

# Introduction to Microsoft Teams and Teams Custom Solutions



# What we will be discussing today:



Microsoft Teams overview



Teams platform capabilities



Managing apps in Teams



What kinds of apps can be used in Teams?



Next steps



# Teams is the fastest-growing business app in Microsoft history



**3M**

daily active Teams users



**500k**

companies using Teams



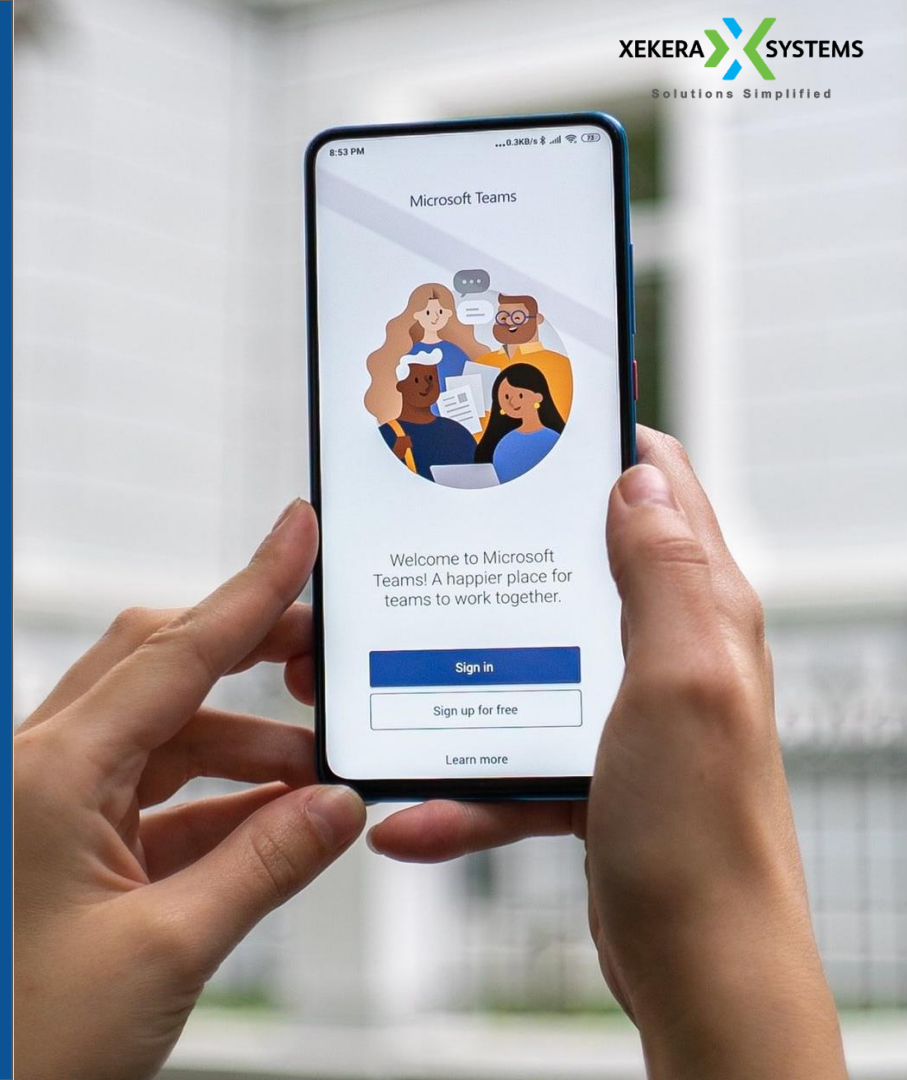
**91%**

Fortune 100 companies using Team



**150**

organizations have 10,000 or more active Teams users





# Why build for Teams?

## Modernize

### IT and Developers

Extend the functionality and value of your solution and bring it to life in Microsoft Teams, both for desktop and mobile.



## Automate

### IT and Developers

Leveraging the power of the Microsoft 365 ecosystem, create automation and process flows for your solutions.



## Harness

### IT

Get a tight control on shadow IT by managing integrations more securely, granularly, and easily. Make apps more discoverable for users.



## Expand

### Partners

Expand your commercial reach and leverage Microsoft's various channels to grow your customer base and monetize your Teams integration.



