

HPE POINTNEXT DISCOVERY ASSESSMENT FOR WINDOWS VIRTUAL DESKTOP

Detailed discovery assessment that encompasses all aspects of modernising desktop workloads

A detailed discovery assessment delivered by HPE Pointnext – an Azure Expert MSP with WVD Advanced Specialisation. HPE will support you to fully prepare for all aspects of modernising desktop workloads and build a solid foundation for a secure and successful move to Microsoft Windows Virtual Desktop. HPE’s expertise can assist you to deliver a greenfield environment or to complement an existing client virtualisation solution.

WHAT ARE THE BUSINESS REQUIREMENTS?



Enabling access to a secure corporate application or full environment from any untrusted device without introducing risk



Enabling end users to collaborate and keep working even in the event they must work from home or any remote location



To have desktop infrastructure provisioned rapidly, sometimes within hours



Flexibility - be able to be quickly scaled up or down & migrated at the end of an event, reducing cost and overheads

HPE DISCOVERY ASSESSMENTS FOR WINDOWS VIRTUAL DESKTOP

What to expect from the engagement

Leverage aggregated HPE's experience

A 5-10 day discovery assessment to fully understand existing environment and how that translates into activities required to transition to a modern cloud/hybrid desktop.

Ensures all relevant topics are covered

Review how ready a business is to migrate to a centrally managed evergreen desktop service, encompassing the technology architecture, processes, policies, governance, controls and finance.

Makes the content specific to your organization and priorities

Detailed discovery of customer environment including stakeholder engagement, document review, technical assessment and performance/usage data gathering.

Builds roadmap for your Windows Virtual Desktop implementation and adoption

Refine deployment options and partner ecosystem. Qualify actions to be taken in your IT environment prior to a design/build phase. Prepare integration path into existing IT landscape.

OUTCOMES AND DELIVERABLES

Combining HPE experience and the customers insight

**Hewlett Packard
Enterprise**

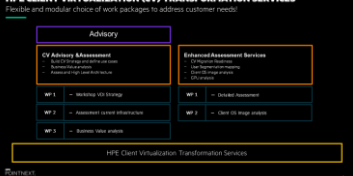
Explore HPE Approach



END TO END MODULES EXAMPLE



HPE CLIENT VIRTUALIZATION (CV) TRANSFORMATION SERVICES



Example Outline Agenda

Week 1

Kick-off , data collection, interviews and workshops

Pre-planning schedule and coordination leads to effective day 1 kick-off and efficient use of time.

4 workshops / up-to 8 1:1 interviews

Update and validation of current state, strategy and targets.

Week 2

Rapid Review and Priority Remediation Plan

Mid-week review and validation of findings workshop.

End-week final deliverable presentation.

Develop a further understanding of capabilities of Microsoft Windows Virtual Desktop as a solution integrated into your overall End User Compute provision

Investigate any gaps surfaced and put in place a remediation plan that supports business priorities

Understand the existing user persona state across the organisation and how a cloud solution maps to use cases within these

The assessment considers current activity and performance requirements to determine best route forward

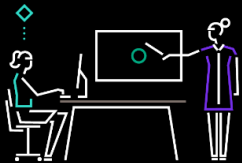
Receive a detailed report of the findings from the engagement and the HPE's recommendation to deliver a "target state" virtual desktop environment

HPE POINTNEXT WVD DISCOVERY ASSESSMENT - PURPOSE

Summary



- Organisations need to provide a secure environment that enables activity based work anywhere, anytime, and from any device.
- The desktop and application virtualisation market is growing fast in the post Covid-19 landscape and businesses are considering how to utilise these solutions to more efficiently run desktop estates and be better prepared for compelling events.
- This assessment reviews how ready a business is to migrate to a centrally managed evergreen desktop service, reviewing the whole technology architecture associated processes, policies, governance, controls and financial operations
- HPE's Workspace experts armed with valuable IP & tools to execute a rapid assessment versus enterprise benchmarks
- The assessment will surface any gaps and put in place a remediation plan that supports business priorities
- The assessment considers current activity and performance requirements to determine best route forward and is executed within 2 weeks



“Hybrid Workspace Review and Priority Transformation Plan”

Road to efficient and effective client virtualisation solution

Workspace Design

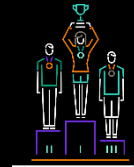
Ecosystem readiness

Workspace readiness is determined by how ready platform and technology operations are to support a centrally managed, secure and scalable, evergreen desktop and application environment

Workspace Management / Control Review

Priority Remediation/Transformation Plan

Workspace activities prioritised in phases with a focus on immediate priorities to support today's core business and a light touch on further phases of transformation.



