

Public Sector Cloud Advisory Services

Access and guidance to industry leading cloud technology solutions, services, and support programs

Carahsoft has been providing cloud solutions since opening its doors in 2004. US Public Sector entities have relied on Carahsoft to provide a wide variety of cloud technologies and procurement strategies. Carahsoft serves as the cloud distributor with our core offerings of innovative ISV technology solutions and services to enable Cloud transformation.

Delivering relevant cloud solutions for Government

Together with our industry partners, Carahsoft delivers comprehensive offerings across all service (Infrastructure as a Service (IaaS), Platform as a Service (PaaS), and Software as a Service (SaaS)) and deployment models (Private, Community, Public, and Hybrid). The top solutions we support are Server and Data Migrations, AI and Analytics, IoT, and Security / Compliance.



Program Management & Customer Enablement

- Migration, Portals, Custom Reporting, Configuration Assistance
- Multi-Vendor Billing Capabilities
- Training, Enablement, and CPE Credits

Dedicated Advisory Support Teams

Extensive Contract Vehicles

- Simplified Acquisition Strategy
- IT Portfolio Transparency
- Competitive Pricing
- Innovative Software and Cloud Solutions

Reduce Costs & Increase Efficiency

Robust ISV Partner Ecosystem

- Support Virtually all IT-related Cloud Requirements
- 350+ Technology Manufacturers
- 2,000+ Unique Solution Partners and Resellers

Industry Leading Technology & Solutions

Why our customers use our services

- Combine multiple software, cloud, and service providers into comprehensive relevant solutions
- Streamline contract management capabilities to increase overall efficiency, reduce costs, and improve operational scalability
- Achieve Cloud success in Public Sector to provide business continuity, increased collaboration efficiencies, and expanded flexibilities

“It’s incredible to see the level of accomplishment that Carahsoft in collaboration with VMware created in delivering innovative customer-centric approaches to grow their business, meet customer needs and bring valuable solutions to the market.” - Fred Diamond, President and Co-Founder of the IES

Immediate Value to Customers



Proven Excellence and Execution

- Over 16 Years of Successful Public Sector engagements
- Processed over 500,000 Orders for Government
- Dedicated Public Sector and ISV Advisory Support Teams



Customer Centric Business Practices

- Proactive Support and Enablement
- Pre and Post Sales Configuration and Installation Support
- Customer Nurture and Support Programs



Best of Breed ISV Partners & Solutions

- DevSecOps & Open Source
- Cyber Security
- Internet of Things (IoT)
- Artificial Intelligence (AI)
- Citizen Experience

Cloud Advisory Services

Our promise to you

Carahsoft will work with you to understand your requirements and engage you with industry leading technology and support partners to ensure success.

Getting Started

- Solution oriented approach to solving complex IT problems
- Review current infrastructure and both short term – long term requirements
- Leverage extensive list of contract vehicles and solution partners for easy, streamlined acquisition

Why Carahsoft?

A stable, conservative, and profitable company, Carahsoft has demonstrated impressive growth year after year, with \$6.9 billion in bookings in 2019, and more than \$30 billion in aggregate over 16 years in business. Our team of dedicated, highly trained marketing, sales, contracting, and business operations experts now exceeds 1,400. Top ISV vendors