# HUB For Teamwork



## Communicate

through chat, meetings & calls



## Collaborate

with deeply integrated Office 365 apps



## Customize & extend

with 3rd party & custom apps, processes, and devices



## Work with confidence

enterprise level security, compliance, and manageability



# Microsoft Teams platform

Build experiences that people love



## Customize & extend

with 3rd party apps, processes, and developer tools



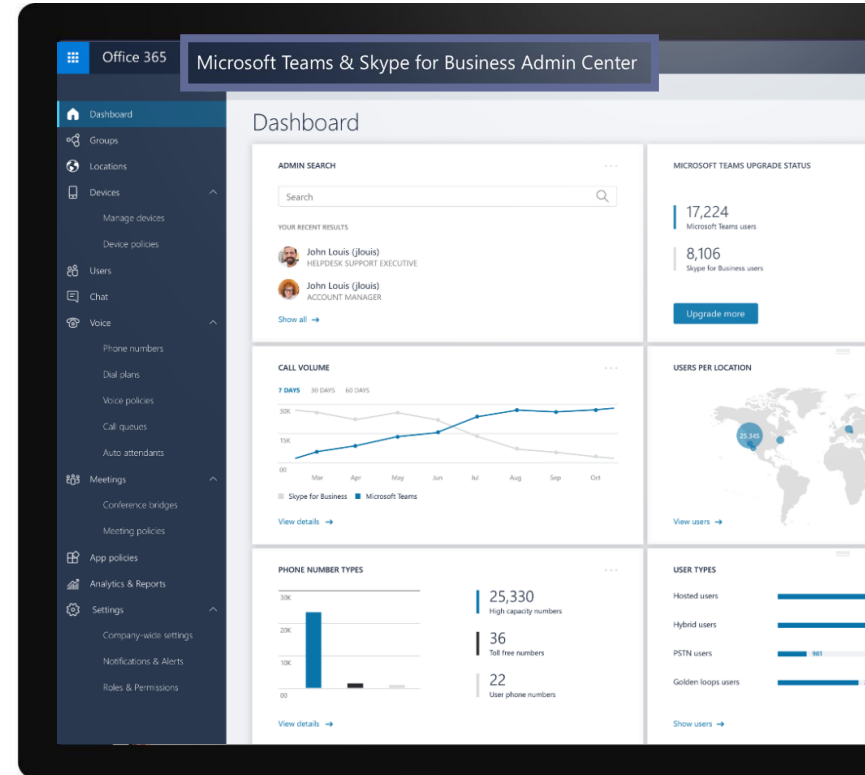
## Gain context without switching context



## Meet your people where they are



## Tailor your teamwork



# Customize & extend



Personalize your experience



Departmental tools



Employee resources



Support & info



Make your favorite apps work for you and your team



Polly.ai



GitHub



Adobe

Wrike



Jira Core



Confluence

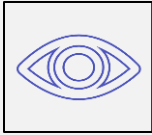


Create simplicity

Microsoft  
Teams



# What make Teams your #1 choice to build on?



## Effortless discovery

Each employee already has access to Microsoft Teams as the primary collaboration and communication platform. It's intuitive to leverage an existing platform to float your app / service. Bring your service to where your users already are.



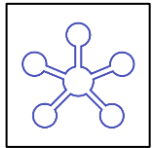
## Choose the audience for your app

Drive engagement by submitting your app to the Office Store for the entire world to use or submit only to your organization's Company App Catalog to distribute only to employees.



## Conversations come free!

Microsoft Teams is built for collaboration through conversations which means your app / service does not need to build a conversation layer of its own – just plug into ours.



## Rich App Platform

Microsoft Teams app platform supports 6 capabilities already and more are coming up every quarter so that you can build immersive experiences on an enterprise-grade app platform!



## Build once, use everywhere

Reduce design, development and service overhead by building a Microsoft Teams app once and enabling users to access it across Microsoft Teams clients on Windows Desktop, Mac, Web, Android and iOS platform.



