# Insight<sup>‡†</sup>



## Business challenge

Manufacturers are searching for innovative solutions to improve employee safety, ensure security, and optimize products and assets. The Internet of Things (IoT) offers a broad range of opportunities to improve visibility and respond to manufacturing issues in real time.

## How we help

Insight's Connected Platform IoT Accelerator, along with our award-winning consulting services, will integrate your IoT devices, set up authorized devices and locations, and configure rules that transform your device telemetry into real-time alerts and tangible operational insights to help drive your business forward.

These insights will help you unlock the value of your data to ensure employee safety, receive timely notifications and gain visibility needed to simplify management.

Sample use cases include:

- Employee safety: Recognize when people or equipment enter danger zones.
- Security: Identify when unauthorized personnel have entered a restricted area.
- Anomaly detection: Detect conditions impacting product quality and equipment maintenance.

### Prerequisites

- Completed IoT Use Case Assessment
- Completed IoT Hardware & Platform Assessment

#### Duration

10-12 weeks\*

#### Benefits

- Reduced time required to put a solution in production
- Ability to view data and prove ROI
- Quick and easy visualization of problem operational areas
- Real-time alerts based on configurable operational or compliance rules
- Easy-to-read insights

#### **Related offers**

IoT Use Case Assessment

IoT Hardware & Platform Assessment

#### Get started

To learn about pricing and how to get started, contact **alliances@insight.com**.

\*Does not include hardware procurement lead time

## What to expect

Key takeaways from this engagement include:

- Integration of a select number of devices in an Azure® test environment •
- Configuration and customization to meet specific outcomes •
- Basic visualization of device telemetry and insights •
- Roadmap for delivering IoT outcomes at scale, or options to incorporate other use cases

Procure	Build Proof of Concept (PoC)	Deploy	Prove & scale
Varies	6–8 weeks	1 week	3 weeks
<ul><li> Procure hardware.</li><li> Conduct site survey.</li></ul>	<ul> <li>Integrate devices into a test environment.</li> <li>Configure Accelerator to meet needs of use case.</li> <li>Customize Accelerator, if needed.</li> </ul>	Install devices and collect data.	<ul><li>Accumulate data.</li><li>Plan for scaled rollout.</li></ul>

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## Recent client outcomes

#### National gas distribution company

- Leveraged existing programmable logic controllers to allow operators to see equipment status in near real time and with high accuracy
- Uses data to make informed decisions about • equipment repairs

## Awards and partnerships

intel



2020 U.S. Partner of the Year

2020 IoT Innovator Award

National grocery distribution center

body temperatures

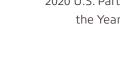
at distribution centers

Provided real-time alerts for the detection of high

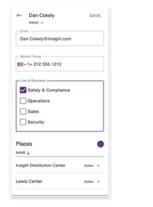
Enabled employees to quickly and safely return to work

7,500+ IoT devices deployed globally

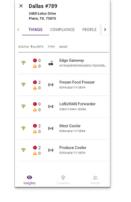
2021 Innovation U.S. Partner of the Year



## Example outputs









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# **About Insight**

At Insight, we define, architect, implement and manage Insight Intelligent Technology Solutions™ that help your organization run smarter. We'll work with you to maximize your technology investments, empower your workforce to work smarter, optimize your business and create meaningful experiences.