What winning looks like

- The Technology Platform Owner has a “Fit-for-Purpose Action Plan”
- There is a clear understanding of the immediate next steps to address immediate goals
- There is a brief description of the steps to take in further phases.
- The plan aligns to business & application teams goals and objectives
- The plan is aligned to delivering a performant, secure and scalable, evergreen desktop and application environment
- Enable rapid change improving service fitness-for-purpose

SOLUTION DESCRIPTION: HPE WVD DISCOVERY ASSESSMENT

Service Proposition



- Fixed price available
- Typical timeline 1-2 weeks
- Can be delivered remotely
- Agreed touch points
 - Contacts
 - Workshops
 - Reviews

Rapid Review and Priority Remediation Plan

- Leveraging HPE's global best practices
- Efficient remote quick delivery
- Minimal time requirement from customer staff
- Practical and pragmatic priority remediation plan
- Built on decades of global experience and expertise
- Engagement with HPE's most experienced professionals



"Workspace Review and Priority Transformation Plan"

Road to efficient and effective desktop operations

Week 1

Kick-off, data collection, interviews and workshops

Pre-planning schedule and coordination leads to effective day 1 kick-off and efficient use of time.

4 workshops / up-to 8 1:1 interviews

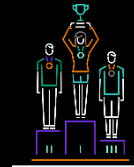
Update and validation of current state, strategy and targets.

Week 2

Rapid Review and Priority Transformation/Remediation Plan

Mid-week review and validation of findings workshop.

End-week final deliverable presentation.



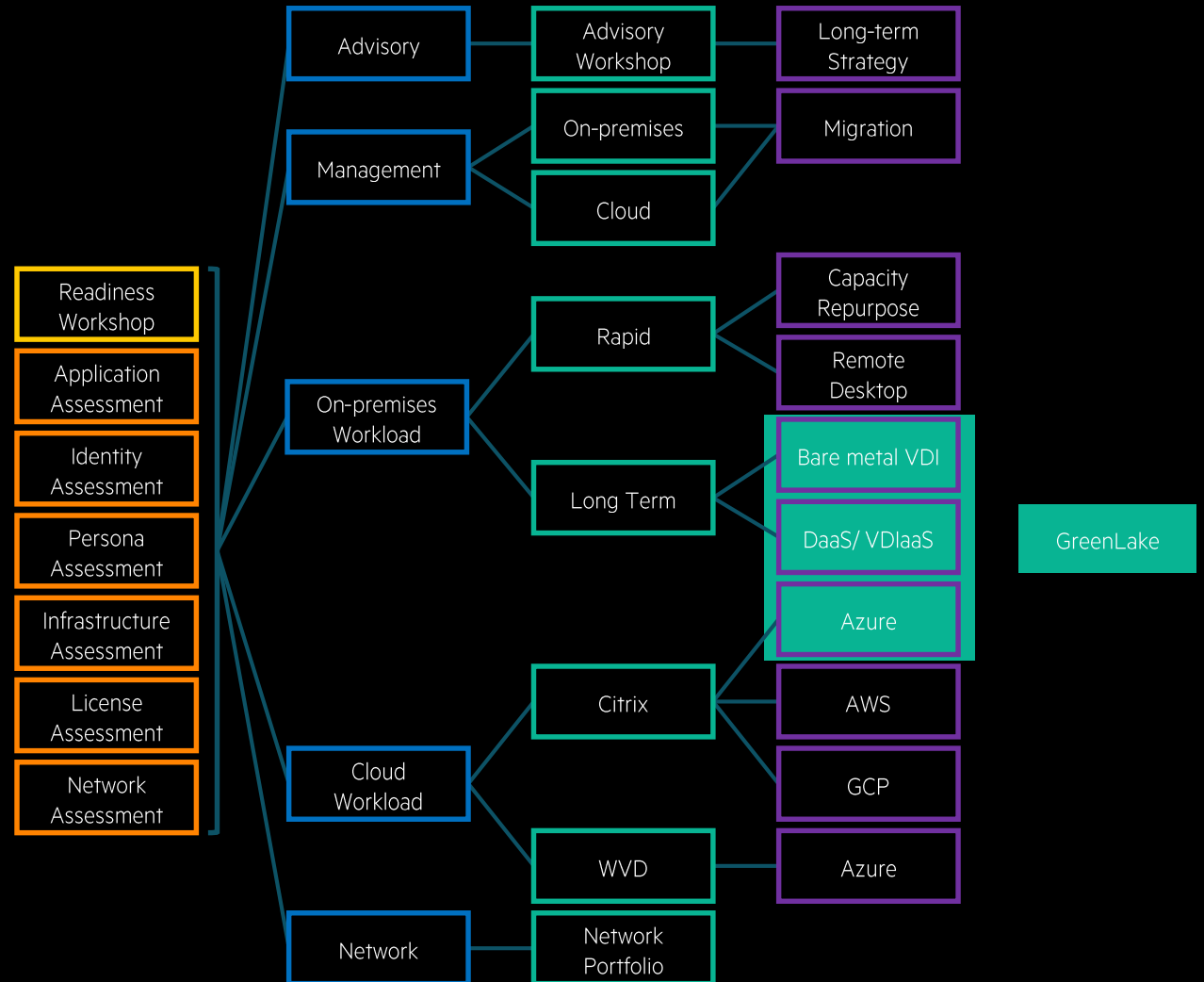
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- There is a clear understanding of the immediate next steps to address immediate goals
- There is a brief description of the steps to take in further phases.
- The plan aligns to business goals and objectives
- The plan is aligned with modern ways of working in the program execution
- Enable rapid change improving service fitness-for-purpose

