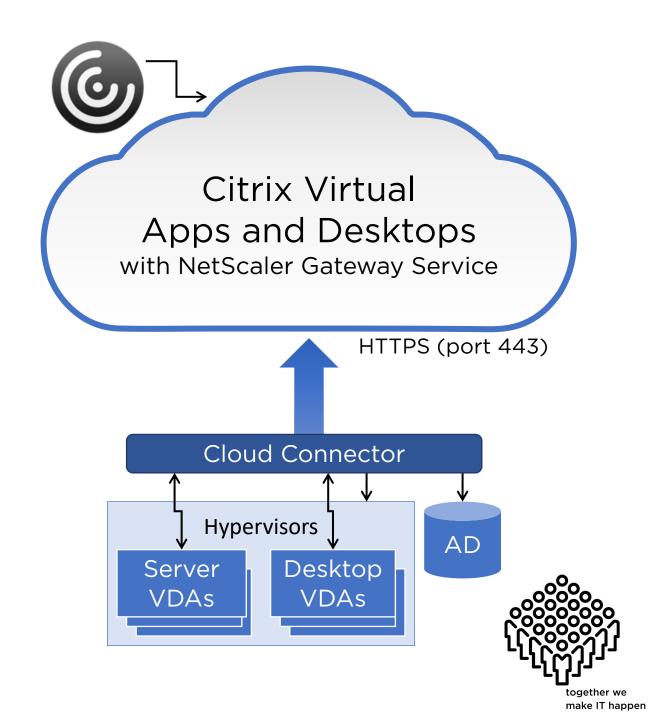
- Imagine not worrying about:
 - SQL Server
 - Delivery Controllers
 - Citrix Studio & Director
 - License Server
 - Citrix Updates
- And only worrying about:
 - VDA's (Servers and Windows Desktops)
 - Receiver
 - Profiles, GPOs, Applications





What is Citrix Cloud?

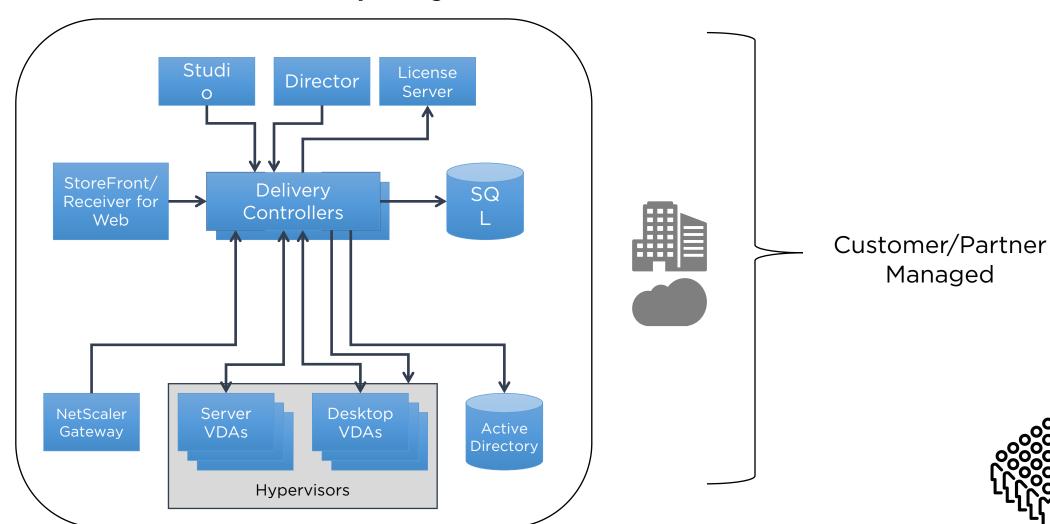
- Citrix Cloud is essentially a platform as a service.
- Citrix Cloud includes a growing number of services including:
 - Citrix Virtual Apps and Desktops
 - Citrix Endpoint Management Service
 - Secure Browser
 - ShareFile
 - AppLayering Service
- Citrix maintains the platform and services.
- The customer maintains the applications, data, networks and VDAs.





