# Microsoft Dynamics 365 for Discrete Manufacturing

Thinkmax and Microsoft Dynamics 365 can help companies maximize productivity, profitability and ensure a steady cash flow from production operations while managing change and controlling the risk.

As manufacturing raw material costs increase, companies consolidate and global competition increases, the pressure on senior executives intensifies to ensure profitability. Poor visibility and control over production costs, risk, and performance can severely damage profitability. Organizations need to deliver maximum value and quality to the customer, increase productivity, decrease waste, and empower employees to work smarter.

### **Industry Trends and Challenges**



18% average productivity gain from smart factories seen by manufacturers



84% of manufacturers said that selling products as services would increase profits



29% of tasks today are completed by machines, will be 71% by 2025



#1 use case for AI for enterprises across manufacturing is predictive analytics

### Key Benefits of a Modern ERP Suite

### Optimize Operations

Streamline processes and data for a unified view of the business across:

- Finance
- Procurement
- Supply Chain
- Manufacturing
- Sales
- Service
- Marketing

### Gain Real-Time Visibility

Leverage end-to-end data visibility to:

- Gain real-time insights into entire production process
- Deliver maximum value and quality to customers
- Increase profitability
- Reduce errors and waste

### Engage Customers

Microsoft Dynamics 365 provides the platform to:

- Measure customer satisfaction metrics with specific products
- Determine growth demand in certain geographies
- Ensure that the supply chain is optimized to fulfill that demand

# Transform Products

Take control on the manufacturing lines to:

- Maintain real-time quality as products are being produced
- Make changes on the fly if there are issues
- Increase margins and waste reduction

# Empower Employees

Retain your most valuable assets with right tools to:

- Collaborate and share insights
- Create a more connected and effective organization
- Proactively manage operations effectively with predictive analytics

### Why choose Dynamics 365 for discrete manufacturing?

Microsoft Dynamics 365 powers a more resilient future for discrete manufacturers in the new and next normal by delivering value for the business, optimizing operations and deepening customer relationships.

# Connected operations and unified customer experiences

Unified operations for a unified vision across the business leads to intelligent, proactive decision making, value-added experiences, and a sustainable business.



### Why choose Thinkmax?

### We deliver

100% implementation projects delivered.

#### We take ownership

20% of Thinkmax' projects are "rescues" where we recovered failing implementations.

#### We innovate

Dynamics 365 configurations to accelerate deployment in a multi-company/division project.

#### We think outside the box

# Contact Thinkmax about Microsoft Dynamics 365

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Transform Digital Promise Into Digital Results

#### **About Thinkmax**

Leveraging advanced industry and technical expertise with leading-edge technologies, Thinkmax implements efficient and innovative solutions, streamlining business processes, unifying digital experiences, and accelerating transformative change.

With offices in Canada and the US and partnerships with world-leading organizations, Thinkmax's human-centric, hands-on approach and proven methodology build sustainable solutions and enduring relationships for ongoing success.











