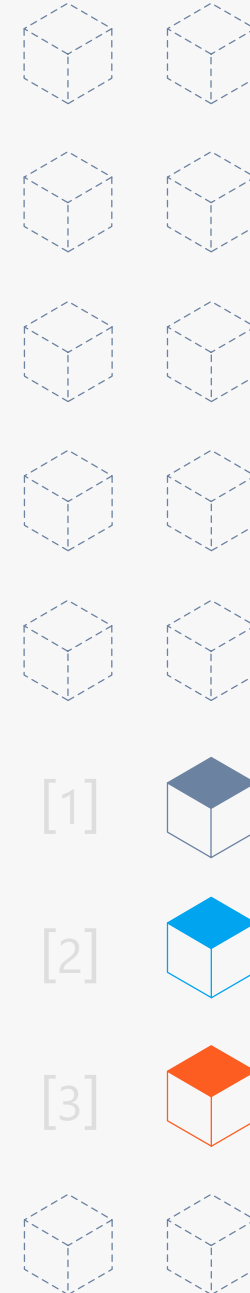




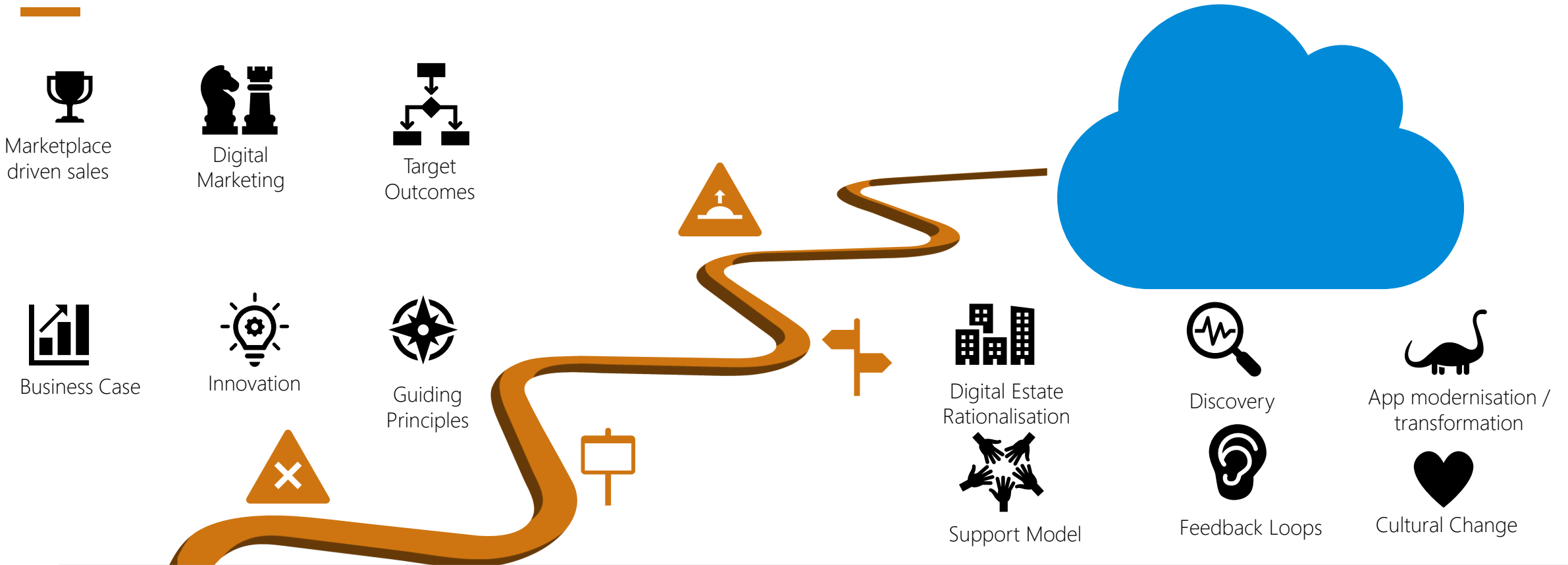
AzInvent

Delivering best-in-class Cloud solutions with ISV providers.