DISCOVERY ASSESSMENT SERVICE

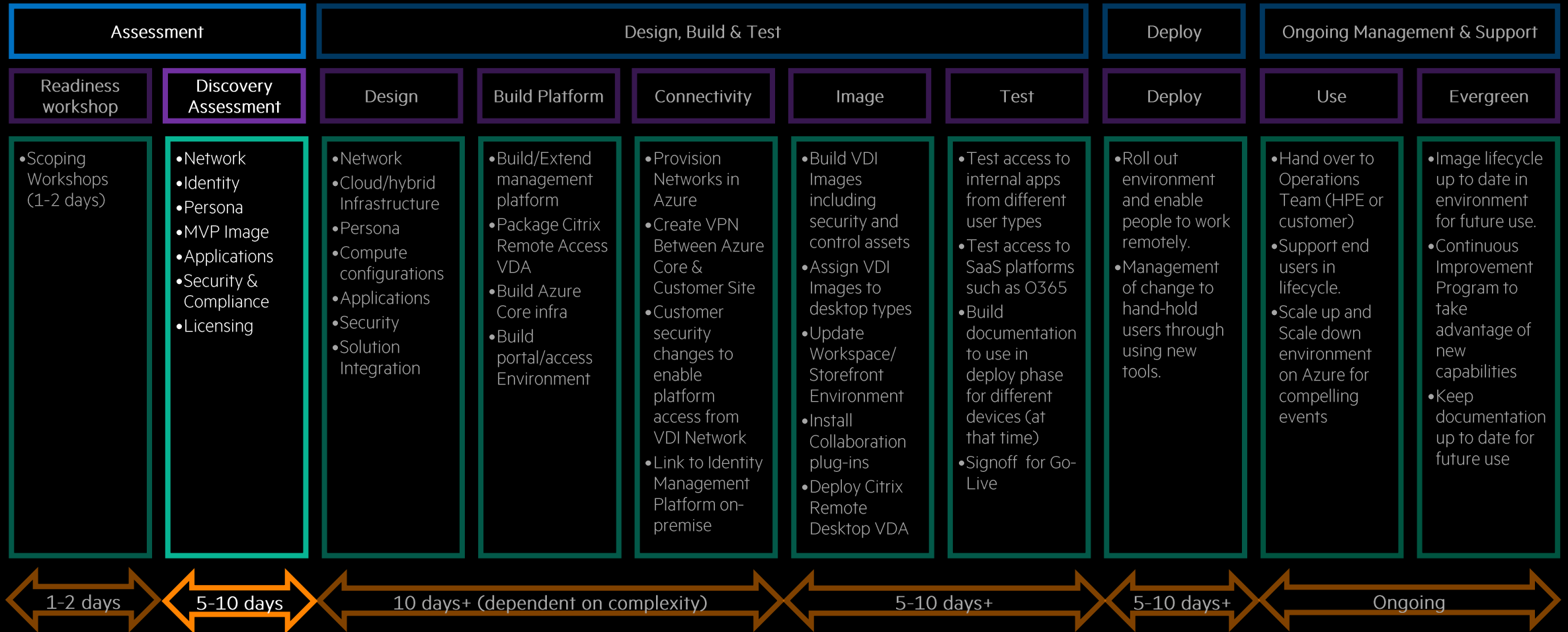
Where does the discovery assessment lie in the HPE Pointnext delivery framework for client virtualisation?

