# **DeviceOn/SQ Manager**

Intelligently monitor and manage your SQFlash & SQRAM solutions





### The coming future, AIOT

The explosive growth of semiconductor manufacturing technology has caused computer chips to grow smaller and more powerful. Consequently, anything can be incorporated into the IoT — from small cameras to big trains. Imagine a world in which thousands of **autonomous cars**, millions of **surveillance cameras**, countless 5G and **VR/AR applications**, intelligent systems and robotics all connect to global networks to gather **BIG DATA**. In such a future, industrial SSD and memory play an increasingly important role in the AloT application sector by comprehensively processing data and leading an industrial manufacturing transformation. The growing demand for high performance IoT and edge computing

devices comes with demands for remote management, industrialgrade data storage, and memory solutions at the cloud and the edge. This unprecedented growth in data is driving a system evolution.





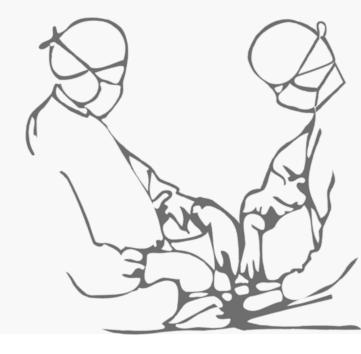
Why does a good data storage and memory solution matter?



### Invaluable Cost of System breakdown

Every system contains one or more data storage and memory solution.

Malfunctioning SSD or DRAM can cause systems to break down — a disastrous scenario for **critical applications**. For example, in time sensitive medical and invehicle applications such as an operation room's medical video recorder or in a fast-moving metro trains. The failure of either could result in **death or injury**. Indeed, even in non-life-threatening applications, the cost of system downtime is unacceptable; and can result in production line wastage. Similarly, a failed server could cost a company years of **valuable data**.



### Harsh environment & High-performance computing

Many modern field application systems require high performance computing solutions capable of processing large amounts of video data and running AI models. These systems are often installed in **harsh environments** or **rural locations**, such as on a metro line waysides or high voltage electric pylons. In such circumstances, performing on-site system diagnosis and maintenance is exceedingly time consuming and costly. Additionally, the dramatic changes of temperatures and the **excess heat** generated by high performance computing systems make it difficult for storage and memory solutions to survive.





### What makes a good data storage and memory solution?





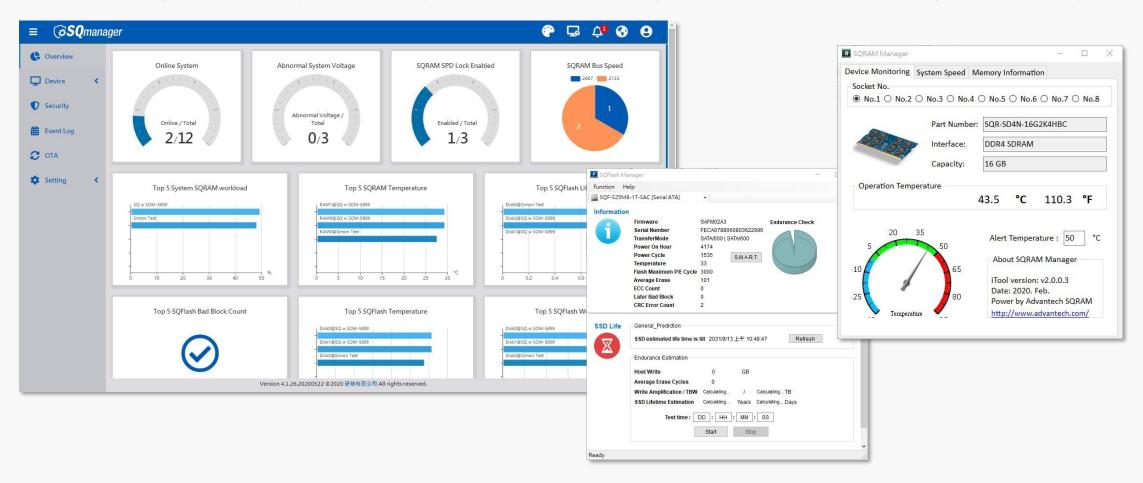




Advantech's data storage and memory solutions surpass high quality and endurance features. Advantech offers SSD and flash modules with **AES-256 internal encryption** — a unique Flash Lock function for disk protection. Advantech also offers McAfee and Acronis, built-in third party anti-virus and data back-up/recovery software utilities.

