Managed Sentinel Solutions

Why AIS for Managed Services?

Organizations large and small trust our reliable Managed Services to shift costs from operations to innovation, streamline maintenance, and better control costs.

Tap into our SMEs to help solve your toughest problems for a fixed, predictable cost.

Reclaim Your Team to Focus on Strategy

Get Reliable Support & Faster Escalation Routes

Shift Reactive Efforts to Proactive Measures

Tie Costs Back to Outcomes

Reliable Support at the Application Level

Experience Spanning Commercial & Government

What Are My Options?

Engagement options come in all shapes in sizes, depending on your needs.

With AIS as your O&M support team, you're partnered with an organization of cloud and Microsoft technology experts.

Proactive
We keep your network up and running with no interruptions, around the clock.

Reactive
There for urgent support needs, providing SMEs for the right solution.

Transition
Helping your team through technology and solution transitions.

AppDev
Custom application development, incident resolution, and more.

Cloud Reseller
Support for licensing, management, and costs, from commercial to GCC-High.

Transition Services

Staff orientation and badging

Baseline SOP documentation

Focus on minimal viable capabilities

Communication plan design

Solution architecture

Support request flow design

www.ais.com

Proactive Services

MONITORING
Optimized over time

ALERTING
Routed to AIS and/or client

PATCHING
Occurs monthly

BACKUP
Data backups

SECURITY & COMPLIANCE
Industry-specific monitoring

REPORTING
Customized to your needs

Reactive Services

Up to 24x7x365 coverage

Onshore and offshore staffing options

Secure online helpdesk

Web form, email and phone contact options

Secure online knowledgebase

Severity-based response, resolution times

Application Development

AIS may provide application development (Tier 3)

Application development incident resolution services

Backlog management, development, testing, and deployment

OFFERINGS

- Microsoft Stack Application Development
- Break-fix
- Enhancements
- Backlog Management

Cloud Reseller

AIS can offer the following services within Azure Commercial, Azure Government, M365, M365 GCC, and M365 GCC High:

UP/DOWN SUPPORT	**DEPARTMENTAL CHARGEBACKS**
ADVOCATE WITH MICROSOFT	**COST OPTIMIZATION**
INVOICING	

WHY CSP?

- No Long-Term Commitments
- Pay Month to Month
- Flexible Changes
- Subscription Options

Get a Standing Watch by Your Side

Through implementation of a baseline Azure Sentinel solution, our managed SIEM services can help simplify log aggression, security analytics, and threat detection.

- Help detect threats faster

- Reduce security risks

- Optimize your team to enhance operational efficiency

- Rapidly modernize your cybersecurity operations

Threat Monitoring & Incident Response

Assess

Discover key business goals and challenges faced in current scenario.

Understand existing IT architecture and key attack surfaces.

Understand existing security monitoring setup and security incident response plan.

Define

Provide an overview of how Azure Sentinel can help streamline security operations.

Design the reference architecture and define data connectors' mapping against log sources.

Threat Monitoring & Incident Response

Establish Baseline Implementation

Connect log sources using in-built data connectors/develop custom data connectors (if required).

Set-up the required alerts and dashboards.

Ongoing Management

Collect events from log sources and proactively monitor and hunt for threats within your environment.

Optimize threat detection rules from templates to detect risks and reduce false positives.

Investigate detected threats and work with your security team to mitigate legitimate threats.

CYBERSECURITY SERVICES

Our O&M Cyber Security support extends to both cloud and hybrid environments. Experience with industry security and compliance frameworks such as NIST, CMMC, SOC 2, HITECH, HITRUST, ITAR and FedRAMP. Severity-based response time SLAs ensure you are protected 24x7x365.

- ❑ Continuous Information Security and Compliance Monitoring
- ❑ Managed Detection and Response (shut it down in the event of a breach)
- ❑ Vulnerability, Patch and Update Management
- ❑ Security & Compliance Incident Tracking/Response/Mitigation (SIEM, SOAR)
- ❑ Identity, Credential and Access Management
- ❑ Policy Compliance and Enforcement
- ❑ Endpoint Management
- ❑ Network Monitoring (auditing for anomalies)
- ❑ Antivirus scanning and remediation
- ❑ Data Loss Prevention

Leverage AIS professional services to implement ATO and HITECH, our Managed Services team can manage it for you.

DEVSECOPS

Realize better collaboration between Development, Security, and Operations for continuous integration and delivery

- Better, faster delivery of projects or products

- More effective planning, design, and releases

- Expose loopholes and weaknesses earlier in the delivery cycle

- Save money with improved operations, reduced re-work, and increased quality by automating testing and monitoring
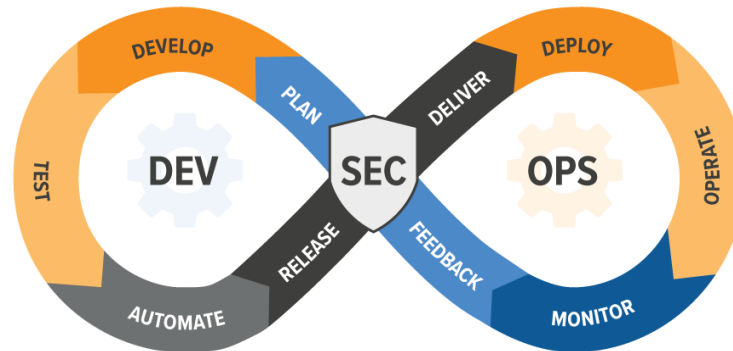
SECURITY
- Threat Model
- Secure Coding
- Security as Code
- SAST
- DAST
- Penetration Test
- Digital Sign
- Security Analysis
- Security Monitor
- Security Audit
- Security Patch
- Security Scan
- Security Config.
- Secure Transfer

Specific Technologies: Custom .NET, SharePoint, PowerApps

Our Commitment to Excellence & Training

CMMI SVC ML3
PROCESS IMPROVEMENT

ISO 9001
QUALITY

ISO 27001
INFORMATION SECURITY

SOC 2 Type II
PROTECT SENSITIVE DATA

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for Microsoft Business Applications

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Gold Application Development
Gold Application Integration
Gold Cloud Platform
Gold Cloud Productivity
Gold Collaboration and Content
Gold Data Analytics
Gold Data Platform
Gold Datacenter
Gold DevOps
Gold Messaging
Gold Project and Portfolio Management
Gold Security
Gold Enterprise Mobility Management
Silver Windows and Devices
Silver Small and Midmarket Cloud Solutions
Cloud Security Advanced Specialization
Identity & Access Management Advanced Specialization
Windows and SQL Server Advanced Specialization

Winner
Microsoft Partner
2020 WW Partner of the Year
Power Apps and Power Automate Award

Winner
Microsoft Partner
2018 US Partner of the Year
Azure Performance

Winner
Microsoft Partner
2019 US Partner of the Year
Business Applications – Dynamics 365 Sales

Discussion

QUESTIONS OR FEEDBACK?

Thank You