# Extend to suit your workflows:

## 1. Bots

- Help users get tasks done in conversations

## 2. Tabs

- Surface rich content within Teams

## 3. Messaging Extensions

- Allow users to query and share information as rich cards

## 4. Activity Feed

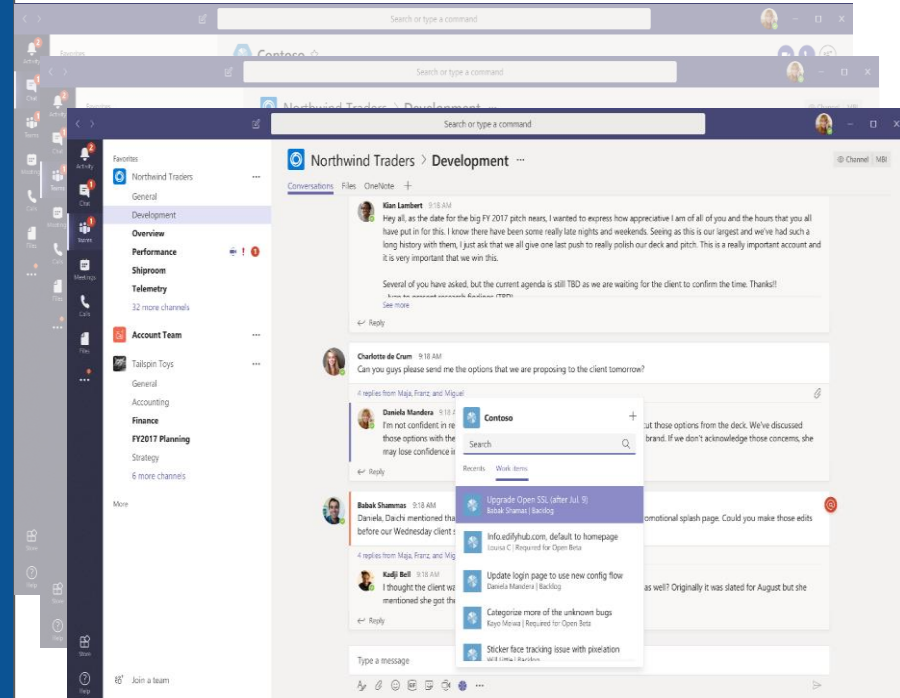
- Engage users via activity feed notifications

## 5. Adaptive Cards

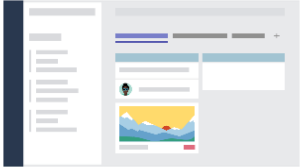
- Allow users to take action within card updates