Gold
Microsoft Partner



Cloud enablement of your ISV product is complex, and rewarding



- ISVs leveraging Azure experience a **44% increase in revenue** from cloud offerings that satisfy customer demand for speed and agility.
- ISVs building and deploying on Azure cite faster time to market for higher-value solutions that generate a **75% growth in profits**.
- ISVs powered by Azure deliver on the promise of increased internal agility, with **58% reporting faster time to market for new products/services** and **3.5 times increase in their pipeline of new offerings**.
- Improvements in application development productivity from Agile development methodologies and automated performance testing help ISVs progress from a quarterly to monthly release cadence, which reflects a **30–40% productivity gain**.

- IDC, April 2020

Eighty20 AzInvent Solution

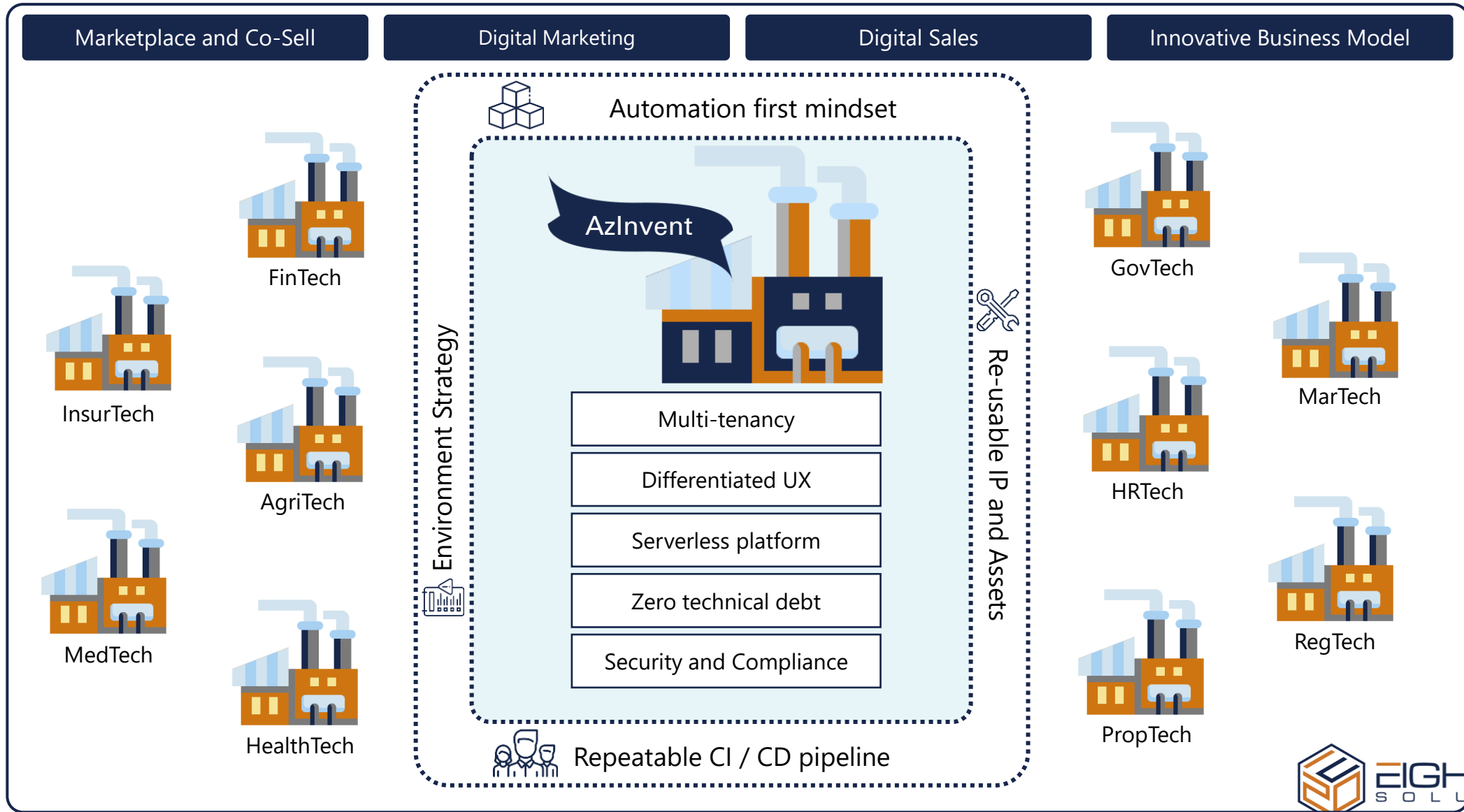
AzInvent is a suite of “guided navigation” services for ISVs in leveraging Microsoft Azure and uplift their capability to deliver value from the public cloud.

