



## Datacenter Migration: Business Continuity & Disaster Recovery

Ensure continuity for your critical workloads by leveraging cloud-based backup and disaster recovery solutions



A major concern among business stakeholders is keeping applications and workloads running and recoverable in the case of unforeseen disasters. Cloud-based BCDR solutions have the ability to quickly onboard, scale based on storage needs, remotely manage, and save costs.

Space Hellas leverages Azure to provide customers with native cloud solutions to implement simple, secure and cost-effective BCDR strategies for their applications and data.



### Why customers utilize Azure for their BCDR strategies

- Solution that can be implemented and scaled with just a few clicks
- Not having to build on-premises solutions or maintain costly secondary datacenter
- Reduced cost of deploying, monitoring, and patching of DR infrastructure
- Cloud native capabilities that are available through a pay-as-you-use model that only bills for storage consumed

#### Simplicity and ease of deployment

Azure's centralized management interface for Azure Backup and Azure Site Recovery makes it simple and easy to define policies to natively protect a wide range of enterprise workloads

#### Reliability and peace of mind

In the case of a disruption, accidental deletion, or corruption of data, customers will be able to recover their business services and data in a timely and orchestrated manner.

#### SLA for productive and critical workloads

These native capabilities support low recovery-point objective (RPO) and recovery-time objective (RTO) targets for any critical workload.

"Being the core component of our operations, Navision ERP platform required a solid Disaster Recovery plan and execution. Space Hellas was the chosen partner for this endeavor and Microsoft Azure as the target disaster site. The assessment, execution and testing of the solution reassured us that our platform is truly resilient to whatever failure or event"

- John Toumpis, IT Manager, Carglass

# How Space Hellas offerings work, to achieve business benefits



## Advisory & Implementation

- 6 Gold & 2 Silver Microsoft Competencies
- More than 10 Azure certified engineers and specialists



## Operation / Monitoring / Managed Services

- Subscription provisioning & management
- After sales support – operation of customer infrastructure
- Implement monitoring solution / integration with existing tools



## Billing – Cloud Spending

- Billing services & granular reporting via Space Hellas' Splunk platform
- Control & drill down in your cloud spending
- Monthly consolidated billing
- Customized billing terms



## SPACE CSP Advantages

- CSP tier-1 Microsoft partner
- Subscription provisioning and management
- You pay only for what you need and what you use
- Competitive pricing
- Azure CSP Credits
- Space Hellas is your single point of contact for technical, support and billing
- Support with escalation path to Microsoft
- Monthly consolidated billing and customized terms
- Drill down in your cloud spending

## Support

- 24/7 Service Desk providing agreed SLAs
- On-site support if needed
- 3rd level support and escalation path to Microsoft
- Leverage back-to-back premier support contract of Space Hellas for advanced support services from Microsoft (better response times, priority, etc.)