## 6. Personal Apps

- All content across all teams and channels in one place



# Teams platform toolkit



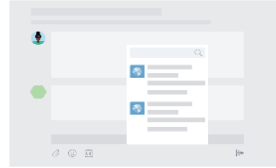
## Tabs

Surface rich content within Teams



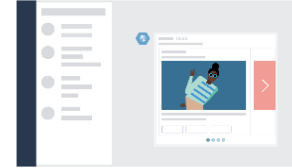
## Bots

Help users get tasks done in conversations



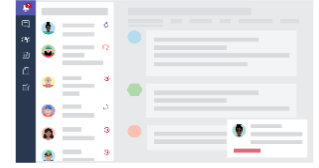
## Messaging Extensions

Allow users to query and share information as rich cards



## Adaptive Cards

Add rich interaction to your connector cards



## Activity Feed

Engage users via feed notifications

## Microsoft Graph

API gateway for Office 365, Windows and EMS

## Microsoft AI

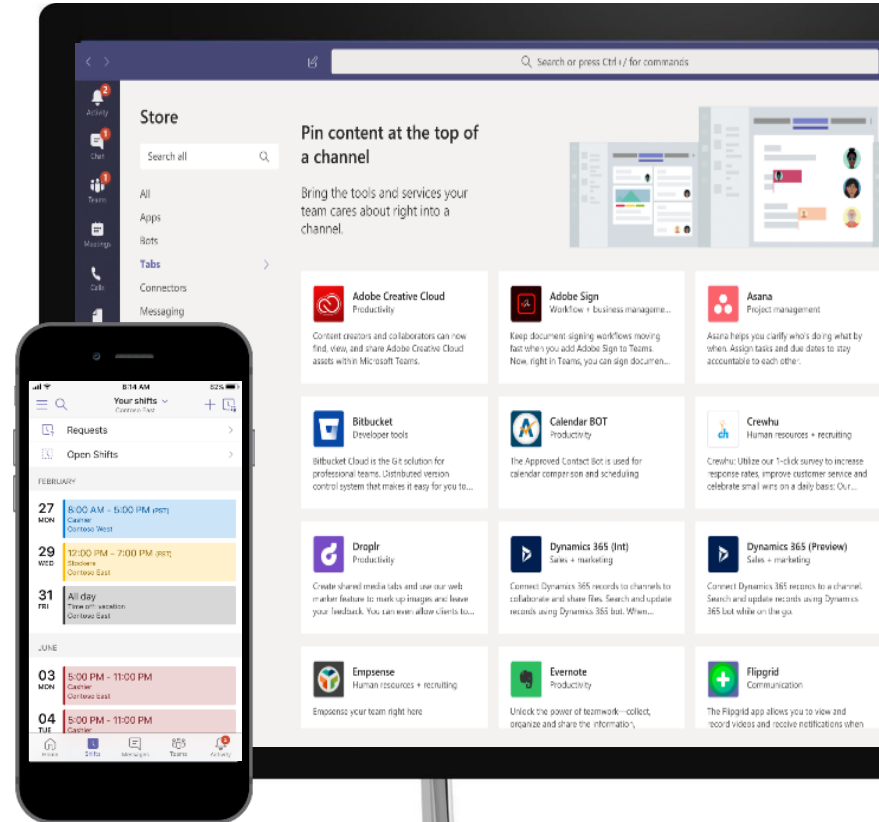
Power conversations with intelligence using pre-built or custom models

## Line of Business Systems

Services and content, you own and manage

# Custom Solutions on Teams

- Create a tailored Teams workspace
- Customize channels to include important files, apps or dashboard for easy reference
- Integrate workflows to simplify processes and accelerate decision-making
- Integrate with 3<sup>rd</sup> party services, apps and business solutions to quickly access information when needed
- Automate and manage Teams lifecycle with Graph API
- Empower firstline workers with tools to succeed every day, including schedule management



# Tailored team workspaces solve challenges

## Challenges

Scattered apps/services, lost in platforms transition, lack of context, high IT maintenance cost



Checks email to find work emails & triggered notifications with URLs



Accesses SharePoint portal to documents and relevant portal



Opens the web browser to visit intranet portal



Collaborates with coworkers across numerous docs & paper



On-prem apps

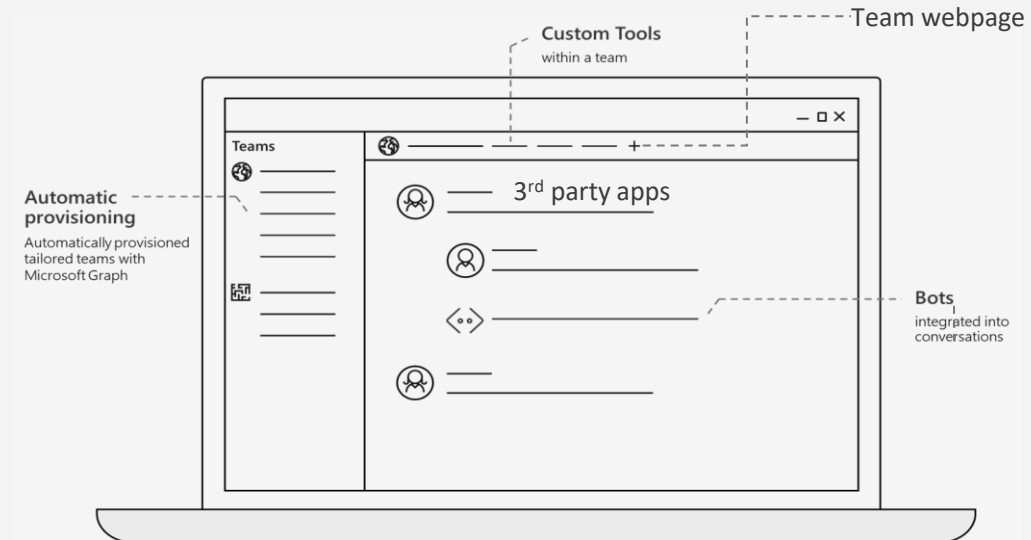


Apps and services

## Opportunity

Hub for collaboration and teamwork, take action and make decisions faster, rely on security and compliance

## Tailored Teams workspace



# What types of apps can you use in Teams?

## Ready to use

- Developed by Microsoft & trusted partners
- These enable 'better together' workflows
- Examples include Planner, ServiceNow, etc.