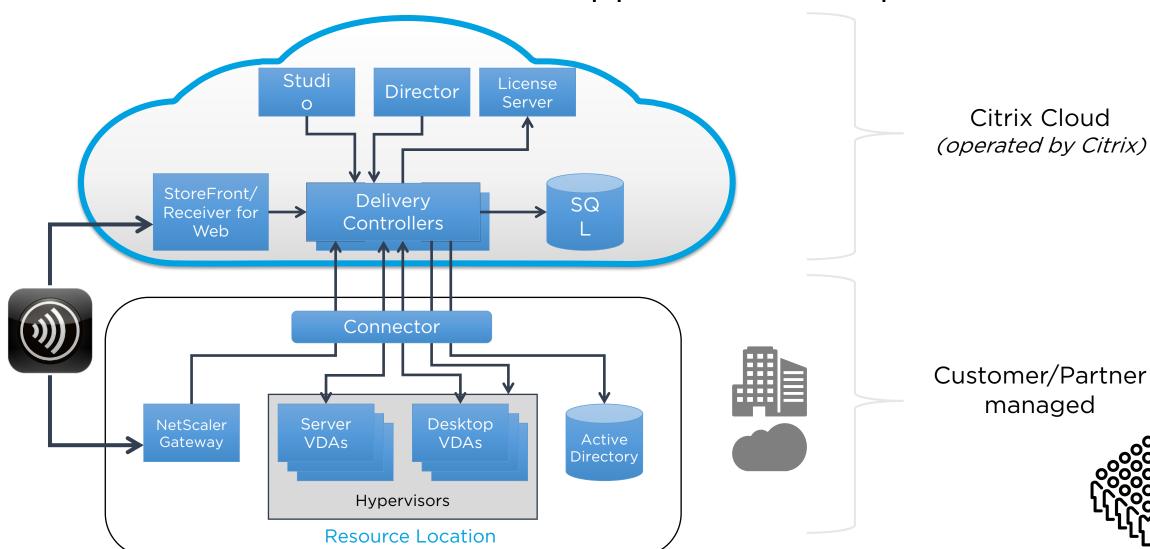
Traditional vs.
Cloud Deployment
Models

Traditional Deployment



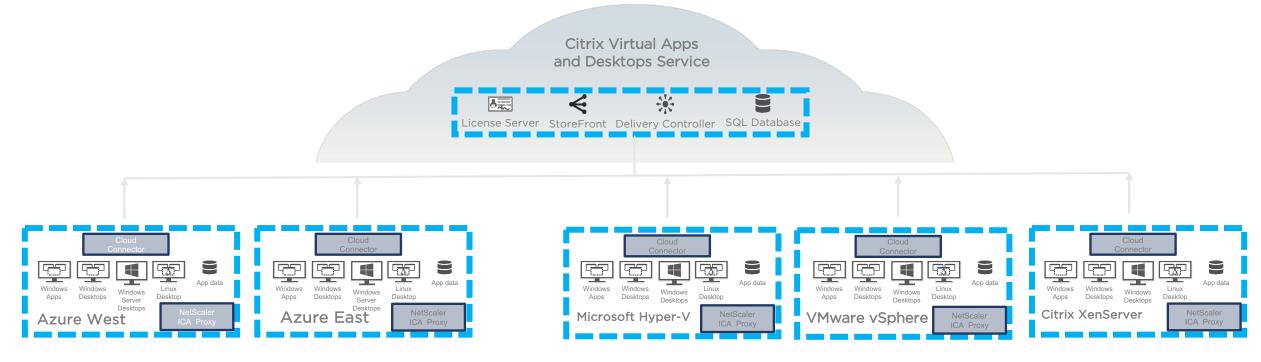
make IT happen

Citrix Cloud: Citrix Virtual Apps and Desktops



make IT happen

Hybrid Cloud Architecture



Multiple Public Cloud Options