- Co-creating best in class platforms
- Developing cloud native applications
- Deploying resilient, scalable and repeatable infrastructure solutions
- Supporting ISV platforms for sales and growth



Eighty20 AzInvent Startup Factory

ISV Start Up Acceleration

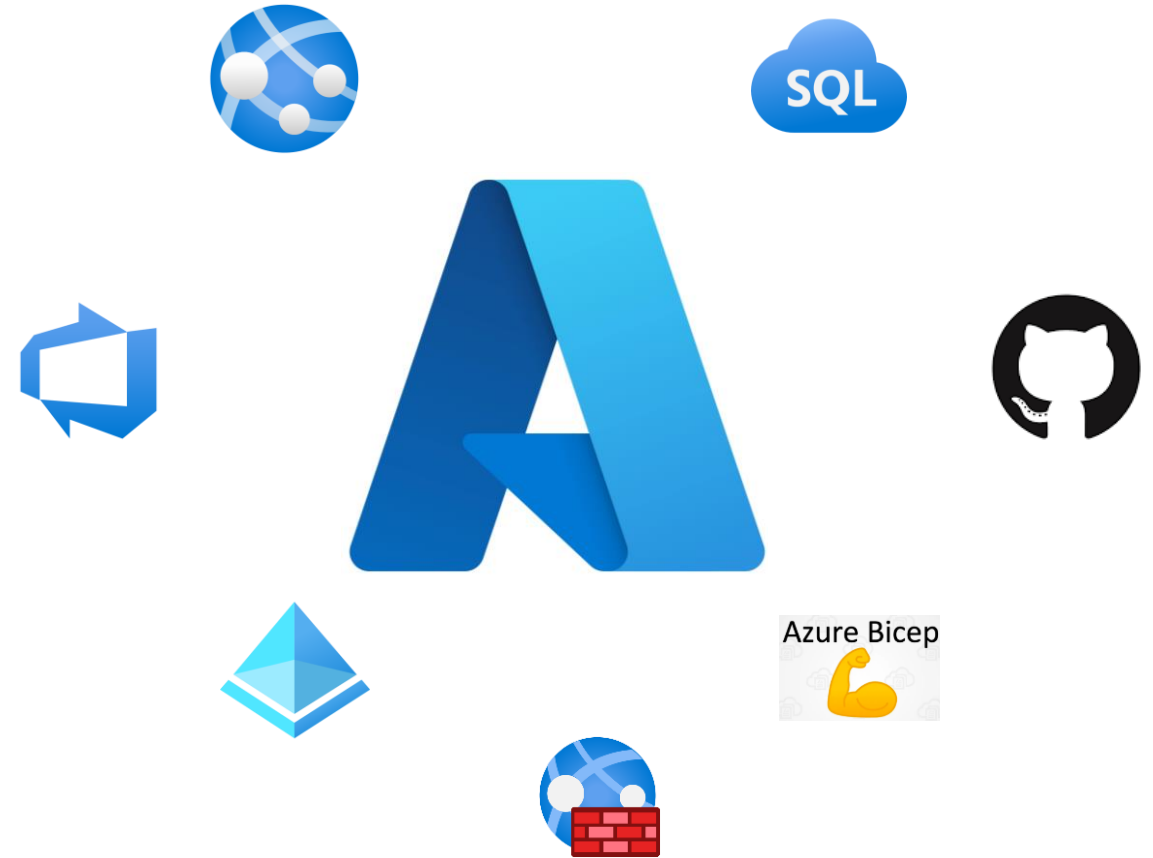


Eighty20 AzInvent Startup Factory

Eighty20 ISV Starter Kit – for your SaaS product helps you to jumpstart your ISV solution on Azure.

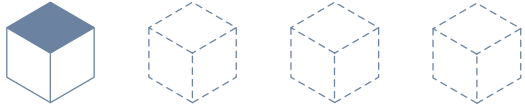
- Multi tenant SaaS application on Azure in minutes
- Multi-tenant data model baseline, on top of which you can build your business process and domain intelligence
- Global scalability and resiliency of Azure infrastructure based in to the design.
- Infrastructure baseline deployed as code through DevOps pipelines, using which you can deploy as many environments as your business needs -at the click of a button in minutes.
- Secure and efficient CI/CD pipelines to keep your code and environments in sync and shift left.
- Enterprise grade security and compliance for your infrastructure and application architecture
- Australian sovereign infrastructure