## Custom built

- Built by customers to address unique requirements
- Deployed and managed within own environment
- Available through customer's app store

servicenow™

STATSBOT

KRONOS™

XEKERA X SYSTEMS  
Solutions Simplified

ZENEFITS

Wrike

mindmeister

asana

Trello

Zoom.ai

Jira Software



smartsheet

zendesk

GitHub

icertis  
Applied Cloud

EVERNOTE

Bitbucket

Tailor your  
teamwork with  
250+ Teams apps  
now available!

approved contact

Polly.ai

disco

sage

Hootsuite™

meezan  
by Doodle

SOAPBOX

Module

Adobe

SurveyMonkey™

open agora

inVISION

talla

Stream

POPiN

SKOOLER

# Jira Cloud

- Track all the issues

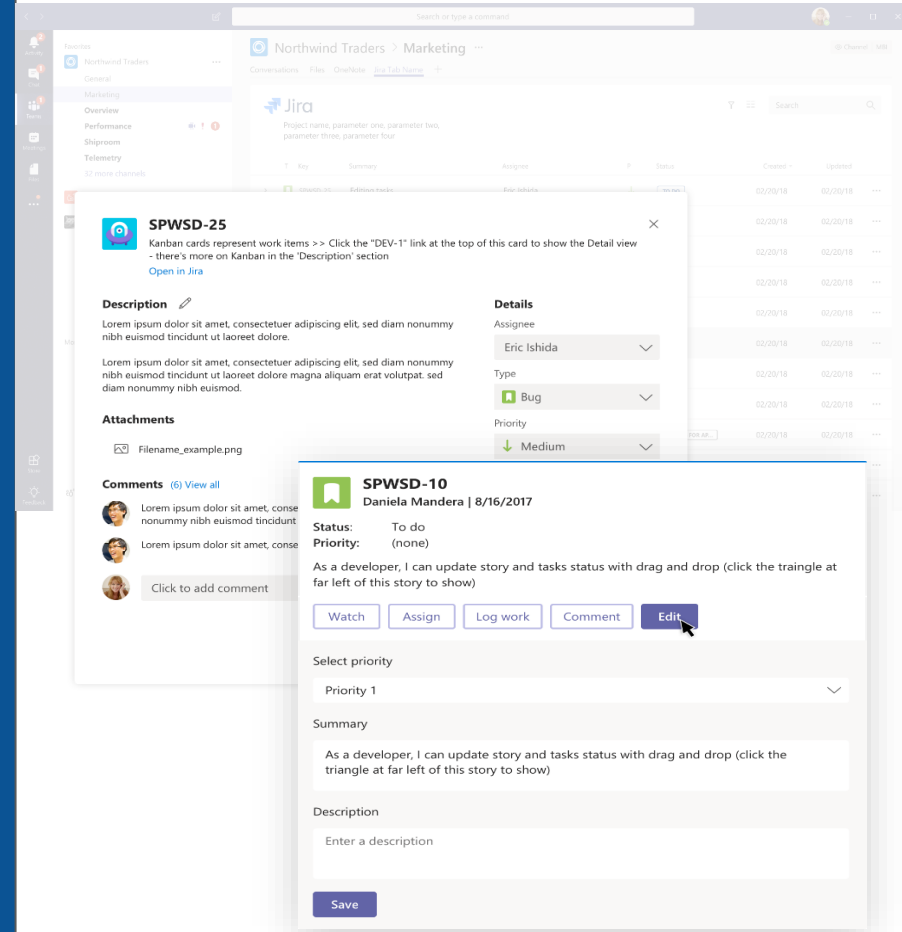
Track all the JIRA issues assigned to you