Multiple Data Center Infrastructure Options

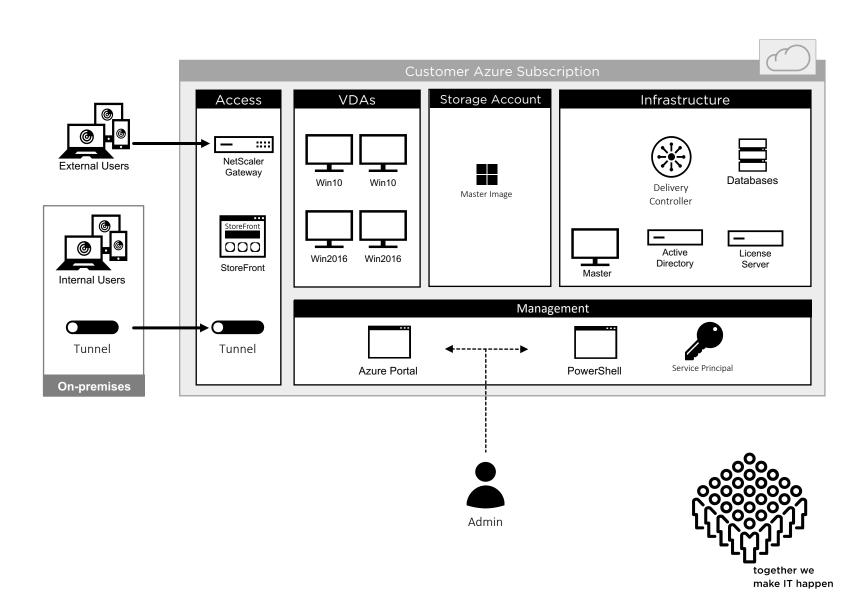




Citrix Virtual Apps and Desktops Deployment Models

Complete Move/Forklift

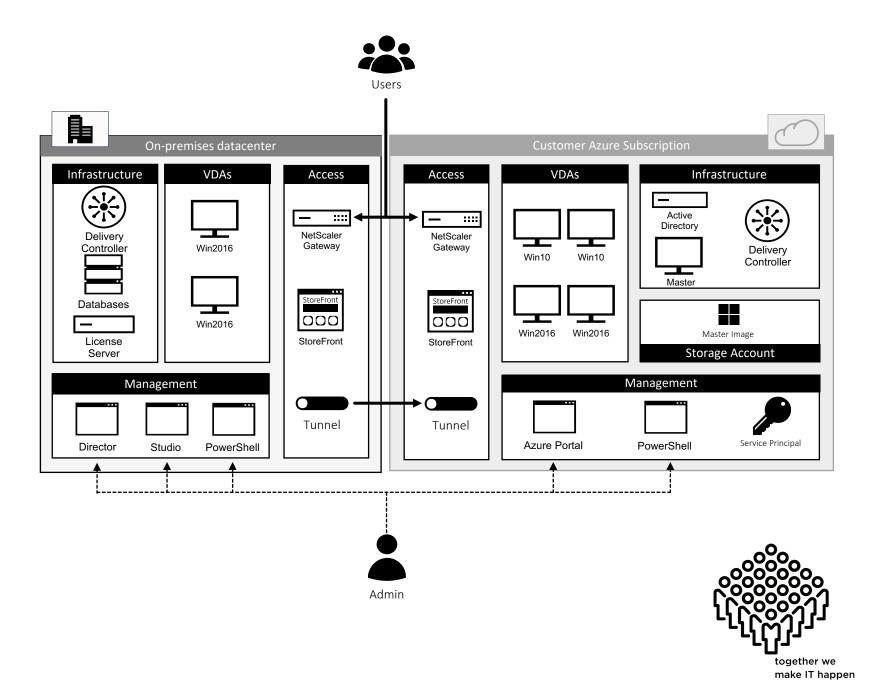
- All components hosted in Microsoft Azure.
- Also called the forklift model.