Ready to go Starter Kit



Eighty20 AzInvent Startup Factory Packages





Our Azure Services



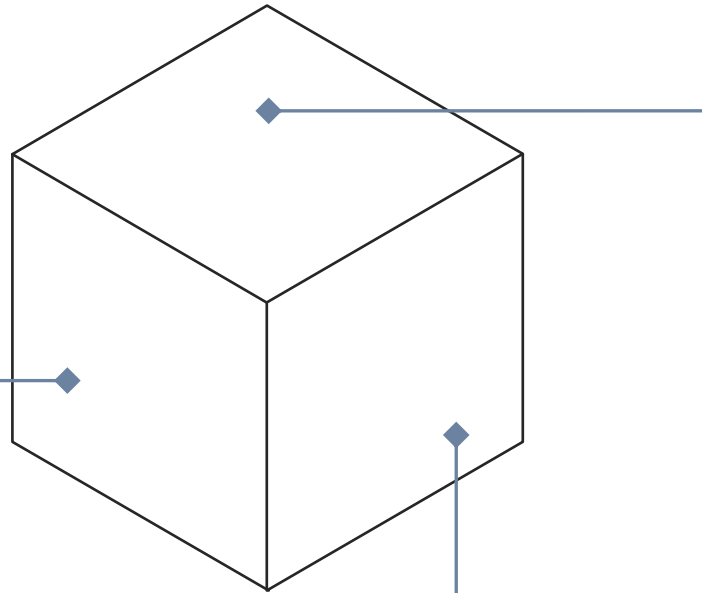
Transformation

Azure Migration – Apps and Infra

Azure Application Modernisation

Azure Virtual Desktops

DevOps – App, Infra, Process



Strategy

Cloud Strategy and Roadmap

Cloud Business Case

Cloud Migration Plan

Cloud Operating Model

Azure Architecture and Design

Azure Landing Zones



Optimisation

Cost Optimisation

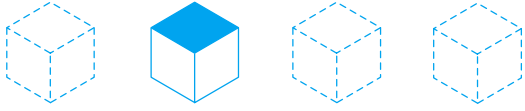
Governance and Operational Excellence

Organisational Change Management

Reliability

Performance and Efficiency





Our Approach



Technology

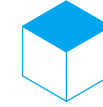
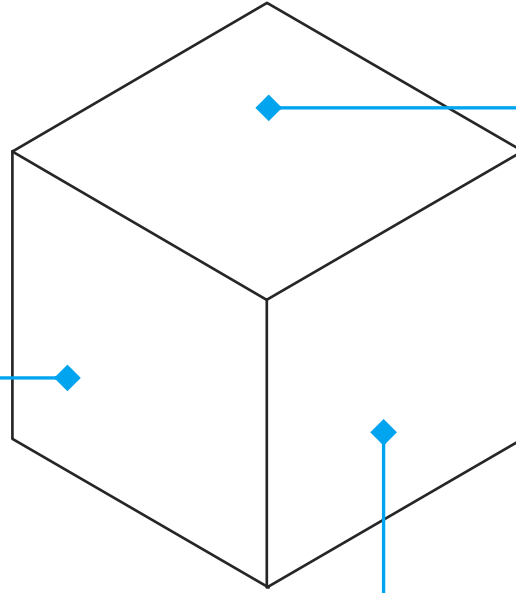
Cloud Architecture