- Create new issues

Create new issues, edit priority and assign owner

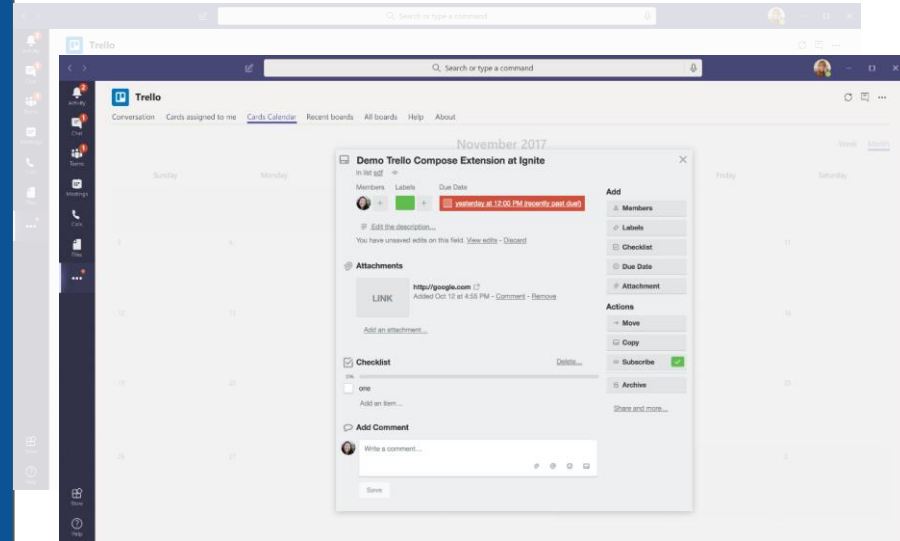
- Search, share, & edit issues

Search and edit issues through the JIRA bot



# Trello

- **View all your cards**  
Get a complete view into all your cards and boards
- **Edit and create**  
Create new tasks, edit and share





# Booking shuttles at Microsoft

## Business needs

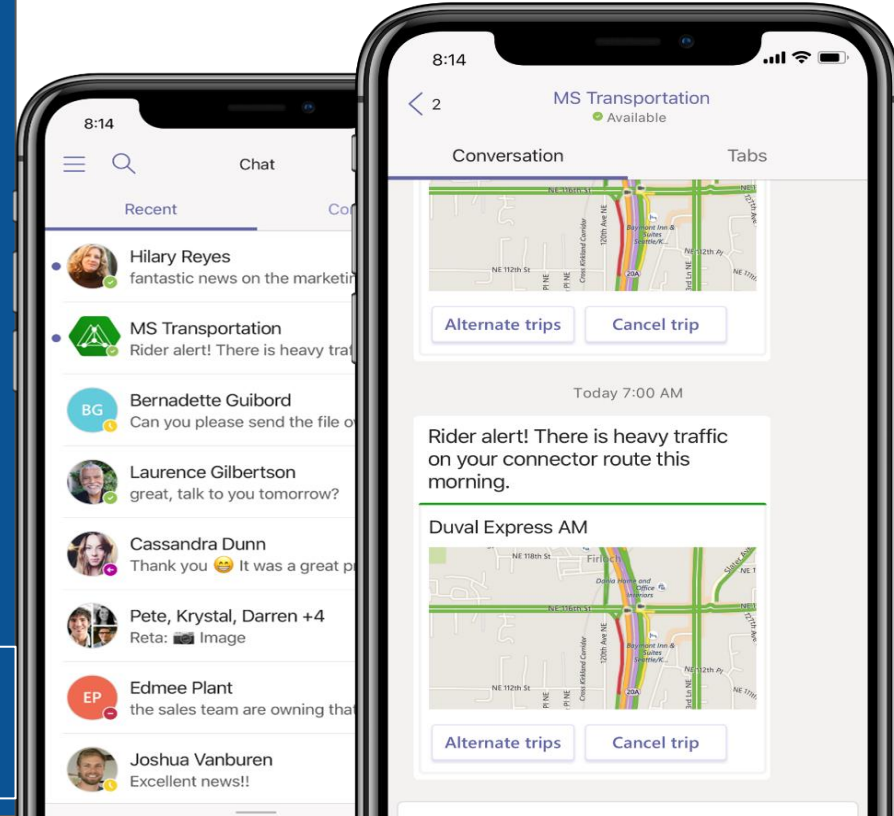
Our employees use Microsoft Shuttle service to travel across campus daily for business meetings. Long shuttle wait times and delayed phone calls resulted in employees spending more time coordinating rides than working.

