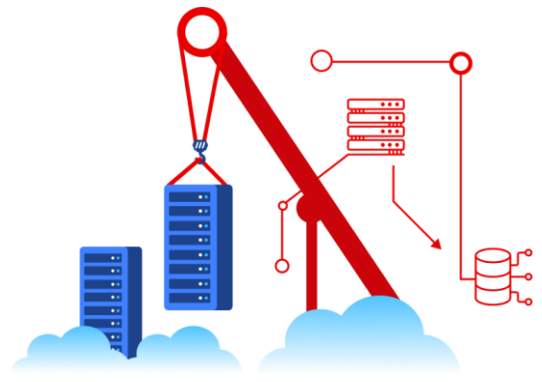# VMware on Azure journey: 30-day Proof of Concept
Powered by Rackspace Elastic Engineering

Over the last decade, VMware has been helping organizations consolidate their data infrastructure, driving dramatic efficiencies in their server investments.

Today, as the pace of change is accelerating, there is even more pressure to move faster - to accelerate investments around digital transformation while at the same time, reducing CapEx and driving further efficiencies.

However, transformation is not as simple as just pressing a button. Approximately **70% of today's applications are still being run in the corporate data center and private/hybrid cloud, as per a recent study by TECHAnalysis.** Along with these applications, organizations continue to rely on VMware and Microsoft solutions in their data centers. Companies have spent years investing in these technologies and the skillsets required to operate and manage them.

Get the most cost effective, fastest and easiest path to moving your VMware workloads to Cloud with **Rackspace Technology and Azure VMware Solution (AVS) – a Microsoft service, verified by VMware**

Azure VMware Solution is a joint solution by Microsoft and VMware and with Rackspace Technology's cross platform expertise and managed services, you can leverage the best of VMware and Azure without disrupting your business.

Modernize your VMware workloads without the added pain of having to reformat existing assets to work in the new cloud environment.

Take advantage of your investments in VMware technologies, skills, and tools, while benefiting from the scale, performance, security and innovation of Azure. (Along with unique hybrid cost saving options)

Unlock the power of Azure and VMware with Rackspace Elastic Engineering, our premium managed support service.

Elastic Engineering, an industry leading agile support experience on a flexible pricing platform, along with Azure VMware Solutions will deliver to you the expertise needed to effectively assess, migrate, and support your workloads on AVS, fast tracking your modernization journey to Azure.

Access to experienced resources with **flexible, tiered pricing** to address the most rewarding problems.	**Intentional cost optimization** by design with licensing and managed tooling such as Cloud Health.	**Progressively migrate and modernize your workloads** with limited disruption to your business.	**Stay agile** with a transition to a DevOps approach on Azure VMware Solutions.	**Innovate and drive productivity** with new solutions like virtual desktop infrastructure.

Get Started

Take Advantage of a <u>complimentary</u> Assessment Session to get an analysis of your current infrastructure and a broad roadmap to move your VMware workloads to Azure VMware Solution.

Proven delivery methodology to engineer a secure, stable and scalable environment for your VMware workloads with AVS

Assessment

- Capture and assess data from your current workloads to evaluate your current VMware environment: configuration, readiness and dependencies.
- Define business and technical outcomes and identify the tools needed to achieve them.

Proof of Concept (PoC)

- Identify workload, size the environment and implement to demonstrate and verify the solution.
- Plan migration and deployment.

Duration: 30 Days   **Cost: Starts at $9,200**

Post Assess and PoC Migration and Deployment

- Deploy the software defined data center (SDDC) and configure VPN on both sides.
- Configure Hybrid Cloud Extension (HCX) and Software-defined networking (SDN) and migrate the workloads.

Transition to Elastic Engineering Managed Services

Charles River
A State Street Company

"We grew very quickly, and we know we're a very demanding client, but what's really worked well for us is having stability and consistency in the account team. They get to know us; they understand us and our customers. They know what's driving us, and they know what they need to do within Rackspace to deliver the services that make us successful."

- Edward Fitzpatrick, Vice President of Operations, Charles River
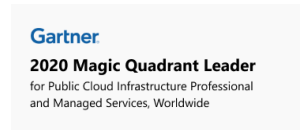
METRO BANK

"Knowing that our team of Rackspace experts is readily available to support us gives me the peace of mind that I can concentrate on delivering genuine business value without jeopardizing any of the day-to-day tasks that keep the business running."

- David Gould, Head of Architecture and Solutions, Metro Bank

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About Rackspace Technology

Rackspace Technology is the best place to go for VMware. Whether you're looking to spur innovation and agility, lower costs or build operational efficiencies, Rackspace Technology's thousands of experts are ready to put cutting-edge capabilities to work for your business.

vmware® Principal Partner

Gold
Microsoft Partner
Cloud Platform
DevOps
Application Development
Application Integration
Data Platform

Gold
Microsoft Partner
Azure Expert MSP

vmware® CLOUD VERIFIED

Microsoft
5 Times Hosting Partner of the Year

Gartner
2020 Magic Quadrant Leader
for Public Cloud Infrastructure Professional and Managed Services, Worldwide

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