Patterns, Practices, Blueprints

Innovation, Art of the Possible

Observability, Control Tower, SDLC, DevOps

Guardrails, Policy, Automation



People

Operating Model

Organisational Change Management

Learning and Development

Organisation and Team Structures



Process

Guiding Principles

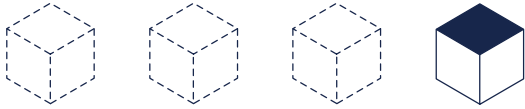
Governance and Control

Information Security and Risk Management

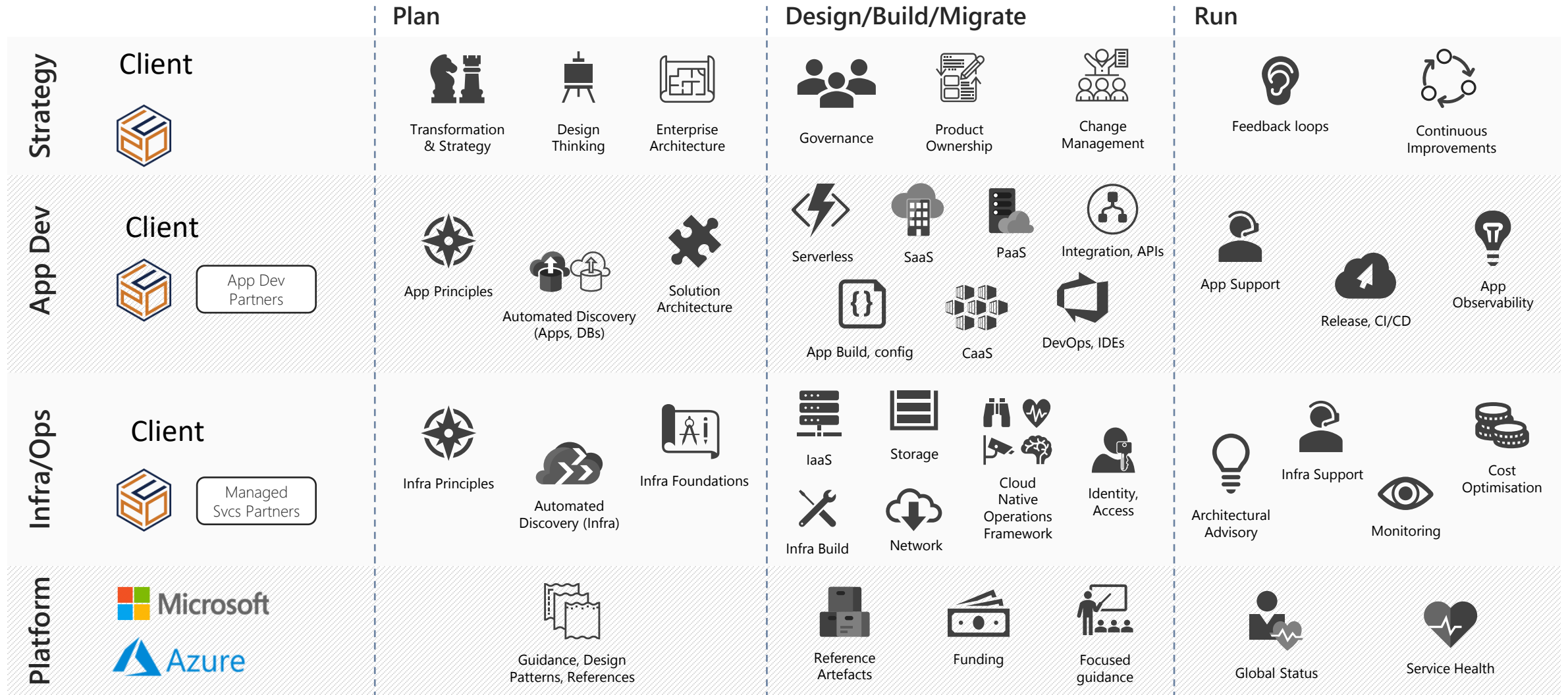
Financial Management

DevSecFinBizOps + Design Thinking





Cloud Services – Partnership Operating Model



Eighty20 Solutions: We focus on what matters

Cloud transformation specialists

Eighty20 Solutions brings together a team of Microsoft specialists with experience delivering Transformation programs for some of Australia's largest companies

Microsoft
Partner



Gold Cloud Productivity
Gold Cloud Platform
Gold Windows and Devices
Gold Project and Portfolio Management
Silver Security
Silver Datacenter
Silver Application Integration
Silver Application Development

Customer DNA

Careers spent as the customer mean we've walked in your shoes and truly understand the real business drivers and customer pain points which helps us forge stronger partnerships

Eighty20 was formed to address a gap in the market for a customer centric, outcomes focused consultancy, with proven results delivering complex IT programs

End to end capability

Our diverse team consists of experts across Strategy, Project Delivery, Technical Execution, Organisational Change & Adoption and Managed Services

We place equal focus on the people, technology and logistical elements required to achieve outcomes

Est. 2018

100% Australian
privately owned



4th fastest
growing IT
company 2020
497% Avg YoY growth

Exceptional Service
Partner Award 2020

WOOLWORTHS GROUP



100

team members across
NSW, QLD, VIC
(Sydney headquarters)

95%

Customer
reengagement rate

Our Services: We're transformation specialists with customer DNA and an end-to-end capability



Financial services