## Solution

Creating a travel app lets employees book shuttles on the go, no matter where they are. If an employee needed to confirm a reservation or to change an already reserved trip, they could do so with the click of a button.

## Outcome

Employees spend less time coordinating shuttle service, so they can focus on their job at hand. Shuttle confirmation notifications and updates are immediately sent to the user, allowing them to plan for delays as needed.



### Browse trips

Browse recent trips and bookings with Tabs

### Reserve resources

Reserve the right resource when you need it

### Take action

Coordinate and confirm shuttle arrival times

# Cafe Service at Microsoft:

## Business needs

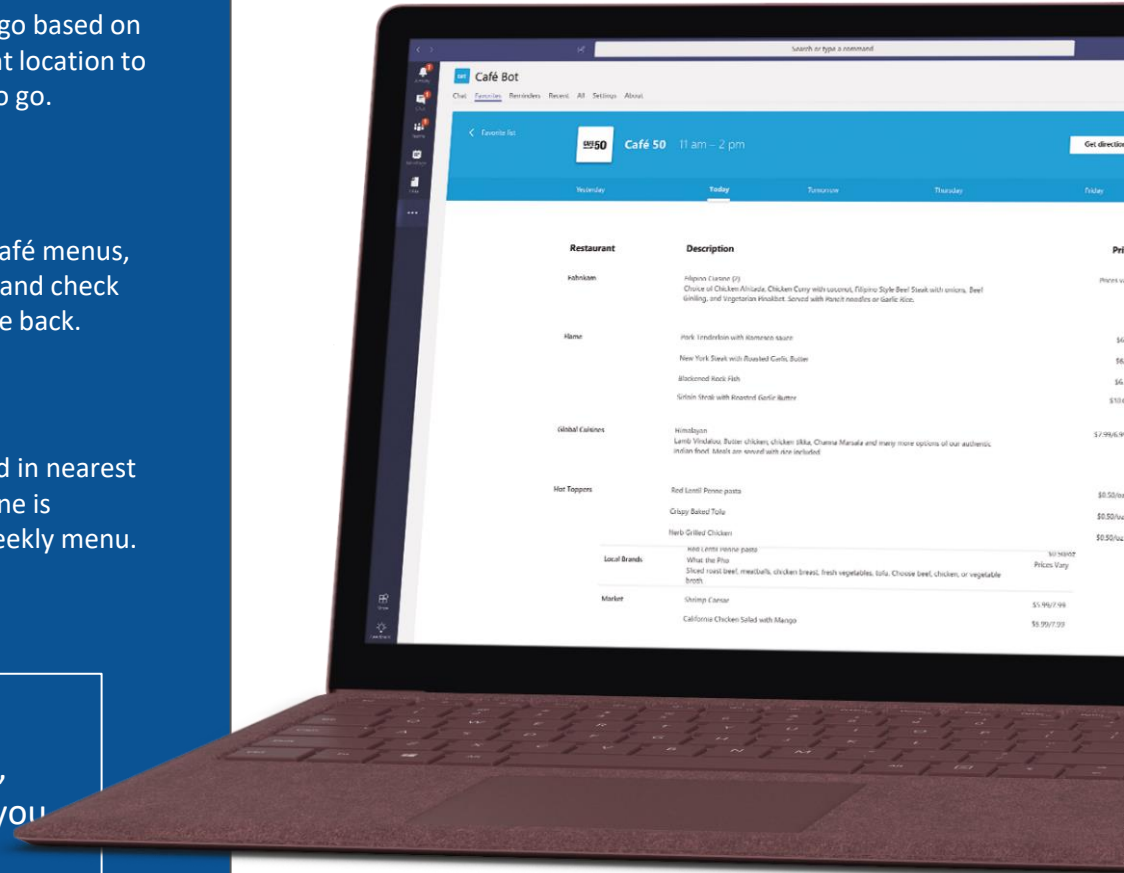
Employees have assigned cafeterias but often choose where to go based on the choice of cuisine being offered. They needed one convenient location to access café menus so that less time was spent deciding where to go.