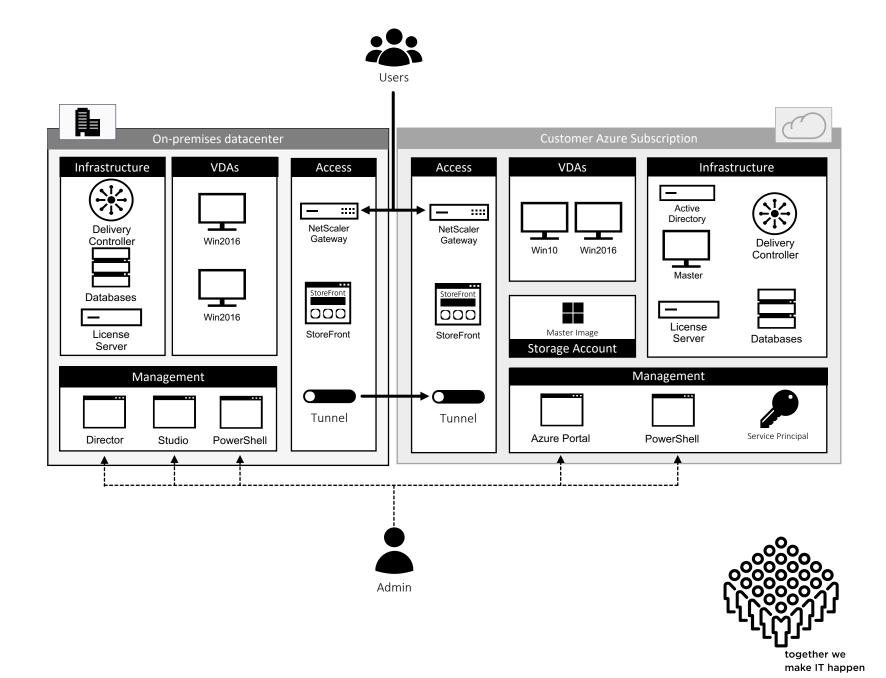
Extend Environment

- One or more XD Zones in Azure
- DB and primary Zone on-premises
- SF and NS considerations



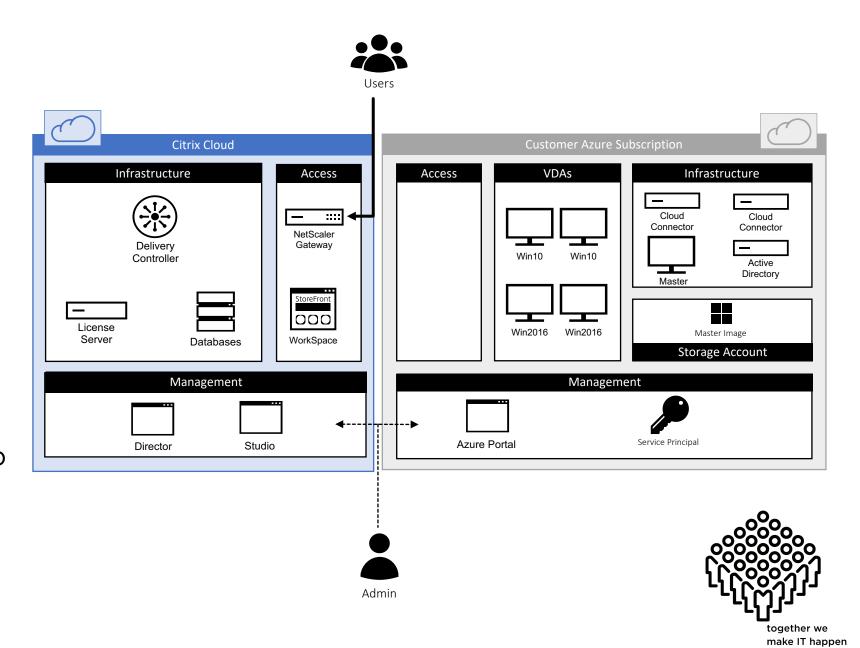
Disaster Recovery

- Duplicate site
- Deallocate to save money
- Measure time to boot
- Consider access and automation



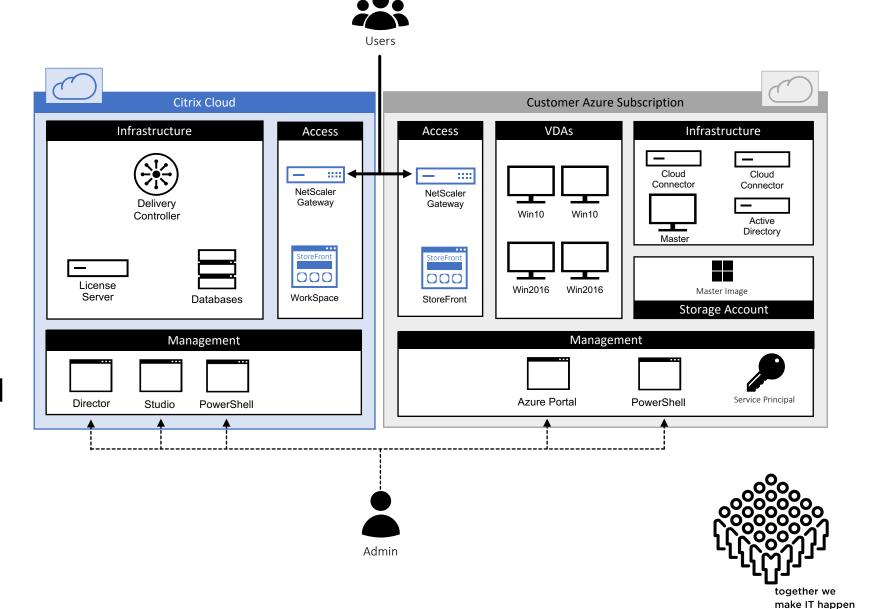
Citrix Virtual Apps and Desktops Essentials