# **DeviceOn/SQ Manager**

A smarter software utility to secure your data 7/24 to help maintain device stability and security.





This software utility is compatible with all modules to ensure around-the-clock SSD and RAM health monitoring and management with an intuitive real-time UI. It supports end-to-cloud device management and provides full spectrum of security protection in different OS and BIOS.

### Ask the Experts!

#### What is the toughest application scenario?

A well-known semiconductor manufacturer's production machines endured a severe cyberattack. The downtime resulted in a USD 250 million loss. Fortunately, data back-ups in the cloud allowed them to conduct a system recovery remotely, returning their machines to normal operation quickly.

#### What can SQ Manager offer?

DeviceOn/SQ Manager provides disk wear status and real-time operating information like power-on time, temperature, power-cycle counts, and event logs for diagnostic purposes. This delivers real-time warnings — such as overheating and system overload alerts — to users.



Pres Lee
Manager
SQ Product Division



**Tones Yen**Product Manager
SQFlash



**Vicky Su**Product Manager
SORAM



### Ask the Experts!

#### What is SQ?

SQ means secure. Security and data safety are at the heart of Advantech's designs. Many of our customers' applications require excellent data protection due to cyber security issues and sensitive data breach concerns.

Therefore, our products are TCG-OPAL and TCG-Enterprise compliant as well as FIPS certified.

#### What does Advantech offer?

Users can contact Advantech's tech support for immediate action upon receiving alerts via DeviceOn/SQ Manager.

Advantech provides customized services such as conformal coating/underfill and SPD tuning with full hardware, software, and firmware support to meet different application needs.



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## How can users benefit from **DeviceOn/SQ Manager**