## Solution

Developing an app gave employees one source to visit to view café menus, get reminder notifications when their favorite food is available, and check their meal card balance. This gave employees their valuable time back.

## Outcome

Employees can find out if the food of their choice is being served in nearest cafeteria, set reminders to get notified when their favorite cuisine is available, mark favorite cafeterias, and access their daily and weekly menu.



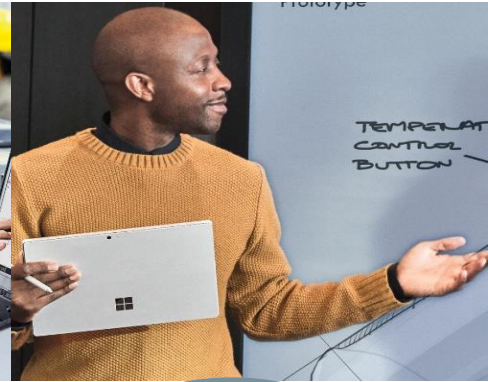
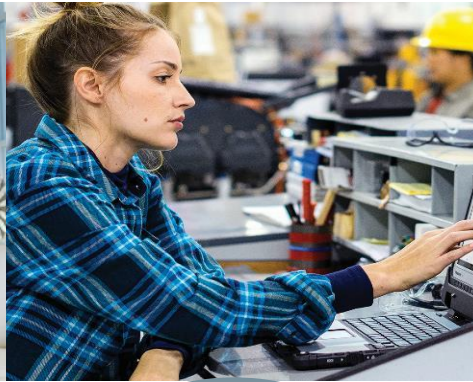
### View locations

See restaurants and cafés closest to you

### Order online

Bots show menus, directions and help you order online

# What do you want to enable today?



## Empower employees

- Self service
- Pulse surveys
- Enterprise search
- Employee engagement
- Learning & development
- Onboarding & scheduling

## Engage customers

- Customer support
- Sales associate productivity
- Digital marketing
- Social engagement
- Agent productivity
- Feedback loops

## Optimize operations

- Business processes
- Supply chain management
- Care coordination
- Delivery management
- Operational effectiveness
- Live tracking

## Transform products

- Project management
- Service Incidents
- Engineering workflows
- Defects management
- Ideation tools
- Design collaboration

# Enabling apps in your organization

**Nominate a lead and gather your team**

Stakeholders, Champions & Early Adopters

**Understand business needs**

Identify the best apps to meet customers' needs

**Realize the experience**

Develop your pilot and launch plan to bring apps to your organizations

**Complete pilot and scale across your org**

**Identify**

**Integrate & Implement**

**Drive Value**

**Continuous Adoption & Success Measurement**

# Next Steps:

## Ready to Use Apps:

- Identify 3-4 apps to support business needs in Teams
- Conduct focused pilot (i.e. 2-4 weeks, 50-100 users)
- Scale pilot more broadly across your organization

## Custom-built Apps:

- Identify scenario(s) you want to enable in Teams
- Plan Envisioning workshop (1-2 days)
- Pilot and gather feedback within your organization



# References

## Microsoft Teams

[Microsoft Teams Developer Platform](#)

[Microsoft Teams Developer Training Content](#)

[Office 365 Developer Program](#)

[Adaptive Cards](#)

[Real Stories of Digital Transformation](#)

[Roadmap to Digital Transformation](#)

## Customer Evidences

[Providing support using ServiceNow and Teams](#)

[Enabling enterprise search using Teams Platform](#)

[Educating users using a custom bot in Teams](#)

## Microsoft AI

[Microsoft AI Platform](#)

[AI School](#)

[AI for business](#)

[Azure Cognitive Services](#)

[Azure Bot Service](#)

[The Future Computed](#)

## Microsoft Graph

[Microsoft Graph](#)

[Microsoft Graph Explorer](#)

[Microsoft Graph Developer Docs](#)