

MICROSOFT CANADA PARTNER OF THE YEAR 2018 & 2019

580 MICROSOFT CERTIFIED PROFESSIONALS AND 20 P-SELLERS

Established in 1999, Long View is a Licensing Solutions Provider (LSP) and a Cloud Solutions Provider (CSP) with offices in Calgary, Edmonton, Vancouver, Victoria, Toronto, Denver, Houston, Dallas, and Phoenix. We hold Gold level competency in many Microsoft products such as Cloud Platform, Cloud Productivity, Collaboration and Content, Communications, Datacenter, Enterprise Mobility Management, Messaging, and Windows and Devices. Long View holds additional Silver status for Data Platform.

We have been a Microsoft partner since 2004, and are one of the few cloud providers in Canada who have partnered with Microsoft to deliver hybrid cloud and Azure enabled solutions. Long View provides Microsoft LSP services to over 400 clients ranging from 500 seats/users to over 100,000 seats/users.

IN IT FOR THE LONG HAUL

Long View's ownership and executive team started Long View with a promise to all our people and our customers: that we would always strive to be a great company, and that we want Long View to be a 100 year old company. That promise is at the core of every decision and everything we do as an organization.

LONG VIEW BY THE NUMBERS

- Over 800 clients worldwide
- 50+ Architects
- 580 Microsoft Certified Professionals
- **800+** Technical staff
- 20 P-sellers and growing
- 50 Account managers

WE'RE A COMPLETE PROVIDER WITH DEEP FOCUS IN THESE AREAS

Azure

End User

Business Tech

Procurement & Licensing

Applications

FOCUSED ON MICROSOFT SOLUTIONS

We're focused on helping our clients realize optimal cost models while becoming more agile with Azure, modernizing their workplace with O365 and driving new efficiencies with Dynamics 365. In FY19 we have prioritized driving new Azure and O365 customer consumption as well as leveraging our extensive ISV partner ecosystem for new ISV Co-sell wins.