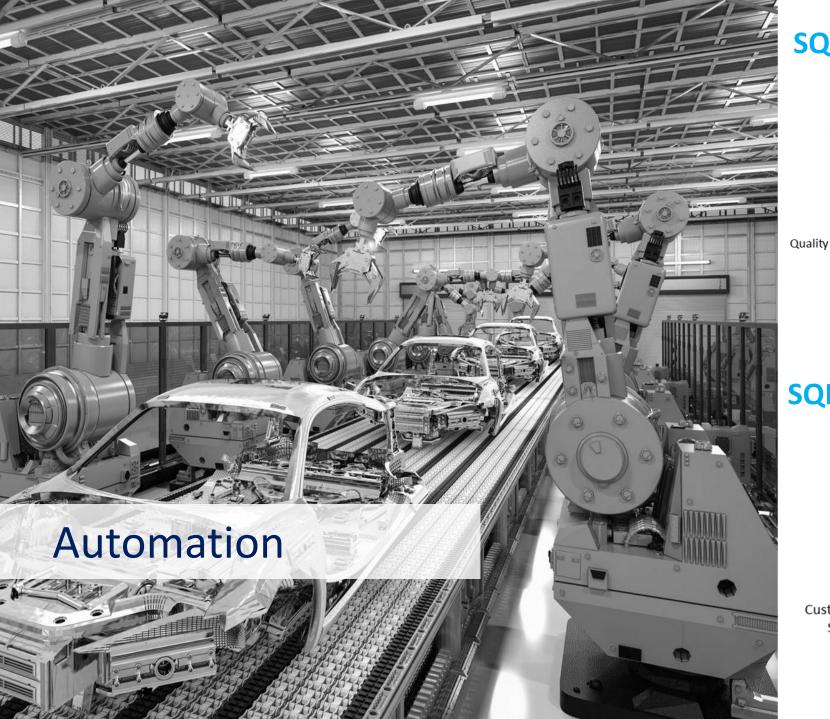


Comprehensive data encryption, anti-virus protection, and disk back-up ensure data integrity. Additionally, health status, lifespan prediction, and remote device monitoring functions allow users to budget for predictive maintenance, repair, and replacement early on. SQ Manager helps users reduce service costs and time by monitoring, diagnosing, and updating systems and massed edge devices remotely over the air.

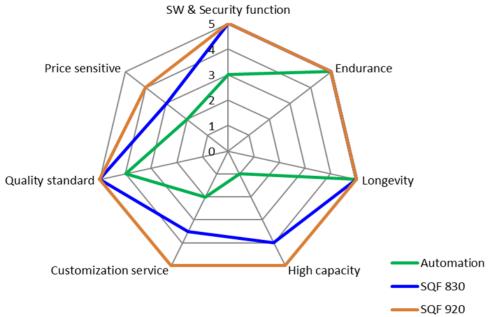
### How to choose the SSD/DRAM?

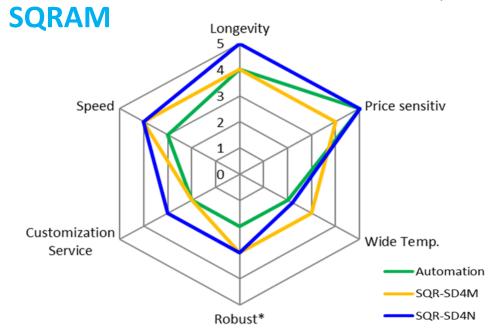
Different Industrial applications require different SSD/DRAM specifications. Please refer to the following series of charts on SQFlash and SQRAM compatible solutions for industry specific requirements.