- Follow on from initial one/two-day customer workshop
- Detailed discovery assessments to encompass all aspects of modernising desktop workloads
- HPE recommendation to deliver a “target state” virtual desktop environment
- Separate related advisory track enables us to deliver further parallel work with a customer to build a long term EUC strategy
- Strategy covers Hybrid Cloud and Full Cloud, with management in either location
- Ultimately a customer will be able to move & scale workloads rapidly between on-premises VDI and Azure VDI



END TO END MODULES EXAMPLE

Full end-to-end service delivery capability from HPE



HPE IS YOUR TRUSTED PARTNER FOR MICROSOFT WVD

We share with you the HPE's experience in transformation to cloud and hybrid solutions

We put the standard Microsoft information in context with your IT environment state, and capture the key business, functional and technology requirements as part of the Microsoft WVD deployment roadmap

We cover all aspects of moving your desktop workloads to Microsoft WVD

- Identify your key drivers for the transformation
- Introduce and review the Microsoft WVD services and capabilities
- Discuss Microsoft WVD benefits and challenges as well as management plane options
- Introduce application delivery and profile management choices
- Debate the end-to-end Microsoft WVD deployment process

We address the key issues of a Microsoft WVD deployment

- Identity and access, service management, compliance, security, data residency & protection as well as user experience optimisation
- Use cases leveraging the high integration with Microsoft 365 and its cloud and mobility advantages
- Operation procedures changes, end-user adoption, known pitfalls during and after deployment

THE HPE POINTNEXT SOLUTION

Hybrid Cloud, Citrix & Microsoft 365 Working together

- HPE have partnerships with Citrix and Microsoft to provide a fully managed single vendor solution.
- HPE is an Azure Advanced Expert MSP committed to customer success on Azure through quality managed services
- HPE has gained Windows Virtual Desktop Advanced Specialisation status
- HPE is a Microsoft Office 365 partner and has specialist skills in Teams and provisioning in VDI environments
- HPE is a Microsoft Azure CSP and is able to provision, manage and host new Azure workloads
- HPE is a Citrix Cloud CSP so we can provision, manage and host new Citrix Cloud environments quickly and easily

- In combination, this means that HPE can provision a full end to end secure cloud-desktop solution, fully supported and managed by HPE Pointnext
- If the customer also has on-premise GreenLake VDI as a Service, this means the workloads can be moved back and forth as the customer wishes, enabling true flexibility in workloads with full end to end security

MICROSOFT AND CITRIX PARTNERSHIP

Microsoft is proud to acknowledge

Hewlett Packard Enterprise

as an Azure Expert MSP

To join the Microsoft Azure Expert MSP program, partners must meet a stringent set of requirements, including verified proof of excellence in customer delivery, technical expertise, and the successful completion of an independent audit of their managed services, people, processes, and technologies. Only the most high-fidelity cloud managed service providers are awarded the Azure Expert MSP badge, intended to give customers confidence when selecting a partner to help them meet on their Digital transformation goals.



Demonstrated Extensive Skilling

Have attained Gold Cloud Platform status and have a minimum of 15 full-time employees who have passed exams designated by Microsoft to demonstrate technical expertise in Azure.



Delivered Customer Success

Are committed to customer success on Azure through high-fidelity managed services, validated through customer experience and case studies.



Invested in Advanced Support

Have access to advanced Microsoft support offering to help resolve issues quickly and effectively.



Validated People, Process and Technologies

Have passed a stringent 64-step audit carried out by an independent auditor which validated their people, processes and technology for delivering robust managed services on Azure.

For any questions, please contact azureexpertmsp@microsoft.com



Global Alliance
Partner