Retail and consumer goods



Government



Manufacturing and energy



Media and communications



Information Technology

Industries



Our mission is to deliver technology transformations and managed services in a faster, simpler and more collaborative manner

Modern Work & Security

Office 365 Teams

SharePoint

Intune Windows 10

Enterprise Mobility & Security

Cloud

Azure

Virtual Desktop

Sentinel

App Modernisation / Migration

Information Protection

Data and AI

Business Applications

Power Apps
Application development

Power Automate
Process automation

Power BI
Business analytics

Power Virtual Agents
Intelligent virtual agents



Managed Services + Operations



Transformation + Change, Adoption & Training



Strategy + Architecture



Our Customers across Industries



Financial services



Retail and healthcare



Government



Media and communications



Manufacturing and energy



Information technology



You're in good company

Why us?

01



Cloud transformation specialists

Eighty20 Solutions brings together a team of workplace technology specialists with experience delivering workplace transformations

CITRIX

Gold
Microsoft Partner


02



Proven results

We have proven customer success stories of delivering benefits on time and within budget across some of Australia's largest companies

03



Speed to value

Our workplace accelerator tools and processes combine all of our previous experience to expedite and de-risk delivery

04



Client-side background

Careers spent as the customer mean we truly understand the real business drivers and pain points of our customers and helps us forge stronger partnerships

05



End to end capability

Our diverse team consists of experts across Strategy Validation, Project Delivery, Technical Execution, Organisational Change Management & Adoption and Operations

Our Values

These are the values that guide our business, our project delivery and our brand. As our company continues to evolve and grow, these five values remain constant.