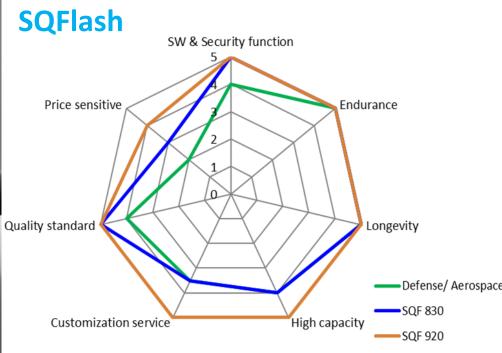


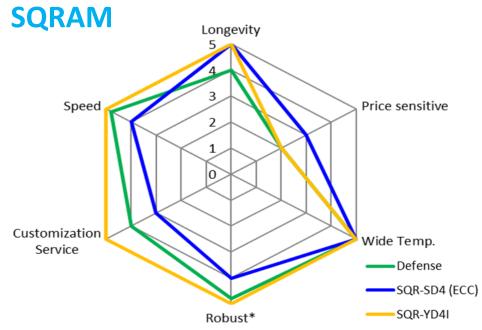
### **SQFlash**





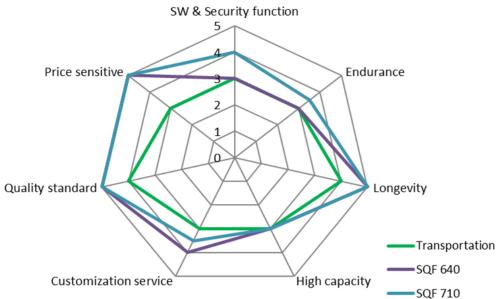


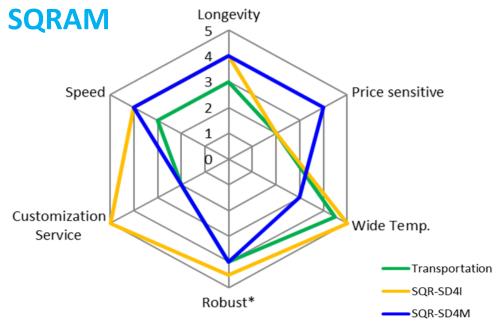


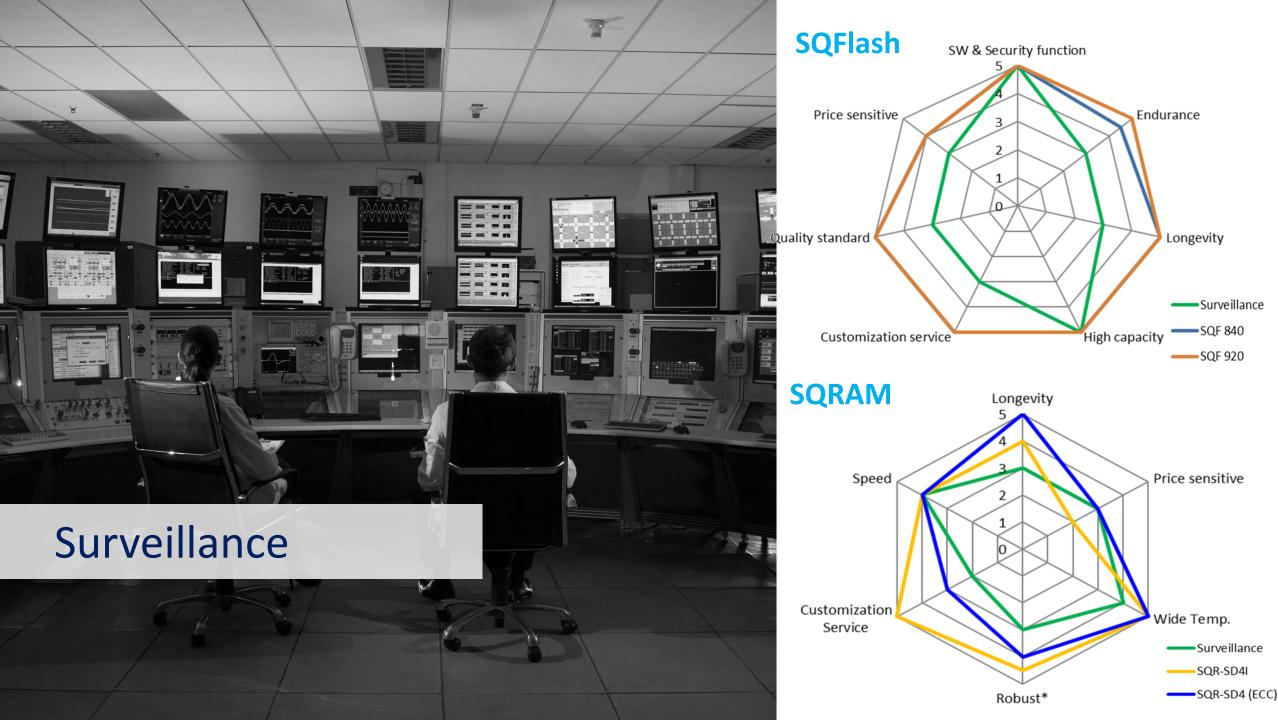


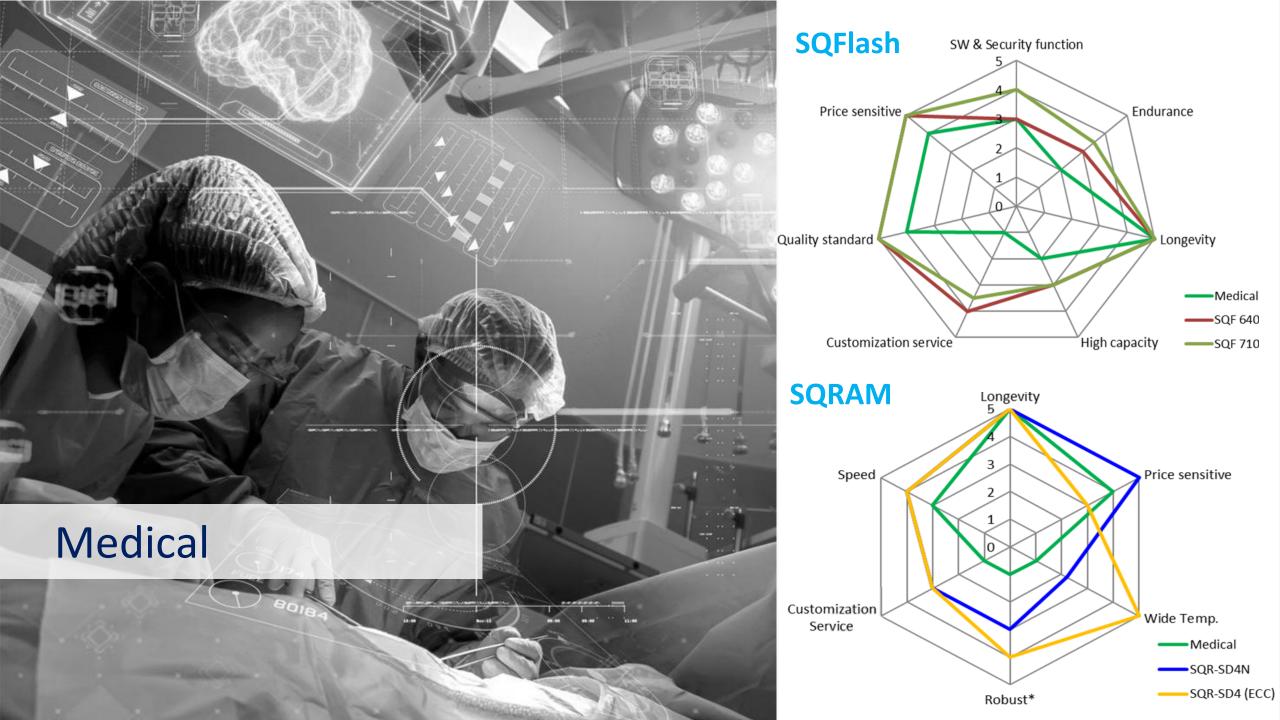












## At a Glance: Comparison Table

	Advantech Industrial Solution	Commercial Memory Module
Usage	Specific Vertical Market	Fulfills a single personal or commercial usage
Applications	Mission-critical applications found in automation, invehicle computing, surveillance, and medical devices.	Personal or commercial PC / laptop / handhelds
Limitations	Popular form factors found in consumer spaces take longer time to standardize for industrial market	Lack of quality control and no longevity commitment, as well as less BOM control
Trends	<ul><li>Longevity and revision control</li><li>Durable and Stable for industrial applications</li></ul>	Rapid product change based on latest technology
System Integration	As a leading IPC company, we provide system level services including thermal / signal integrity / mechanical / system ODM design	None
Advanced Features	Security/encryption features, write protection, and emergency erase	Limited
Software Capability	Strong in-house software division for industrial APP or industrial cloud services	Focuses exclusively on memory product related utilities



### Commitment to Premium Quality & Longevity

SQFlash and SQRAM are verified with all Advantech platforms and fully tested in rugged environments to ensure its high compatibility and reliability. It provides 3-year longevity and at least 15-month lifecycle to service long design-in schedules for embedded projects.

### Take the Next Step

Advantech offers a complete product selection of storage modules providing seamless product integrations to build systems faster. For more information about how Advantech can help businesses solve tough storage problems in the industrial market, visit us online at:

http://sqflash.advantech.com/

#### **ADVANTECH LINKOU IOT CAMPUS**

#### **CONTACT ADVANTECH**

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