- Simple solution
- Buy from Azure marketplace
- Bring your own image
- Replaces MS RemoteApp

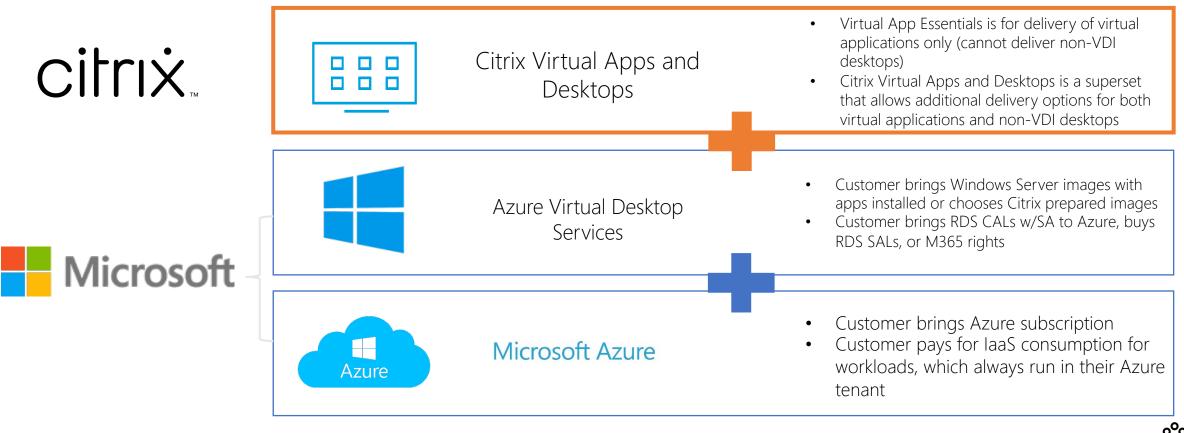


Citrix Cloud with Azure Resource Location

- Control plane hosted by Citrix
- Everything else is customer managed and Azure hosted



Citrix Cloud: Delivering Windows Apps on Azure with Virtual App







Benefits - Speed

- Expand and Contract computing requirements on-demand
 - Simplify management and reduce costs with only paying for what you need when you need it
- Enterprise App Delivery
 - Flexibility of deployment for Windows apps and desktops without needing to provision new infrastructure
- Enable smooth transition from on-premises to Azure
 - Utilize multiple resource locations for easy transitions
- Resiliency
 - Power up Redundant infrastructure for DR immediately



Benefits - Simplicity

- Shift
 - Shift from CapEx to OpEx to eliminate large-scale one-off requirements
- Save
 - Pay for only what you need to use, and scale as needed
 - Citrix Smart Scale Scaling based on schedule, load, or both
- Footprint
 - Remove costly DR or secondary sites
- Uptime
 - Leverage Microsoft's guaranteed availability



Benefits - User Experience

- Continue to be able to delivery mission-critical apps and desktops to any user, any device – anywhere
- Rapidly deliver consistent desktop experience
- Citrix NetScaler for secure access to On-Premises and Azure applications



Use Cases for Citrix Cloud on Azure

- Simplify Management Overhead for Applications and Desktops
- Simplify NetScaler deployment One Click
- Deployment Opportunities
 - Virtual desktops on Azure
 - Physical datacenter constraints
 - Citrix server infrastructure refresh
 - DR replacement strategy
 - M&A
 - Seasonal employees/burst consumption
 - Contractors & interns or BYOD
 - DevOps





Desired Outcomes



Enable customers to leverage and deploy on current and familiar infrastructure for quick and simple deployments 2

Allow organizations to connect to their environments from anywhere, with the same look and feel their IT employees are used to today

3

Gain control of cloud and application security with the visibility required to keep your foundation safe



How do we get started?

- Business Consultation and Assessment
 - Let eGroup experts help you assess your current solutions and services
- Submit for Manufacturer Incentives

 Many solutions have FREE Trials, Co-Funding and Demos available
- Deploy a Pilot

 eGroup Modern Office Solutions are can be quickly deployed and tested
- Expand for Production Use eGroup experts will get you up and running quickly
- Focus on Your Business

 Knowing that your Technology is working for your business