Raise the bar

Always strive to be better than the competition and focus on what matters



What you see is what you get

Openness and transparency with each other and with our customers



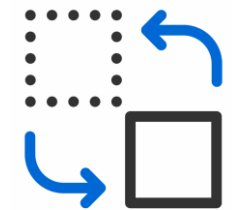
Take clear ownership

Nothing is more valuable than stepping up to a challenge and getting things across the line



Live and die as a team

We have a tribe mentality and are always on the lookout for members of the team who could use our help



Be the change you seek

Our culture provides a platform for everyone to contribute and influence change

Our Partners

Eighty20 Solutions partner with industry leaders to deliver the highest quality outcomes to our customers

Microsoft
Partner



Gold Cloud Productivity
Gold Cloud Platform
Gold Windows and Devices
Gold Project and Portfolio Management
Silver Security
Silver Datacenter
Silver Application Integration
Silver Application Development

citrix

NetApp®

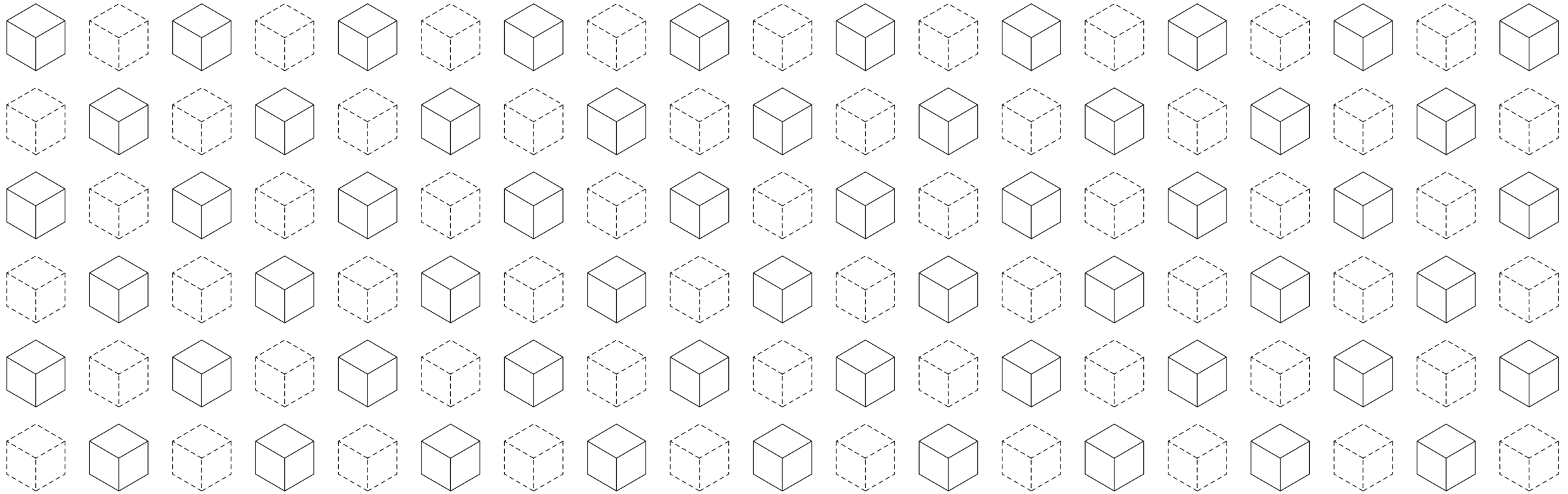
nerdio

UnifyCloud

AvePoint®

cloudm®

vmware



Thank you

SAYAN GHOSH CLOUD LEAD

✉ sayan.ghosh@eighty20solutions.com.au

☎ +61 (0) 0420 351 306



JOHN KELLY FOUNDER and CEO

✉ john.kelly@eighty20solutions.com.au

☎ +61 (0) 0409 999 912



Gold
Microsoft Partner

